

February 2019 Arrivals



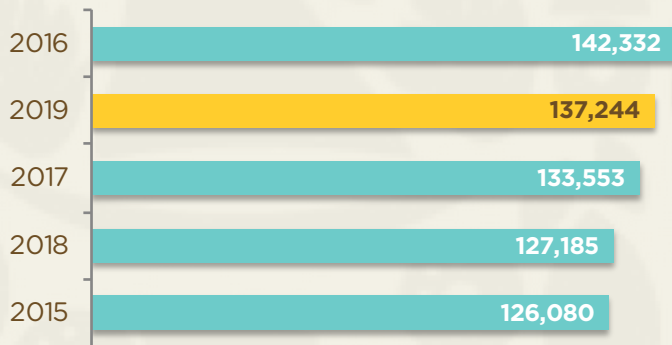
DID YOU KNOW?

Typhoon Wutip caused **25** flight cancellations which, resulted in **4,993** seats lost for February 2019.

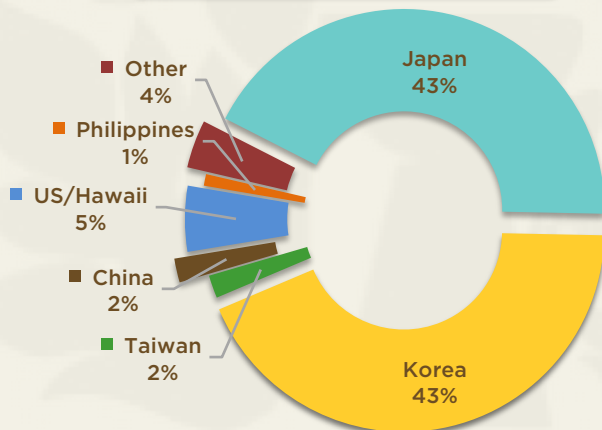
ARRIVALS

FEB Arrivals	137,244	+7.9%	↑
CYTD Arrivals	284,751	+8.6%	↑
FYTD Arrivals	685,360	+7.3%	↑

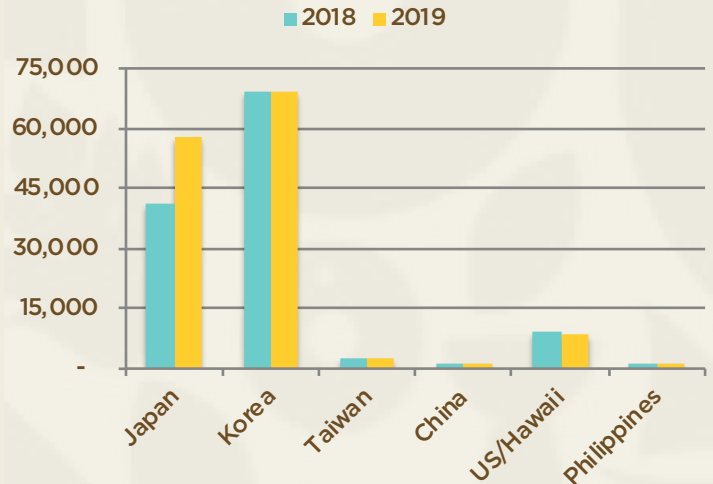
Top 5 February Arrivals



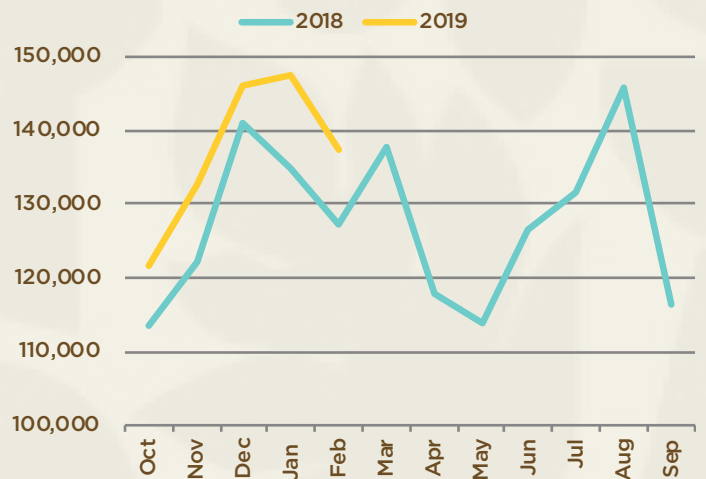
MARKET MIX



MARKET SNAPSHOT



Market	2018	2019	% to LY
Japan	46,937	58,774	25.2%
Korea	60,939	59,429	-2.5%
Taiwan	2,684	2,535	-5.6%
China	3,944	2,649	-32.8%
US/Hawaii	5,942	7,258	22.1%
Philippines	972	1,281	31.8%



Source: Visitor Arrival Statistics are compiled from the Guam Customs and Quarantine –Mandatory Customs Declaration forms and processed by the Guam Visitors Bureau



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www.guamvisitorsbureau.com

Visitor Arrival Summary February 2019



	Feb-18	Feb-19	% from LY
Civilian Air Arrivals ^a	124,260	134,539	8.3%
Civilian Sea Arrivals ^a	58	26	-55.2%
Armed Forces Air Arrivals ^a	2,785	2,465	-11.5%
Armed Forces Sea Arrivals ^a	82	214	161.0%
TOTAL VISITOR ARRIVALS	127,185	137,244	7.9%

ORIGIN OF AIR ARRIVALS (Civilian & Armed Forces)	Feb-18	Feb-19	% from LY
JAPAN	46,937	58,774	25.2%
Kanto (Tokyo)	22,852	32,576	42.6%
Chubu (Nagoya)	6,042	6,286	4.0%
Kinki (Osaka)	7,732	10,078	30.3%
Koshinetsu	980	1,067	8.9%
Hokuriku	805	890	10.6%
Tohoku	1,646	1,626	-1.2%
Kyushu	1,873	2,476	32.2%
Chugoku	1,102	1,182	7.3%
Hokkaido	793	1,017	28.2%
Shikoku	474	594	25.3%
Okinawa/Miya	603	668	10.8%
Other	2,035	314	-84.6%
KOREA	60,939	59,429	-2.5%
Seoul	17,610	23,060	30.9%
Incheon/Gyeonggi	14,099	15,658	11.1%
Chungnam/Daejeon	1,425	1,603	12.5%
Jeonbuk/Gwanju	891	1,116	25.3%
Gyeongbuk/Daegu	2,068	2,568	24.2%
Busan	5,643	6,885	22.0%
Ulsan	1,030	1,081	5.0%
Other	18,173	7,458	-59.0%
TAIWAN	2,684	2,535	-5.6%
Taipei	1,412	1,527	8.1%
Kaohsiung	148	154	4.1%
Taichung	342	358	4.7%
Taoyuan, Miaoli, Hsinehu	229	170	-25.8%
Hsinchu	98	110	12.2%
Other	455	216	-52.5%
CHINA	3,944	2,649	-32.8%
Beijing	707	615	-13.0%
Shanghai	1,099	841	-23.5%
Guangzhou	220	236	7.3%
Other	1,918	957	-50.1%
US/HAWAII	5,942	7,258	22.1%
CNMI	1,228	1,480	20.5%
PALAU	303	224	-26.1%
FSM	845	854	1.1%
RMI	73	118	61.6%
PHILIPPINES	972	1,281	31.8%
AUSTRALIA	504	519	3.0%
EUROPE	182	198	8.8%
HONG KONG	391	745	90.5%
RUSSIA	250	341	36.4%
SINGAPORE	71	114	60.6%
INDIA	11	15	36.4%
MALAYSIA	20	68	240.0%
OTHER/UNKNOWN	1,749	402	-77.0%

VISITOR INDUSTRY STATISTICS

Hotel Occupancy Taxes ^c	\$4,393,188.68	\$4,558,597.16	3.8%
Weighted Hotel Occupancy Rate ^d	92.8%	93.1%	0.3%
Weighted Hotel Room Rate ^d	\$225.02	\$236.06	4.9%

Guam Visitors Bureau
February 2019 Visitor Arrival Summary
Calendar Year-to-Date 2018/9 • Fiscal Year-to-Date 2018/19



	CYTD 2018 (Jan - Feb '18)	CYTD 2019 (Jan - Feb '19)	% from LY	FYTD 2018 (Oct '17 - Feb '18)	FYTD 2019 (Oct '18 - Feb '19)	% from LY
Air Arrivals^a	257,020	283,064	10.1%	623,810	680,352	9.1%
Sea Arrivals^a	5,104	1,687	-66.9%	15,135	5,008	-66.9%
TOTAL VISITOR ARRIVALS	262,124	284,751	8.6%	638,945	685,360	7.3%
	CYTD 2018 (Jan - Feb '18)	CYTD 2019 (Jan - Feb '19)	% from LY	FYTD 2018 (Oct '17 - Feb '18)	FYTD 2019 (Oct '18 - Feb '19)	% from LY
ORIGIN OF AIR ARRIVALS (Civilian & Armed Forces)						
JAPAN	88,372	116,795	32.2%	215,992	277,578	28.5%
Kanto (Tokyo)	44,037	64,348	46.1%	113,056	150,952	33.5%
Chubu (Nagoya)	11,026	12,456	13.0%	25,187	29,567	17.4%
Kinki (Osaka)	15,474	20,322	31.3%	36,354	50,928	40.1%
Koshinetsu	1,654	2,370	43.3%	4,595	5,545	20.7%
Hokuriku	1,291	1,552	20.2%	3,105	3,577	15.2%
Tohoku	2,761	3,401	23.2%	6,944	8,020	15.5%
Kyushu	3,241	4,682	44.5%	8,272	11,575	39.9%
Chugoku	1,999	2,291	14.6%	6,303	6,009	-4.7%
Hokkaido	2,160	2,946	36.4%	4,623	5,505	19.1%
Shikoku	810	1,106	36.5%	2,067	3,250	57.2%
Okinawa/Miya	869	852	-2.0%	1,765	1,765	0.0%
Other	3,050	469	-84.6%	3,721	885	-76.2%
KOREA	130,188	128,724	-1.1%	317,984	310,791	-2.3%
Seoul	38,542	50,504	31.0%	106,667	124,392	16.6%
Incheon/Gyeonggi	29,900	32,577	9.0%	81,307	79,330	-2.4%
Chungnam/Daejeon	3,148	3,532	12.2%	9,458	7,979	-15.6%
Jeonbuk/Gwanju	2,530	2,702	6.8%	5,560	5,351	-3.8%
Gyeongbuk/Daegu	5,353	5,802	8.4%	13,283	13,646	2.7%
Busan	12,772	13,936	9.1%	21,122	35,137	66.4%
Ulsan	2,423	2,225	-8.2%	3,746	5,666	51.3%
Other	35,520	17,446	-50.9%	76,841	39,290	-48.9%
TAIWAN	4,947	4,996	1.0%	10,905	11,284	3.5%
Taipei	2,701	2,938	8.8%	6,017	6,943	15.4%
Kaohsiung	337	307	-8.9%	698	768	10.0%
Taichung	547	658	20.3%	1,561	1,276	-18.3%
Taoyuan, Miaoli, Hsinehu	395	446	12.9%	1,055	1,003	-4.9%
Hsinchu	212	249	17.5%	335	525	56.7%
Other	755	398	-47.3%	1,239	769	-37.9%
CHINA	5,138	3,910	-23.9%	9,240	7,252	-21.5%
Beijing	812	828	2.0%	1,384	1,367	-1.2%
Shanghai	1,619	1,222	-24.5%	3,207	2,246	-30.0%
Guangzhou	299	355	18.7%	609	591	-3.0%
Other	2,408	1,505	-37.5%	4,040	3,048	-24.6%
US/HAWAII	15,303	15,794	3.2%	33,995	38,392	12.9%
CNMI	2,593	3,225	24.4%	7,688	8,219	6.9%
PALAU	509	560	10.0%	1,807	1,585	-12.3%
FSM	1,777	1,751	-1.5%	5,187	4,855	-6.4%
RMI	180	215	19.4%	486	586	20.6%
PHILIPPINES	1,931	2,558	32.5%	8,268	8,961	8.4%
AUSTRALIA	636	740	16.4%	1,090	1,256	15.2%
EUROPE	375	409	9.1%	983	1,092	11.1%
HONG KONG	815	1,199	47.1%	2,919	3,227	10.6%
RUSSIA	920	1,157	25.8%	2,072	2,858	37.9%
SINGAPORE	139	199	43.2%	239	507	112.1%
INDIA	28	29	3.6%	36	75	108.3%
MALAYSIA	24	88	266.7%	44	225	411.4%
OTHER/UNKNOWN	3,145	715	-77.3%	4,875	1,609	-67.0%
VISITOR INDUSTRY STATISTICS						
Hotel Occupancy Taxes^c	\$8,313,460.37	\$8,756,956.45	5.3%	\$17,314,599.08	\$18,664,816.88	7.8%
Weighted Hotel Occupancy Rate^d	90.2%	91.2%	1.1%	84.3%	88.0%	4.4%
Weighted Hotel Room Rate^d	\$225.56	\$235.96	4.6%	\$212.58	\$214.63	1.0%

Note: CYTD is Calendar Year-to-Date and FYTD is Fiscal Year-to-Date. 2018/9 visitor arrivals may exclude Armed Forces sea arrival statistics and may not be comparable to figures last year. Visitor statistics will be updated once the data is made available. Armed Forces sea arrivals exclude HP (home ported) or MSC (military sea command) personnel. Source: ^aCivilian air & sea arrivals. Customs Declaration Forms, Customs & Quarantine Agency. Processed by the Guam Visitors Bureau. Sources: ^bJapan Guam Travel Association, ^cHotel Occupancy Tax collections are unaudited. Department of Administration, STR Global (Hotel Occupancy and ADR Report).



January

February

Total CYTD

	Jan-18	Jan-19	% from LY	Feb-18	Feb-19	% from LY	2018	2019	% from LY
JAPAN	41,435	58,021	40.0%	46,937	58,774	25.2%	88,372	116,795	32.2%
Kanto (Tokyo)	21,185	31,772	50.0%	22,852	32,576	42.6%	44,037	64,348	46.1%
Chubu (Nagoya)	4,984	6,170	23.8%	6,042	6,286	4.0%	11,026	12,456	13.0%
Kinki (Osaka)	7,742	10,244	32.3%	7,732	10,078	30.3%	15,474	20,322	31.3%
Koshinetsu	674	1,303	93.3%	980	1,067	8.9%	1,654	2,370	43.3%
Hokuriku	486	662	36.2%	805	890	10.6%	1,291	1,552	20.2%
Tohoku	1,115	1,775	59.2%	1,646	1,626	-1.2%	2,761	3,401	23.2%
Kyushu	1,368	2,206	61.3%	1,873	2,476	32.2%	3,241	4,682	44.5%
Chugoku	897	1,109	23.6%	1,102	1,182	7.3%	1,999	2,291	14.6%
Hokkaido	1,367	1,929	41.1%	793	1,017	28.2%	2,160	2,946	36.4%
Shikoku	336	512	52.4%	474	594	25.3%	810	1,106	36.5%
Okinawa/Miya	266	184	-30.8%	603	668	10.8%	869	852	-2.0%
Other	1,015	155	-84.7%	2,035	314	-84.6%	3,050	469	-84.6%
KOREA	69,249	69,295	0.1%	60,939	59,429	-2.5%	130,188	128,724	-1.1%
Seoul	20,932	27,444	31.1%	17,610	23,060	30.9%	38,542	50,504	31.0%
Incheon/Gyeonggi	15,801	16,919	7.1%	14,099	15,658	11.1%	29,900	32,577	9.0%
Chungnam/Daejeon	1,723	1,929	12.0%	1,425	1,603	12.5%	3,148	3,532	12.2%
Jeonbuk/Gwanju	1,639	1,586	-3.2%	891	1,116	25.3%	2,530	2,702	6.8%
Gyeonbuk/Daegu	3,285	3,234	-1.6%	2,068	2,568	24.2%	5,353	5,802	8.4%
Busan	7,129	7,051	-1.1%	5,643	6,885	22.0%	12,772	13,936	9.1%
Ulsan	1,393	1,144	-17.9%	1,030	1,081	5.0%	2,423	2,225	-8.2%
Other	17,347	9,988	-42.4%	18,173	7,458	-59.0%	35,520	17,446	-50.9%
TAIWAN	2,263	2,461	8.7%	2,684	2,535	-5.6%	4,947	4,996	1.0%
Taipei	1,289	1,411	9.5%	1,412	1,527	8.1%	2,701	2,938	8.8%
Kaohsiung	189	153	-19.0%	148	154	4.1%	337	307	-8.9%
Taichung	205	300	46.3%	342	358	4.7%	547	658	20.3%
Taoyuan, Miaoli, Hsinehu	166	276	66.3%	229	170	-25.8%	395	446	12.9%
Hsinchu	114	139	21.9%	98	110	12.2%	212	249	17.5%
Other	300	182	-39.3%	455	216	-52.5%	755	398	-47.3%
CHINA	1,194	1,261	5.6%	3,944	2,649	-32.8%	5,138	3,910	-23.9%
Beijing	105	213	102.9%	707	615	-13.0%	812	828	2.0%
Shanghai	520	381	-26.7%	1,099	841	-23.5%	1,619	1,222	-24.5%
Guangzhou	79	119	50.6%	220	236	7.3%	299	355	18.7%
Other	490	548	11.8%	1,918	957	-50.1%	2,408	1,505	-37.5%
US/HAWAII	9,361	8,536	-8.8%	5,942	7,258	22.1%	15,303	15,794	3.2%
CNMI	1,365	1,745	27.8%	1,228	1,480	20.5%	2,593	3,225	24.4%
PALAU	206	336	63.1%	303	224	-26.1%	509	560	10.0%
FSM	932	897	-3.8%	845	854	1.1%	1,777	1,751	-1.5%
RMI	107	97	-9.3%	73	118	61.6%	180	215	19.4%
PHILIPPINES	959	1,277	33.2%	972	1,281	31.8%	1,931	2,558	32.5%
AUSTRALIA	132	221	67.4%	504	519	3.0%	636	740	16.4%
EUROPE	193	211	9.3%	182	198	8.8%	375	409	9.1%
HONG KONG	424	454	7.1%	391	745	90.5%	815	1,199	47.1%
RUSSIA	670	816	21.8%	250	341	36.4%	920	1,157	25.8%
SINGAPORE	68	85	25.0%	71	114	60.6%	139	199	43.2%
INDIA	17	14	-17.6%	11	15	36.4%	28	29	3.6%
MALAYSIA	4	20	400.0%	20	68	240.0%	24	88	266.7%
OTHER/UNKNOWN	1,396	313	-77.6%	1,749	402	-77.0%	3,145	715	-77.3%
SEA ARRIVALS (CIV & MIL)	4,964	1,447	-70.9%	140	240	71.4%	5,104	1,687	-66.9%
TOTAL	134,939	147,507	9.3%	127,185	137,244	7.9%	262,124	284,751	8.6%