

INDUSTRY RECOVERY REPORT NOVEMBER 25, 2022









DESTINATION UPDATES



RED GUAHAN SHUTTLE



RED GUAHAN SHUTTLE SERVICE DURING HOLIDAY SEASON

See news update...





Red Guahan Shuttle service during Holiday season

To whom it may concern

The Red Guahan Shuttle service for Thanksgiving Day 11/24(Thu), and Christmas Day 12/25 (Sun), and New Year's Eve 12/31(Sat) 2022. is as follows;

11/24 and 12/25

Tumon Shuttle MM, GPO, and Tumon Sands Plaza will not stop due to the closure. However, shuttles between the hotels will operate according to the Timetable.

> Two Lovers Point Shuttle Shuttles are based on a timetable, but do not stop at MM

12/31 MM and GPO will be early closed. (MM19:00, GPO18:00) > Tumon Shuttle The bus runs according to the Timetable, but it does not stop at MM and GPO after closing.

> Two Lovers Point Shuttle Shuttles will operate according to the Timetable.

> If you have any question, please call feel free to contact us. Thank you for continuous support and cooperation.



GUAM ISLAND FIESTA TOUR (GIFT)



EXPERIENCE ISLAND CULTURE AT THE GUAM ISLAND FIESTA TOUR

GIFT is back again! Visitors are welcomed into the homes of local families for village fiesta celebrations. They are greeted with shell leis, invited to participate in cultural activities like coconut husking and weaving and are treated to tables laden with authentic Chamorro cuisine.

Upcoming fiesta tour to be announced...



ISLAND FIESTA



ISLAND FIESTA

Agaña Heights celebrated the feast of Our Lady of the Blessed Sacrament on November 27. More than 100 Japanese TikTok influencers visited the fiesta at Fort Apugan.



Photo credit: Frank San Nicolas, Pacific Daily News Click here for PDN photo library





TOUR OF GUAM

Stroll through our island paradise in a different way. The **Guam Cycling Federation** with the support of the **Guam Visitors Bureau** presents the **TOUR OF GUAM 2022**, **Sunday**, **December 11**, **2022**. Online registration has opened with options for selecting either a short or long course.

Event by the Guam Cycling Federation.

Register today at



HOLIDAY PROMOTIONAL OFFER



ATTENTION GVB MEMBERS:



Novernber 18, 20 22

Håfa Adai GVB Members,

As we approach the upcoming holiday season, the Guam Visitors Bureau (GVB) would like to assist your business with promoting your holiday deals, discounts, or special offers to local residents, military personnel, and visitors from our different source markets. Your promotional offer will be shared through our GVB consumer website and with our overseas offices for further exposure.

Should you be interested in providing GVB your business information and promotional offer, please fill out the Google Form link below:

Link: https://forms.gle/ZGtgZsSKU3DzS91e7

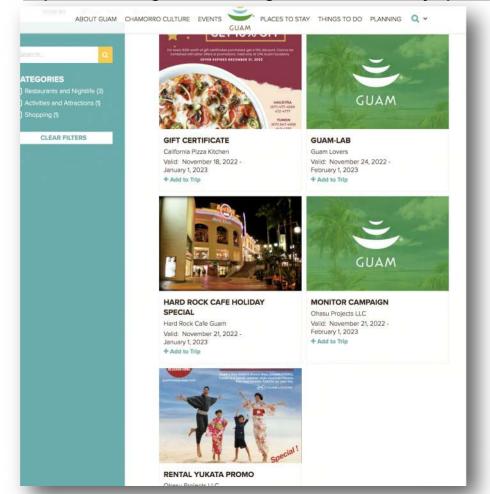
For any questions regarding this promotion, please feel free to contact GVB at (671) 646-5278 or via email <u>marketing@visitguam.com</u>. Lastly, I would like to wish you and your loved ones a Happy Thanksgiving and joyful holiday season. Si Yu'os Må'ase.'

Senseramente,

RL I.C. GUTIERREZ President & CEO

To provide an offer, please click <u>here</u> CLICK LINK BELOW:

https://www.visitguam.com/things-to-do/local-military-specials/



as of 23 Nov 2022



GUAM ELECTRONIC FORM

(EDF) is a mandatory digital form that all arriving passengers will need to complete before entering our beautiful island. The form will be accessible up to 72 hours prior to your arrival.



- 1. Access and complete the form
- 2. Save your unique QR code
- 3. Present and scan it with a customs officer





MARKET INTELLIGENCE REPORT



As of November 23 and may be subject to change.

TRAVEL PROTOCOLS



TRAVEL PROTOCOLS BY MARKET



JAPAN

NO QUARANTINE

• Traveler entering Japan from Guam will be exempted from submitting negative certificate if they have received three times or more vaccinations.

REQUIREMENTS

- If you have been vaccinated three (3) times of Covid-19 vaccine, you will be exempted from submitting a negative certificate when returning to Japan.
- If NOT, negative result of COVID-19 test conducted within 72 hours prior to departure (RT-PCR, LAMP, TMA, TRC, Smart Amp, NEAR, Next Generation Sequence, CLEIA/ECLIA).
- Submit a written pledge that you will follow the Japanese authorities requirements and fill out questionnaires.
- Install mobile application (MySOS, Google Maps, COCOA; travel insurance for COVID-19 related issues recommended.

Information Source: <u>https://www.mofa.go.jp/ca/fna/page4e_001053.html</u> <u>https://www.mhlw.go.jp/stf/seisakunitsuite/bunya/0000121431_00209.html</u>

ENTRY PROTOCOL EFFECTIVE FROM OCTOBER 11, 2022

• Japan to allow entry of visa-free independent tourists and abolish the daily arrival cap.

Information source: <u>https://www.japantimes.co.jp/news/2022/09/23/national/kishida-japan-border-opening/?utm_medium=Social&utm_source=LinkedIn#Echobox=1663859338-1</u>

SOUTH KOREA

NO QUARANTINE

• All travelers entering South Korea are no longer subject to quarantine, regardless of vaccination status (as of June 8, 2022)

REQUIREMENTS

- All travelers entering South Korea must register their travel information on KDCA's Q-Code website: <u>cov19ent.kdca.go.kr/cpassportal</u>.
- Foreigners must apply for Korea Electronic Travel Authorization (K-ETA) if they do not already have it. K-ETA is valid for 2 years from the date of approval, or when the passport used to apply expires, whichever comes first.
- COVID-19 testing is no longer required before departure (as of September 3, 2022) and no longer required upon arrival (as of October 1, 2022).

TRAVEL PROTOCOLS BY MARKET



TAIWAN

Effective July 14, Taiwan is no longer requiring PCR negative test 2 days before their arrival flight for Taiwan nationals, ARC residents, and international transiting passengers.

Effective on October 13 (incoming flight's scheduled arrival time), arriving travelers will no longer be required to quarantine and will instead undergo a seven-day period of self-initiated prevention after arrival. Related border restrictions will also be lifted starting October 13

REQUIREMENTS

- Fill out electronic health declaration form prior to departure via Quarantine System for Entry
 <u>https://hdhq.mohw.gov.tw</u>.
- Those who enter Taiwan shall confirm quarantine program (book a quarantine hotel in advance; or if traveler plan to quarantine at home or a residence of their family or friends, should make sure the principle of one person per residence is met)

Effective November 7, Taiwan has eased more of its Covid-19 policies, including some vaccine and rapid test requirements. What has changed:

- 1. Quarantine protocols for Covid-19 patients
- 2. Close contacts of Covid-19 patients
- 3. Cancellation of three-shot vaccine mandate for certain venues, activities
- 4. No mandatory temperature checks at (most) public venues
- 5. Eased border restrictions for Chinese students, Hong Kong, Macau residents

Please refer https://focustaiwan.tw/society/202211070004 for details.

PHILIPPINES

NO QUARANTINE

- Fully vaccinated nationals / foreign nationals
- Children below 12 years who cannot be vaccinated shall follow quarantine protocols of the parent or accompanying adult/guardian

FACILITY-BASED QUARANTINE

Unvaccinated, partially vaccinated, unverified nationals are subject to a facility-based quarantine until release of negative results (5th day swabbing); self-monitor until 14th day of arrival.

REQUIREMENTS

- All arriving passengers must hold an E-Arrival Card instead of the One Health Pass to receive expedited entry processing. Click https://onehealthpass.com.ph/OHP-NEW-DESIGN/Register.html and register within 72 hours before departure.
- Filipino and foreign nationals aged 18 and above who have received primary series of COVID-19 vaccine, and at least one (1) COVID-19 booster shot administered at any time prior to departure do NOT need a pre-departure COVID-19 test.
- If not boosted, a negative RT-PCR test taken within 48 hours or negative antigen test taken within 24 hours prior to departure from the country of origin is required.
- Not applicable to children below 3 years old.

MARKETS AT-A-GLANCE



MARKETS AT-A-GLANCE



JAPAN

- A further increase in cases is expected from now through the end of the year
- No significant progress has been made for 3rd round of vaccinations
- · Major companies all resumed their package tour sales
- Flight operation is as follow:
 - United: UA197 daily operation

UA827 (except Wed), UA150 (between 10/30-12/14 Wed & Sun), UA874 (suspended between 10/30–12/14), UA136 (Mon, Fri) and UA166 (Thurs, Sun) are available; UA172 suspended until Dec 31; UA178 until Dec 1

- JAL: suspended from Oct 1
- Tway: suspended until Dec 31
 - 7C1182 available from Dec 22-Mar 31
- JEJU: suspended until Dec 31
- Shown in appendix are: outbound statistics of major competitors; #HereWeGuam roadshow highlights; news pickup; SNS performance summary & highlights; content calendar; YouTube ads update; media performance; and Weekly Guam

PHILIPPINES

- · Government sets new national vax days
- US VP Harris vows unwavering commitment to Philippines
- Local airlines all set for holiday season travels
- Over 31 million Covid-19 vaccine doses wasted DOH
- Philippine Airlines and United Airlines fly daily in November; PAL flights to and from Guam will be through Terminal 1
- · Social media monitoring shown in appendix

SOUTH KOREA

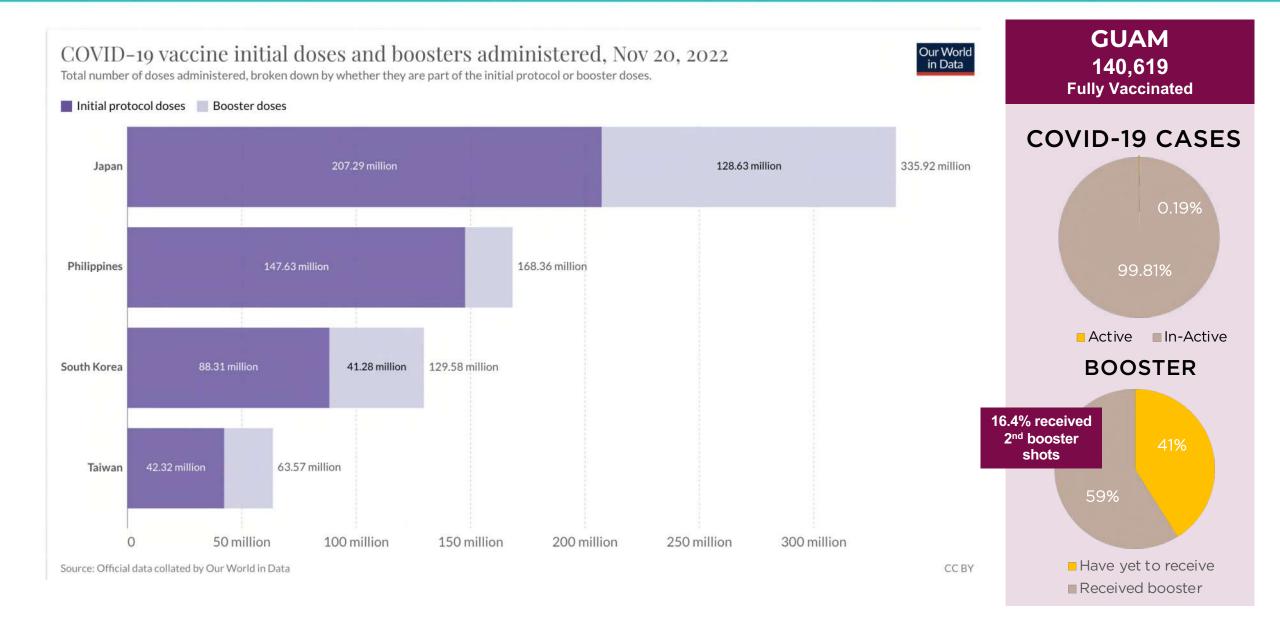
- KDCA said a new wave of infections appeared to have begun earlier this month, and daily infections could surge to around 200,000 as early as December
- Health authorities warned that the start of a new wave of infections may have started
- US. Britain delays decision on Korean Air-Asiana merger
- November through January airline outbound seat capacity details shown in appendix: Nov 37,266; Dec 47,789; and Jan decreased to 45,587
- * Shown in appendix are: SNS weekly activity and content calendar

TAIWAN

- Local Covid-19 vaccine no longer available: CECC
- Taiwan to raise weekly arrival cap to 200,000 from next month: CECC
- Taiwan cuts Covid isolation to 5 days; lifts workplace vaccine mandates
- Benefits of Taiwan's Covid-19 home case policy touted
- Shown in appendix are: restrictions for entering Taiwan, CECC updates, NR monitoring, and social media calendar
- Current airline routes for other destinations; airline updates in appendix
- GTO attended a luncheon with Deputy Minister of Foreign Affairs and interacted with the NLGA and visited ASOA; GTO also participated in the TTF opening ceremony and met with Lt. Governor Tenorio and the Honhui Group company

MARKETS AT-A-GLANCE









As of Nov 23, 2022 and may be subject to change.







JAPAN COVID-19 NEWS



13.6%

AS OF NOV 23, 2022

worldometer



Area / New cases	Nov 7-13	Nov 14-20	Changes (#) vs LW	Changes (%) vs LW
Tokyo	51,977	60,616	8,639	117%
Osaka	24,662	27,533	2,871	112%
Aichi	28,301	36,897	8,596	130%
Fukuoka	12,912	15,058	2,146	117%
Nationwide	501,483	592,599	91,116	118%

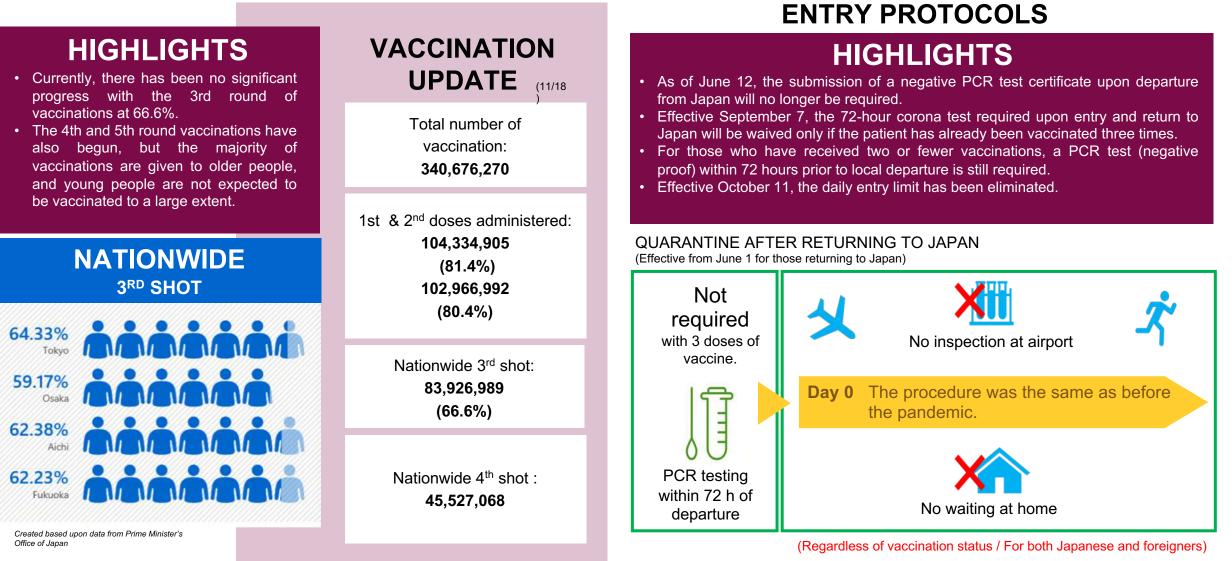


People have their photographs taken in Tokyo on Sunday. | AFP-JIJI

Created based upon data from NHK (Japan Broadcasting Corporation)

JAPAN COVID-19 NEWS





as of 23 Nov 2022

JAPAN MARKET INTELLIGENCE



X

PACKAGED SALES

Seven major companies, all resumed sales

PACI	FIT	
JB Perfect moments, always	Sales resume for departures on JULY 1	*
<i>E</i> //S	Sales resume for departures on MAY 15	*
Knt/	Sales resume for departures on JUNE 1	*
JALPAK 실	Sales resume for departures on AUG 1	*
日本旅行 NIPPON TRAVEL AGENCY	Sales resume for departures on AUG 21	*
	Sales resume for departures on JUNE 1	*
©Rakuten Travel	Sales resume for departures on APRIL 27	*

AIRLINE OPERATION

Japan Airlines is scheduled to operate on: December 22, 25, 29, 30, 2022 January 3, 5, 9, 2023

AIRLINES	STA TUS	FLIGHT	DEPARTURE	JPN TO GUM	FLIGHT	GUM TO JPN	FREQUENCY	CAPACITY
	Available from Jul 1, 2022 (Except W ed)	UA827	NRT	11:15 / 16:0 5	UA828	6:55 / 9:55	Mon, Tue, Thu, Fri, Sat, Sun	166
	Available	UA 197	NRT	17:30 / 22:20	UA 196	13:05/16:05	Daily	166
	Available from May 8, 2022 *Suspended between 10/30-12/14	UA874	NRT	2105 / 145 +1	UA873	17:05 / 19:50	Sun	166
	Available from Aug 1, 20 22 (Mon,Fri)	UA 136	NGO	11:20 / 15:55	UA 137	7:30 / 10:20	Mon, Fri	16.6
ATREINES 2001	Suspended until Decrnber 31, 2022	UA 172	NGO	20:50 / 125 +1	UA 171	17:00 / 19:55	Daily	166
	Available from Jul 1, 2022 (Wed,Fri,Sun) * Between 10/30-12/14 (Wed&Sun)	UA 150	кіх	1105/1545	UA 151	7:10 / 10:10	W ed,Fri,Sun	16.6
	Suspended until December 1, 2022	UA 178	кіх	20:50 / 120 +1	UA177	16:50 / 19:50	Tue, Thu, Sat	166
	Available from Aug 1, 20 22 (Thu, Sun)	UA 166	FUK	11:50 / 16:50	UA 165	07:40 / 10:50	Thu, Sun	166
🙆 JAL	Available from Aug 1, 20 22 (Thu, Sun) Suspended from Oct.	JL941	NRT	9:30 / 14:15	JL942	16:50 / 19:35	Thu, Sun	199
t'way	Suspended until December 31, 2022	TW 311	KIX	10:45 / 15:10	TW 312	16:10 / 19:00	Daily	189
	Available from Dec 22, 20 02 to Mar 31, 20 23	7C 1182	NRT	10:05/15:00	701189	16:10 / 19:00	Daily	189
JEJUair	Suspended until	7C 3174	KIX	10:10 / 14:50	7C3173	15:50 / 18:20	Deiler	100
	December 31, 2022	7C3184 (Tue)		Daily	189			

Created based upon data from official announcements on each company's website

JAPAN MARKET INTELLIGENCE



20 22	Jan	Feb	Mar	Apr	May	Jun	Jul	A ug	Sep	Oct	Nov	Dec	TOTAL
Guam	1, 117	211	383	562	1,137	1, 19 0	2,106	2,916	n/a	n/a	n/a	n/a	9,622
Saipan	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	0
Hawaii	2,850	2,181	4,038	6,749	7, 16 7	11,940	23,133	28,384	n/a	n/a	n/a	n/a	86,442
South Korea	1, 16 2	2,934	1,397	2,231	3,701	5,855	11,789	26,482	n/a	n/a	n/a	n/a	55,551
Taiwan	825	1, 116	1,281	1,546	1,670	1,475	3,210	5,635	n/a	n/a	n/a	n/a	16,758
Hong Kong	17	10	3	16	10 1	125	168	263	n/a	n/a	n/a	n/a	703
Singapore	552	534	869	4,300	6,320	8,390	12,260	19,150	n/a	n/a	n/a	n/a	52,375
Thailand	2,400	2,136	4,704	11, 16 4	11,872	16,874	28,394	39,297	n/a	n/a	n/a	n/a	116,841

OUTBOUND STATISTICS: MAJOR COMPETITORS 2022

Created based upon data from Japan National Tourism Organization





HERE WE GUAM ROADSHOW 2023

November 15-17, 2022 Osaka, Nagoya, Tokyo More than 100 participants attended the three venues and the industry mixer in Osaka.



旅行通信2022年11月18日号(金曜日)第8198号(毎週月-金曜発行、祝日休刊) (1) 1983年 (昭和58年) 8月創刊 E-MAIL, PDF or FAX Wing Travel Daily

なった。



【トップニュース】

★グアム政観、SIT素材切り口に団体客誘致強化 航空座席数回復への働きかけも

グアム政府観光局 (GVB) はポストコロナ期の旅行復興に向 けてMICEや教育旅行などグループ旅行の誘致促進に向けた活 動を一段と強化する。コロナ禍の約2年でグアムでは施設の改 修が進むほか、グアムならではの文化を訴求する新たな観光素 材が登場している。ここれらを切り口にして多彩な旅行目的に 対応可能な体制が整っていることをアピールしていく。さら に、円安や物価高が進む中でコスト面のメリットも訴求してい き、誘致促進を図る。これとあわせて、コロナ前に比べて大幅 に減少してしまった日本ーグアム間の航空座席数を復活させる ために航空会社や空港に対してグアムへの定期便運航に対する 働きかけも強化。早期にコロナ前の年間90万席台までの回復を 目指す。

水際採和で問い合わせ供数増加 ゴルフコンペや企業の周年旅行など

新型コロナウイルスの感染拡大の影響で2年余りにわたって 日本発の海外旅行がほぼゼロの状況が続いてきたが、水際対策 の織和により段階的に海外旅行が再開されつつある。そうした 中でグアムにおいてもMICE関連や修学旅行に関する問い合わ せが増えているという。

本紙との取材に応じたGVB日本オフィスの柳原義正セールス トレードエグゼクティブによると「インセンティブ旅行関連で はコロナ前にグアムで実施していたオーガナイザーからの問い 合わせが増えていたり、修学旅行についても徐々に予約が入り つつある」と話す。

さらに直近では航空会社主催のゴルフコンペや企業の周年旅 行で600人規模の団体を受け入れる予定となっているなど、団 体マーケットの動きが出始めている状況となっているという。

観光施設が続々とリニューアル 文化体験関連の新素材も登場

新型コロナウイルスのパンデミックにより長期間にわたり観 光無要が低迷する中でグアムの観光関係者は復活を見振えて施 設改修などの沿資を継続、また、新たな視点での観光コンテン ツも登場したという。そうした一連の流れについてGVB本局の ペレズ麻衣日本担当マーケティングコーディネーターは「観光 を取り巻く環境が非常に苦しい中で色々なアイデアが登場して きた。この動きは非常に心強かった」と話す。 そうした中でグアム島内では、アメリカン・リゾートならで はのグアムの魅力に加え、グアム伝統の村祭り「フィエスタ」 を始めとした文化体験やSDGsに絡めた新たな観光素材も登



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TEL/03)3796-6646 FAX(03)3796-6645

編載料 半年35,200円 年間66,000円 (清費税合む)

コロナ柵で新たに登場した素材を切り口にグアムの グループ旅行需要を再拡大へ(写真はグアムの村留 「フィエスタ」の模様)

ペレズマーケティングコーディネーターも「アメリカならで はの体験に加え、チャモロスビリットに根差したホスピタリ ティなどユニークな体験が可能となっている」とアピール。今 後は文化やローカルとのふれあいなどSIT(目的型旅行)素材 を切り口にして団体マーケットの需要を切り開いていく考え

航空座庫80万度台回復に昭進 グループ実誘致へ支援策局間

MICEや教育旅行などグループ客誘致拡大に対して大きなポ イントとなるのが航空便の上積みだ。コロナ前の2019年には 日本-グアム間の年間提供座席数は80万~90万席となってい た。しかし新型コロナで航空便が運休。段階的に再開している ものの現在は22万席程度にとどまっているという。そうした中 で「早期にコロナ前の供給座席数に戻すことをターゲットとし て、航空会社などにアプローチを行っているところだ」とGVB 日本事務所の小路伸佳アカウントディレクターは話す。 グアムへの定期航空便就航については地方空港などから関心 が寄せられており、実現に向けて協議を進めていく方針だ。 さらに団体旅行の誘致促進に向けたサポートプログラムも開 始する。2月1日以降出発の団体旅行や旅行会社の研修旅行を対 象としたプログラムも用意して、団体旅行の活性化につなげて いきたい考えた。

■グアム政観、団体旅行サポート復活 MICEセミナー開催、視察FAMサポートも

グアム政府観光局(GVB)は、大阪と名古屋、東京(開催 場。コロナ前以上にさまざまな目的に即した観光が実現可能と 順)で「#Here We Guarn Roadshow 2023」を開催、今後の

旅行通信2022年11月18日号(金曜日)第8198号(毎週月一金曜発行、祝日休刊)

7)

需要が期待される「グループ&MICE」に焦点を当て、セミ 2021年10月から2022年9月30日で、前年度比264.5%となる1 ナーとワークショップを実施した。観光局は、来年2月1日出 万3000人を記録。GVBでは、SNSを使った 発分より、団体旅行へのサポートを再開、需要嗅起に力を入れ る。イベントに合わせ、観光局CEO兼プレジデントのカール・ T・C・グティエレス氏ら幹部が来日。東京の回では、現地ホ テルやアトラクション、オペレーター、航空会社など9社が参 加した。

団体旅行サポートプログラムは、2023年2月1日出発分よ り、修学旅行を除く新規決定団体が対象。20名より、送客数に 応じた資金サポートを行う。ただし、GVB会員企業の施設や サービスを利用することが条件となっている。また事前視瞭の ためのFAMツアーサポートも実施。参加者1人あたりの費用の 一部をサポートする(最大10名)。いずれもGVBの会計年度 が終わる2023年9月末日まで実施する予定だ。

セミナーでは、グアムでMICEを行うメリットについて、ア クセスとインフラ、プログラムの充実度を挙げた。アクセスで は、日本4都市から直行便が飛んでいる点、飛行時間が3時間半 と短く、時差が1時間しかない点、さらに空港から主要ホテル まで車で、わずか15分でアクセスできる点を訴求。 また、インフラにおいては、小グループから大規模な団体ま で幅広く対応できる施設を有する点、ホテル客室が比較的広 く、8割がオーシャンビューで参加者からの満足度が高い点。 さらに多様なニーズに合わせた会議やパーティーなどのアレン ジができる点を挙げた。

さらに現地でできるプログラムについては、チームビルディ ングや教育系の体験プログラムとして、英語学習や観光学習、 スポーツ大会やボランティア活動、歴史文化清産を銘めたプロ グラムなど充実している点をアピールした。

なお、東京の回で参加した企業は以下の通り(発表順)。▼バ ルディガグループ▼デュシットホテルズ▼フィッシュアイ▼ク ロッペンバーグエンタープライズ▼オンワードビーチリゾート (2023年4月から星野リゾート リゾナーレ グアム) ▼プレミ アホテルグループ▼Tギャラリア by DFS▼ウェスティンリゾー トグアム▼ユナイテッド航空



22年度は前年度比25倍の1.3万人

SNSで若年層にアピール

伝授したものとなっている。

チャモロ料理を提供するフードトラック

【旅行調達】

★旅行意界DH値40ポイント、前月から大幅に上昇 TDB調査、全国旅行支援と水庫対策緩和が効果

日本からグアムへの訪問者数は、GVBの会計年度である



帝国データバンク(TDB)によると、10月の「旅行代理店



(2)

「#HereWeGuam」キャンペーンで若年層へのアピールに努

めたほか、日本ーグアム間の航空便就航55周年に合わせた

「GoGoGuam!」キャンペーンを現在実施中だ(12月31日ま

観光局としては、引き続き「3時間半で行けるアメリカンリ

ゾート」「清潔、安心、安全」を打ち出した展開を行い、まず はFITやSITの振り起こしで旅行需要を復活させ、今後のパッ

ケージツアーやMICEの需要につなげていく考え。今月は109

名 (フォロワー数のベ4100万人)のTikTokerをグアムに招

致。現地での様子をショートムービーで配信してもらう予定

査した「未来を示す羅針盤~Z世代×海外旅行両開に関する意

JATA海外旅行推進部、バリーズ株式会社2世代トラベルプロ

ジェクト) において、2023年春休みまでに行きたい海外旅行

先として、グアムが第2位(第1位はハワイ、第3位は韓国)

チャモロ文化の訴求強化

現地イベントを提案、フードトラックも登場

一方、グアム古来のチャモロ文化の訴求強化にも努める。グ

アムにある19の村で行われる守護聖人のお祭り「フィエスタ」

をプログラム化し、旅行素材として提案していくほか、レッド

ライスやチキンパーペキューなど、現地チャモロ料理を提供す

るフードトラックを全国各地の音楽フェスティバル等のイベン

トに派遣し、チャモロ料理に親しんでもらおうという試みも行

う。ちなみにフードトラックで提供する料理のレシビは、GVB

グティエレスCEOが来日し、大阪堺筋本町のイタリアン 「Capanna(カパンナ)」のオーナーシェフ根岸大輔氏に直接

と、若年層からのグアムへの関心が高まっている。

謙譲査レポート」(2022年8月/東洋大学国際観光学部、

若年層へのアプローチは功を奏しており、大学生440名を課

NEWS PICKUP

Wing Travel Daily 19 November Articles on Here We Guam Roadshow





SNS PERFORMANCE SUMMARY

- Twitter followers remained strong.
- PV of VisitGuam.jp is increasing, partly due to YouTube brand campaign ad.

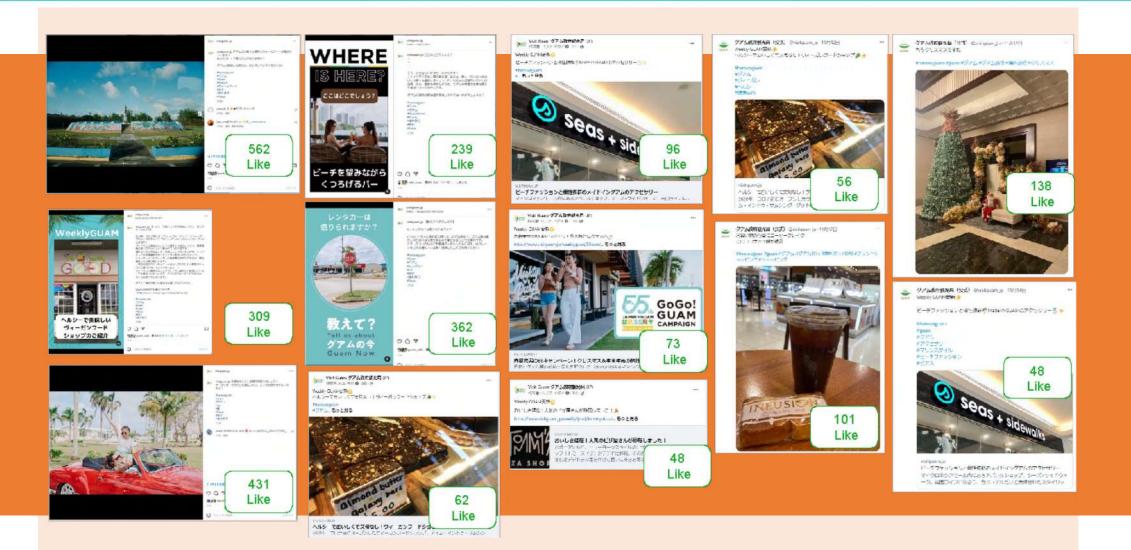
CNC	follo	wer	Week F	Reach	Week Engagement		
SNS	12 Nov,2022	19 Nov,2022	12 Nov,2022	19 Nov,2022	12 Nov,2022	19 Nov,2022	
R	24,220	24,197	11,439	11,076	1,171	958	
	-0.0	9%	-3.17	7%	-18.1	9%	
f	24,057	24,058	4,704	4,532	380	507	
	0.00	0%	-3.66	5%	33.4	2%	
.	15,084	15,089	15,964	21,267	644	621	
	0.03%		33.22%		-3.57%		
	32,946	32,912	9,711	8,226	505	384	
Tik lok	-0.10	0%	-15.29%		-23.96%		
	-	-	-	-	-	-	
	-		-		-		
Visitguam.jp	Unique	User	Page \	/iew	Ave Time	on Page	
<u> </u>	12,227	13,867	21,054	24,671	0:01:08	0:01:08	
GUAM	13.4	1%	17.18	3%	0.00)%	



			Nov,	2022			
Week1	Mon	1 Tue	2 Wed	3 Thu	4 Fri	5 Sat	6 Sun
Lopic	1.011			/ Twitter Dally Upload : #her		- JAIL	
Event						Food truc	≺ in OKAYAYA
Other		Tell Js About Guam	Whreris here?	Week	IV GJAM		
Week 2	7	8	9	10	11	12	13
topic	Mon	Tue	Wed Instagram Story / T	Thu witter Daily Upload : #nerewe	guam / Video		Sun
Event							
Other		Tell Js About Guam	Whereis here?	Week	dy GJAM	0	
Week 3	14	15	16	17	18	19	20
topic	Mon	Tue	Wed	Thu witter Daily Upload : #perewe	Fri gupan / Video	Sat	Sun
Event	Okayama (Road Show)	Osaka (Road Show)	Nagoya (Road Show)	Tokyo (Road Show)		Karl	h'wa Ivent
Other		Tell Js About Suam	Wareris here?		dy GJAM		
	- 21	22	23	24	25	26	27
Week 4	Mon	Tue	Wed	Thu	Fri	Sat	Sun
topic			Instagram Story / T	witter Daily Upload : #nerewe	guam / Video		
Even.						Lik.ok 100 FAM	
Other		Tell Js About Guam	Whereis here?	Week	dy GJAM		
Week5	- 28 Man	29 Tue	30 Wed	Thu	Fri	5at	Sup
topic	1° 500	104		m Story / Twitter Daily Uploa			Sun
Even.	tiktol	(100 FAM					
Other		Tell Js About Guam	Whereris here?	Week	l (ly GJAM		

SNS POST-HIGHLIGHTS





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YOUTUBE ADS: #HereWeGuam Brand Campaign

Weekly Summary

Ads eaches was 27,000,185, with an FQ of 1.49 and Impression of 40,358,709. Impression CPM is ¥ 541.85,

The CTR has gone up to about 0.6-0.7% for the past couple of days and the CPC has gone down about 200 yen.

♦About Creative

Although there are no significant differences between creatives this week, we can say that Trueview's Stencil version is more effective than the other creatives with a CTR of 0.07% and a CPC ¥853.8.

Campaign	lmpr.	Clicks	CTR	CPC	СРМ	Video View	Video 100%	Reach	Frequency
Here We Guam	40,358,709	22,000	0.05%	¥994.0	¥541.85	4,585,703	25,038,543	27,000,185	1.49

YouTube



STENCIL VERSION



MOTION VERSION





NEWS PICKUP

HOSHINO RESORT, GUAM, OFFERS PLAN WITH OVERSEAS TRAVEL INSURANCE - COVERS MEDICAL EXPENSES INCLUDING NEW CORONA

NUMBER, NUMBER, PR

規範目 2022/11/15 10:54

補償の適用規制は出発日から残国日まで。すべての利用者に保険サービスが集料適用される。所定の 原連構関で受診した場合、医療機関での支払いは不更(保険会社によるキャッシュレス対応)。診療 は、保険会社が提携する病所で行える。



原用进行保険口的原

申し込みは、公式手約サイトの税空券付款泊プラン(グローバル・ダイナミックパッケー3)で受け付 ける。予約後、メールで送信されるフォームに必要事項(施行者名。施行期間、性別、生年月日)を入 力すると、暴野リゾートから被保険者証がメールで発行される。選続中は破保険者証の持参が必要。

保険適用対象者は、11月8日以降に公式サイトからグローバル・ダイナミックパッケージを予約した 日本発電の日本国際の者。適用対象ホテルは、Orward Beach Resort Guarn(オンワード ビーチ リ ゾート グアム)の宿泊者。

※2023年4月より「星野リゾート リゾナーレグアム」にリプランド

Mynave news Nov 15 Potential reach: 24.6M MIV: \$4.1K 星野リゾートは11月8日、米国グアム茶州で運営する「Onward Beach Resort Guam(オンワード ビーチ リゾート グブム)場」において、日本国内からの認識案向けに「海外展行保険」をセットにし た熟空券付留ガラン(グローバル・ダイナミックバック・ジラを表した。

厳合トップ TECH+ +Digital みんデジ ガジェット ウーウエライマ テレワーク 就職応援 エンタメ ホピー

ペ.マイナビニュース

御奈1 フォルタ



新型コロナウイルスの感染拡大以降、旅行先である海外で体調不良時の対応や、造切な灰痕を受けら れるのかなど、海外抵行に対する不安が高まっている。同商品はそのような不安を持つ運動者に向 け、海外集中時の際欄面での不安を解測し、原行をなんして楽しんでもらうために原来する。

今回の海外旅行保険は、三井住友海上火災保険の海外旅行保険。出発の3日前までに保険に必要な情 催を提供した人に適用される。

新型コロナウイルス感染症を含む病気やケガの治療費を最大100万円まで補償するほか、医療機関紙 介や治療費のキャッシュレスサービスを受けることができる。日本活対応可能な24時間無体のコー ルセンターもあるため、万一の際にも安心して利用できる。 On November 8, Hoshino Resort launched an airfare and accommodation plan (Global Dynamic Package) with overseas travel insurance for travelers from Japan at the Onward Beach Resort Guam* in the U.S. Territory of Guam. Onward Beach Resort Guam (Guam) Since the spread of the new coronavirus, there has been a growing concern about overseas travel, such as how to respond to illness and receive appropriate medical care when traveling abroad. This product will be marketed to such anxious travelers in order to eliminate their concerns about medical care when traveling overseas and to enable them to enjoy their trips with peace of mind.

The overseas travel insurance policy is provided by Mitsui Sumitomo Insurance. It is applicable to those who have provided the necessary information for the insurance at least three days prior to departure.

The policy covers up to 1 million yen for medical expenses for illness and injury, including new coronavirus infection, as well as referral to medical institutions and cashless service for medical expenses. A 24/7 call center with Japanese-language service is also available, so you can use the service with peace of mind in the event of an emergency.

The coverage period is from the date of departure to the date of return. All users are covered by the insurance service free of charge. When a patient receives medical treatment at a prescribed medical institution, payment at the medical institution is not required (cashless coverage by the insurance company). Medical examinations can be performed at hospitals affiliated with the insurance company.

Applications are accepted for the accommodation plan with airline tickets (Global Dynamic Package) on the official reservation website. After making a reservation, the required information (traveler's name, period of travel, gender, and date of birth) must be entered in the form sent by e-mail, and Hoshino Resort will issue an insured person's certificate by e-mail. The insured person must bring the certificate with him/her during the trip.

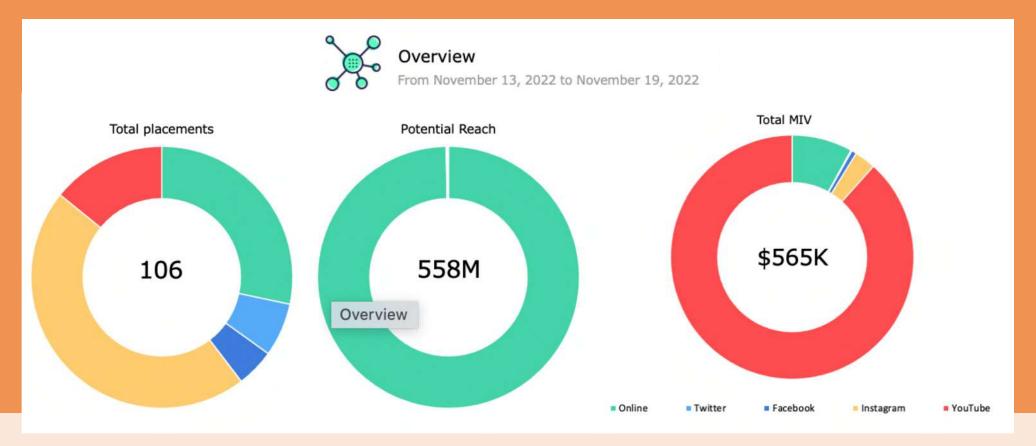
Eligible persons for coverage are Japanese nationals who have booked a Global Dynamic Package from the official website on or after November 8, 2011, to/from Japan. Eligible hotel guests are those staying at the Onward Beach Resort Guam.

https://news.mynavi.jp/article/20221115-2513173/



MEDIA PERFORMANCE

- Although most of the posts are on Instagram, it is online media that Reach is gaining.
- Ad value for the week was \$565K across the web, with a high percentage of value from YouTube.





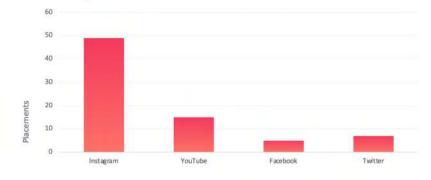
MEDIA PERFORMANCE

Chamorro Food Truck article was featured in TRILL and received 180M Reach.



Social Focus - Platform Performance From November 13, 2022 to November 19, 2022

Placements by Platform





Online Focus - Top publications From November 13, 2022 to November 19, 2022

Top 10 supporting Online sources by MIV

		Location	Placements	Potential Reach	MIV (\$)
906	TRILL - JP	JP	1	180M	\$15.5K
25	4 Travel - JP	JP	3	9.42M	\$5.03K
	Mynave news	JP	1	24.6M	\$4.13K
Ô	Michill - JP	JP	1	5.06M	\$3.45K
Π	モデルプレス - Model Press	JP	1	11.3M	\$3.16K
	2NN - JP	Online Focus -	Top publica	ations	\$2.89K
R	Infoseek - JP	JP	2	30.7M	\$2.61K
4	Gunoshi - JP	JP	3	1.87M	\$2.05K
5	めるも	JP	1	800K	\$1.49K
Y!	Yahoo! - JP	JP	1	226M	\$1.26K



WEEKLY GUAM BLOG - JAPAN

Night market is very crowded Fa



Fashion store "Good Lookin' Out".



SOUTH KOREA



KOREA COVID-19 NEWS



COVID-19 STATUS: OCT 25 – NOV 21, 2022



HIGHLIGHT

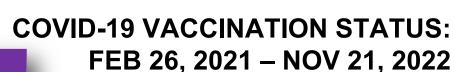
The KDCA said a new wave of infections appeared to have begun in earnest earlier this month, and the daily infections could surge to around 200,000 as early as December.

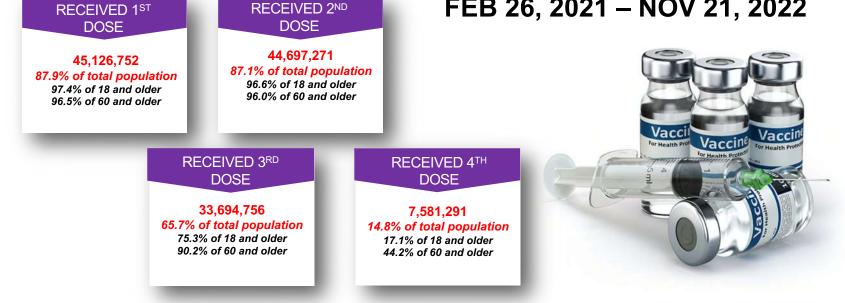
Confirmed COVID-19

CASES: 26.65M

ACTIVE: 3.35%

AS OF NOV 23, 2022

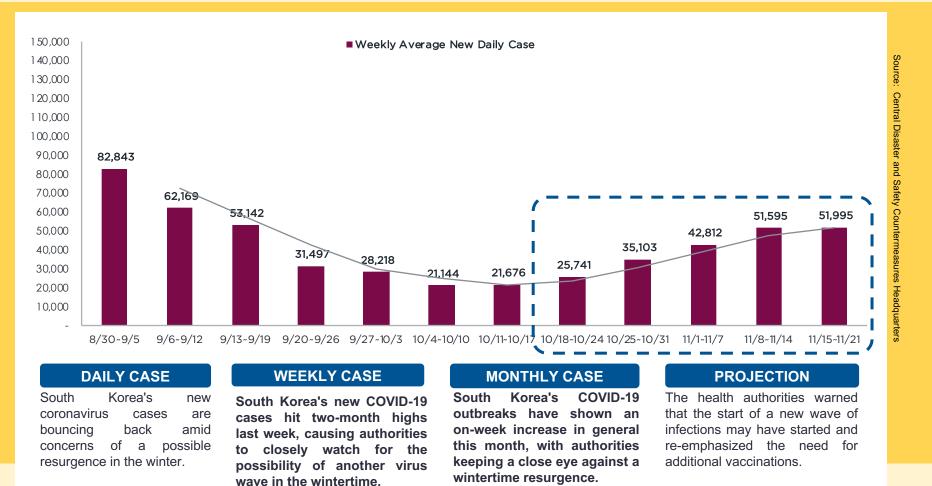




KOREA COVID-19 NEWS



COVID-19 STATUS: COMPARISON WEEK BY WEEK



KOREA MARKET NEWS



TRAVEL TRADE

US, BRITAIN DELAYS DECISION ON KOREAN AIR-ASIANA MERGER.

Korean Air's buyout of Asiana Airlines faced yet another hurdle, as the **US antitrust** regulator decided to conduct a more thorough investigation before granting approval of the merger and the Britain regulator expressed concerns over monopoly worries on routes. In response, Korean Air will submit remedies to address its concerns by Nov. 21.

Date	Country	Date	Country
February 2021	Turkey	November 2021	Vietnam
April 2021	Taiwan	February 2022	Singapore
May 2021	Thailand	February 2022	South Korea
May 2021	Philippines	September 2022	Australia
September 2021	Malaysia		

APPROVED

SUSPENDED

Country China Japan Britain European Union United States



*Airline schedule is flexible, subject to change,

NOVEMBER AIRLINE SCHEDULE

INCHEON - GUAM

Airlines	Flight No.	Days DEP Time		ARR Time	Seat Capacity		
Korean Air	KE421	DAILY	09:15	14:35	8,160		
	7C3102	DAILY	09:10	14:30	5,670		
Jeju Air	7C3106	DAILY	20:10	01:35+1	5,670		
Jin Air	LJ643	DAILY	09:35	14:50	5,670		
T'way	TW301	WED/THU/SAT/SUN	08:20	13:55	3,213		
	TOTAL						

• BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jeju Air	7C3154	DAILY	21:35	02:35+1	5,670
Jin Air	LJ647	WED/THU/SAT/SUN	08:30	13:30	3,213
		TOTAL			8,883



+++++

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DECEMBER AIRLINE SCHEDULE

• INCHEON - GUAM

INCHEON - GUAM				*Airline schedule is flexib	le, subject to change.
Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
	KE421	DAILY	09:15	14:35	8,432
Korean Air	KE423	WED/THU/SAT/SUN (December 21~ 4/w)	19:35	00:50+1	1,904
1.1. 41.	7C3102	DAILY	09:10	14:30	5,859
Jeju Air	7C3106	DAILY	20:10	01:35+1	5,859
Jin Air	LJ643	DAILY	09:35	14:50	5,859
T'way Air	TW301	WED/THU/SAT/SUN (December 23~ daily)	08:20	13:55	4,158
		TOTAL			32,071

• BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jeju Air	7C3154	DAILY	21:35	02:35+1	5,859
Jin Air	LJ773	DAILY	08:30	13:30	5,859
		TOTAL			11,718



TOTAL OUTBOUND SEAT CAPACITY: 43,789 SEATS



JANUARY AIRLINE SCHEDULE

• INCHEON - GUAM

INCHEON - GUAM	INCHEON - GUAM *Airline schedule is flexible, sub								
Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity				
Korean Air	KE421	DAILY	09:15	14:35	8,432				
Korean An	KE423	WED/THU/SAT/SUN	19:35	00:50+1	4,080				
1.1. 41.	7C3102	DAILY	09:10	14:30	5,859				
Jeju Air	7C3106	DAILY	20:10	01:35+1	5,859				
Jin Air	LJ643	DAILY	09:35	14:50	5,859				
T'way Air	TW301	DAILY	08:20	13:55	5,859				
		TOTAL			35,948				

• BUSAN - GUAM

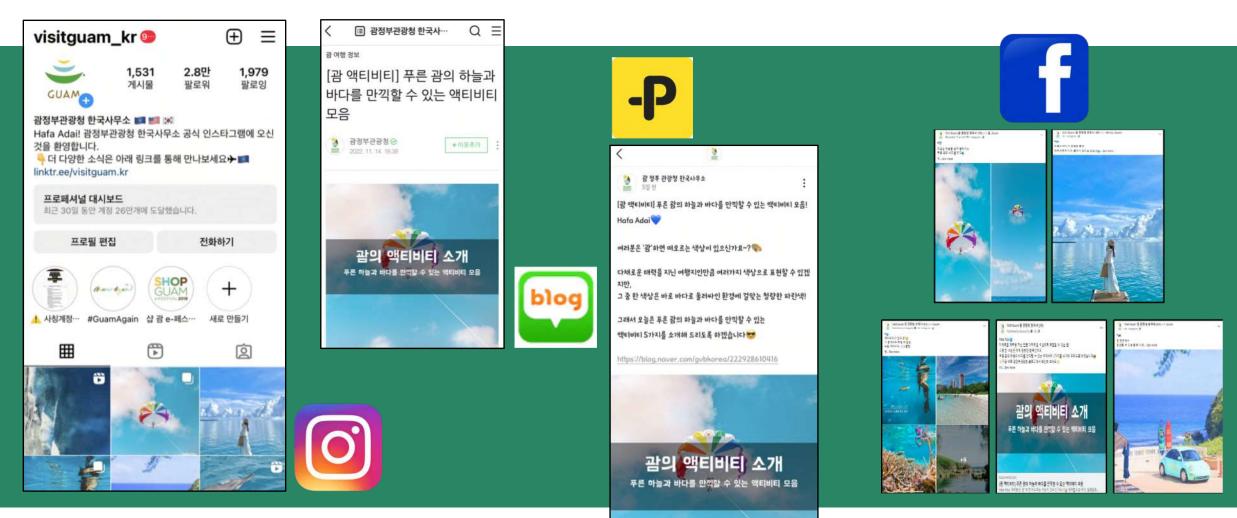
Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jeju Air	7C3154	4/W (January 18~ 6/w)	21:35	02:35+1	3,780
Jin Air	LJ647	DAILY	08:30	13:30	5,859
		TOTAL			9,639



TOTAL OUTBOUND SEAT CAPACITY: 45,587 SEATS

KOREA MARKETING ACTIVITIES





SNS WEEKLY ACTIVITY: NOVEMBER 14-18 #GUAMAGAIN: ACTIVITIES IN GUAM

KOREA MARKETING ACTIVITIES



			GVB KOREA - N	ovember Content C	alendar			
Inform	nation/Notice/	Card News	Guam's Scenery		IG Reels	Event		
In	<mark>nstagram Reels</mark>	/ Story	Naver Blog/Kakao	Instagram	Feed / Facebook	EVENT		
			November 1	November 2	November 3	November 4	November 5	
			TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
Week 1			Guam's Scenery #Guam Again UGC	Guam's Scenery #Guam Again Tumon	Guam's Scenery #Guam Again Guam Beach	Guam's Scenery #Guam Again UGC		
	November 6	November 7	November 8	November 9	November 10	November 11	November 12	
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
Week 2		NAVER Blog Event Information #GuamAgain Guam Hotel (Crown Plaza)	IG Event	Notice #ColorofGuam Guam in Blue	Information #ColorofGuam Guam in Blue (Sky Diving)	IG Reels #ColorofGuam Guam in Blue (Guam Beach Highlight)		
	November 13	November 14	November 15	November 16	November 17	November 18	November 19	
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
Week 3		Guam in different colors Guam's Scenery #ColorofGuam Guam in Blue Image	Card News #ColorofGuam (Cover image will be Blue)	Guam's Scenery #ColorofGuam Guam in Blue Image	Notice #ColorofGuam Guam in Green	IG Reels #ColorofGuam Guam in Green		
	November 20	November 21	November 22	November 23	November 24	November 25	November 26	
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
Week 4		Underwater Activities Guam's Scenery #ColorofGuam Guam in Green Image	Guam's Scenery #ColorofGuam Guam in Green	Guam's Scenery #ColorofGuam Guam in Green	Card News #ColorofGuam (Cover image will be Green)	Notice #ColorofGuam Guam in Pink		
	November 27	November 28	November 29	November 30				
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY				
Week 5		Instagram Event Notice IG Event (Color Image will be pink)	Guam's Scenery #ColorofGuam Guam in Pink	Guam's Scenery #ColorofGuam Guam in Pink Image				

TAIWAN



TAIWAN COVID-19 NEWS

LOCAL COVID-19 VACCINE NO LONGER AVAILABLE: CECC

Despite criticism about the Medigen vaccine, the government will continue to back vaccine R&D as it is a strategic resource, the CECC said

The remaining about 1.6 million doses of the Medigen COVID-19 vaccine expired yesterday, and the vaccine will no longer be available to be administered, the Central Epidemic Command Center (CECC) said yesterday.

Deputy Minister of Health and Welfare Victor Wang, who heads the center, said the CECC purchased 5 million doses of the Taiwan-based Medigen COVID-19 vaccine, with about 3.4 million doses, or 68 percent, administered.

The remaining doses expired yesterday, and the expiration date will not be extended, he said.



TAIWAN TO RAISE WEEKLY ARRIVAL CAP TO 200,000 FROM NEXT MONTH: CECC



Taiwan will raise the weekly cap on arriving visitors from abroad from the current 150,000 to 200,000 from Dec. 1, after COVID-19 cases in the country declined for five consecutive weeks, the Central Epidemic Command Center (CECC) said Monday.

The CECC decided to expand the weekly capacity of inbound travelers in anticipation of increasing demand, driven by the gradual easing of border restrictions in Taiwan and many other countries, CECC head Victor Wang said at a daily press briefing.

It is also expected that there will be an increased need for travel with the approach of the Christmas and year-end holiday season and the Lunar New Year, he said.

Starting Oct. 13, Taiwan reopened its borders to all arriving visitors, raised the weekly inbound arrival quota from 60,000 to 150,000, and ended mandatory quarantine for those arrivals. Instead, inbound passengers are required to undertake seven days of self-initiated epidemic prevention.

Confirmed COVID-19

CASES: 8.19M

ACTIVE: 5.04%

AS OF NOV 23, 2022

worldometer

TAIWAN COVID-19 NEWS



TAIWAN CUTS COVID ISOLATION TO 5 DAYS, LIFTS WORKPLACE VACCINE MANDATES



Taiwan's COVID-19 isolation period was reduced from seven to five days and a three-shot vaccine mandate for workers in several high-risk fields was lifted after new policies took effect on Monday, according to the Central Epidemic Command Center (CECC).

Under the new isolation policy, known as "5+n," the quarantine for those with COVID-19 has been shortened to five days, after which people will be able to resume their normal activities with a negative test result.

People who continue to test positive after five days will not be required to quarantine, but should follow self-initiated epidemic prevention protocols until they test negative, or for a maximum of seven days, according to the CECC.

Also on Monday, the CECC canceled a regulation requiring workers in 24 high-risk fields to receive at least three doses of a COVID-19 vaccine.

BENEFITS OF TAIWAN'S COVID-19 HOME CARE POLICY TOUTED

The government's policy of home care for patients with mild and asymptomatic COVID-19 infections has proven successful in Taiwan's efforts to effectively allocate its health resources, the Taiwan Medical Association (TMA) said Sunday.



When the policy was first implemented in late April, the overall hospital admission rate of confirmed COVID-19 patients in Taiwan was over 3 percent, but that has now dropped to 1 percent, the TMA said in a statement.

As a result, the resources in the country's health care systems have been freed up for the critically ill, the association said.

TAIWAN COVID-19 NEWS



Regula	ations	on Ent	ering Ta	iwan-1/4-Taiw	van Nationals, Foreign I	Nationals	(starting Nov. 7 2022 Taipei Time)	
Traveler	Traveler Type History of Travel		Eligible to Enter Taiwan?	Requirement				
R.O.C. (Taiwan) National Departure any interna port		rnational	Yes 1. Travelers who test positive ab specimen collection date befor 2. entry quarantine measures *no					
Traveler Type				Credentials		Eligible to Enter Taiwan?	Requirement	
	Holde	 ARC means R.O.C. (Taiwan) Resident Ce Holder of ARC 1. Open to all purposes of ent 2. Migrant worker must also h 			ntry.		1. Travelers who test positive abroad are required to wait over 7 days	
Foreign National	Non-ARC holder 2. Traveler who holds R.O.C (T			ry of Foreign Affairs		Yes	from their specimen collection date before taking a flight to Taiwan. 2. entry quarantine measures *note1	
2. F	in the 14 c Such trave Taiwan Cer For Visa-e Authorizat Agency we	days before a elers should nters for Dise xempt entry tion Certifica ebsite.	arrival should cooperate ir ease Control. scheme, Lan ite for natior	l voluntarily report their undergoing a saliva to ding Visa, e-Visa, or ge hals from Southeast Asi	epidemic prevention. Travelers who ha r symptoms to a Taiwan <u>Centers for Di</u> est. All travelers are required to follow neral Visa application, please visit <u>Bau</u> an countries (Conditional Visa-Free E <u>abor</u> . Students, should follow instruction	isease Control of w other regulat uer of Consular ntry) Applicatio	uarantine officer at the airport/port. ions and instructions announced by <u>Affairs website</u> for details. For Travel on, please visit National Immigration	

RESTRICTION TO CITIZENS/NON-CITIZENS ENTERING TAIWAN



Effective December 1, weekly cap of arrivals to be increased to 200,000

On November 14, the CECC announced that, given that there is a steady decrease in the number of new cases across Taiwan and that the domestic coronavirus situation has stabilized and been brought under control, effective 00:00 on December 1, 2022 (incoming flight's scheduled arrival time), it will increase the weekly cap of arriving passengers to 200,000 people.

Effective November 7, CECC to adjust control measures for confirmed COVID-19 cases and contacts and cancel some prevention measures in community:

- 1. The home isolation requirement for contacts of confirmed cases will be discontinued, and "0+7 days of self-initiated prevention" will be implemented instead.
- 2. The requirement that people receive a COVID-19 vaccine booster (third dose) or take a rapid test to participate in activities will be lifted.
- 3. The mandatory requirement that commercial business venues and public venues take the temperature of customers will be discontinued.

On September 29, CECC announced that, in response to the gradual relaxation of border restrictions, it will adjust the quarantine policy for arriving travelers.

Effective on October 13 (incoming flight's scheduled arrival time), arriving travelers will no longer be required to quarantine and will instead undergo a seven-day period of self-initiated prevention after arrival. Related border restrictions will also be lifted starting October 13.



Adjustment details are listed below.

- 1. Quarantine period: Quarantine will be ended, the day of arrival counts as Day 0. A seven-day period of self-initiated prevention will be required.
- 2. Rapid testing using at-home rapid test kits:
 - 4 rapid test kits will be given to all arriving passengers aged two and over.
 - Passengers take a rapid antigen test on the day of arrival or the first day of the self-initiated prevention period (D0/D1).
 - Arriving travelers should take a rapid test and produce a negative result within two days before going out during the self-initiated prevention period.
- 3. Arriving travelers will no longer be required to make a health declaration on the Quarantine System for Entry before arrival and to have a mobile phone with a Taiwanese number.



TAIWAN MARKET INTELLIGENCE



AIRLINE UPDATE

Current Routes scheduled for November – December – Decembe

EVA AIR

- TPE to Hanoi, Manila, Ho Chi Minh City, LA, San Francisco (Daily)
- TPE to BKK, New York, Singapore (six flights per week)
- TPE to Seoul, Seattle, Vancouver (five flights per week)
- TPE to Tokyo, Kuala Lumpur, London (four flights per week)
- TPE to Jakarta, Hong Kong, Paris (three flights per week)
- TPE to Chicago (two flights per week)

STARLUX AIRLINES

- Macau Daily
- Penang Wednesday, Friday, Saturday
- Bangkok Monday, Wednesday, Thursday, Friday, Saturday, Sunday
- Osaka Tuesday, Thursday, Friday, Saturday, Sunday
- Tokyo Wednesday, Friday, Saturday, Sunday
- Kuala Lumpur Tuesday, Wednesday, Thursday, Friday, Saturday, Sunday
- Ho Chi Minh City Daily
- Manila Monday, Wednesday, Thursday, Friday, Saturday, Sunday
- Singapore Daily

CHINA AIRLINES

NOV-DEC OPERATION SCHEDULE

	LOCATION								
North America	Southea	ast Asia	Europe	Oceania	Northeast Asia	China			
Los Angeles	Bangkok	Ho Chi Minh City	Amsterdam	Sydney	Nagoya	Beijing			
Ontario	Singapore	Hanoi	Frankfurt	Melbourne	Tokyo	Shanghai			
San Francisco	Jakarta	Manila	London (Heathrow)	Auckland	Osaka	Xiamen			
Vancouver	Kuala Lumpur	Phnom Penh		Brisbane	Fukuoka	Chengdu			
New York	Penang	Yangon			Seoul	Hong Kong			
	Palau								

TAIWAN MARKET INTELLIGENCE



AIRLINES	GTO CONTACT	UPDATES
CHINA AIRLINES	11/18 Solomon Lee, General Manager	 CL said that after participating in the ITF, they increased a lot of ticket purchases (about twice than last week) Regarding of group outbound travel, The most desirable date for passengers to travel are during the Lunar New Year, the winter vacation and after March next year. The tickets sales are not ideal before November, December and January.
EVA AIR 長榮航空	11/21 Amy Cho, Junior Vice President	 Eva Air Amy said that the sales of travel fair have not recovered to the normal level, and the growth of group travel is still very slow. People are more interested in Independent Travel. There are more inquiries about group travel in Europe and Japan. She feels that due to the election in November and after the announcement of opening group tours is still necessary to contact local businesses, renegotiate the prices with restaurants and hotels. Whether tourists will pay is yet to be tested.
テ STARLUX 星宇航空	11/21 Hanna Lee, Manager	 With the efforts of GTO, there will be 4 charter flights during the winter vacation and Chinese New Year. The main participating travel agencies are Phoenix Tour and Spunk Tour.



H.E. AMB. CHUNG-KWANG TIEN, DEPUTY MINISTER OF FOREIGN AFFAIRS LUNCHEON INVITATION WITH NLGA

- Date: Nov 16
- Felix was invited by the Deputy Minister of Foreign Affairs in the name of President of ASOA to participate in the luncheon and interacted with the NLGA and the Minister of Foreign Affairs.



• Date: Nov 17

- Felix introduced ASOA as the President and presented slides to the NLGA group.
- NLGA actively asked questions to ASOA and all the members responded with their area of expertise.











as of 23 Nov 2022



2022 TTF OPENING & LUNCHEON

- Date: Nov 18
- GTO participated in TTF Opening Ceremony, interacted with travel partners and donated lucky draw gifts





JOSHUA "JOSH" TENORIO, LT. GOVERNOR OF GUAM MEETING WITH HONHUI GROUP

- Date: Nov 18
- Joshua "Josh" Franquez Tenorio, Lt. governor of Guam visited the Honhui Group company, met Tracy Tsui, the general manager, and had a video conference with the chairman





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WELCOME MEETING WITH GTO

- Date: Nov 18
- GTO held a Welcome Meeting for Joshua "Josh" Franquez Tenorio, Lt. governor of Guam and Randall B.D. Aguan, Police Sergeant II.
- GTO presented PPT slides to introduce past events and future plans.

NR MONITOR

For the past week (Nov 11 - Nov 18), a total of 21 exposures are monitored including:

- TV Exposure: 0
- Online Exposure: 27
- Social Media: 0



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							Stockholder:			
Social Media										
			Social	reula			Safe-Certified Service			
							Safe-Certified Shopping			
November Content Calendar										
							Safe-Certified Restaurants			
							Guam Scenery			
eek 1		MONDAY	1-Nov-22 TUESDAY	2-Nov-22 WEDNESDAY	3-Nov-22 THURSDAY	4-Nov-22 FRIDAY	5-Nov-22 SATURDAY			
eek 1		MONDAY	Guam Scenery 1	WEDNESDAT	x	ITF Promotion	ITF Promotion			
	6-Nov-22	7-Nov-22	8-Nov-22	9-Nov-22	10-Nov-22	11-Nov-22	12-Nov-22			
eek 2	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY			
	Activities - Micronesian Divers Association, Inc.		Transportation on Guam	Restaurants - Marble Slab Guam	×	Guam Scenery 2				
	ITF Promotion	ITF Promotion			x		#JustGuam Promotion			
	13-Nov-22	14-Nov-22	15-Nov-22	16-Nov-22	17-Nov-22	18-Nov-22	19-Nov-22			
eek 3	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY			
	Accommodations - Lotte Hotel Guam		Transportation on Guam		×	Activities - Pacific Islands Club Guam	Guam Scenery 3			
	#JustGuam Promotion	#JustGuam Promotion	#JustGuam Promotion	#JustGuam Promotion	#JustGuarn Promotion	#JustGuam Promotion	#JustGuam Promotion			
	20-Nov-22	21-Nov-22	22-Nov-22	23-Nov-22	24-Nov-22	25-Oct-22	26-Oct-22			
eek 4	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY			
	Super Taste Promotion	Super Taste Promotion	Super Taste Promotion	Restaurants - Rootz Hill's Grill House	×	Guam Scenery 4				
					Happy Thanksgiving!	Happy Thanksglving!	Happy Thanksgiving!			
	27-Nov-22	28-Nov-22	29-Nov-22	30-Nov-22						
ek 5		MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY			
	Accommodations - Leo Palace Resort Guam		Service - IHS Corporation	Guam Scenery 5						
	Happy Thanksgiving!	Happy Thanksgiving!								

PHILIPPINES



PHILIPPINES COVID-19 NEWS



GOVERNMENT SETS NEW NATIONAL VAX DAYS

The Department of Health (DOH) is mounting another round of National Vaccination Days to encourage more people nationwide to get their booster shots against COVID-19.

In a television interview, DOH officer-in-charge Maria Rosario Vergeire yesterday said the government is mounting a three-day national vaccination to make COVID-19 jabs more accessible.

"We are expanding efforts to give more first boosters, and now we have 19,000-plus vaccination sites all over the country," Vergeire said. "We will have a Bakunahang Bayan from Dec. 5 to 7 to encourage more people and make vaccines more accessible to communities."



Philippines' tourism revenue reaches 100.7 billion PHP since borders reopened in Feb-22, +1,938% YoY.



Source: Cases - John Hopkins University (2022-11-21). Vaccine - Department of Health via ABS-CBN Investigative and Research Group (2022-11-10). Retrieved from OurWorldInData.org

US VP HARRIS VOWS 'UNWAVERING' COMMITMI TO PHILIPPINES

The United States has an "unwavering" commitment to the Philippines, US Vice President Kamala Harris told the country's president Monday during a visit aimed at countering China and rebuilding ties that were fractured over human rights abuses in the Southeast Asian nation.

Harris is the highest-ranking US official to visit Manila since President Ferdinand Marcos took power in June, signalling a growing rapport between the longtime allies after years of frosty relations under his Beijing-friendly predecessor Rodrigo Duterte.

She also met with her Philippine counterpart Sara Duterte, the daughter of the former leader whose deadly drug war sparked an international investigation into alleged human rights abuses.



PHILIPPINES COVID-19/MARKET NEWS





OCAL AIRLINES ALL SET FOR HOLIDAY SEASON TRAVELS

Local carriers Philippine Airlines (PAL), Cebu Pacific (CEB) and AirAsia that operate at the Ninoy Aquino International Airport (NAIA) are all set to accommodate thousands of incoming travelers and will continue boosting their domestic and international routes in response to the high demand as travel protocols ease and Christmas travel season begins.

The local carriers are doubling their efforts to accommodate incoming locals like returning overseas Filipino workers and foreign visitors who are expected to arrive starting this month until the first part of January 2023.

"Our airport PAL teams will be on full manning to handle the expected arrivals this Christmas season. We are also changing terminal assignments for our international flight departures and arrivals to effectively deal with the surge of passengers," PAL spokesperson Cielo Villaluna said.

OVER 31 MILLION COVID-19 VACCINE DOSES WASTED — DOH

Over 31 million doses of COVID-19 vaccines have gone to waste, with an estimated cost of ₱15.6 billion, the Department of Health (DOH) said on Thursday.

This is 12% of the 250.38 million doses received and procured by the government, according to the DOH.

Senator Pia Cayetano, who sponsored the agency's proposed budget for next year, cited various reasons for the wastage.



"One of the reasons for the expiration was because some of the COVAX funded vaccines we received have really short lifespan," she said during the budget deliberation at the Senate. "And then there were also those that were subject to natural disasters, there were those that were subject to temperature excursion...There's such a thing such as <u>underdosing</u>."

Senator Risa Hontiveros pointed out that the vaccine wastage reported by the DOH in August was 20.66 million, or 8.42%

PHILIPPINES MARKET INTELLIGENCE



COUNTRY

Philippines



VISA SERVICES

U.S. Embassy Manila has resumed all routine visa services. Wait times for interviews are longer than before the pandemic, except for immediate relatives. For nonimmigrant visas, the embassy is prioritizing applicants with urgent travel needs. Click <u>here</u> for more info. Also see our <u>Guide to</u> <u>Immigrating from The Philippines</u>.

eArrival CARD Registration

All arriving international passengers must register within 72 hours prior departure via https://www.onehealthpass.com.ph

Registration is FREE OF CHARGE. BEWARE of fake, fraudulent, or scam websites and agencies requiring payment.

eARRIVAL CARD

eArrival CARD Registration

ALL ARRIVING INTERNATIONAL PASSENGERS ARE REQUIRED TO REGISTER WITHIN 72 HOURS PRIOR DEPARTURE

https://www.onehealthpass.com.ph

Philippine Airlines 2d · 🕲

Travel Advisory

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CHANGES IN PAL'S MANILA (NAIA) TERMINALS U.S., Guam & Doha flights will use NAIA Terminal 1 from Dec. 1st.

Starting December 01, 2022, Philippine Airlines flights to and from the United States, Guam and Doha (Qatar) will depart from and arrive at Terminal 1 of Manila's Ninoy Aquino International Airport (NAIA).

The transfer of U.S., Guam and Doha flights to Terminal 1 is in line with operational requirements in preparation for the busy holiday season.

Please check the flight terminal assigned to your flight before proceeding to the airport, to ensure a hassle-free departure and arrival. Shuttle buses between Terminals 1 and 2 will be available for passengers with connecting flights in the other terminal.

List of PAL flights and corresponding Manila terminals:

From December 1st, 2022:

T1 – NAIA TERMINAL 1 Departures and Arrivals:

Dammam Dubai Doha Riyadh Toronto Vancouver Los Angeles San Francisco New York Honolulu Guam



PAL FLIGHTS FOR OCTOBER AND BEYOND Advisory No. 264 as of 21 NOV 2022 4:30 PM

Manila-Guam-Manila • Daily



Manila-Guam-Manila

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PHILIPPINES MARKETING ACTIVITIES





MARKETING ACTIVITY: SOCIAL MEDIA