



Via email: speaker@guamlegislature.org

December 4, 2020

The Honorable Tina Muña Barnes
Speaker of the 35th Guam Legislature
163 Chalan Santo Papa Juan Pablo Dos
Hagåtña, Guam 96910

Subj: FY2020 Sole Source Report

Hafa Adai Madame Speaker:

Pursuant to 5GCA §5214 and 2 GAR, Div. 4, Chapter 3, §3112, please find the FY2020 Sole Source contract listing for the Guam Visitors Bureau.

GVB's Research Department utilizes the OpScan 10 Scanners as part of their process to capture vital information from each Customs Agriculture Declaration form completed by visitor arrivals.

The nature of the iSeek contract must be sole sourced to the contractor who is the sole and exclusive regional business partner and distributor of this program, which supports the work done by the Research Department for the Bureau. This contractor is required to maintain the equipment that supports the scanners used to capture the necessary research data and the iseek platform is the software for the system to support the revised format for the Customs Forms.

The company, New Data Solutions, is the sole distributor for sales and service of both the OpScan 10 Scanners and the iSeek product hosting and support.

Respectfully submitted,


Dr. Gerry Perez
Vice President

attachment

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GUAM VISITORS BUREAU
Sole Source Contract Update

FY2020 Report
As of September 30, 2020

No.	VENDOR	CONTRACT TITLE/TYPE OF SERVICE	SOLICITATION METHOD	DIVISION/DEPT	CONTRACT TERM	CONTRACT AMOUNT	COMMENTS/NOTES
1	NEW DATA SOLUTIONS (sole source)	GVB iSEEK Project - Hosting & Support	SOLE SOURCE	Research	Annual	\$17,150.00	Sole Distributor in region for product & service
2	NEW DATA SOLUTIONS (sole source)	OpScan 10 Scanners	SOLE SOURCE	Research	Annual	\$17,775.00	Sole Distributor in region of product & service
						\$34,925.00	