

GUAM VISITORS BUREAU
Contract Summary Update
FOR WEBSITE POST

No.	VENDOR	CONTRACT TITLE/TYPE OF SERVICE	SOLICITATION METHOD	DIVISION/DEPT	CONTRACT TERM	INITIAL TERM	CONTRACT AMOUNT	COMMENTS/NOTES due to COVID
1	ABILITY SOLUTIONS LLC	CLEANING AND MAINTENANCE SERVICES	RFP	ADMIN	1 yr + 2 yrs OTR	FY20	\$18,883.37	not changed
2	ADF ENDERUN 101, INC.	MARKETING REPRESENTATION - PHILIPPINES	RFP	MARKETING	1 yr + 2 yrs OTR	FY20	\$13,500.00	cancelled after 1 month
3	ADVANCED MANAGEMENT INC.	BUS SHELTER MAINTENANCE	RFP	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY19	\$36,514.60	reduced to \$2,000/month
4	ALLIED BUSINESS CONSULTANTS	HUMAN RESOURCES CONSULTANT	RFP	ADMIN	N/A	N/A	\$5,750.00	\$125/hr
5	ANTHOLOGY RESEARCH	VISITOR SURVEYS	RFP	RESEARCH	1 yr + 4 yrs OTR	FY19	\$161,336.00	service halted
6	AVIAREPS JAPAN	MARKETING REPRESENTATION - JAPAN	RFP	MARKETING	1 yr + 3 yrs OTR	FY19	\$327,500.00	reduced
7	COPY EXPRESS INC.	PRINTING OF GUAM CUSTOMS AGRICULTURE DECLARATION FORMS	IFB	RESEARCH	1 yr + 2 yrs OTR	FY18	\$35,921.00	no change - spent early FY2020
8	DELOITTE & TOUCHE	INDEPENDENT AUDITING SERVICES	RFP	ADMIN	1 yr + 3 yrs OTR	FY19	\$17,500.00	no change
9	GET, LLC	QUALITY ASSURANCE INSPECTOR	RFP	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY20	\$16,666.64	service halted
10	G4S SECURE SOLUTIONS	VISITOR SAFETY OFFICERS	RFP	DESTINATION MANAGEMENT	1 yr + 4 yrs OTR	FY20	\$652,793.99	reduced services
11	GUAM CLEANING MASTERS	ISLAND ROAD MAINTENANCE	IFB	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY20	\$207,082.35	reduced services
12	HAPPY IDEA COMPANY	MARKETING REPRESENTATION - KOREA	RFP	MARKETING	1 yr + 2 yrs OTR	FY19	\$355,000.00	reduced services
13	HIROSHI KANEKO	JAPAN COUNTRY MANAGER	RFP	MARKETING	Annually renewed	FY19	\$112,627.23	no change
14	LANDSCAPE MANAGEMENT SYSTEMS, INC. (GUAM)	BEACH CLEANING MAINTENANCE	IFB	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY19	\$214,579.32	reduced services
15	LANDSCAPE MANAGEMENT SYSTEMS, INC. (GUAM)	TUMON LANDSCAPE MAINTENANCE	IFB	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY19	\$238,000.00	reduced services
16	LANDSCAPE MANAGEMENT SYSTEMS, INC. (GUAM)	HOLIDAY ILLUMINATION	RFP	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY19	\$150,000.00	no change - spent early FY2020
17	LANDSCAPE MANAGEMENT SYSTEMS, INC. (GUAM)	DESIGN-BUILD SERVICES FOR MEDIAN UPLIGHTING	IFB	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY20	\$488,888.88	project suspended due to issues; so funds not depleted
18	LANDSCAPE MANAGEMENT SYSTEMS, INC. (GUAM)	TREE MITIGATION	IFB	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY20	\$67,449.88	no change - GEDA funded
19	LANDSCAPE MANAGEMENT SYSTEMS, INC. (GUAM)	WESTIN HILL MEDIAN IMPROVEMENT	IFB	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY20	\$87,688.88	no change - GEDA funded
20	LYANN CRUZ	TOUR GUIDE & INSPECTOR SERVICES	RFP	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY19	\$39,560.00	
21	MARKET RESEARCH & DEV.	STAR SURVEY	RFP	RESEARCH	1 yr + 2 yrs OTR	FY17	\$33,127.69	
22	MCDONALD LAW OFFICE	LEGAL SERVICES	RFP	ADMIN	1 yr + 2 yrs OTR	FY19	\$70,582.50	
23	NEW DATA SOLUTIONS (sole source)	PREVENTATIVE MAINTENANCE OPSCAN 10 SCANNERS	SOLE SOURCE	RESEARCH	N/A	N/A	\$17,775.00	reduced services
24	NEW DATA SOLUTIONS (sole source)	GVB iSEEK Project - Hosting & Support	SOLE SOURCE	RESEARCH	N/A	N/A	\$17,150.00	reduced services
25	PACIFIC DATA SYSTEMS (sole source)	COMMUNICATION SERVICES	P.O.	ADMIN	N/A	N/A	\$17,497.80	no change
26	PACIFIC FEDERAL MANAGEMENT	STORMWATER MGMT. SYSTEMS (Phase II - Fujita Ponding Basin)	IFB	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY20	\$195,000.00	
27	RUDER INTEGRATED MARKETING STRATEGIES, INC.	COMMUNITY BRAND BUILDING SUPPORT SERVICES	RFP	DESTINATION MANAGEMENT	1 yr + 4 yrs OTR	FY18	\$56,000.00	no change, but all task orders cancelled
28	RUDER INTEGRATED MARKETING STRATEGIES, INC.	EVENT MANAGEMENT SERVICES	RFP	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY20	\$104,139.60	all planned events cancelled
29	SIMPLEVIEW	TOURISM DESTINATION CRM, CMS & WEBSITE SERVICES	RFP	ADMIN	1 yr + 2 yrs OTR	FY18	\$204,017.00	reduced services
30	TALENT BASKET	GLOBAL DIGITAL & SOCIAL MEDIA STRATEGIST	RFP	MARKETING	1 yr + 2 yrs OTR	FY18	\$139,500.00	reduced services
31	THE PIT LLC	SIDEWALK CLEANING	IFB	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY20	\$160,232.60	no change - GEDA funded
32	TOURISM ECONOMICS LLC	TOURISM ECONOMIC IMPACT STUDIES	RFP	RESEARCH	1 yr + 4 yrs OTR	FY20	\$20,500.00	cancelled service
33	TRAVEL LINK MARKETING	MARKETING REPRESENTATION - CHINA	RFP	MARKETING	1 yr + 2 yrs OTR	FY18	\$70,000.00	cancelled service
34	TRAVEL LINK MARKETING	MARKETING REPRESENTATION - HONG KONG	RFP	MARKETING	1 yr + 2 yrs OTR	FY19	\$49,000.00	cancelled service
35	VEDA	MARKETING REPRESENTATION - TAIWAN	RFP	MARKETING	1 yr + 2 yrs OTR	FY19	\$128,805.00	reduced services
36	W.B. FLORES & ASSOCIATES	PLANNING, ARCHITECTURAL & ENGINEERING CONSULTANT	RFP	DESTINATION MANAGEMENT	1 yr + 2 yrs OTR	FY17	\$311,765.00	
							\$4,842,334.33	