



**BOARD OF DIRECTORS ANNUAL & REGULAR MEETING**

Thursday, January 12, 2017 - 3:00pm  
Guam Visitors Bureau - Main Conference Room

**BOARD OF DIRECTORS PRESENT:**

Director Milton Morinaga	Director Bart Jackson
Director Sam Shinohara	Director Brad Kloppenburg
Director Theresa Arriola	Director Tak Takano
Director Young Hong	Director Robert Hofmann
Director William Nault	Director Eduardo "Champ" Calvo
Director Satoru Murata	Director Monte Mesa

**BOARD OF DIRECTORS TELEPHONICALLY:**

**BOARD OF DIRECTORS ABSENT:**

Director Katarina Sgro

**GVB MANAGEMENT & STAFF PRESENT:**

Jon Nathan Denight	Antonio Muna	Karida Brennan
Rose Cunliffe	Brian Borja	Russell Ocampo
Regina Nedlic	Nico Fujikawa	Dee Hernandez
Mark Manglona	Doris Ada	Lisa Linek
Meriza Peredo	June Sugawara	Gina Kono
Josh Tyquiengco	Ana Cid	Nadine Leon Guerrero
Elaine Pangelinan	Haven Torres	Colleen Cabedo
Nakisha Garrido	Laurette Perez	Kraig Camacho

**GVB MANAGEMENT & STAFF TELEPHONICALLY:**

**GUESTS:**

Joy White - Glimpses/Marianas Business Journal  
Tihu Lujan - Guam Daily Post  
Senator Dennis G. Rodriguez, Jr. - Guam Legislature  
Joe Mesngon - Senator Rodriguez's Office

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*As the only officer of the corporation, President & CEO Jon Nathan Denight served as Presiding Officer of the Annual Board Meeting.*

**I. CALL TO ORDER**

President Denight called the meeting of board to order at 3:03pm.

**II. PRESIDENT & CEO'S WELCOME**

- o President Denight thanked everyone for attending the first board meeting of the year. He stated that GVB was extremely busy in 2016 and he feels 2017 will be no exception.
- o He welcomed the newly elected members: Tak Takano, Satoru Murata, Sam Shinohara (formerly the 12<sup>th</sup> board elected member), and Brad Kloppenburg.
- o He also welcomed the returning legislative alternate director, Theresa Arriola.
- o He then welcomed the new legislative appointees: Young Hong from the Korean Women's Association and 7-Day Supermarket, and Bartley Jackson who is returning to the board in a different capacity.





- o Lastly, he welcomed the returning appointees of the Governor: Champ Calvo, Mayor Robert Hofmann, and Katarina Sgro. Joining them is recently confirmed appointee Milton Morinaga, formerly a membership elected director, and newly appointed director, Bill Nault, who is pending legislative confirmation.
- o President Denight stated that we have one more member known as the 12<sup>th</sup> director, which we will be electing today.
- o He mentioned that as this is the first board meeting following the membership election, during the Annual Meeting, we will hold elections for officers of the board including Chairman, Vice Chairman, Treasurer and Secretary.
- o He also welcomed our new Oversight Chair, Senator Dennis Rodriguez.

### III. ELECTION OVERVIEW

- o President Denight walked the board through the articles contained in our By-Laws that govern the election process.
  1. Article VI. Directors/Management
    - Classes of directors: Governor appointees, legislative appointees (including the alternate director), membership appointees, and the 12<sup>th</sup> director
    - The 12<sup>th</sup> director is elected by an affirmative vote of at least eight directors of the board and serves for two years.
    - The alternate director takes the place of a non-present voting board member and can only vote during that time where the director they replace is absent.
    - No action without quorum of eight directors present. If only eight directors are present, all actions must be made unanimously. Board members can call into meetings telephonically. No voting by proxy.
    - Regular meetings of the board are held every 2<sup>nd</sup> and 4<sup>th</sup> Thursday of the month unless changed by a 2/3's vote of this body.
  2. Article VII. Officers
    - Officers: Chairman of the Board, Vice Chairman of the Board, Treasurer of the Board, and Secretary of the Board, including our President & CEO.
    - Officers in these positions must be elected by 2/3's vote by the board.
  3. Article VIII. Executive Committee
    - The Executive Committee has all the authority that the board has to conduct business in accordance with the Enabling Legislation. The board, in the subsequent board meetings, must ratify Executive Committee's approved motions.
    - The board of directors must approve the Committee Chairs. In this meeting, we will be holding nominations for each committee.
  4. Process Review
    - According to Robert's Rules of Order, the board can agree on a nomination process.
    - Nomination process recommended by President Denight: The Presiding Officer calls for nominations, leaves nominations open, calls for last nominations, closes nominations, then the board votes. If there is one nomination, then the board will conduct a verbal vote. If there is more than one nomination, the board will vote by show of hands. The person that is elected must accept the nomination to confirm their position.
    - President Denight asked the board if they object to this recommendation. With no objections, he moved to proceed with said nomination process.



President Denight made a motion to proceed with said nomination process. With no objections, the board adopted the nomination process and proceeded with elections.

**Motion unanimously approved**

**IV. ELECTION OF 12<sup>TH</sup> DIRECTOR**

- o President Denight announced that he will now entertain nominations for the 12<sup>th</sup> Director.

Director Morinaga nominated Mr. Monte Mesa from GPO and Tumon Sands Plaza as the 12<sup>th</sup> Director. Entertained by President Denight, he asked Mr. Mesa if he accepted the nomination. Mr. Mesa accepted. President Denight then called for additional nominations. With no other nominations, the board placed a voice vote.

**Nomination unanimously approved. Director Mesa accepted.**

**V. ELECTION OF OFFICERS & EXECUTIVE COMMITTEE**

**1. Chairman**

- President Denight announced that he will now entertain nominations for the Chairman.

Director Jackson nominated Mr. Milton Morinaga as Chairman of the Board. Entertained by President Denight, he asked Director Morinaga if he accepted the nomination. Director Morinaga accepted. President Denight then called for additional nominations. With no other nominations, the board placed a voice vote.

**Nomination unanimously approved. Chairman Morinaga accepted.**

- Chairman Morinaga assumed the position as Presiding Officer.
- He thanked the board for placing their trust in him to lead this dynamic organization. He stated that by working with the board and the GVB staff, we will achieve greater successes for the people of Guam.

**2. Vice Chairman**

- o Chairman Morinaga announced that he will now entertain nominations for Vice Chairman.

Director Hofmann nominated Mr. Monte Mesa as Vice Chairman of the Board. Entertained by Chairman Morinaga, he asked Director Mesa if he accepted the nomination. Director Mesa accepted. Chairman Morinaga then called for additional nominations. With no other nominations, the board placed a voice vote.

**Nomination unanimously approved. Vice Chairman Mesa accepted.**

**3. Treasurer**

- o Chairman Morinaga announced that he will now entertain nominations for Treasurer.

Director Arriola nominated Mr. Sam Shinohara as Treasurer of the Board. Entertained by Chairman Morinaga, he asked Director Shinohara if he accepted the nomination. Director Shinohara accepted. Chairman Morinaga then called for additional nominations. With no other nominations, the board placed a voice vote.



Nomination unanimously approved. Director Shinohara accepted.

4. Secretary

- Chairman Morinaga announced that he will now entertain nominations for Secretary.

Director Mesa nominated Mrs. Theresa Arriola as Secretary of the Board. Entertained by Chairman Morinaga, he asked Director Arriola if she accepted the nomination. Director Arriola accepted. Chairman Morinaga then called for additional nominations. With no other nominations, the board placed a voice vote.

Nomination unanimously approved. Director Arriola accepted.

5. Executive Committee Director

- Chairman Morinaga announced that he will now entertain nominations for Executive Committee Member.

Director Jackson nominated Mr. Champ Calvo as Executive Committee Member. Entertained by Chairman Morinaga, he asked Director Calvo if he accepted the nomination. Director Calvo accepted. Chairman Morinaga then called for additional nominations. With no other nominations, the board placed a voice vote.

Nomination unanimously approved. Director Calvo accepted.

VI. ELECTION OF COMMITTEE CHAIRS

- Chairman Morinaga directed the board to Schedule A in their binders entitled "Committee Chairs" (the proposed assignment of Committee Chairs). He then read the list aloud.

### Schedule A

	Chair	Vice Chair	Vice Chair
<i>Visitor Safety &amp; Satisfaction</i>	Young Hong	Mary Rhodes	
<i>Korea Market</i>	Bart Jackson	Young Hong	Brad Kloppenburg
<i>Greater China</i>	Sam Shinohara	Joann Camacho	
<i>Destination Management</i>	Robert Hofmann	12 <sup>th</sup> Director*	
<i>Membership &amp; Community Outreach</i>	Brad Kloppenburg	Katarina Sgro	
<i>Japan Market</i>	Milton Morinaga	Tak Takano	Satoru Murata
<i>North America &amp; Pacific (NAP)</i>	Robert Hofmann	Theresa Arriola	
<i>Cultural &amp; Heritage</i>	Theresa Arriola	Robert Hofmann	
<i>Russia &amp; New Markets</i>	Bart Jackson	Bill Nault	
<i>Sports &amp; Events</i>	Katarina Sgro	Bill Nault	
<i>Research</i>	Sam Shinohara		

\*12<sup>th</sup> Director was elected by the Board during the Board of Directors Annual Meeting on January 12, 2017. 12<sup>th</sup> Director elected: Monte Mesa





With no objections, Chairman Morinaga made a motion to appoint committee chairs in accordance with the names listed in Schedule A of the board agenda.

**Motion unanimously approved**

## VII. BOARD PROTOCOL

- o Chairman Morinaga gave the floor to President Denight to discuss board protocol.
- o President Denight directed the board to their binders. He stated that we have two documents that we look to for GVB guidance – Enabling Legislation and our By-Laws as a membership non-profit public corporation.
- o He briefly discussed the purpose of GVB.
- o He then directed the Board to their flash drive in their binders, which includes FY2017 BOD meeting minutes, Enabling Legislation, Code of Ethics, financials, and more.
- o President Denight introduced GVB's management team: (Vice President position is currently vacant) Rose Cunliffe, Director of Finance & Administration; Pilar Laguana, Director of Global Marketing; Ana Cid, Director of Tourism Research.
- o With the committee chair assignments, he mentioned that some of the chairs have chaired their committees previously, so there is no real need for them to go through transition meetings. For those who need transition meetings, the appropriate staff will reach out to their chairs for scheduling and committee updates.
- o He then noted that each board member must go undergo ethics training every four years as required by law. The Executive Secretary will coordinate the training for all those who have not completed it and for those who need a refresher.
- o He asked all directors to briefly introduce themselves and disclose the businesses they are affiliated with.
  - Milton Morinaga: PHR Ken Micronesia
  - Bart Jackson: Hotel Santa Fe, Three Squares, The Terraza
  - Brad Kloppenburg: Kloppenburg Enterprises
  - Tak Takano: DFS
  - Robert Hofmann: Mayor of Sinajana
  - Young Hong: 7-Day Supermarket, Korean Women's Association
  - Bill Nault: Rakuten Travel
  - Eduardo Calvo: Calvo, Fisher, & Jacob Lawfirm
  - Theresa Arriola: Sanctuary Inc.
  - Satoru Murata: Holiday Tours Micronesia, Japan Guam Travel Association
  - Sam Shinohara: United Airlines
  - Monte Mesa: Guam Premier Outlets, Tumon Sands Plaza

## VIII. MINUTES OF THE PREVIOUS MEETING

Exhibit A

Director Jackson made a motion, seconded by Director Arriola, to approve the minutes of the previous board of directors meeting dated December 14, 2016.

**Motion unanimously approved (Subject to minor revisions)**

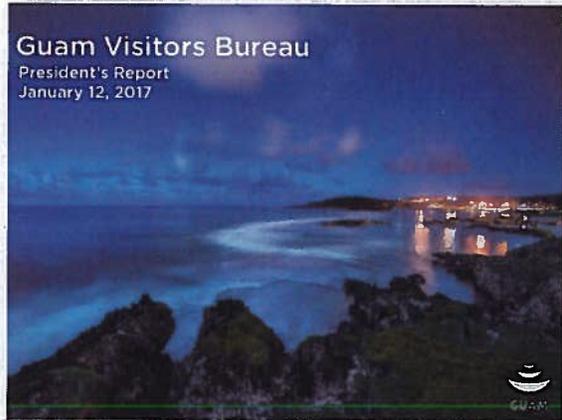
## IX. CHAIRMAN'S REPORT

- o Being the first meeting of the year, Chairman Morinaga had nothing to report.
- o He gave the floor to Senator Dennis Rodriguez, Chairman of the Committee on Health, Tourism, Military Affairs, and Senior Citizens.



- o Senator Rodriguez introduced himself and announced that this is a new committee for him as Chairman. He stated that he will be as supportive of GVB as possible.

X. PRESIDENT & CEO'S REPORT



**RESEARCH**

**December 2016**  
Preliminary Visitor Arrivals.....  
Total: 142,647 (+7.7%)

% Market Mix	Origin	Pax	% to LY
46.3%	Japan	66,048	-2.7%
38.7%	Korea	55,190	19.6%
4.6%	US/Hawaii	6,551	0.9%
2.1%	Taiwan	2,977	-5.0%
1.2%	China	1,645	51.3%
1.5%	Philippines	2,124	50.2%

**Calendar Year 2016**  
January-December 2016.....  
Total: 1,535,410 (+9.0%)

% Market Mix	Origin	Pax	% to LY
48.8%	Japan	745,891	-3.5%
35.5%	Korea	544,954	27.4%
5.1%	US/Hawaii	77,701	0.9%
2.8%	Taiwan	42,229	0.1%
1.8%	China	27,013	14.0%
1.4%	Philippines	21,657	74.3%

**Fiscal Year 2017**  
October-December 2016.....  
Total: 390,929 (+6.7%)

% Market Mix	Origin	Pax	% to LY
46.5%	Japan	181,800	-3.7%
38.9%	Korea	151,999	20.2%
4.6%	US/Hawaii	17,901	0.9%
2.5%	Taiwan	9,721	7.7%
1.4%	China	5,387	16.0%
1.4%	Philippines	7,027	72.5%

**Month to Date 2017**  
January 1 - 11, 2016.....  
Total: 46,372 (+1.3%)

% Market Mix	Origin	Pax	% to LY
45.4%	Japan	21,054	-9.7%
42.0%	Korea	19,468	12.7%
4.4%	US/Hawaii	2,021	-0.59%
1.7%	Taiwan	795	-10.1%
1.0%	China	477	1.7%
0.6%	Philippines	291	84.2%



## Top December Arrivals



GUAM VISITORS BUREAU

Source: Guam Visitors Bureau, Guam Tourism Authority, Guam Airport Authority

## MARKETING

### Marketing News



#### TripAdvisor Seminar

- Sarah Mathews returns to Guam for a TripAdvisor Seminar with GVB
- January 23<sup>rd</sup>: 2 p.m. – 4 p.m.
- Registration: \$20 | Free for students
- Topics include Digital Evolution, Destination Trend on Guam, Rise of Mobile Online Reputation and How to Manage Your Business
- Limited seating available
- Register with Gabble Franquez [gabby@visitguam.org](mailto:gabby@visitguam.org)
- Sarah Mathews previously presented on Guam at the PATA Annual Summit in May 2016

## DESTINATION

### Bus Shelters



### Sports & Events

#### New Year's Eve Fireworks

- About two thousand people came down into Tumon for fireworks
- Tumon Night Market/GVB partnered event
- Positive feedback about this year's fireworks
- Performances by Ukulele sensation Kris Fuchigami
- Winner to be selected for fireworks photo contest
- Fireworks sponsors: United, Matson, Y Galleria by DFS, Hilton Resort and Spa, Hyatt Regency Guam, Pacific Islands Club and Docomo Pacific



### Sports & Events

#### Holiday Illumination Park

- Open until January 15, 2017
- 6pm - midnight
- Photo contest still ongoing on social media.
- Upload photos with #withlovefromguam and upload to love.visitguam.com
- Transition to Love Light Park will begin shortly to highlight "Year of Love" theme
- Anticipated opening for Love Light Park will be February 11, 2017





XI. TREASURER'S REPORT

Exhibit B

FY 2016					
	Appropriation	Received to Date		Balance	
Operations	\$ 21,044,191.00	\$ 20,753,941.00	99%	\$ 290,250.00	1%
Destination Development	\$ 1,235,000.00	\$ 1,015,000.00	82%	\$ 220,000.00	18%
Rainy Day Fund	\$ 200,000.00	\$ 200,000.00	100%	\$ -	0%
Cultural & Sports Ambassador Fund	\$ 200,000.00	\$ 180,000.00	90%	\$ 40,000.00	20%
Pass-Thru	\$ 750,000.00	\$ 683,750.00	91%	\$ 66,250.00	9%
Guam Football Association	\$ 400,000.00	\$ 400,000.00	100%	\$ -	0%
Pilot Program Korean Visitor Market	\$ 250,000.00	\$ 250,000.00	100%	\$ -	0%
FESTPAC	\$ 1,300,000.00	\$ 1,300,000.00	100%	\$ -	0%
Capital Improvement Projects	\$ 1,000,000.00	\$ 1,000,000.00	100%	\$ -	0%
<b>TOTAL</b>	<b>\$ 26,379,191.00</b>	<b>\$ 25,762,691.00</b>		<b>\$ 616,500.00</b>	
<b>TOTAL RECEIVABLES FY 2016</b>				<b>\$ 616,500.00</b>	

FY 2017					
	Appropriation	Received to Date		Balance	
Operations	\$ 21,282,472.00	\$ 4,220,885.00	20%	\$ 17,061,587.00	80%
Destination Development	\$ 1,085,000.00	\$ 271,250.00	25%	\$ 813,750.00	75%
Rainy Day Fund	\$ 200,000.00	\$ 50,000.00	25%	\$ 150,000.00	75%
Cultural & Sports Ambassador Fund	\$ 200,000.00	\$ 50,000.00	25%	\$ 150,000.00	75%
Pass-Thru	\$ 885,000.00	\$ 113,750.00	13%	\$ 771,250.00	87%
<b>TOTAL</b>	<b>\$ 23,852,472.00</b>	<b>\$ 4,705,885.00</b>		<b>\$ 18,946,587.00</b>	
<b>TOTAL RECEIVABLES FY 2017</b>				<b>\$ 18,946,587.00</b>	
<b>TOTAL RECEIVABLES</b>				<b>\$ 18,563,287.00</b>	

**Accounts**

**RESTRICTED**

Bank of Guam - Rainy Day Fund	\$ 2,134,251.08
Bank of Guam - FESTPAC Trust Account	\$ 371,570.64
Cultural & Sports Ambassador Fund	\$ 375,850.00
<b>TOTAL</b>	<b>\$ 2,881,471.72</b>

**UNRESTRICTED**

Bank of Guam - Operations	\$ 10,397,221.42
First Hawaiian Bank - Membership	\$ 139,003.62
Resona	\$ 75,280.03
Bank of Guam - TAF	\$ 2,373,845.93
Raymond James - CD value as of 12/31/2016	\$ 2,525,664.87
<b>TOTAL</b>	<b>\$ 15,510,995.87</b>
<b>TOTAL as of 1/10/2017</b>	<b>\$ 18,382,467.59</b>

**Current Payables**

Asatsu Invoices	\$ 402,501.35
Japan Invoices	\$ 37,441.15
Guam Invoices	\$ 137,430.83
FY 2016/FY 2017 Pass-thru appropriations	\$ 63,750.00
Encumbered Contracts	\$ 5,819,644.84
Encumbered Purchase Orders	\$ 103,372.69
FESTPAC Trust Account	\$ 371,570.64
<b>TOTAL as of 1/10/2017</b>	<b>\$ 6,935,711.30</b>

**NOTES**

**NOTE 1**

\$371,570.64	FESTPAC
(\$72,635.19)	FESTPAC expenditures - reimburse Operations
<b>\$298,935.45</b>	

**NOTE 2**

\$1,409,377.55	Morgan Stanley/Raymond James CD
(\$86,542.00)	Board approved \$86,542 on 07/23/16 for Department Revenue & Tax Auditors
(\$700,000.00)	Board approved \$700,000 on 02/25/16 for Pale San Vitores Road Bus Shelter Project
(\$150,000.00)	Board approved \$150,000 on 07/14/16 for Pale San Vitores Road Bus Shelter Project
<b>\$472,835.55</b>	

- o Director Shinohara reported that we are still shy of roughly \$600k in allotments that have yet to be deposited from DOA but we should receive it next month.
- o He stated that we are slightly behind on this year's deposits but we are on track to catch up soon.
- o He recommended to the new committee chairs that they meet with the respective staff to discuss their budgets, as we are three months into the fiscal year.





Director Jackson made a motion, seconded by Director Arriola, to accept the Treasurer's Report.

**Motion approved**

**XII. MOTIONS**

**1. EXECUTIVE COMMITTEE**

**GVB MEMBERSHIP MIXER**

Director Mesa made a motion, seconded by Director Hofmann, to ratify Executive Committee's approval to authorize funds of up to \$8,500.00 from the Membership Account for the GVB Membership Mixer to be held on Friday, December 30, 2016 at the Banyan Point, Hilton Guam Resort & Spa.

**Motion approved**

**Background:** GVB traditionally hosts a Membership Appreciation party as an expression of thanks to members for their support of the Bureau.

**Issue:** Board approval required.

**2. CULTURE & HERITAGE**

Director Arriola made a motion, seconded by Director Jackson, to approve travel for the GVB Director of Global Marketing, one (1) GVB Marketing Staff, GVB Cultural Heritage Officer, Master Frank Rabon and 2 assistants to attend the Pacific Cultural Center's 19<sup>th</sup> Annual Asia Pacific New Year Celebration in Seattle, Washington from February 9 - 13, 2017. (Estimated cost up to \$13,920.00 from Acct No. DM-CPO06 and up to \$8,000 from Acct. No. US-SMD023).

**Motion approved**

Airfare	2	\$2,000.00		\$4,000.00
Per Diem				
Lodging	2	\$167.00	5	\$1,670.00
M&IE	2	\$74.00	5	\$740.00
Misc. Expense				\$1,590.00
Acct No. US-SMD023				\$8,000.00

Airfare	4	\$2,000.00		\$8,000.00
Per Diem				
Lodging	4	\$167.00	5	\$3,340.00
M&IE	4	\$74.00	5	\$1,480.00
Prof Fee				
Master	1	\$100.00	3	\$300.00
Assistant	2	\$50.00	3	\$300.00
Car Rental	1	\$100.00	5	\$500.00





Acct No. DM-CPO006			\$13,920.00
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**Background:** The Asia Pacific Center (APCC) will host the 19<sup>th</sup> Annual Asia Pacific New Year Celebration, honoring and celebrating the vibrant cultures of Asia and the Pacific Islands with over 70 booth holders. This year, Guam will be the host country at this celebration.

The Bureau will continue to work closely with various active stateside Chamorro dance groups with the continuation of the US-Guam Chamorro Dance Academy workshop, which was launched in 2014.

**Issue:** Board approval required for all travel.

3. JAPAN

TRIP ADVISOR

Chairman Morinaga made a motion, seconded by Director Jackson, to approve travel for two (2) Japan staff to attend the training by Trip Advisor and following the training a familiarization tour will be conducted from January 22-26, 2017 in Guam. (Estimated Cost: \$1,997.00 Account # JA-SMD003)

**Motion approved**

**Background:** The GVB training with Trip Advisor will include destination trend data and types of marketing in the digital environment, digital evolution, destination trend for Guam, rise of mobile and online reputation and how to manage your business.

Travel Expenses	
Airfare: \$600.00 x 2 pax	\$1,200.00
JP Transportation to/from airport: 2 pax	\$172.00
Guam Per Diem: \$62.50 x 5 nights x 2 pax	\$625.00
<b>Total:</b>	<b>\$1,997.00</b>

**Issue:** Board approval required for travel.

- o President Denight pointed out that all of our overseas reps will be attending the training, but board approval is only required for Japan staff as they are from our GVB office (as opposed to all other reps whom we outsource and contract).
- o Director Mesa inquired about the trade show in Japan in March. He wanted to know if the dates were finalized yet as we should start reaching out to members. Chairman Morinaga said details will be announced at the next JMC meeting.

XIII. OLD BUSINESS

- o Director Mesa suggested that the new board revisit the Tourism 2020 objectives. He feels we need to discuss where we are now, how we should move forward, and how to update or change the objectives, if necessary. He recommended making regular reports to the industry and media to show our progress.
- o Director Jackson reported that Management has already undertaken the update of those goals.
- o President Denight concurred and stated that he presented the state of Tourism 2020 at the Membership Election Meeting. He went on to say that the previous board made suggestions on how to update the Tourism 2020 plan in a working session last year. The updates will be presented to this board for review.





- o Director Takano requested that board packets be sent out three or four days before a board meeting. President Denight stated that moving forward, packets will be sent out the Monday before a board meeting.
- o Director Calvo requested that board meetings be moved to 3:30pm or 4:00pm. The board was unanimous and Chairman Morinaga agreed to move meetings to 3:30pm.

#### XIV. NEW BUSINESS

- o Director Hofmann inquired if Management has met with the new members of the Legislature to brief them. President Denight reported that Management did meet with the new senators a few weeks after the election and a meeting is being scheduled with our new oversight chair for next week. He invited the board to attend said meeting. Regarding the meeting with the new senators, President Denight stated that they were very receptive and are supportive of GVB's plans. They were especially supportive of having the TAF go more towards GVB and not other areas.
- o Director Hong touched on lighting along the beaches. She's heard from many Korean tourists that they would like to visit the beach at night, but they are concerned about how dark it is. She recommended one solution could be to have hotels provide lights for beaches near their property. She also spoke about homeless people who frequent the beach and having GVB work with GPD to resolve this issue.
- o Director Jackson noted that there are strict regulations on the kind of lights that can be used along the beach. Lights can be used, but they cannot project over the water. Director Hong stressed that we need a solution. President Denight mentioned that we are working on a project to construct sidewalks along the beach with lighting. He suggested talking about this project in more detail at a later time.
- o Director Calvo agreed that lighted sidewalks will help, but that is a big capital improvement project. In the mean time, the lighting issue needs to be addressed, especially in the gaps between hotels.
- o Director Hong also suggested numbering the new bus shelters. Some tourists can't read or speak English and in emergency situations, numbers would be an easier and a more effective way for them to call for help and give their location.
- o Chairman Morinaga stated that this is something the VSS Committee can work on, hopefully with the help of GPD and Docomo.

#### XV. EXECUTIVE SESSION

#### XVI. ANNOUNCEMENTS

##### Upcoming Board Meetings:

- Thursday, January 26, 2017 at 3:30pm, GVB Main Conference Room
- Thursday, February 9, 2017 at 3:30pm, GVB Main Conference Room

##### Announcements:

- President Denight announced that GAA will be having their Airport Week Proclamation Signing tomorrow at 2pm and all are welcome to attend.
- He also announced that the airport is also looking for judges for their barbecue contest.



XVII. ADJOURNMENT

Director Shinohara made a motion, seconded by Director Jackson, to adjourn the meeting.  
Meeting adjourned at 4:12pm.

Motion unanimously approved

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Mrs. Theresa C. Arriola, Secretary of the Board of Directors

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Board Minutes respectively submitted by Karida Brennan, Executive Secretary



**Action Items:**

1. VSS Committee to find solution for lighting issue along beaches
  - o Lighted sidewalks
  - o Lights provided by hotels, but not projected over water
2. VSS Committee to look into numbering bus shelters