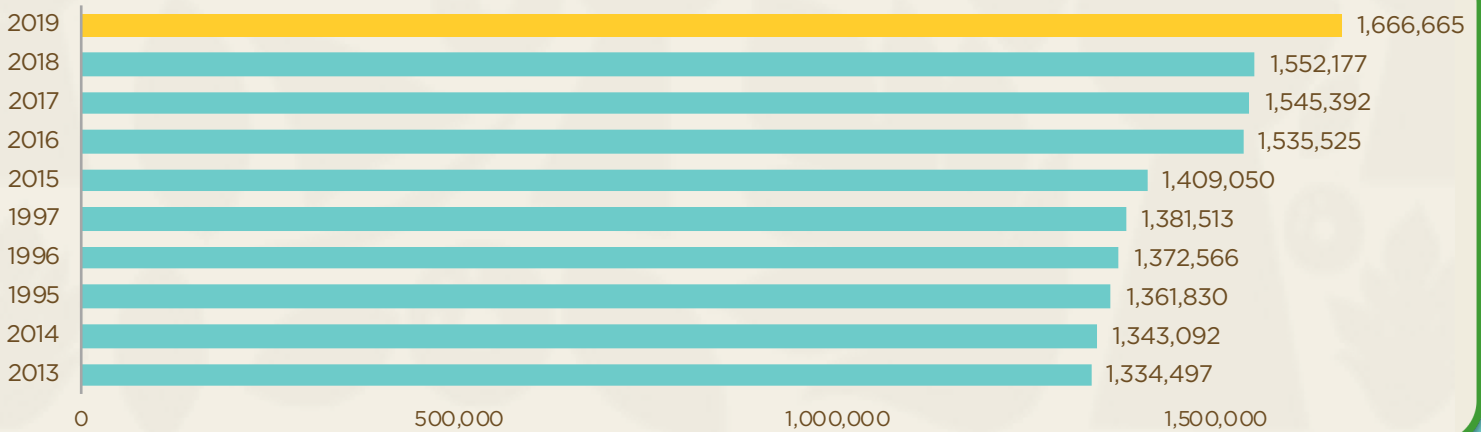


2019 Annual Summary



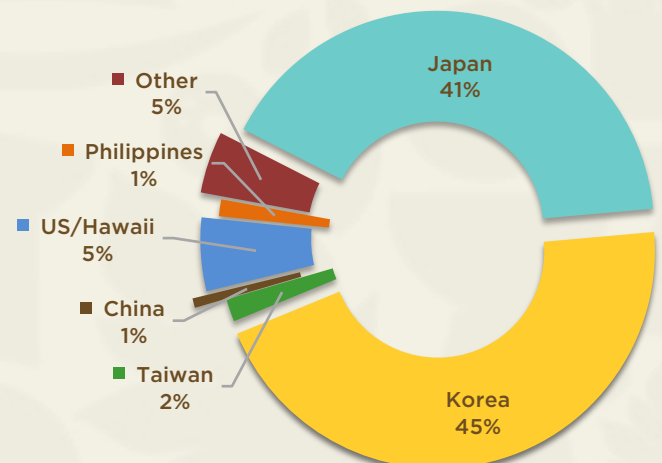
Top 10 Calendar Years



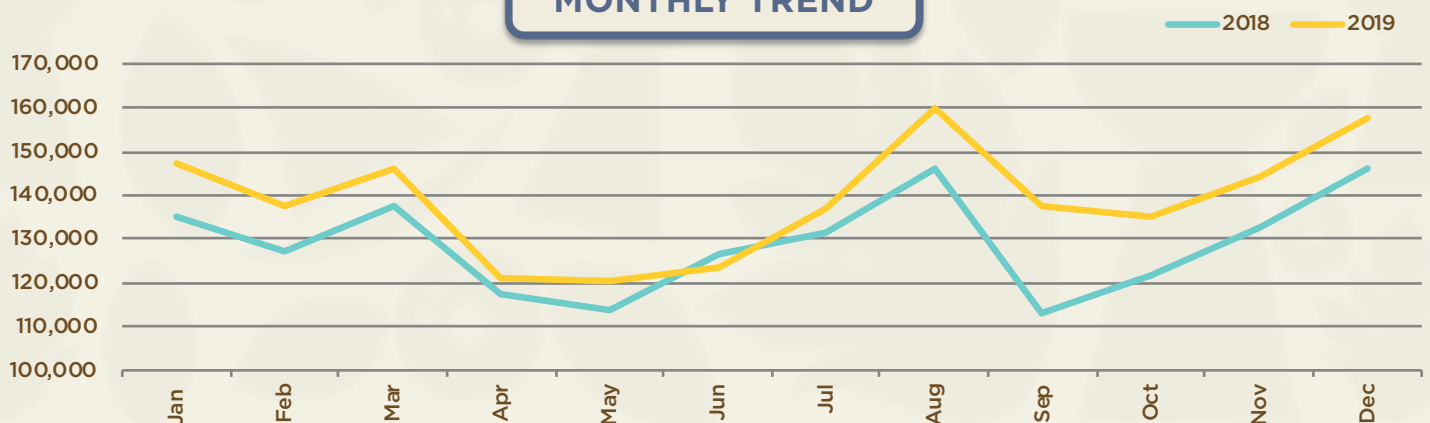
MONTHLY ARRIVALS

Market	2018	2019	% to LY
Japan	563,386	684,802	21.6%
Korea	746,986	753,357	0.9%
Taiwan	27,880	28,216	1.2%
China	16,275	11,496	-29.4%
US/Hawaii	93,269	90,994	-2.4%
Philippines	19,092	20,729	8.6%

MARKET MIX



MONTHLY TREND



Source: Visitor Arrival Statistics are compiled from the Guam Customs and Quarantine –Mandatory Customs Declaration forms and processed by the Guam Visitors Bureau



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December 2019 Arrivals



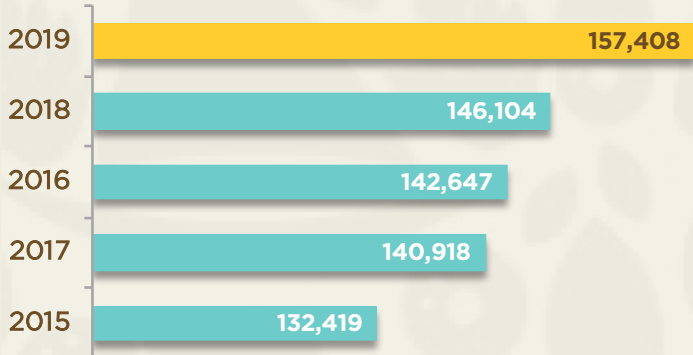
DID YOU KNOW?

47% of visitors that came to Guam in 2019 said it was their 1st time to the island.

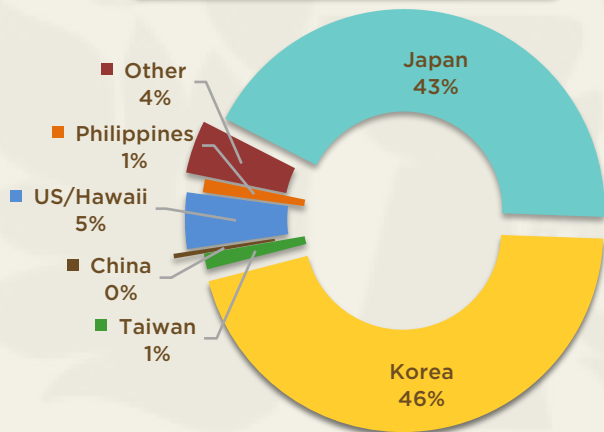
ARRIVALS

DEC Arrivals	157,408	+7.7%	↑
CYTD Arrivals	1,666,665	+7.6%	↑
FYTD Arrivals	436,225	+8.9%	↑

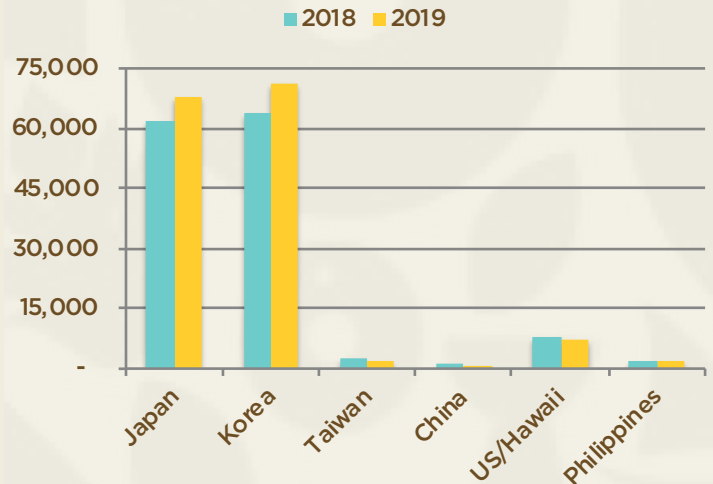
Top 5 December Arrivals



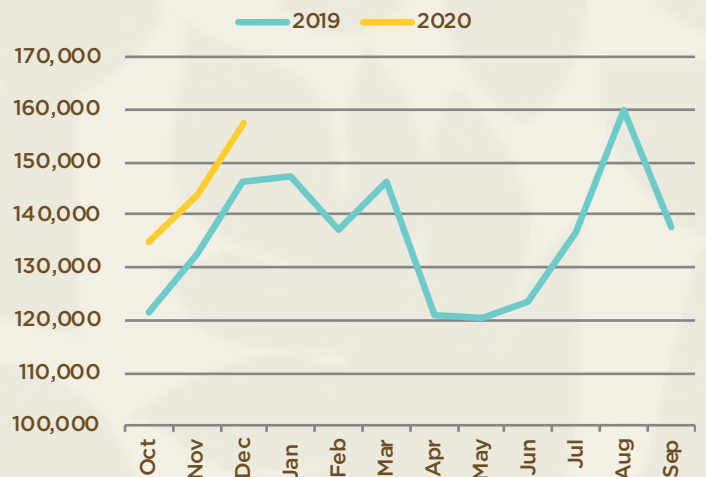
MARKET MIX



MARKET SNAPSHOT



Market	2018	2019	% to LY
Japan	62,037	67,794	9.3%
Korea	64,127	71,513	11.5%
Taiwan	2,241	2,004	-10.6%
China	1,088	585	-46.2%
US/Hawaii	7,819	7,135	-8.7%
Philippines	1,960	1,659	-15.4%



Source: Preliminary Visitor Arrival Statistics are compiled from the Guam Customs and Quarantine – Mandatory Customs Declaration forms and processed by the Guam Visitors Bureau



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Visitor Arrival Summary December 2019



	Dec-18	Dec-19	% from LY
Civilian Air Arrivals ^a	144,721	155,677	7.6%
Civilian Sea Arrivals ^a	432	957	121.5%
Armed Forces Air Arrivals ^a	940	774	-17.7%
Armed Forces Sea Arrivals ^a	11	0	-100.0%
TOTAL VISITOR ARRIVALS	146,104	157,408	7.7%

ORIGIN OF AIR ARRIVALS (Civilian & Armed Forces)	Dec-18	Dec-19	% from LY
JAPAN	62,037	67,794	9.3%
Kanto (Tokyo)	31,775	32,539	2.4%
Chubu (Nagoya)	8,070	8,997	11.5%
Kinki (Osaka)	11,913	14,490	21.6%
Koshinetsu	1,174	1,476	25.7%
Hokuriku	800	913	14.1%
Tohoku	1,798	1,664	-7.5%
Kyushu	2,709	3,140	15.9%
Chugoku	1,600	1,980	23.8%
Hokkaido	895	1,132	26.5%
Shikoku	885	1,036	17.1%
Okinawa/Miya	287	242	-15.7%
Other	131	185	41.2%
KOREA	64,127	71,513	11.5%
Seoul	24,610	30,269	23.0%
Incheon/Gyeonggi	16,374	16,990	3.8%
Chungnam/Daejeon	1,706	2,070	21.3%
Jeonbuk/Gwanju	1,086	1,816	67.2%
Gyeongbuk/Daegu	3,076	3,067	-0.3%
Busan	8,481	7,631	-10.0%
Ulsan	1,183	1,314	11.1%
Other	7,611	8,356	9.8%
TAIWAN	2,241	2,004	-10.6%
Taipei	1,363	1,158	-15.0%
Kaohsiung	201	204	1.5%
Taichung	258	283	9.7%
Taoyuan, Miaoli, Hsinehu	184	149	-19.0%
Hsinchu	91	89	-2.2%
Other	144	121	-16.0%
CHINA	1,088	585	-46.2%
Beijing	146	97	-33.6%
Shanghai	278	218	-21.6%
Guangzhou	70	27	-61.4%
Other	594	243	-59.1%
US/HAWAII	7,819	7,135	-8.7%
CNMI	1,965	1,986	1.1%
PALAU	384	405	5.5%
FSM	1,118	1,332	19.1%
RMI	132	151	14.4%
PHILIPPINES	1,960	1,659	-15.4%
AUSTRALIA	160	181	13.1%
EUROPE	287	241	-16.0%
HONG KONG	933	210	-77.5%
RUSSIA	831	282	-66.1%
SINGAPORE	125	100	-20.0%
INDIA	24	25	4.2%
MALAYSIA	68	31	-54.4%
OTHER/UNKNOWN	362	817	125.7%

QUARTERLY VISITOR INDUSTRY STATISTICS (July 2019 - September 2019)

Hotel Occupancy Taxes ^c	\$11,644,482.21	\$11,719,025.64	0.6%
Weighted Hotel Occupancy Rate ^d	88.2%	92.0%	4.3%
Weighted Hotel Room Rate ^d	\$212.01	\$216.17	2.0%

Guam Visitors Bureau
December 2019 Visitor Arrival Summary
Calendar Year-to-Date 2018/9 • Fiscal Year-to-Date 2019/20




	CYTD 2018 (Jan - Dec '18)	CYTD 2019 (Jan - Dec '19)	% from LY	FYTD 2019 (Oct '18 - Dec '18)	FYTD 2020 (Oct '19 - Dec '19)	% from LY
Air Arrivals ^a	1,532,412	1,655,670	8.0%	397,288	432,004	8.7%
Sea Arrivals ^a	16,595	10,995	-33.7%	3,321	4,221	27.1%
TOTAL VISITOR ARRIVALS	1,549,007	1,666,665	7.6%	400,609	436,225	8.9%

ORIGIN OF AIR ARRIVALS (Civilian & Armed Forces)	CYTD 2018 (Jan - Dec '18)	CYTD 2019 (Jan - Dec '19)	% from LY	FYTD 2019 (Oct '18 - Dec '18)	FYTD 2020 (Oct '19 - Dec '19)	% from LY
JAPAN	563,386	684,802	21.6%	160,783	180,801	12.5%
Kanto (Tokyo)	301,188	351,098	16.6%	86,604	88,726	2.5%
Chubu (Nagoya)	68,225	82,903	21.5%	17,111	22,425	31.1%
Kinki (Osaka)	100,723	139,336	38.3%	30,606	40,337	31.8%
Koshinetsu	9,510	11,384	19.7%	3,175	3,237	2.0%
Hokuriku	7,376	9,002	22.0%	2,025	2,301	13.6%
Tohoku	15,070	16,062	6.6%	4,619	4,269	-7.6%
Kyushu	22,852	31,273	36.9%	6,893	8,075	17.1%
Chugoku	12,671	17,653	39.3%	3,718	4,632	24.6%
Hokkaido	8,867	11,333	27.8%	2,559	3,145	22.9%
Shikoku	6,508	8,931	37.2%	2,144	2,436	13.6%
Okinawa/Miya	4,376	3,750	-14.3%	913	786	-13.9%
Other	6,020	2,077	-65.5%	416	432	3.8%
KOREA	746,986	753,357	0.9%	182,067	201,085	10.4%
Seoul	268,791	317,232	18.0%	73,888	85,464	15.7%
Incheon/Gyeonggi	182,883	187,894	2.7%	46,753	50,155	7.3%
Chungnam/Daejeon	18,011	18,990	5.4%	4,447	5,105	14.8%
Jeonbuk/Gwanju	12,020	12,271	2.1%	2,649	3,703	39.8%
Gyeongbuk/Daegu	31,382	30,166	-3.9%	7,844	7,910	0.8%
Busan	82,464	81,714	-0.9%	21,201	21,070	-0.6%
Ulsan	14,746	13,474	-8.6%	3,441	3,639	5.8%
Other	136,689	91,616	-33.0%	21,844	24,039	10.0%
TAIWAN	27,880	28,216	1.2%	6,288	6,158	-2.1%
Taipei	15,936	16,106	1.1%	4,005	3,595	-10.2%
Kaohsiung	1,747	1,988	13.8%	461	527	14.3%
Taichung	3,459	3,771	9.0%	618	890	44.0%
Taoyuan, Miaoli, Hsinehu	2,604	2,585	-0.7%	557	565	1.4%
Hsinchu	1,714	1,649	-3.8%	276	248	-10.1%
Other	2,420	2,117	-12.5%	371	333	-10.2%
CHINA	16,275	11,496	-29.4%	3,342	2,250	-32.7%
Beijing	2,502	2,100	-16.1%	539	404	-25.0%
Shanghai	5,347	3,989	-25.4%	1,024	825	-19.4%
Guangzhou	1,170	929	-20.6%	236	179	-24.2%
Other	7,256	4,478	-38.3%	1,543	842	-45.4%
US/HAWAII	93,269	90,994	-2.4%	22,598	19,451	-13.9%
CNMI	20,601	22,988	11.6%	4,994	5,416	8.5%
PALAU	4,031	4,331	7.4%	1,025	1,188	15.9%
FSM	14,422	14,755	2.3%	3,104	3,836	23.6%
RMI	1,629	1,634	0.3%	371	408	10.0%
PHILIPPINES	19,092	20,729	8.6%	6,403	6,424	0.3%
AUSTRALIA	2,347	2,287	-2.6%	516	553	7.2%
EUROPE	2,253	2,289	1.6%	683	632	-7.5%
HONG KONG	6,587	5,116	-22.3%	2,028	749	-63.1%
RUSSIA	4,584	4,012	-12.5%	1,701	524	-69.2%
SINGAPORE	1,003	1,539	53.4%	308	322	4.5%
INDIA	228	175	-23.2%	46	59	28.3%
MALAYSIA	360	388	7.8%	137	89	-35.0%
OTHER/UNKNOWN	7,479	6,562	-12.3%	894	2,059	130.3%

VISITOR INDUSTRY STATISTICS	(Jan 2018 - Sep 2018 vs Jan 2019 - Sep 2019)			(Oct 2017 - Sep 2018 vs Oct 2018 - Sep 2019)		
Hotel Occupancy Taxes ^c	\$33,867,525.53	\$35,153,962.01	3.8%	\$42,868,664.24	\$45,061,822.44	5.1%
Weighted Hotel Occupancy Rate ^d	86.7%	89.4%	3.1%	85.1%	88.5%	4.0%
Weighted Hotel Room Rate ^d	\$206.87	\$214.54	3.7%	\$206.13	\$211.01	2.4%

Note: CYTD is Calendar Year-to-Date and FYTD is Fiscal Year-to-Date. 2019/20 visitor arrivals may exclude Armed Forces sea arrival statistics and may not be comparable to figures last year. Visitor statistics will be updated once the data is made available. Armed Forces sea arrivals exclude HP (home ported) or MSC (military sea command) personnel. Source: ^aCivilian air & sea arrivals. Customs Declaration Forms, Customs & Quarantine Agency. Processed by the Guam Visitors Bureau. Sources: ^bJapan Guam Travel Association, ^cHotel Occupancy Tax collections are unaudited. Department of Administration, STR Global (Hotel Occupancy and ADR Report).

	January			February			March			April			May			June		
	Jan-18	Jan-19	% from LY	Feb-18	Feb-19	% from LY	Mar-18	Mar-19	% from LY	Apr-18	Apr-19	% from LY	May-18	May-19	% from LY	Jun-18	Jun-19	% from LY
JAPAN	41,435	58,021	40.0%	46,937	58,774	25.2%	61,613	72,974	18.4%	39,934	47,725	19.5%	36,575	41,989	14.8%	35,739	41,027	14.8%
Kanto (Tokyo)	21,185	31,772	50.0%	22,852	32,576	42.6%	28,888	36,675	27.0%	20,605	21,344	3.6%	18,161	18,427	1.5%	19,110	18,890	-0.01151
Chubu (Nagoya)	4,984	6,170	23.8%	6,042	6,286	4.0%	9,314	10,025	7.6%	5,589	6,028	7.9%	4,936	5,389	9.2%	4,147	5,107	23.1%
Kinki (Osaka)	7,742	10,244	32.3%	7,732	10,078	30.3%	12,677	14,916	17.7%	7,313	10,676	46.0%	6,214	9,489	52.7%	6,138	9,204	50.0%
Koshinetsu	674	1,303	93.3%	980	1,067	8.9%	1,113	1,431	28.6%	689	831	20.6%	721	609	-15.5%	450	741	64.7%
Hokuriku	486	662	36.2%	805	890	10.6%	991	954	-3.7%	538	759	41.1%	609	963	58.1%	600	661	10.2%
Tohoku	1,115	1,775	59.2%	1,646	1,626	-1.2%	1,718	1,738	1.2%	1,025	1,228	19.8%	1,194	1,051	-12.0%	1,104	1,316	19.2%
Kyushu	1,368	2,206	61.3%	1,873	2,476	32.2%	2,263	2,965	31.0%	1,613	2,713	68.2%	1,872	2,605	39.2%	1,831	2,221	21.3%
Chugoku	897	1,109	23.6%	1,102	1,182	7.3%	1,519	1,615	6.3%	896	1,752	95.5%	1,072	1,369	27.7%	784	1,292	64.8%
Hokkaido	1,367	1,929	41.1%	793	1,017	28.2%	967	1,269	31.2%	863	987	14.4%	765	709	-7.3%	477	566	18.7%
Shikoku	336	512	52.4%	474	594	25.3%	749	788	5.2%	427	873	104.4%	566	1,008	78.1%	415	613	47.7%
Okinawa/Miya	266	184	-30.8%	603	668	10.8%	272	315	15.8%	226	333	47.3%	361	224	-38.0%	431	275	-36.2%
Other	1,015	155	-84.7%	2,035	314	-84.6%	1,142	283	-75.2%	150	201	34.0%	104	146	40.4%	252	141	-44.0%
KOREA	69,249	69,295	0.1%	60,939	59,429	-2.5%	53,132	54,087	1.8%	60,265	54,161	-10.1%	60,516	58,276	-3.7%	67,996	62,413	-8.2%
Seoul	20,932	27,444	31.1%	17,610	23,060	30.9%	14,468	20,961	44.9%	18,160	22,158	22.0%	19,880	23,010	15.7%	24,583	27,296	11.0%
Incheon/Gyeonggi	15,801	16,919	7.1%	14,099	15,658	11.1%	12,416	14,434	16.3%	14,411	13,746	-4.6%	15,599	15,792	1.2%	17,624	15,046	-14.6%
Chungnam/Daejeon	1,723	1,929	12.0%	1,425	1,603	12.5%	1,231	1,317	7.0%	1,441	1,336	-7.3%	1,315	1,331	1.2%	1,478	1,450	-1.9%
Jeonbuk/Gwanju	1,639	1,586	-3.2%	891	1,116	25.3%	873	712	-18.4%	849	729	-14.1%	885	752	-15.0%	1,069	846	-20.9%
Gyeonbuk/Daegu	3,285	3,234	-1.6%	2,068	2,568	24.2%	1,841	1,854	0.7%	2,257	2,081	-7.8%	2,901	2,346	-0.19131	2,880	2,670	-0.07292
Busan	7,129	7,051	-1.1%	5,643	6,885	22.0%	5,654	6,377	12.8%	6,104	6,333	3.8%	7,145	7,294	0.02085	7,636	6,935	-0.0918
Ulsan	1,393	1,144	-17.9%	1,030	1,081	5.0%	1,229	1,174	-4.5%	1,519	995	-34.5%	1,353	1,073	-0.20695	1,427	1,111	-0.22144
Other	17,347	9,988	-42.4%	18,173	7,458	-59.0%	15,420	7,258	-52.9%	15,524	6,783	-56.3%	11,438	6,678	-41.6%	11,299	7,059	-37.5%
TAIWAN	2,263	2,461	8.7%	2,684	2,535	-5.6%	2,453	1,962	-20.0%	2,241	2,275	1.5%	1,736	2,448	41.0%	2,731	2,952	8.1%
Taipei	1,289	1,411	9.5%	1,412	1,527	8.1%	1,248	1,064	-14.7%	1,222	1,214	-0.7%	956	1,336	39.7%	1,661	1,518	-8.6%
Kaohsiung	189	153	-19.0%	148	154	4.1%	146	144	-1.4%	122	193	58.2%	113	160	41.6%	167	203	21.6%
Taichung	205	300	46.3%	342	358	4.7%	373	273	-26.8%	368	224	-39.1%	273	366	34.1%	289	436	50.9%
Taoyuan, Miaoli, Hsinchu	166	276	66.3%	229	170	-25.8%	286	274	-4.2%	211	237	12.3%	135	224	65.9%	292	252	-13.7%
Hsinchu	114	139	21.9%	98	110	12.2%	112	88	-21.4%	130	98	-24.6%	146	197	34.9%	129	306	137.2%
Other	300	182	-39.3%	455	216	-52.5%	288	119	-58.7%	188	309	64.4%	113	165	46.0%	193	237	22.8%
CHINA	1,194	1,261	5.6%	3,944	2,649	-32.8%	1,174	697	-40.6%	1,046	738	-29.4%	1,098	584	-46.8%	913	697	-23.7%
Beijing	105	213	102.9%	707	615	-13.0%	117	103	-12.0%	123	135	9.8%	149	92	-38.3%	110	98	-10.9%
Shanghai	520	381	-26.7%	1,099	841	-23.5%	553	232	-58.0%	353	252	-28.6%	340	192	-43.5%	348	294	-15.5%
Guangzhou	79	119	50.6%	220	236	7.3%	63	42	-33.3%	111	56	-49.5%	84	52	-38.1%	79	24	-69.6%
Other	490	548	11.8%	1,918	957	-50.1%	441	320	-27.4%	459	295	-35.7%	525	248	-52.8%	376	281	-25.3%
US/HAWAII	9,361	8,536	-8.8%	5,942	7,258	22.1%	7,519	9,472	26.0%	6,929	7,716	11.4%	6,979	7,176	2.8%	8,817	9,230	4.7%
CNMI	1,365	1,745	27.8%	1,228	1,480	20.5%	1,896	1,912	0.8%	1,454	1,946	33.8%	1,667	1,983	19.0%	2,251	1,901	-15.5%
PALAU	206	336	63.1%	303	224	-26.1%	311	304	-2.3%	346	283	-18.2%	462	444	-3.9%	390	410	5.1%
FSM	932	897	-3.8%	845	854	1.1%	1,388	1,091	-21.4%	1,442	1,195	-17.1%	1,208	1,365	13.0%	1,623	1,377	-15.2%
RMI	107	97	-9.3%	73	118	61.6%	109	133	22.0%	135	99	-26.7%	111	135	21.6%	227	171	-24.7%
PHILIPPINES	959	1,277	33.2%	972	1,281	31.8%	1,955	1,365	-30.2%	1,842	2,433	32.1%	1,723	2,228	29.3%	1,349	1,579	17.0%
AUSTRALIA	132	221	67.4%	504	519	3.0%	180	161	-10.6%	161	214	32.9%	219	136	-37.9%	233	88	-62.2%
EUROPE	193	211	9.3%	182	198	8.8%	226	225	-0.4%	226	224	-0.9%	143	160	11.9%	143	111	-22.4%
HONG KONG	424	454	7.1%	391	745	90.5%	573	416	-27.4%	593	593	0.0%	458	555	21.2%	543	477	-12.9%
RUSSIA	670	816	21.8%	250	341	36.4%	540	644	19.3%	315	337	7.0%	234	298	27.4%	395	336	-14.9%
SINGAPORE	68	85	25.0%	71	114	60.6%	88	75	-14.8%	97	101	4.1%	85	107	25.9%	69	313	353.6%
INDIA	17	14	-17.6%	11	15	36.4%	17	19	11.8%	9	14	55.6%	26	9	-65.4%	15	12	-20.0%
MALAYSIA	4	20	400.0%	20	68	240.0%	55	65	18.2%	20	14	-30.0%	19	28	47.4%	42	35	-16.7%
OTHER/UNKNOWN	1,396	313	-77.6%	1,749	402	-77.0%	1,667	347	-79.2%	357	400	12.0%	279	382	36.9%	349	334	-4.3%
SEA ARRIVALS (CIV & MIL)	4,964	1,447	-70.9%	140	240	71.4%	2,838	383	-86.5%	266	536	101.5%	457	2,108	361.3%	2,566	65	-97.5%
TOTAL	134,939	147,507	9.3%	127,185	137,244	7.9%	137,734	146,332	6.2%	117,678	121,004	2.8%	113,995	120,411	5.6%	126,391	123,528	-2.3%

