



Guam Visitors Bureau  
 Statement of Revenues and Expenditures  
 From 10/1/2010 Through 04/30/2011

|                                 |                            |
|---------------------------------|----------------------------|
| Revenue                         |                            |
| GovGuam Allotments              | 8,349,254.00               |
| Membership                      | 29,500.00                  |
| Interest Income                 | 6,375.87                   |
| Foreign Exchange Gain/Loss      | 17,587.43                  |
| Consumption Tax                 | 67,396.83                  |
| Miscellaneous                   | 212,153.71                 |
| In-Kind Contributions           | 223,066.17                 |
| Total Revenue                   | <u>8,905,334.01</u>        |
| Expenditures                    |                            |
| Personnel                       | 973,544.00                 |
| Travel                          | 218,860.44                 |
| Utilities                       | 108,591.92                 |
| Professional Services           | 1,885,807.16               |
| Advertising                     | 794,050.69                 |
| Insurance                       | 19,940.00                  |
| Materials & Supplies            | 97,843.57                  |
| Rent/Lease                      | 176,113.94                 |
| Repair & Maintenance            | 16,486.50                  |
| Equipment                       | 15,053.14                  |
| Miscellaneous                   | 404,241.36                 |
| Pass Thru Appropriations        | 143,753.00                 |
| Consumption Tax                 | 18,727.00                  |
| Contractual Services            | 52,056.14                  |
| In-Kind Contributions           | 223,066.17                 |
| Community Programs              | 8,550.00                   |
| Grants                          | 172,545.00                 |
| Depreciation                    | 66,485.44                  |
| Total Expenditures              | <u>5,395,715.47</u>        |
| Net Assets at end of the period | <u><u>3,509,618.54</u></u> |

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| <p><b>NOTE 1: THIS IS A PRELIMINARY FINANCIAL STATEMENT. A FINALIZED FINANCIAL STATEMENT WILL BE PROVIDED UPON FINAL CLOSURE OF THE MONTHS ACCOUNTING RECORDS.</b></p> |
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