

### INDUSTRY RECOVERY REPORT OCTOBER 15, 2021



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# DESTINATION UPDATES



# **#InstaGuam - ENTER TO WIN**



GVB's #InstaGuam photo and video contest is back. GVB encourages everyone to share and submit their best photos or videos for a chance to win weekly prizes.

# For more on the #InstaGuam weekly contest, go to <u>visitguam.com/instaguam</u>.

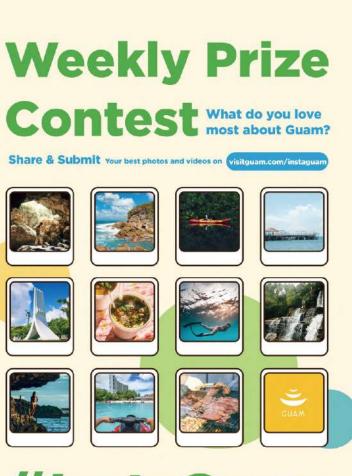
GVB thanks the following sponsors for their donations and support:

- Vince Jewelers
- Rakuten Travel Guam
- UOG Endowment Foundation
- Micronesia Mall
- DKSH Guam, Inc. dba Time & Style by Caronel

#### Prizes include:

Silver Guam Seal Wave Pendant & Tungsten Engraved Håfa Adai Guam Seal Ring, Silver Traditional Guam Seal Pendant with Bamboo Border & Tungsten Engraved Håfa Adai Guam Seal Ring, Joinus Restaurant Kayaki gift certificates, Footlocker gift cards, a PHR social membership card, an O Bag Purse, and cash prizes.





#InstaGuam



COVID-19 vaccination clinics continue at the locations and times below. Bring a photo ID. Those due for their second dose are reminded to bring their COVID-19 immunization card.

To view the complete schedule of COVID-19 vaccination clinics, visit **dphss.guam.gov/vaccinategu.** 

Minors must be accompanied by a parent or legal guardian and provide government -issued identification to validate age. Minor's birth certificate is acceptable. Parent/legal guardian must have a government-issued ID. Guardians must also present legal guardianship or power-of-attorney document.

| FF                                       | REE COVII        | D-19 COMMUNITY TESTING SCHEDULE<br>FIRST-COME, FIRST-SERVED   |
|--|------------------|---|
| Thursday, Oct. 15 -<br>Saturday, Oct. 16 | 8 a.m<br>12 p.m. | Old Carnival Grounds, Tiyan, Barrigada<br>Rapid antigen testing will be offered on a first-come, first-served basis while<br>supplies last. Four per vehicle. No symptoms are needed. Bring a photo ID                  |
| Friday, October 15                       | 9 a.m<br>12 p.m. | DPHSS Southern Region Community Health Center, Inalåhan<br>Rapid antigen testing will be offered on a first-come, first-served basis while<br>supplies last. Four per vehicle. No symptoms are needed. Bring a photo ID |

If eligible, please schedule your Booster Shot appointment <u>here</u>. Walk-ins are accepted but should be prepared for longer wait times.

|   |                  | Tech, Moderna, Johnson & Johnson   |
|---|------------------|--|
| Everyday EXCEPT<br>Thursdays and<br>Sundays | 11 a.m<br>5 p.m. | University of Guam Field House, Mangilao<br>Register at <u>tinyurl.com/vaxguam</u><br>Walk-ins are welcome, but appointments will expedite. Please bring appointment<br>confirmation and proof of identity. Last appointment is at 4:30 p.m.                 |
| Friday, Oct. 15 &<br>Saturday, Oct. 16      | 11 a.m<br>4 p.m. | Micronesia Mall, 2nd Floor, Above Center Court, Dededo<br>Register at tinyurl.com/covidstopswithme<br>Walk-ins are welcome, but appointments will expedite. Please bring appointment<br>confirmation and proof of identity. Last appointment is at 3:30 p.m. |
| Every Monday                                | 9 a.m<br>12 p.m. | DPHSS Northern Region Community Health Center, Dededo<br>Call (671) 635-4418/7400 to schedule an appointment. Walk-ins welcome.  |
| Every Tuesday<br>and Wednesday              | 9 a.m<br>12 p.m. | DPHSS Southern Region Community Health Center, Inalåhar<br>Call (671) 828-7604/5/7518 to schedule an appointment. Walk-ins welcome.  |
| Every Friday                                | 1 p.m<br>4 p.m.  | DPHSS Northern Region Community Health Center, Dededo<br>Call (671) 635-4418/7400 to schedule an appointment. Walk-ins welcome.  |

# GET YOUR BUSINESS CERTIFIED!



APPLY TODAY

apply

JOIN THIS LIST OF BUSINESSES Click here for list



#### WHAT IS GUAM SAFE CERTIFIED?

Guam Safe Certified is the official local designation, which identifies establishments that are in compliance and have care and pride in following government health and safety guidelines.

#### WHAT IS THE WTTC SAFE TRAVELS STAMP?

The World Travel & Tourism Council (WTTC) created the first ever global safety and hygiene stamp. This stamp enables travelers to recognize destinations around the world that have adopted standardized health and hygiene protocols.

Guam Visitors Bureau (GVB) serves as the official organization to advocate for the implementation of these protocols in Guam and to issue the Guam Safe certification and Safe Travels stamp to local businesses.



- Guam Safe Certified is a branding initiative that endorses your business' health and safety practices at the local level and encourages island pride!
- The Safe Travels initiative is globally recognized & instills a level of confidence in both the tourism trade and international visitors.
- Both initiatives help to rebuild trust among tourists and within the tourism sector.
- Logos can be used on websites, emails, and digital channels can generate business materials, videos, social media campaigns.
- FREE of charge to all eligible businesses.

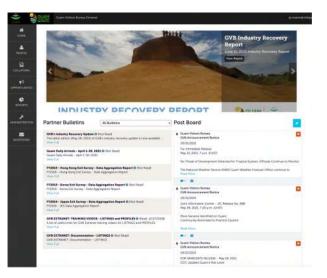
### FY22 MEMBERSHIP RENEWAL – MEMBERSHIP EXTRANET



#### WE ARE PLEASED TO ANNOUNCE THAT WE ARE MIGRATING TO A TOUCHLESS, DIGITIZED PAYMENT OPTION.

- Identify a contact within your organization who will be authorized to access the GVB Membership Extranet
- Select the payment option and perform the payment securely with an authorized credit card
  - Cards accepted: Mastercard, Visa, and Discover (JCB, Diner's Club)





- Please send us the contact info of the authorized individual so that we may set up their user-account for them to login.
  - Contact Full Name
  - Title
  - Department
  - Telephone
  - Email Address

### CRISIS MANAGEMENT: STORM TOOL KIT



#### GVB is pleased to announce the availability of our Crisis Management: Storm Tool Kit

This tool kit was developed in collaboration with Guam Department of Homeland Security and the Guam Hotel & Restaurant Association to enhance readiness among our industry stakeholders.

The toolkit has storm safety graphics available in English, Japanese, Korean, and Chinese as well as preparedness messages that you can share on your social media channels or display monitors.



This tool kit can be downloaded <u>here</u>.

### **TOURISM WORKS COLUMN**



#### FROM OUR PRESIDENT & CEO, CARL T.C. GUTIERREZ



#### GVB working to grow North American, Pacific Markets

Håfa adai! As the Guam visitor's industry source markets continue to make strides in their vaccination efforts and move closer to easing travel restrictions, we can count on arrivals from North America to help keep our tourism industry moving.

It is a much slower pace, but arrivals from North America market have tracked positive compared to last year. From Jan. 1 to Aug. 31, Guam received 30,918 visitors from the mainland, representing a 20.8% increase compared to the same time frame a year before.

We thank United for maintaining daily air service from Guam to Honolulu and to the mainland via Narita.

We attribute this small growth in arrivals to the federal government, as well as visiting friends and relatives, or out VFR market. You may have noticed a significant increase in military presence around the island as service members take advantage of the quiet tourism district and venture out into our villages

In addition to GVB President & CEO, former Governor Carl T.C. Gutierrez is the permit czar and chairman of the Governor's Economic Strategy Council.

Send comments or questions to GVB at <u>communityrelations@visitguam.org.</u>

<u>CLICK HERE</u> <u>FOR FULL</u> <u>ARTICLE</u>

### G3 OCTOBER SCHEDULE



# ISLAND CLEANUP SCHEDULE

GUAM GREEN

Hågat - Friday, Sept. 24 Malesso - Friday, October 1 Inalåhan - Friday, October 8 Talo'fo'fo' - Friday, October 15 Yoña - Friday, October 22

\*Meeting locations to be announced.

guamgreengrowth.org

### VOLUNTEERS ARE WELCOME TO HELP EVERY FRIDAY!

### PLEASE REGISTER HERE

### #InstaGuam





As of Oct 15 and may be subject to change.

# COUNTRY ARRIVAL PROTOCOLS

(as of September 30, 2021)



# TRAVEL RESTRICTIONS OVERVIEW



| INBOUND PROTOCOLS   | JAPAN | KOREA                                       | TAIWAN  | PHILIPPINES   |
|---|-------|---|---------|---|
| Foreigners traveling from US denied entry   |       |   | Х       | Х   |
| Residents: 14-Day Quarantine required when traveling from US (10-Day Quarantine for fully vaccinated effective October 1) | Х     | Depends on<br>vaccination status            | Х       | Х   |
| Health Declaration & Travel Record Form   | Х     | Х   | Х       | Х   |
| Residents: Quarantine at Government Facility (self paid)  |       | X<br>(denied entry without<br>negative PCR) | х       | X   |
| Residents: Quarantine at Home with Negative Result  | ×     | X<br>(for unvaccinated<br>residents)        | X       | х   |
| Foreigners: Quarantine at Government Facility (self paid)   | N/A   | Х   |         | Х   |
| Cost to traveler for self paid quarantine   | N/A   | \$1,680                                     | \$2,200 | 10 days: \$1,000<br>7 days: \$700<br>PCR test: \$70 |
| PCR Testing of Returning Residents  | X     | ×   | Х       | X<br>(During quarantine)                            |
| PCR Testing of all Inbound  | ×     | ×   | Х       | X<br>(During quarantine)                            |
| Install country specific app(s) for safety  | Х     | Х   |         | Х   |

| OUTBOUND FOR COUNTRY NATIONALS                                  | JAPAN        | KOREA        | TAIWAN       | PHILIPPINES  |
|---|--------------|--------------|--------------|--------------|
| Temperature Check at Arrival at Airport (Entry to Terminal)     |              | Х            | Х            |              |
| Temperature Check at Departure Area                             |              | Х            | Х            |              |
| Temperature Check at the Gate                                   |              | Х            | Х            |              |
| Travel Survey and Exit Screening Station for US Bound Travelers |              | Х            |              | Х            |
| Wearing a Face Mask (without mask will be denied boarding)      | Х            | Х            | Х            | Х            |
| Planned Opening Date for International Travel                   | Borders open | Borders open | Oct 1-Dec 31 | Borders open |

## TRAVEL RESTRICTIONS BY MARKET





### JAPAN

- Only Japanese nationals and foreign nationals with valid status of residence are allowed to enter Japan
- Japanese government does not distinguish between vaccinated and unvaccinated travelers for entry requirements
- All arrivals, regardless of nationality are subject to 14-day quarantine
- Secure negative certificate 72 hours prior to departure; airline to verify; test again *upon arrival*
- Download 3 apps on smartphone\* (MySOS, Google Maps and COCOA)
   \* Traveler will be required to rent a smartphone if they do not own one
- For Japanese nationals who have negative result in both tests, requested to 14-days home self-quarantine

#### FOR JAPANESE NATIONALS 14-DAY HOME QUARANTINE

Note: 14 days begins from the day after you enter Japan

### SOUTH KOREA

- All travelers to South Korea must provide proof of a negative PCR test result collected within 72 hours of their departure
- As of May 5, those fully vaccinated in South Korea can bypass quarantine; As of Aug 30, PCR test required on Day 1 and Day 6/7 of arrival
- Those not fully vaccinated in Korea must undergo 14-day home quarantine; PCR tests required on day 1 and day 12/13 of arrival.
- Korean nationals arriving without a negative PCR test will be required to undergo a 7-day quarantine at a government facility at their expense (\$120/day), followed by 7 days of home quarantine.
- Foreigners arriving without a negative PCR test will be denied entry.
- Children under the age of 6 may be exempted from the negative PCR test result requirement and quarantine if all of the accompanying persons traveling with children have vaccinated and submitted valid negative PCR test results.
- Korean resident who receives their first dose in Korea and receives their second dose on Guam are able to bypass quarantine upon arrival in Korea if they register and get 2<sup>nd</sup> dose of vaccination certificate from the local public health center in Korea. (if no registration/issuance, no quarantine exemption)

Negative PCR Test & Fully Vaccinated in Korea NO QUARANTINE

Negative PCR Test & Fully Vaccinated in another country 14-DAY HOME QUARANTINE

Unvaccinated or No Negative PCR Test 7-DAY GOVERNMENT FACILITY QUARANTINE (\$1680) + 7-DAY HOME QUARANTINE



## TRAVEL RESTRICTIONS BY MARKET





### TAIWAN

- Requires a negative PCR test 72 hours prior to departure
- Fill out electronic health declaration form prior to departure via Quarantine System for Entry @ <u>https://hdhq.mohw.gov.tw</u>
- Travelers are required to make an affidavit stating that the location of their intended 14-day quarantine in Taiwan meets relevant regulations
- All travelers will be quarantined for 14 days with the following exceptions: Taiwan tourists who participate in the Palau Travel Corridor program only need 5 days enforcement self-hearth monitoring + 9 days self-health monitoring (individual is not allow to take any public transportations in this period)

#### FOR ARRIVING TRAVELERS 14-DAY QUARANTINE IN GOVERNMENT FACILITY

Note: Does not include those who participate in Palau Travel Corridor program

### PHILIPPINES

- All nationals/Filipinos, including spouse and children (Filipino/foreign), foreign crew members, foreign government and international organization officials accredited to the Philippines and foreign nationals allowed under relevant IATF resolutions are permitted entry to the Philippines
- Undertake COVID-19 testing at the quarantine hotel/facility on day 6 from arrival
- Be within the max capacity of inbound passengers
- Have a pre-booked accommodation for at least seven nights in an accredited quarantine hotel/facility

Fully vaccinated, arriving from green country (min 14-days) and test negative on day 6 7-DAY QUARANTINE IN GOVERNMENT FACILITY

#### All other arriving travelers 10-DAY QUARANTINE IN GOVERNMENT FACILITY & 4-DAY HOME QUARANTINE

- 10 days: \$1,000 USD
- 7 days: \$700 USD\*
- PCR test: \$70 USD

Quarantine cost varies based on hotel; prices are estimates in the mid-range.



# MARKETS AT-A-GLANCE



# MARKETS AT-A-GLANCE



### JAPAN

- In a period of "Rebound Prevention Period"
- 63% of the eligible population is fully vaccinated
- New cases nationwide continues to drop; domestic restrictions are relaxed
- Government aims for 100% vaccination of eligible population by Oct or Nov
- Japanese vaccination certificate approved by 46 countries and regions
- Most package tour sales resume Dec 1, with exception of HIS Tours and Rakuten Travel which is Nov 16 and Nov 1 respectively
- Daily flights (NRT-GUM) UA196/197; all other UA flights suspended until mid-Dec or early-Jan; JAL flight (NRT-GUM) suspended until Nov 30; T'way (KIX-GUM) until Nov 30 and Jeju Air (KIX-GUM) until Oct 30
- Marketing activities shown in appendix; incudes SNS performance summary (slight increase of followers for each platform), social media creatives, and TikTok activity report

### TAIWAN

- 2<sup>nd</sup> batch of AstraZeneca vaccines donated by Lithuania arrive in Taiwan
- Health minister gives no date for ending of border restrictions
- Taiwan receives 1.13 million doses of Moderna vaccine, in time for 2<sup>nd</sup> doses
- CECC update on high risk countries shown in appendix
- Palau gives green light Medigen-vaccinated travelers to enter Palau
- More Pfizer doses arrive in Taiwan
- + GTO participated at the  $10^{\rm th}\,\rm US$  Business Day event
- GTO had a dinner gathering to discuss co-op with National Taiwan Normal University (NTNU) and UOG, also having a conference call with NTNU and TECO to further opportunity
- Social media calendar for October shown in appendix

#### DETAILS ARE FOUND IN THE APPENDIX

# SOUTH KOREA

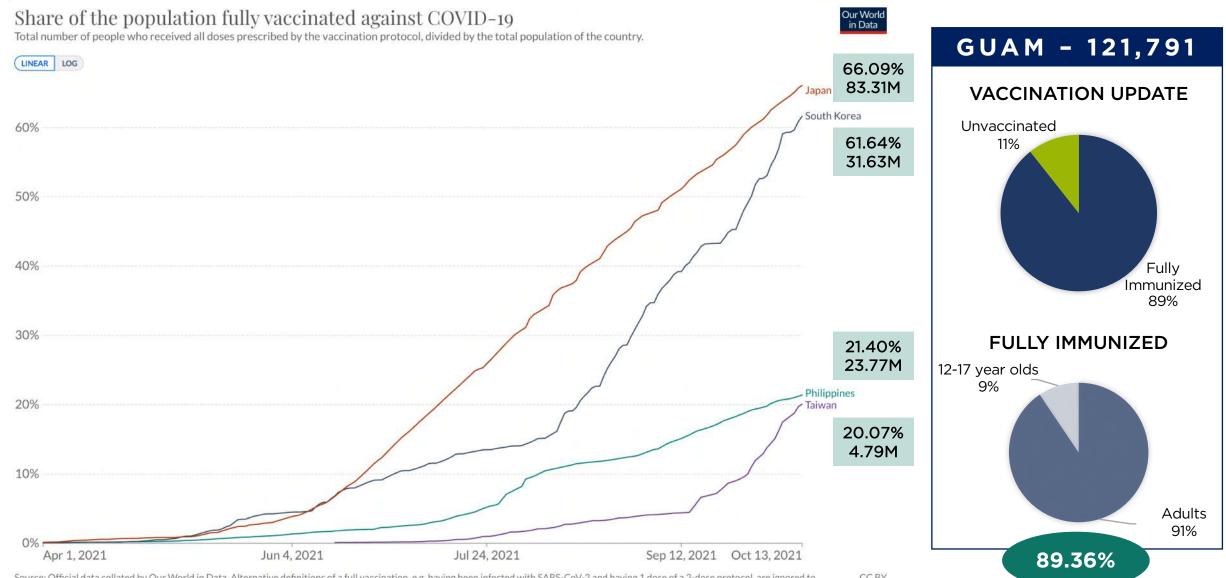
- South Korea's daily cases hovered around the 1,000s for a fourth straight day due to fewer tests over extended weekend
- Health authorities are staying on alert over a possible spike in new cases following a prolonged weekend and holiday
- A government committee will be set up to strategize on living with COVID-19
- Booster shots will be available for fully vax hospital workers
- Seoul announces incentives for vaccinated overstayers
- Italy exempts Koreans from self-quarantine
- People vaccinated abroad to receive vaccine incentives in Korea
- Online travel agents to extend overseas travel market
- Korea's 2<sup>nd</sup> travel bubble agreement with Singapore is effective Nov. 15
- Tmon to live broadcast its package tour product
- Allmytour's Guam live broadcast recorded great hits
- Travel agencies are preparing to resume normal operation
- Tway reduced service to once weekly but will resume 2x in Nov; Air Busan to resume 2x/w via Busan on Nov 7; Korean Air to increase to 4x/week in Dec; Jeju Air postponed flights to Dec 15 (2x/week), and Air Seoul postponed flights to Dec 23 (2x/week)
- Marketing activities detailed in appendix

# PHILIPPINES

- IATF announced Resolution No. 142 on Oct 7 that eases quarantine protocols for arriving travelers from green and yellow list countries
- IATF further updated protocols on Oct 13 for fully vaccinated persons arriving from green lane countries; no quarantine if vaccinated traveler presents a negative PCR test result taken within 72 hours before departure
- Department of Health said COVID-19 vaccinations among minors aged 12 to 17 will begin with children who have underlying medical conditions
- OCTA see Metro Manila under low-risk by November
- Philippines received 918,450 Pfizer doses from the U.S.
- PAL offers two flights per week; UA continues daily flights in Oct

### MARKETS AT-A-GLANCE





Source: Official data collated by Our World in Data. Alternative definitions of a full vaccination, e.g. having been infected with SARS-CoV-2 and having 1 dose of a 2-dose protocol, are ignored to maximize comparability between countries.

CC BY





As of Oct 14, 2021 and may be subject to change.











#### **RELAXATION OF RESTRICTION**

- Japan is in a period of "Rebound Prevention Period".
- Easing some of restrictions on dinning establishments and others.

#### COVID-19

- New cases nationwide began to drop below 1,000 since October 3.
- Tokyo had 60 new cases confirmed on October 10, which is the lowest number of cases per day since the beginning of this year.

#### VACCINATION

- 74.3% of population received the first dose and 65.4% were fully vaccinated.
- The government aims to complete the vaccination of 100% of the eligible population between October and November.







#### VACCINATION CERTIFICATE

• 46 countries & Regions approved Japan's vaccination certificate as for now.

#### **PRODUCT SALES**

• Most major wholesalers have suspended tours until the end of November.

#### **FLIGHT OPERATION**

- UA197 & UA196 operate daily base.
- Most of airline have extended their suspension until end of November or mid of December.

### Confirmed COVID-19

### Cases: 1,712,649

0.55% active (9,494)

AS OF OCT 15, 2021



### HIGHLIGHTS

- The period of October 1 to 31 is designated as the "Rebound Prevention Period."
- Restaurants and bars that are certified to follow safety measures may serve alcohol until 8 p.m. and remain open until 9 p.m.
- Non-certified restaurants and bars are asked to continue to refrain from serving alcohol and close by 8:00 p.m. A maximum of four people per table is allowed.
- A large entertainment facility can increase daily capacity from 5,000 to 10,000.
- Commercial facilities will be allowed to stay open until 9pm.
- Reduction of 70% in the number of commuters in Tokyo.
- Traveling across the prefecture is possible, but avoiding the crowded places.

### RELAXING DOMESTIC RESTRICTIONS

#### STATE OF EMERGENCY

- Lifted on September 30
- Designated the period of October 1 to 31 as Rebound Prevention Period

#### EVENT

• Increase its maximum daily capacity from 5,000 to 10,000 people.

#### **BUSINESS**

- Encourage telework
- Reduction of 70% in the number of commuters in Tokyo





#### DINING ESTABLISHMENTS

- Serve alcohol until 8PM and remain open until 9PM
- A maximum of four people per table is allowed

#### SCHOOLS

- Face-to-face classes in principle
- Web classes can be used together

#### TRAVEL

• Traveling across the prefecture is possible, but avoiding the crowded places



### T R A V E L T R A D E I N S I G H T

- Snake Research & Data reported that 69.8% of people are willing to use "Go To Travel" if it is resumed. The survey was conducted in July among 5,189 Japanese people aged 18 and above.
- MLIT will begin demonstrating 'vaccination and test package' for designated tours or accommodations to make sure smooth and safe travel in the country with a vaccination or negative certificate.
- AirAsia Malaysia will require all passengers on domestic and international flights operated by the airline to be vaccinated.

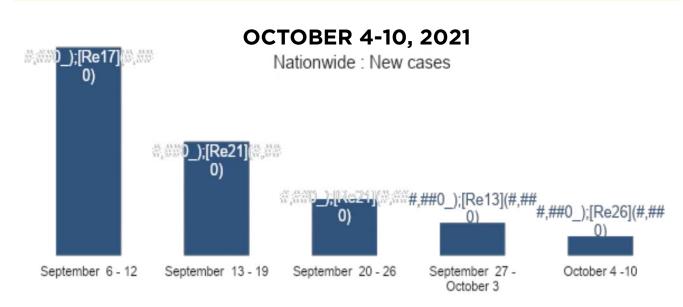


**COVID - 19** 



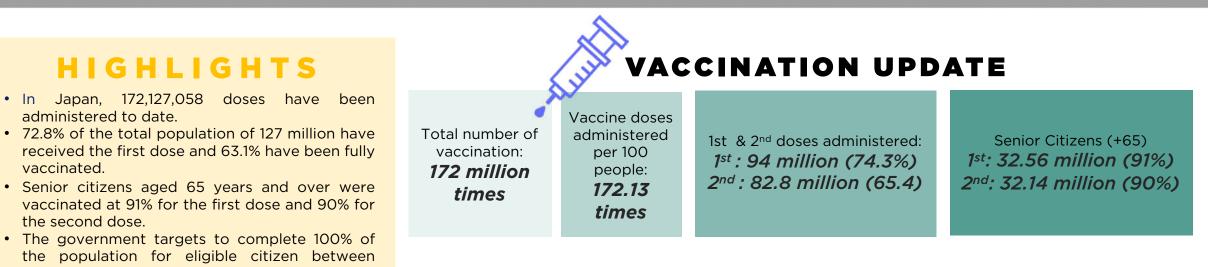
### HIGHLIGHTS

- New cases nationwide for the past week has dropped by 42% to 5,839.
- 60 new cases confirmed in Tokyo on October 10, which is the lowest daily figure so far this year. The seven-day average of daily new cases at 115, down 44%.
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- 60 new cases confirmed in Tokyo on October 10, which is the lowest daily figure so far this year. The seven-day average of daily new cases at 115, down 44%.
- New cases nationwide began to drop below 1,000 since October 3.
- New cases nationwide continue its extended decline from the fifth wave's peak in late August and head toward close to zero early next year if a booster is given as soon as.



| N                   |                    |                   | -42%                    | vs LW                   |
|---------------------|--------------------|-------------------|-------------------------|-------------------------|
| AREA / NEW<br>CASES | SEPT 27<br>- OCT 3 | OCTOBER<br>4 - 11 | CHANGES<br>(#)<br>VS LW | CHANGES<br>(%)<br>VS LW |
| Tokyo               | 1,444              | 803               | -641 📕                  | -44%                    |
| Osaka               | 1,645              | 1,041             | -604 📕                  | -37%                    |
| Aichi               | 747                | 345               | -402 📕                  | -54%                    |
| Fukuoka             | 284                | 147               | -137 📕                  | -48%                    |
| Okinawa             | 343                | 151               | -192 👢                  | -56%                    |
| Hokkaido            | 182                | 117               | -65 👃                   | -36%                    |
| Kanagawa            | 796                | 516               | -280 📕                  | -35%                    |
| Saitama             | 650                | 343               | -307 📕                  | -47%                    |
| Chiba               | 519                | 291               | -228 📕                  | -44%                    |
| Nationwide          | 10,087             | 5,839             | -4,248                  | -42%                    |





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Statement of the local division of the local

### VACCINATION CERTIFICATE



#### 46 COUNTRIES & REGIONS APPROVED

October and November.

workers in December.

 MHLW has approved a third additional dose of the vaccine, and it will begin with healthcare

> United States (Guam only), Ireland, Angola, Italy, Indonesia, UK, Ecuador, Estonia, Austria, Oman, Netherlands, Canada, Gabon, Greece, Costa Rica, Kosovo, Samoa, Singapore, Spain, Sri Lanka, Slovakia, Slovenia, Saint Saint Christopher and Nevis, St. Vincent, Thailand, Tunisia, Denmark, Germany, Turkey, Papua New Guinea, Palau, Paraguay, France, Bulgaria, Vietnam, Belarus, Belize, Belgium, Poland, Hong Kong, Honduras, Marshall Islands, Malaysia, Maldives, Lithuania.

# JAPAN MARKET INTELLIGENCE



#### AIRLINE OPERATION

| AIRLINES       | DEPARTURE     | FLT NBR                   | JPN TO GUM                 | FLT NBR                | GUM TO JPN                 | FREQUENCY     | CAPACITY | REMARKS                              |
|----------------|---------------|---------------------------|----------------------------|------------------------|----------------------------|---------------|----------|--------------------------------------|
| United         | NRT (Narita)  | UA827                     | 11:00 15:55                | UA828                  | 07:05 09:55                | Daily         | 166      | Suspended until<br>December 15, 2021 |
| United         | NRT (Narita)  | UA197                     | 16:50 21:35                | UA196                  | 12:10 15:00                | Daily         | 166      | Daily operation                      |
| United         | NRT (Narita)  | UA874                     | 21:05 01:45+1              | UA873                  | 17:05 19:50                | Daily         | 166      | Suspended until<br>January 3, 2022   |
| United         | NGO (Nagoya)  | UA136                     | 11:30 16:10                | UA137                  | 07:25 10:15                | Daily         | 166      | Suspended until<br>December 15, 2021 |
| United         | NGO (Nagoya)  | UA172                     | 20:50 01:25+1              | UA171                  | 17:00 19:55                | Daily         | 166      | Suspended until<br>January 3, 2022   |
| United         | KIX (Kansai)  | UA150                     | 11:05 15:55                | UA151                  | 07:25 10:10                | Daily         | 166      | Suspended until<br>December 15, 2021 |
| United         | KIX (Kansai)  | UA178                     | 20:50 01:20+1              | UA177                  | 16:50 19:50                | Tue, Thu, Sat | 166      | Suspended until<br>January 3, 2022   |
| United         | FUK (Fukuoka) | UA166                     | 11:50 16:50                | UA165                  | 07:40 10:50                | Daily         | 166      | Suspended until<br>January 3, 2022   |
| Japan Airlines | NRT (Narita)  | JL941                     | 09:30 14:15                | JL942                  | 16:25 19:10                | Daily         | 199      | Suspended until<br>November 30, 2021 |
| Tway           | KIX (Kansai)  | TW311                     | 10:40 15:10                | TW312                  | 16:10 19:10                | Daily         | 189      | Suspended until<br>November 30, 2021 |
| JEJU Air       | KIX (Kansai)  | 7C3174<br>7C3184<br>(Tue) | 10:10 14:50<br>10:10 14:50 | 7C3173<br>7C3183 (Fri) | 15:50 18:20<br>15:50 18:20 | Daily         | 189      | Suspended until<br>October 30, 2021  |



#### PACKAGED TOUR SALES

| TOUR SELLING<br>(DEPARTURE DATE) |        |  |  |  |
|----------------------------------|--------|--|--|--|
| Perfect moments, alweys          | DEC 1  |  |  |  |
| <i>[</i> ]][(§                   | NOV 16 |  |  |  |
| 近畿日本<br>''リー'  スト                | DEC 1  |  |  |  |
| NTA                              | DEC 1  |  |  |  |
| JALPAK 🤬                         | DEC 1  |  |  |  |
|                                  | DEC 1  |  |  |  |
| ©Rakuten<br>Travel               | NOV 1  |  |  |  |

# JAPAN MARKETING ACTIVITIES

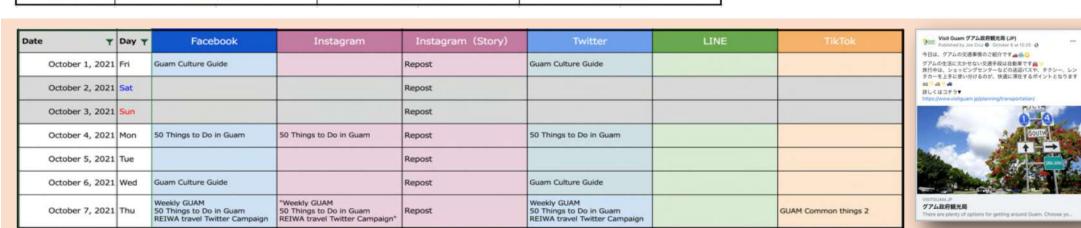


| SNS          | follo       | wer         | Week Reach  |            | Week Engagement |            |
|--------------|-------------|-------------|-------------|------------|-----------------|------------|
| SNS          | 1 Oct ,2021 | 8 Oct ,2021 | 30 Sep,2021 | 7 Oct,2021 | 30 Sep,2021     | 7 Oct,2021 |
|              | 20,255      | 20,259      | 225,127     | 47,103     | 6,482           | 1,882      |
| O            | 0.0         | 2%          | -79.0       | 08%        | -70.9           | 7%         |
|              | 23,740      | 23,738      | 224,656     | 40,124     | 6,482           | 1,686      |
| f            | -0.0        | 01%         | -82.        | 14%        | -73.9           | 9%         |
|              | 13,446      | 13,453      | 18,388      | 36,370     | 1,307           | 1,109      |
| 9            | 0.0         | 5%          | 97.7        | '9%        | -15.15          | 5%         |
|              | 5,035       | 5,054       | 279,800     | 73,600     | 30,214          | 7,412      |
| TR TOK       | 0.3         | 3%          | -73.        | 70%        | -75.4           | 7%         |
|              | 1,708       | 0           | 1,082       | 0          | 77              | 0          |
| LINE         | -100.       | 00%         | _           | _          |                 |            |
| Visitguam.jp | Unique User |             | Page        | View       | Avg. Time       | on Page    |
| <u> </u>     | 6,288       | 4,633       | 13,809      | 10,837     | 0:01:13         | 0:01:25    |
| GUAM         | -26.3       | 52%         | -21.5       | 52%        | 16.44           | 1%         |

#### SNS PERFORMANCE SUMMARY

- Since the beginning of October, there has been a significant decrease in impressions and engagement due to the impact of the ad outage.
- Number of followers increased slightly for each platform.
- The plan for October and beyond is gradually being decided, so we hope to increase the amount of posts and resume advertising in accordance with that plan.







# JAPAN MARKETING ACTIVITIES



### PROMOTED ADVERTISING FOR THE PURPOSE OF INCREASING TIKTOK'S FOLLOWER BASE

| Contents                                  | Delivery period | ¥Budget | \$Budget   | Views   | Acquisition Follower | ¥CPF   | \$ CPF  |
|---|-----------------|---------|------------|---------|----------------------|--------|---------|
| グアムあるある (GUAM Common things)              | 9/7-9/10        | 62,500  | \$565.51   | 187,534 | 1,271                | ¥49    | \$0.44  |
| グアム絶景(Guam spectacular view)              | 9/13-9/16       | 62,500  | \$565.51   | 107,187 | 390                  | ¥160   | \$1.45  |
| タモントレードセンター()Tamon Trade Center           | 9/13-9/16       | 62,500  | \$565.51   | 8,469   | 16                   | ¥3,906 | \$35.34 |
| PCR検査(PCR test support Campaign)          | 9/15-9/18       | 62,500  | \$565.51   | 99,600  | 276                  | ¥226   | \$2.05  |
| グアムスーパー買いたいもの(Guam Super Souvenir)        | 9/15-9/18       | 62,500  | \$565.51   | 169,200 | 1,028                | ¥61    | \$0.55  |
| グアムのヒミツ (The Secret of Guam)              | 9/24-9/27       | 62,500  | \$565.51   | 30,222  | 247                  | ¥253   | \$2.29  |
| <b>グアム朝食</b> (Breakfast at KING's)        | 9/25-9/28       | 62,500  | \$565.51   | 59,935  | 520                  | ¥120   | \$1.09  |
| Googlemap (Googlemap Virtual Tour)        | 9/27-9/30       | 62,500  | \$565.51   | 46,700  | 62                   | ¥1,008 | \$9.12  |
| グアムどっちは? (Which Guam do you like better?) | 9/30            | 45,454  | \$411.27   | 24,719  | 66                   | ¥689   | \$6.23  |
|   | TOTAL           | 545,454 | \$4,935.34 | 733,566 | 3,876                | ¥141   | \$1.27  |

#### TIKTOK PROMOTE SIMPLIFIED REPORT (SEPT)



- The number of followers increased by 3,876 (estimated 3,800) compared to the budget projection.
- In terms of playback, the number of views was 730,000 (+321%), far exceeding the expected 220,000.
- We believe that more efficient acquisition will be possible in the future by having a long enough ad serving period (at least 4 days), not serving a large number of ads at once, and tuning the amount of posts and content while judging the evaluation of each ad.

- In addition to advertisements, organic posts such as "Secrets of Guam" and "Souvenirs to buy in Guam" were a hit.
- In the latter half of the month, "Google Map" and "Guam: Which is it? As a result of intensive Guam PR operations during a short period of time at the end of the month, the frequency of ad appearances increased, and the effectiveness of the ads deteriorated.

# JAPAN MARKETING ACTIVITIES

グアムのスーパーに行ったら

買いたいおむ習 8

70



#### TIKTOK PROMOTE SIMPLIFIED REPORT (SEPT)



- As initially expected, there were differences in engagement depending on the video.
- Engagement differed depending on the video, as initially expected. In particular, the videos "Guam common things" and "Guam Super Souvenir " performed well with a unit price of \$0.44 and \$0.55 respectively.

OCT 1 - OCT 7 Blue: SNS, Green: News media SNS and ONLINE NEWS MEDIA





# SOUTH KOREA



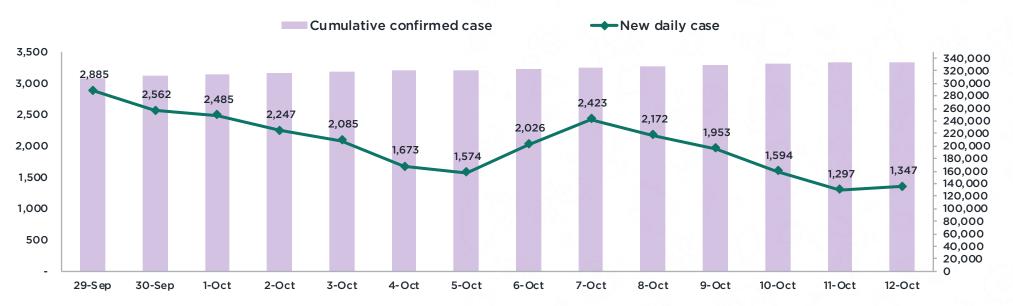
### **KOREA COVID-19 NEWS**



#### KOREA COVID-19 STATUS

|        | Test<br>Performed | Confirmed Cases<br>(positive rate) | Recovered | Isolated | Death |
|--------|-------------------|------------------------------------|-----------|----------|-------|
| OCT 12 | 107,574           | 1,347 (1.3%)                       | 1,238     | TBD      | 11    |
| Total  | 18,605,861        | 334,163 (1.8%)                     | 299,260   | 32,309   | 2,594 |

#### COVID-19 STATUS - SEPT 29- Oct 12, 2021



### Confirmed COVID-19

# CASES: 337,679

9.3% active (31,342)

AS OF OCT 15, 2021 Worldometer

## **KOREA COVID-19 NEWS**





### HIGHLIGHTS

- South Korea's daily new COVID-19 cases hovered around the 1,000s for a fourth straight day on Tuesday due to fewer tests over an extended weekend.
- However, health authorities are still staying on alert over a possible spike in new cases following a prolonged weekend and holiday.

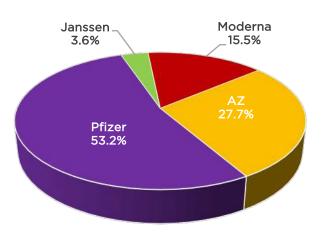
#### COVID-19 VACCINATION STATUS

| Vaccine Maker | 1st Dose Administered | Fully Immunized |
|---------------|-----------------------|-----------------|
|               | 11,096,484            | 10,675,129**    |
| AstraZeneca   | (27.7%)               | (34.9%)         |
| AStrazencea   | 21,270,736            | 15,925,276      |
| Pfizer        | (53.2%)               | (52%)           |
|               | 1,459,629             | 1,459,629       |
| Janssen       | (3.6%)                | (4.8%)          |
|               | 6,187,884             | 2,546,014       |
| moderna       | (15.5%)               | (8.3%)          |
| Total:        | 40,014,733            | 30,606,048      |

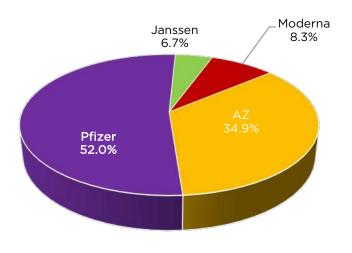


#### VACCINATION STATUS Ist DOSES ADMINISTERED 40,014,733 (77.9% of total population 90.6% of 18 and older) FULLY IMMUNIZED 30,606,048 (59.6% of total population 69.3% of 18 and older)

#### 1<sup>ST</sup> DOSE ADMINISTERED - VACCINE TYPE



#### FULLY IMMUNIZED - VACCINE TYPE



## **KOREA COVID-19 NEWS**



#### GOVERNMENT PANEL FORMED TO ADDRESS 'LIVING WITH COVID-19'



- South Korea will set up a committee for a strategy on the "New Normal" of "living with COVID-19," with the vaccination campaign picking up speed.
- Based on the discussions, the government plans to come up with a road map to get people's virus-hit lives back to normal on a gradual basis from Nov. 9.



SEOUL ANNOUNCES INCENTIVES FOR VACCINATED OVERSTAYERS

- Illegal stayers who want to leave South Korea voluntarily after completing COVID-19 vaccination will be given various incentives, including exemption from fines.
- The government will waive fines and suspend reentry restrictions for fully vaccinated illegal stayers choosing to voluntarily depart from South Korea until this year.

- Booster shots will be inoculated for those who have been six months after fully vaccinated among workers at the COVID-19 treatment hospital from Oct. 12.
- About 160 COVID-19 treatment hospitals are eligible while the booster shots will be inoculated with Pfizer vaccines.
- The medical institutions will thoroughly check the vaccination history through the COVID-19 vaccination management system before vaccination.

### WEEKLY ISSUE



**BOOSTER SHOT FOR** 

**COVID-19 TREATMENT** 

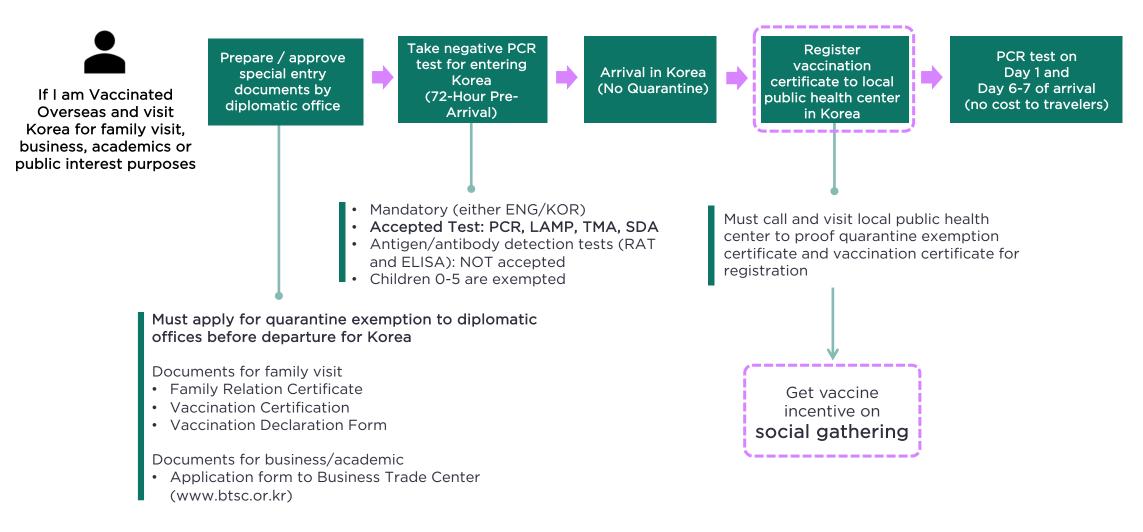


#### ITALY EXEMPTS KOREANS FROM SELF-QUARANTINE

- Italy's Ministry of Health announced that the COVID-19 vaccination certificate issued by the Korean health authorities has the same legal effect as the EU Digital COVID Certificate, exempting Koreans from selfquarantine when entering Italy.
- For Korean travelers, vaccination certificates must be issued in one of Italian, English, French, Spanish, and German in document or electronic form.



#### PEOPLE VACCINATED ABROAD TO RECEIVE VACCINE INCENTIVES IN KOREA



# KOREA MARKET INTELLIGENCE





#### ONLINE TRAVEL AGENTS TO EXPAND OVERSEAS TRAVEL MARKET

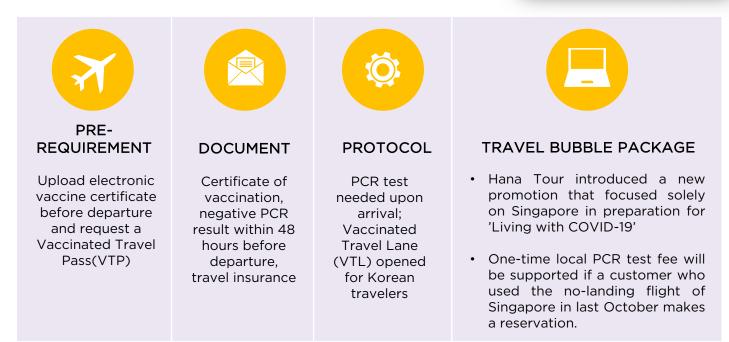
- Hana Tour and OTA platform, Yanolja signed a MOU agreement, which mainly focuses on an exclusive overseas travel product supplies by Hana Tour and a joint investment to establish IT infrastructure.
- OTA platform, Good Choice Company will break into the outbound travel market through the acquisition of about 20% of Online Tour stake.
- It will simultaneously supply leisure products as well as overseas travel products to 3.2 million users per month when travel demand moves from Korea to abroad.

The movement to target the preoccupation of the overseas travel market.

#### SOUTH KOREA'S SECOND TRAVEL BUBBLE AGREEMENT WITH SINGAPORE TO BE EFFECTIVE FROM NOV. 15

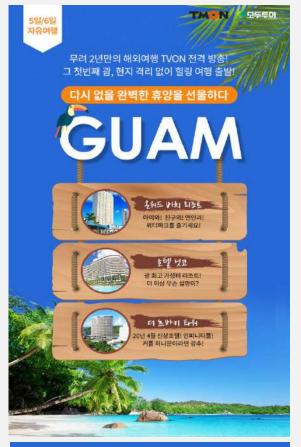
- From Nov. 15, Korean and Singapore citizens can travel freely between two countries under 'travel bubble', without having to complete a mandatory quarantine on their arrival as long as they are fully vaccinated.
- Hana Tour has already launched two travel bubble package tours as a preemptive measure to attract the high travel demand.





# KOREA MARKET INTELLIGENCE





#### Result

- Sales result: approx. 100pax (as of Oct 7 \*confidential)
- Additional live commerce promotion will be held with the ardent interest of Korean consumers. (TBD)

#### TMON TO LIVE BROADCAST ITS PACKAGE TOUR PRODUCT

- T-mon will be the first in the domestic e-commerce industry to host a live broadcast in Guam and sell a tour product for around \$600.
- A two-hour live broadcast will be held, connecting the Korea studio and Guam in real time for the first time through TMON's own live commerce platform 'TVON'.

#### Live Commerce Promotion

- Live Commerce Promotion: Oct 7
- Channel: TVON
- Guam package: 3N5D/4N6D package
- Airline: T'way
- Travel Agency: Mode Tour
- Hotel: Onward resort, Hotel Nikko Guam, The Tsubaki Tower
- Departure: November 2021 ~ February 2022
- Price: \$699 ~ (3N5D Onward Resort)
- Each travel agency is opening promotions in various ways, such as home shopping, SNS, Kakao channel, which shows that from November, travel demand for Guam will be greatly increased.



#### ALLMYTOUR'S GUAM LIVE BROADCAST RECORDED GREAT HITS

- More than 120,000 viewers flocked to Naver's live broadcast of Dusit Thani Guam Resort package released by Korea's staycation-focused travel agency, Allmytour.
- An official from Allmytour said this sale seems to have been booked mainly for honeymoon demand as travelers are attracted to exotic mood of Guam.

#### Live Commerce Promotion

- Live Commerce Promotion: Oct 7
- Channel: Naver Shopping Live
- Guam package: hotel product
- Travel Agency: allmytour
- Hotel: Dusit Beach Resort Guam, Dusit Thani Guam & Resort
- Package Sales: Oct.7 ~ 31
- Accommodation period: until Mar. 31, 2022
- Price: \$245~ (Dusit Beach Resort Guam) \$393~ (Dusit Thani Guam & Resort)

# KOREA MARKET INTELLIGENCE



#### TRAVEL AGENCIES PREPARING TO RESUMES NORMAL OPERATION

- More travel agencies are welcoming back their employees from Q4 as the vaccination rate is speeding up amid the movement for 'Living with COVID-19'.
- The travel industry is expected to become more active with the second travel bubble agreement with Singapore, and there will be changes in working system of travel agencies, accordingly.

of 700)



• Interpark Tour had all employees return in September to prepare for the postpandemic travel

HanaTour

- Began its normal working system from October
- Employees on unpaid leave returned and who were working from home were also back to the office

롯데관광 MODETOUR LOTTE TOUR

• Mode Tour has Lotte Tourism switched to a is not four-day work showing an system starting active October (150 movement, employees out but it plans to resume its operation. first with the South Pacific

team



- Tried to reinforce its workforce in July but put it on hold due to delta variant
- Plans to switch to a normal working system as early as November upon reduction of COVID-19 cases and adjustment of socialdistancing rules





# KOREA MARKET INTELLIGENCE



### AIRLINE SCHEDULE (REGULAR FLIGHT) - OCTOBER

Incheon - Guam

| AIRLINES   | FLIGHT NO. | DAYS                                | DEP TIME | ARR TIME | SEAT CAPACITY |
|------------|------------|-------------------------------------|----------|----------|---------------|
| Korean Air | KE111      | THU/SUN                             | 19:35    | 01:00+1  | 2,619         |
| Jeju Air   | 7C3102     | THU/SUN<br>(Oct 28 <sup>th</sup> ~) | 10:40    | 16:05    | 378           |
| lin Air    | LJ641      | TUE                                 | 18:50    | 00:15+1  | 1 510         |
| Jin Air    | LJ771      | FRI                                 | 09:20    | 14:45    | 1,512         |
| T'way      | TW301      | SAT                                 | 18:00    | 23:40    | 945           |
| TOTAL      |            |                                     |          |          | 5,454         |

#### TOTAL OUTBOUND SEAT CAPACITY (OCTOBER): 5,454 SEATS

#### KSREAN AIR

- 1/w from Aug  $5^{th}$
- 2/w from Oct 3<sup>rd</sup>

JEJUaír 🛛 😽 JINRIP

 Anticipated 2/w
 2/w from Aug from Oct 28<sup>th</sup>; however, postponed to Dec 15<sup>th</sup> t'way

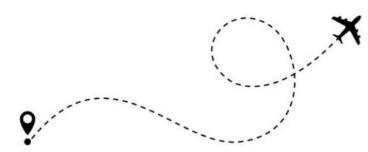
#### • 1/w from Oct

AIR SEOUL A

AIR BUSAN

 2/w from Nov 7<sup>th</sup> (TBD)

 2/w from Nov 7<sup>th</sup> (PUS)



# KOREA MARKET INTELLIGENCE



### AIRLINE SCHEDULE (REGULAR FLIGHT) - NOVEMBER

#### Incheon - Guam

| AIRLINES   | FLIGHT NO. | DAYS                           | DEP TIME | ARR TIME | SEAT CAPACITY |
|------------|------------|--------------------------------|----------|----------|---------------|
| Korean Air | KE111      | THU/SUN                        | 19:35    | 01:00+1  | 2,328         |
| Jeju Air   | 7C3102     | THU/SUN                        | 10:40    | 16:05    | 1,512         |
| lin Air    | LJ641      | TUE                            | 18:50    | 00:15+1  | 1 701         |
| Jin Air    | LJ771      | FRI                            | 09:20    | 14:45    | 1,701         |
| T'way      | TW301      | WED/SAT                        | 18:00    | 23:40    | 1,512         |
| Air Seoul  | RS101      | THU/SUN (Nov 7 <sup>th</sup> ) | 19:25    | 00:55+1  | 1,365         |
| Air Busan  | BX614      | THU/SUN (Nov 4 <sup>th</sup> ) | 11:00    | 16:05    | 1,440         |
| TOTAL      |            |                                |          |          | 9,858         |

#### TOTAL OUTBOUND SEAT CAPACITY (NOVEMBER): 9,585 SEATS

#### KSREAN AIR

- 2/w from Oct 3<sup>rd</sup>
- 4/w in Dec

- JEJUaír 😽 JINRIP
- Anticipated 2/w
   2/w from Aug from Oct 28<sup>th</sup>; however, postponed to Dec 15<sup>th</sup>

t'way

- 1/w from Oct
- 2/w from Nov



 2/w from Nov 7<sup>th</sup>

 subject to be postponed to
 December. To be updated once it's finalized)



• 2/w from Nov 7<sup>th</sup> • 2/w from Nov 7<sup>th</sup> (PUS)



# KOREA MARKETING ACTIVITIES







### **PRESS RELEASE**

New Korea team – Nextpaper Media & Communications

# KOREA MARKETING ACTIVITIES





SNS WEEKLY ACTIVITY: OCT 4 - 8

#GuamAgain Introduce best sunset points on Guam

# KOREA MARKETING ACTIVITIES



|        |              |  | REA - September<br>1essage: #GuamA  |   |   |   | Channels:<br>Instagram Story / Video<br>UGC / Event<br>Naver Blog/<br>Facebook/Kakao |
|--------|--------------|--|---|---|---|---|--|
|        |              |  |   |   |   |   | Instagram Feed<br>Daily Uploads<br>ALL   |
|        |              |  |   | September 1   | September 2   | September 3   | September 4  |
|        | SUNDAY       | MONDAY   | TUESDAY   | WEDNESDAY   | THURSDAY  | FRIDAY  | SATURDAY   |
|        |              |  | Instagram Feed Da   | aily Uploads (Scenery/Food  | d/Culture, etc.)  |   |  |
| Week 1 |              |  |   | #GuamAgain<br>Memories in Guam  | #GuamAgain<br>Memories in Guam  | IG Story:<br>#GuamAgain<br>Guam Entry Protocol &<br>Travelguideline   |  |
|        | September 5  | September 6  | September 7   | September 8   | September 9   | September 10  | September 11   |
|        | SUNDAY       | MONDAY   | TUESDAY   | WEDNESDAY   | THURSDAY  | FRIDAY  | SATURDAY   |
|        |              |  | Instagram Feed Da   | aily Uploads (Scenery/Food  | d/Culture, etc.)  |   |  |
| Week 2 |              | #GuamAgain<br>Places to shop in Guam<br>(w/ Safe & WTTC approved<br>shopping malls)<br>+ DFS T-Galleria Press<br>Release | Recommended shopping<br>malls in Guam<br>(Guam Safe & WTTC Safe<br>Travels Certified)                               | Recommended shopping<br>malls in Guam<br>(Guam Safe & WTTC Safe<br>Travels Certified)                               | IG Story:<br>#GuamAgain<br>Shopping in Guam<br>(Guam Safe & WTTC Safe<br>Travels Certified) | Recommended shopping<br>malls in Guam<br>(Guam Safe & WTTC Safe<br>Travels Certified)                               |  |
|        | September 12 | September 13   | September 14  | September 15  | September 16  | September 17  | September 18   |
|        | SUNDAY       | MONDAY   | TUESDAY   | WEDNESDAY   | THURSDAY  | FRIDAY  | SATURDAY   |
|        |              |  | Instagram Feed Da   | aily Uploads (Scenery/Food  | d/Culture, etc.)  |   |  |
| Week 3 |              | #GuamAgain<br>Planning a Thanksgiving trip<br>to Guam<br>(Guam product introduction<br>for Chuseok period)               | #GuamAgain<br>Healing and wellness in<br>Guam   | #GuamAgain<br>Healing and wellness in<br>Guam   | IG Story:<br>#GuamAgain<br>Ongoing promotion by<br>airlines and TAs                         | #GuamAgain<br>Healing and wellness in<br>Guam   |  |
|        | September 19 | September 20   | September 21  | September 22  | September 23  | September 24  | September 25   |
|        | SUNDAY       | MONDAY   | TUESDAY   | WEDNESDAY   | THURSDAY  | FRIDAY  | SATURDAY   |
|        |              |  | Instagram Feed Da   | aily Uploads (Scenery/Food  | d/Culture, etc.)  |   |  |
| Week 4 |              | #GuamAgain<br>Ultimate eats: Best dining<br>experiences in Guam<br>(w/ Safe & WTTC approved<br>restaurants)              | Enjoy the unique island<br>cuisine - Recommended<br>restaurants in Guam<br>(w/ Safe & WTTC<br>approved restaurants) | Enjoy the unique island<br>cuisine - Recommended<br>restaurants in Guam<br>(w/ Safe & WTTC<br>approved restaurants) | IG Story:<br>Tasty Guam:<br>Great local reataurants<br>vs. Luxury hotel<br>restaurants      | Enjoy the unique island<br>cuisine - Recommended<br>restaurants in Guam<br>(w/ Safe & WTTC<br>approved restaurants) |  |
|        | September 26 | September 27   | September 28  | September 29  | September 30  |   |  |
|        | SUNDAY       | MONDAY   | TUESDAY   | WEDNESDAY   | THURSDAY  | FRIDAY  | SATURDAY   |
|        |              |  | Instagram Feed Da   | aily Uploads (Scenery/Food  | d/Culture, etc.)  |   |  |
| Week 5 |              | #GuamAgain<br>How to enjoy beach vibes in<br>Guam  | Best beaches in Guam  | Best beaches in Guam  | Best beaches in Guam  |   |  |







# **TAIWAN COVID-19 NEWS**



### 2ND COVID-19 VACCINE DONATION FROM LITHUANIA ARRIVES IN TAIWAN

- A second batch of AstraZeneca (AZ) COVID-19 vaccine donated by Lithuania, totaling 235,900 doses, arrived in Taiwan on Saturday evening.
- Turkish Airlines flight TK6486, carrying the vaccine, touched down at Taoyuan International Airport at 8:03 p.m.
- According to the Central Epidemic Command Center, the doses included in the latest batch have expiry dates of Oct. 31, 2021 and Nov. 30, 2021.



### HEALTH MINISTER GIVES NO DATE FOR ENDING OF COVID-19 BORDER RESTRICTIONS



Health Minister Chen Shihchung gave no definitive timeline for ending COVID-19 border restrictions when quizzed by lawmakers Friday, stating vaccination rates and medical preparedness would play a decisive role.



- Chen told lawmakers during a Legislative Yuan session the government would consider four factors when deciding when to lift border restrictions: progress of the COVID-19 vaccine rollout, face mask use, the capacity of the health care system to cope with a surge in infections, and supplies of medications use to treat COVID-19.
- However, Chen did not provide further details or targets with regards to the four factors.
- The current border restrictions -- which only allow citizens, residents and those with special permission to enter Taiwan, subject to a 14-day quarantine stay -- were introduced on May 19 amid a surge of local COVID-19 cases and the international spread of the Delta variant.

# Confirmed COVID-19

### CASES: 16,321

0.89% active (145)

AS OF OCT 15, 2021

worldometer

# **TAIWAN COVID-19 NEWS**



#### TAIWAN RECEIVES 1.13 MILLION DOSES OF MODERNA VACCINE

The eighth batch of the Moderna COVID-19 vaccine purchased from the American vaccine maker arrived in Taiwan early Saturday, comprising 1.13 million doses, and comes at a time when many people who received their first dose of the brand over two months ago still haven't been given their second shot.

The vaccine will be rolled out people who to were vaccinated with a Moderna shot prior to July 16 and need to obtain a second jab to be fully vaccinated, the Central Epidemic Command Center (CECC) said on Friday, without revealing how many of those people have yet to receive a second jab.

•

| Brand                            | Doses received | Doses administered | [First dose] | [Second dose]  | Rollout date                            |  |
|----------------------------------|----------------|--------------------|--------------|--|---|--|
| AstraZeneca                      | 10,762,900     | 9,941,380          | 7,712,508    | 2.228.872  | March 22                                |  |
| Moderna                          | 6,242,100      | 4,867,954          | 3,457,461    | 1,410,493  | June 9                                  |  |
| Medigen                          | 1,700,000      | 1,274,105          | 737,943      | 536,162  | Aug 23                                  |  |
| Pfizer-BioNTech                  | 5,098,400      | 1,804,026          | 1,803,768    | 258  | Sept. 22                                |  |
| Total                            | 23,803,400     | 17,887,465         | 13,711,680   | 4,175,785  |   |  |
|                                  |                |                    |              | Data a   | Source: CD0<br>s of 10 a.m. Oct. 9, 202 |  |
| Suppliers                        | Doses ordered  | Doses received     | Percentage   | Note   |   |  |
| AstraZeneca                      | 10 million     | 5,023,000          | 50.23%       | Latest delivery: 656,000 (Sept. 30)                                |   |  |
| COVAX                            | 4.76 million   | 1,020,000          | 21.43%       | AstraZeneca (April 4, May 19, Sept. 5)                             |   |  |
|                                  | 5.05 million   | 3,712,100          | 73.51%       | Latest delivery: 1.13 million (Oct. 9)                             |   |  |
| Moderna                          | 36 million     | 0                  | 2            | * 1 million to be delivered from Q4<br>* The rest in 2022 and 2023 |   |  |
| Pfizer-BioNTech                  | 15 million     | 5,098,400          | 33.99%       | Latest delivery: 889,200 (Oct.                                     | 8)                                      |  |
| Medigen                          | 5 million      | 1,700,000          | 34.00%       |  |   |  |
| United Biomedical                | 5 million      | 0                  |              |  |   |  |
| Donated by Japan                 | 100            | 3,904,000          |              | AstraZeneca (June 4, July 8 &                                      | 15, Sept. 7 8.25)                       |  |
| Donated by the U.S.              | 200            | 2,500,000          | *            | Moderna (June 20)  |   |  |
| Donated by Lithuania             |                | 255,900            |              | AstraZeneca (July 31 & Oct. 9                                      | )                                       |  |
| Donated by the<br>Czech Republic | 10             | 30,000             | 2            | Moderna (Aug. 29)  |   |  |
| Donated by Poland                | 1              | 400,000            | 2            | AstraZenenca (Sept. 5)   |   |  |
| Donated by Slovakia              | 125            | 160,000            |              | AstraZenenca (Sept. 26)  |   |  |
| Total                            | 80.81 million  | 23,803,400         |              | and a state of the state   |   |  |

- According to CECC data, as of Saturday, approximately 3.45 million people in Taiwan had received their first Moderna shot, including 2.6 million people who received their first shot before mid-July.
- However, as of Saturday, only 1.37 million had been fully vaccinated with two doses, showing that the country doesn't have enough vaccines to give a second shot to people vaccinated with the Moderna vaccine.

- On September 23, The CECC pointed out that the list of key high-risk countries, after adjustment, includes India, the UK, Israel, Indonesia, and Myanmar. Travelers with history of travel to the five countries shall stay in group quarantine facilities for the 14-day quarantine and cooperate with the required testing measure during the quarantine period.
- The latest list of the risk categories for countries/regions is as follows:
  - Level 1 (Watch): None.
  - Level 2 (Alert): Palau.
  - Level 3 (Warning): The rest of the countries/regions in the world except for Palau.
- CECC restarts entry program for overseas students on a case-bycase basis as pandemic continues to subside in Taiwan.



# **TAIWAN COVID-19 NEWS**



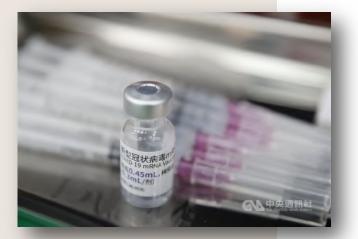


### PALAU GIVES GREEN LIGHT TO MEDIGEN-VACCINATED TRAVELERS

- Oct. 7 (CNA) Travelers that have received two shots of the Medigen COVID-19 vaccine will now be able to enter Palau, the Pacific island nation announced Thursday.
- Republic of China (Taiwan) Ambassador to Palau Wallace Chow (周民淦) told CNA Thursday of the approval of the vaccine made by Taiwan-based Medigen Vaccine Biologics Corp., after an announcement earlier in the day by Palau President Surangel Whipps Jr.
- Whipps Jr. presented Chow with a directive issued on Oct. 7 by Palau's health authorities confirming the recognition of Medigen, at a cocktail party held by the embassy to celebrate the ROC's Oct. 10 National Day.
- Noting the timing of the announcement, Chow described the directive as a National Day gift for Taiwan.

### MORE PFIZER-BNT DOSES ARRIVE; TWO VACCINE SHIPMENTS TO COME FRIDAY

- Taiwan received a sixth shipment of the Pfizer-BioNTech (BNT) COVID-19 vaccine on Thursday, with another shipment of the same brand, as well as a batch of the Moderna vaccine, scheduled to arrive on Friday, according to the Central Epidemic Command Center (CECC).
- The sixth shipment of the Pfizer-BNT vaccine, containing 889,200 doses, arrived at Taiwan Taoyuan International Airport on a China Airlines charter flight at 5:34 a.m.



- It is part of 15 million doses of the Pfizer-BNT vaccine that have been ordered by Hon Hai Precision Co./YongLin Charity, Taiwan Semiconductor Manufacturing Co., and the Buddhist Tzu Chi Foundation, and are all being donated to the government for distribution.
- With Thursday's shipment, Taiwan has now received over 4.2 million doses of the Pfizer-BNT vaccine.

# TAIWAN MARKETING ACTIVITIES



#### 2021 US BUSINESS DAY

#### EVENT DATE: OCT 5-6

- The 10th U.S. Business Day event attracting about 60 local companies to attend physically. GTO participated in this highly anticipated annual business event between Taiwan and the U.S. to introduce Guam's MICE tourism as well as its potential for business operators and investors.
- GTO received a productive result for its firsttime participation. The presentation of GTO wowed the participants that Guam is not only an ideal destination for MICE tourism but also boasts opportunities for light manufacturing, high-tech agriculture, pharmaceutical production, captive insurance, and hotel and attraction development.
- The event went successfully and attracted over 30 visits to Guam table among the event's 60 attendees.





#### DINNER GATHERING TO DISCUSS CO-OP WITH UOG

#### DATE: OCT 6

• GTO seek opportunity to expand the high education interaction between Guam and Taiwan as well as to build up relationships in education and politics.





- Dr. Chun-Chi Lin, President for International Affairs of National Taiwan Normal University, would like to know if the University of Guam has interests in building ties with NTNU for student long-term and short-term learning/exchanging programs.
- GTO received the Proposal and letter of Intent from NTNU to UOG

# TAIWAN MARKET INTELLIGENCE



### TAIWAN-PALAU TRAVEL BUBBLE UPDATE



- People who have received two shots of the Medigen COVID-19 vaccine are allowed to enter Palau, the Pacific island nation said on Thursday. (Oct. 9, 2021)
- Consumer Sentiments: Tourists from Taiwan continue to give good reviews and share their good experiences in Palau. (Oct. 12, 2021)

### AIR V&V PROMOTION

#### NR MONITOR

For the past week (October 5-12), a total of **25** exposures are monitored.

As of October 12, a total of **28** exposures are monitored this month including:

3

- Online Exposure: 25
- Social Media:





### CONCALL WITH NTNU AND TECO GUAM

#### DATE: OCT 7

- GTO further seek resource for NTNU to create potential student visits to Guam via their potential cooperation with UOG
- GTO arranged a concall promptly to learn more details about NTNU's demands to UOG and assisted NTNU to build a connection with TECO Guam.
- NTNU's Mandarin Training Center staff said The University of Guam is an ideal co-op target for them since it is safe, Englishspeaking, and friendly to Taiwan. They would like to know if UGO will be interested in signing MOU with NTNU so the students could enjoy the academic resources from both sides.



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### TAIWAN MARKETING ACTIVITIES

You Tube

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| Social Media<br>October Content Calendar |   |   |   |   |                                     |  |   |  |
|--|---|---|---|---|-------------------------------------|--|---|--|
|  |   |   |   |   |                                     | 1-0ct-21   | Guam Scenery<br>2-Oct-21                                |  |
| Week 1                                   |   | MONDAY  | TUESDAY   | WEDNESDAY   | THURSDAY                            | FRIDAY   | SATURDAY  |  |
|  |   |   |   |   |                                     |  | Guam Scenery  |  |
|  | 3-0ct-21  | 4-Oct-21  | 5-0ct-21  | 6-0ct-21  | 7-0ct-21                            | 8-Oct-21   | 9-0ct-21  |  |
| Week 2                                   | SUNDAY  | MONDAY  | TUESDAY   | WEDNESDAY   | THURSDAY                            | FRIDAY   | SATURDAY  |  |
|  |   | Safe-Certified Restaurants - Crust<br>Pizzeria Napoletana |   | Guam Scenery  |                                     | Phase 1 collateral materials- REC (Skydiving)              | Safe-Certified<br>Accommodations -<br>Grand Plaza Hotel |  |
|  | 10-Oct-21   | 11-0ct-21   | 12-0ct-21   | 13-0ct-21   | 14-0ct-21                           | 15-0ct-21  | 16-0ct-21   |  |
| Week 3                                   | SUNDAY  | MONDAY  | TUESDAY   | WEDNESDAY   | THURSDAY                            | FRIDAY   | SATURDAY  |  |
|  | Guam Scenery  | Phase 1 collateral materials- Food                        | Provide and a substant of the | Safe-Certified Restaurants-<br>Longhorn Steakhouse Guam |                                     | Safe-Certified Accommodations -<br>Dusit Thani Guam Resort | Guam Scenery  |  |
|  | 17-0ct-21   | 18-Oct-21   | 19-Oct-21   | 20-Oct-21   | 21-0ct-21                           | 22-0ct-21  | 23-0ct-21   |  |
| Week 4                                   |   | MONDAY  | TUESDAY   | WEDNESDAY   | THURSDAY                            | FRIDAY   | SATURDAY  |  |
|  | Accommodations<br>- The Tsubaki   |   | Safe-Certified Activity - Ride the<br>Ducks   | Guam Scenery  |                                     | Phase 1 collateral materials.                              | Safe-Certified<br>Restaurants - Tony<br>Roma's          |  |
|  | 24-Oct-21   | 25-Oct-21   | 26-0ct-21   | 27-0ct-21   | 28-Oct-21                           | 29-0ct-21  | 30-Oct-21   |  |
| Week 5                                   |   | MONDAY  | TUESDAY   |   |                                     |  |   |  |
|  | Safe-Certified<br>Accommodations<br>- Hilton Guam<br>Resort & Spa<br><b>31-Oct-21</b> |   | Guam Scenery  |   | Halloween Lucky Draw<br>Event on FB | Halloween Lucky Draw Event on FB                           | Halloween Lucky Dr.<br>Event on IG                      |  |
| Week 6                                   | SUNDAY  |   |   |   |                                     |  |   |  |
|  | Halloween Lucky<br>Draw Event on IG   |   |   |   |                                     |  |   |  |

# PHILIPPINES



# PHILIPPINES COVID-19 NEWS



### IATF ANNOUNCED RESOLUTION NO. 142 ON OCTOBER 7



#### REPUBLIC OF THE PHILIPPINES INTER-AGENCY TASK FORCE FOR THE MANAGEMENT OF EMERGING INFECTIOUS DISEASES

- Fully vaccinated individuals coming from either "Green" or "Yellow" List countries/territories/jurisdictions, need to undergo facility-based quarantine until the release of their negative Reverse Transcription - Polymerase Chain Reaction (RT-PCR) testing taken on the fifth (5th) day. After which, they shall be required to undergo home quarantine until their tenth (10th) day, with the day of arrival being the first day. The Bureau of Quarantine (BOQ) shall ensure strict symptom monitoring while in the facility. Foreign nationals shall be required to secure their own pre-booked accommodation of at least six (6) days;
- 2. Unvaccinated, partially vaccinated, or individuals whose vaccination status cannot be independently verified/confirmed by Philippine authorities as valid and authentic from either "Green" "Yellow" coming List or countries/territories/jurisdictions, shall be required to undergo facility-based quarantine until the release of their negative RT-PCR testing taken on the seventh (7th) day. After which, they shall be required to undergo home quarantine until their fourteenth (14th) day, with the day of arrival being the first day. The BOQ shall ensure strict symptom monitoring while in the facility. Foreign nationals shall be required to secure their own pre-booked accommodation of at least eight (8) days;

#coronovirus #impact-summary

# Philippines

Airlines lobby for increased quota for international arrivals to Manila.



Source: Cases - John Hopkins University (2021-10-12). Vaccine - Department of Health via ABS-CBN Investigative and Research Group (2021-10-12). Retrieved from OurWorldInData.org

### IATF EASES QUARANTINE PROTOCOLS FOR GREEN AND YELLOW LIST COUNTRIES

For arriving passengers from green\* and yellow list countries: those fully vaccinated will be required to undergo facility-based quarantine for five days, with their RT-PCR test result released on the fifth day and home quarantine for another five days. \*see new rule announced on Oct 13 for those arriving from green list countries (on next page)



Meanwhile, unvaccinated and partially vaccinated people will need facility-based quarantine for seven days, with their RT-PCR test result released on the seventh day and home quarantine for another seven days.

# PHILIPPINES COVID-19 NEWS



### IATF: RED, GREEN, & YELLOW LISTS

The Philippine government announced its updated list of red, green, and yellow countries for the period of October 1 to 15, which corresponds to the length of quarantine period required for persons traveling to the Philippines from those countries.

#### **RED: Bermuda**

Red list countries mean travelers from there are not allowed to enter the Philippines during the given time period.

GREEN: American Samoa, Burkina Faso, Cameroon, Cayman Islands, Chad, China (mainland), Comoros, Republic of the Congo, Djibouti, Falkland Islands (Malvinas), Hungary, Madagascar, Mali, Federated States of Micronesia, Montserrat, New Zealand, Niger, Northern Mariana Islands, Palau, Poland, Saba (Special Municipality of the Kingdom of Netherlands), Saint Pierre and Miquelon, Sierra Leone, Sint Eustatius, Taiwan, Algeria, Bhutan, Cook Islands, Eritrea, Kiribati, Marshall Islands, Nauru, Nicaragua, Niue, North Korea, Saint Helena, Samoa, Solomon Islands, Sudan, Syria, Tajikistan, Tanzania, Tokelau, Tonga, Turkmenistan, Tuvalu, Uzbekistan, Vanuatu, and Yemen

Green list countries mean fully vaccinated persons from these places benefit from a shortened quarantine period upon arrival – seven days, with RT-PCR on the fifth day.

#### YELLOW: All others

Yellow list countries mean there is no such perk for fully vaccinated persons from these places. They must still do a 14-day quarantine – 10 days in an accredited quarantine facility, 4 days under home quarantine in their local government of destination, with an RT-PCR test on the seventh day of quarantine.

### QUARANTINE NOT REQUIRED FOR FULLY VAXXED 'GREEN LANE' TRAVELERS

Presidential Spokesperson Harry Roque said the new rule that arriving passengers from green lane countries/regions will not need to quarantine will take effect on Oct. 14. In a press statement, Roque said fully vaccinated foreign nationals must yield negative reverse transcription-polymerase chain reaction (RT-PCR) test result within 72 hours before they depart from the country of origin to qualify. Traveler will need to self-monitor for any symptoms until the 14th day.

### VACCINATIONS FOR MINORS AGED 12-17 TO START WITH THOSE WITH COMORBIDITIES

The Department of Health (DOH) recently said that COVID-19 vaccinations among minors aged 12 to 17 will begin with children who have underlying medical conditions.

Minors belonging to this group will be considered as part of the government's A3 category or persons with comorbidities, while others will become eligible to get vaccinated "once adequate coverage of the A2 priority group or senior citizens has been achieved nationwide and vaccine supply becomes sufficient to include children."



In Malacañang's regular Laging Handa briefing, DOH Undersecretary Myrna Cabotaje said that the rollout of vaccines to minors with comorbidities may start as early as October 15 and could begin with a pilot run in Metro Manila.

# PHILIPPINES COVID-19 NEWS



### OCTA SEES METRO MANILA UNDER LOW-RISK BY NOVEMBER

The COVID-19 situation in the National Capital Region continues to see a steady improvement, which means its risk classification could be downgraded next month, OCTA Research said.

OCTA Research fellow Dr. Guido David told CNN Philippines the seven-day average daily cases in Metro Manila has dropped below 2,000 — the first time since the strictest enhanced community quarantine was enforced over the region in August.

He said cases could go below 1,000 per day in Metro Manila before the end of October since the reproduction number is only at 0.63 now.

"We have already reversed the trend in NCR down to even before ECQ was implemented," David said.



OCTA said if the encouraging trend is sustained over Metro Manila, it is possible that the capital region will be classified as low-risk area by November, so the alert level system could be lowered.

The alert level determined by the Department of Health is based on the risk classification and hospital utilization rate. Metro Manila is under moderate risk and on Alert Level 4 until Oct. 15.

### MORE PFIZER COVID-19 VACCINES ARRIVE IN PH



More doses of the Pfizer COVID-19 vaccine arrived in the country. The government received 918,450 doses of the vaccine from the COVAX facility at the Ninoy Aquino International Airport.

It is the latest shipment of vaccines to arrive in the country. Vaccine czar Carlito Galvez, Jr. and U.S. Chargé d'Affaires Heather Variava were present to welcome the latest Pfizer shipment donated by the United States.

Variava said more vaccine doses from the World Health Organization-led COVAX facility will arrive in the country.

Galvez, meanwhile, said more or less 500,000 Filipinos would benefit from the latest shipment.



### PHILIPPINES MARKET INTELLIGENCE





### AIRLINE SCHEDULE



| ROUTING         |   |                   | RT GROSS                   | VALIDITY   |               |                           |  |
|-----------------|---|-------------------|----------------------------|------------|---------------|---------------------------|--|
|                 | BCC   | FARE BASIS        | FARE IN USD<br>(PER ADULT) | MIN        | МАХ           | REMARKS                   |  |
| Ĩ               |   | TRAVEL PERIOD: 20 | SEPTEMBER - 15 DE          | CEMBER 202 | 1 / 01 FEBRUA | RY - 15 MARCH 2022        |  |
|                 | o   | OLTGU             | 200                        | 2D         | 14D           | *UNLIMITED FREE REBOOKING |  |
|                 | υ   | ULTGU             | 250                        |            |               |                           |  |
| MNL - GUM - MNL | TRAVEL PERIOD: 16 - 31 DECEMBER 2021 / 01 - 31 JANUARY 2022 / 16 MARCH - 30 JUNE 2022 |                   |                            |            |               |                           |  |
|                 | 0   | OHTGU             | 230                        |            |               |                           |  |
|                 | U   | UHTGU             | 280                        | 2D         | 14D           | *UNLIMITED FREE REBOOKING |  |

\*UNLIMITED FREE REBOOKING, PROVIDED CHANGES ARE MADE 4 DAYS BEFORE DEPARTURE. OTHERWISE, COLLECT APPLICABLE CHANGE FEE. SUBJECT TO FARE DIFFERENCE, IF APPLICABLE.

| FLIGHT          | DAY       | Departure | Arrival  |
|-----------------|-----------|-----------|----------|
| MNL-GUM (PR110) | Sun/Thurs | 10:55PM   | 4:35AM+1 |
| GUM-MNL (PR111) | Mon/Fri   | 6:40AM    | 8:25AM   |

OCTOBER 2x weekly



| FLIGHT  |        | TUE       | /FRI      | MON/WED/THU/SAT/SUN |           |  |
|---------|--------|-----------|-----------|---------------------|-----------|--|
|         |        | DEPARTURE | ARRIVAL   | DEPARTURE           | ARRIVAL   |  |
| MNL-GUM | UA 184 | 9:50PM    | 3:55AM +1 | 10:25PM             | 4:30AM +1 |  |
| GUM-MNL | UA 183 | 7:05PM    | 8:50PM    | 7:25PM              | 9:10PM    |  |

#### **OCTOBER Daily Flights**

\*All-in fares starting from USD 244 for one-way, and USD 254 for roundtrip. Inclusive of PH tax.