

June 2018 Arrivals Summary

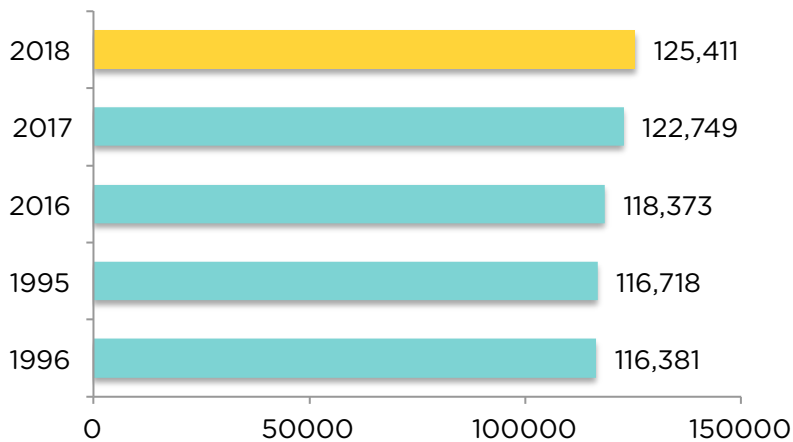
Monthly Arrivals

June Arrivals	125,411	2.2%	↑
CYTD Arrivals	753,838	-2.7%	↓
FYTD Arrivals	1,128,894	-3.1%	↓

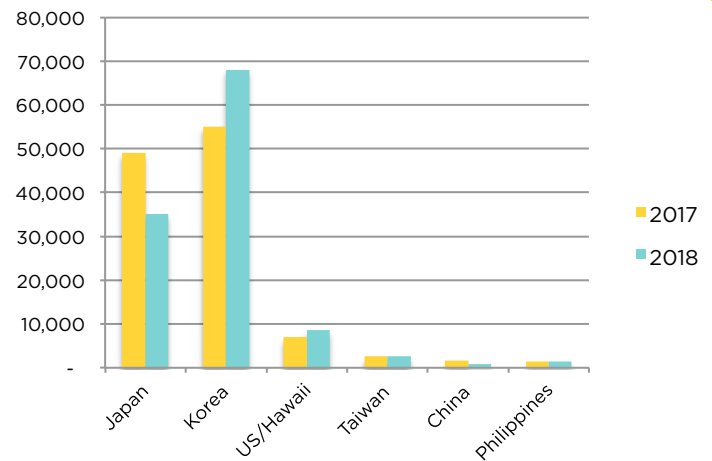
DID YOU KNOW?

In June 2018, more than **1,400 Korean Visitors** traveled to Guam for their honeymoon.

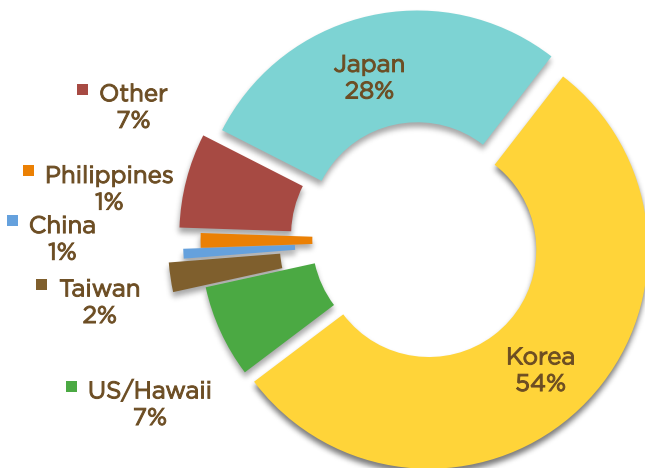
Top 5 June Arrivals



Arrivals vs. LY



Market Mix



Major Markets

Market	2017	2018	% to LY
Japan	48,971	35,101	-28.3%
Korea	55,033	67,993	23.5%
US/Hawaii	6,977	8,600	23.3%
Taiwan	2,545	2,728	7.2%
China	1,582	902	-43.0%
Philippines	1,398	1,347	-3.6%

Preliminary Visitor Arrival Summary
June 2018



	Jun-17	Jun-18	% from LY
Civilian Air Arrivals ^a	121,516	121,241	-0.2%
Civilian Sea Arrivals ^a	128	63	-50.8%
Armed Forces Air Arrivals ^a	921	1,604	74.2%
Armed Forces Sea Arrivals ^a	184	2,503	1260.3%
TOTAL VISITOR ARRIVALS	122,749	125,411	2.2%

ORIGIN OF AIR ARRIVALS (Civilian & Armed Forces)	Jun-17	Jun-18	% from LY
JAPAN	48,971	35,101	-28.3%
Kanto (Tokyo)	25,261	18,802	-25.6%
Chubu (Nagoya)	6,111	4,050	-33.7%
Kinki (Osaka)	8,758	6,025	-31.2%
Koshinetsu	969	446	-54.0%
Hokuriku	796	588	-26.1%
Tohoku	1,620	1,087	-32.9%
Kyushu	2,277	1,766	-22.4%
Chugoku	1,215	775	-36.2%
Hokkaido	984	476	-51.6%
Shikoku	580	408	-29.7%
Okinawa/Miya	237	430	81.4%
Other	163	248	52.1%
KOREA	55,033	67,993	23.5%
Seoul	19,177	24,582	28.2%
Incheon/Gyeonggi	14,733	17,623	19.6%
*Chungbuk	885	-	-
Chungnam/Daejeon	1,836	1,477	-19.6%
*Gangwon	580	-	-
Jeonbuk/Gwanju	782	1,069	36.7%
Gyeongbuk/Daegu	2,494	2,880	15.5%
*Busan	-	7,636	-
*Jeonnam	1,738	-	-
*Gyeongnam	10,272	-	-
*Ulsan	-	1,427	-
Other	2,536	11,299	345.5%
TAIWAN	2,545	2,728	7.2%
Taipei	1,524	1,658	8.8%
Kaohsiung	168	167	-0.6%
Taichung	395	289	-26.8%
Taoyuan, Miaoli, Hsinehu	296	292	-1.4%
*Hsinchu	-	129	-
Other	162	193	19.1%
CHINA	1,582	902	-43.0%
Beijing	176	110	-37.5%
Shanghai	537	348	-35.2%
Guangzhou	174	78	-55.2%
Other	695	366	-47.3%
*U.S. MAINLAND/HAWAII	6,977	8,600	23.3%
CNMI	1,834	2,204	20.2%
PALAU	389	381	-2.1%
FSM	1,080	1,613	49.4%
RMI	176	224	27.3%
PHILIPPINES	1,398	1,347	-3.6%
AUSTRALIA	160	231	44.4%
*CANADA	62	-	-
EUROPE	123	135	9.8%
HONG KONG	1,241	517	-58.3%
*THAILAND	34	-	-
*VIETNAM	3	-	-
RUSSIA	285	395	38.6%
*SINGAPORE	-	69	-
*INDIA	-	15	-
*MALAYSIA	-	42	-
OTHER/UNKNOWN	544	348	-36.0%

VISITOR INDUSTRY STATISTICS

Hotel Occupancy Taxes ^c	\$3,318,845.19	n.a	n.a
Weighted Hotel Occupancy Rate ^d	83.7%	n.a	n.a
Weighted Hotel Room Rate ^d	\$183.65	n.a	n.a

^aNote: Due to the implementation of the New Customs Declaration Forms in December 2017, countries have been added and omitted based on visitor market trends.

Guam Visitors Bureau
Preliminary June 2018 Visitor Arrival Summary
Calendar Year-to-Date 2017/8 • Fiscal Year-to-Date 2017/18



	CYTD 2017 (Jan - Jun '17)	CYTD 2018 (Jan - Jun '18)	% from LY	FYTD 2017 (Oct - Jun '17)	FYTD 2018 (Oct - Jun '18)	% from LY
Air Arrivals*	763,267	742,227	-2.8%	1,152,628	1,108,292	-3.8%
Sea Arrivals*	11,088	11,156	0.6%	12,592	20,602	63.6%
TOTAL VISITOR ARRIVALS	774,355	753,383	-2.7%	1,165,220	1,128,894	-3.1%

	CYTD 2017 (Jan - Jun '17)	CYTD 2018 (Jan - Jun '18)	% from LY	FYTD 2017 (Oct - Jun '17)	FYTD 2018 (Oct - Jun '18)	% from LY
ORIGIN OF AIR ARRIVALS (Civilian & Armed Forces)						
JAPAN	328,722	260,429	-20.8%	510,311	388,222	-23.9%
Kanto (Tokyo)	164,445	130,066	-20.9%	253,398	199,176	-21.4%
Chubu (Nagoya)	43,837	34,772	-20.7%	64,765	48,814	-24.6%
Kinki (Osaka)	59,355	47,353	-20.2%	97,292	68,295	-29.8%
Koshinetsu	7,713	4,602	-40.3%	12,614	7,543	-40.2%
Hokuriku	5,209	3,993	-23.3%	7,559	5,815	-23.1%
Tohoku	11,260	7,777	-30.9%	17,813	11,958	-32.9%
Kyushu	13,511	10,737	-20.5%	21,030	15,797	-24.9%
Chugoku	8,100	6,207	-23.4%	13,184	10,534	-20.1%
Hokkaido	8,286	5,155	-37.8%	11,939	7,630	-36.1%
Shikoku	3,664	2,943	-19.7%	5,939	4,210	-29.1%
Okinawa/Miya	2,222	2,149	-3.3%	3,124	3,049	-2.4%
Other	1,120	4,675	317.4%	1,654	5,401	226.5%
KOREA	319,038	370,808	16.2%	471,040	557,825	18.4%
Seoul	110,102	115,042	4.5%	162,169	182,471	12.5%
Incheon/Gyeonggi	84,035	89,877	6.8%	125,221	115,152	-8.0%
*Chungbuk	5,951	-	-	8,549	2,319	-72.9%
Chungnam/Daejeon	12,393	8,595	-30.6%	18,448	14,895	-19.3%
*Gangwon	4,358	-	-	6,304	1,465	-76.8%
Jeonbuk/Gwanju	5,605	6,188	10.4%	8,115	9,208	13.5%
Gyeonbuk/Daegu	15,342	15,177	-1.1%	23,016	23,066	0.2%
Busan	-	39,107	-	-	73,114	-
*Jeonnam	9,126	-	-	13,134	3,114	-76.3%
*Gyeongnam	56,941	-	-	84,234	21,211	-74.8%
*Ulsan	-	7,925	-	-	7,925	-
Other	15,185	88,987	486.0%	21,850	103,885	375.4%
TAIWAN	19,461	14,079	-27.7%	29,182	20,035	-31.3%
Taipei	10,751	7,767	-27.8%	16,119	11,082	-31.2%
Kaohsiung	1,302	884	-32.1%	2,168	1,245	-42.6%
Taichung	3,571	1,848	-48.2%	5,105	2,862	-43.9%
Taoyuan, Miaoli, Hsinehu	2,440	1,315	-46.1%	3,741	1,975	-47.2%
*Hsinchu	-	729	-	-	729	-
Other	1,397	1,536	9.9%	2,049	2,142	4.5%
CHINA	12,706	9,313	-26.7%	18,093	13,378	-26.1%
Beijing	2,355	1,304	-44.6%	3,293	1,871	-43.2%
Shanghai	3,993	3,199	-19.9%	5,715	4,788	-16.2%
Guangzhou	1,134	634	-44.1%	1,686	940	-44.2%
Other	5,224	4,176	-20.1%	7,399	5,779	-21.9%
*U.S. MAINLAND/HAWAII	39,548	44,871	13.5%	57,404	63,539	10.7%
CNMI	8,926	9,712	8.8%	13,188	14,796	12.2%
PALAU	1,710	1,993	16.5%	2,848	3,291	15.6%
FSM	5,134	7,325	42.7%	7,961	10,735	34.8%
RMI	614	753	22.6%	919	1,059	15.2%
PHILIPPINES	8,888	8,744	-1.6%	15,910	15,077	-5.2%
AUSTRALIA	1,372	1,420	3.5%	1,798	1,874	4.2%
*CANADA	550	-	-	806	124	-84.6%
EUROPE	1,057	1,100	4.1%	1,630	1,708	4.8%
HONG KONG	10,631	2,944	-72.3%	14,129	5,004	-64.6%
*THAILAND	260	-	-	363	69	-81.0%
*VIETNAM	61	-	-	91	9	-90.1%
RUSSIA	1,715	2,381	38.8%	2,662	3,529	32.6%
*SINGAPORE	-	476	-	-	573	-
*INDIA	-	95	-	-	103	-
*MALAYSIA	-	159	-	-	179	-
OTHER/UNKNOWN	2,874	5,625	95.7%	4,293	7,163	66.9%

VISITOR INDUSTRY STATISTICS

Hotel Occupancy Taxes ^c	\$23,323,556.70	n.a.	n.a.	\$33,424,164.18	n.a.	n.a.
Weighted Hotel Occupancy Rate ^d	85.8%	n.a.	n.a.	85.7%	n.a.	n.a.
Weighted Hotel Room Rate ^d	\$204.83	n.a.	n.a.	\$201.78	n.a.	n.a.

Note: CYTD is Calendar Year-to-Date and FYTD is Fiscal Year-to-Date. 2017/8 visitor arrivals may exclude Armed Forces sea arrival statistics and may not be comparable to figures last year. Visitor statistics will be updated once the data is made available. Armed Forces sea arrivals exclude HP (home ported) or MSC (military sea command) personnel. Source: ^cCivilian air & sea arrivals. Customs Declaration Forms, Customs & Quarantine Agency. Processed by the Guam Visitors Bureau. Sources: ^bJapan Guam Travel Association, ^dHotel Occupancy Tax collections are unaudited. Department of Administration, Government of Guam ^eGuam Hotel & Restaurant Association

*Note: Due to the implementation of the New Customs Declaration Forms in December 2017, countries have been added and omitted based on visitor market trends.

GUAM VISITORS BUREAU	January			February			March			April			May			June			Total CYTD		
	Jan-17	Jan-18	% from LY	Feb-17	Feb-18	% from LY	Mar-17	Mar-18	% from LY	Apr-17	Apr-18	% from LY	May-17	May-18	% from LY	Jun-17	Jun-18	% from LY	2017	2018	% from LY
	JAPAN	57,037	41,250	-27.7%	54,356	46,599	-14.3%	71,384	61,142	-14.3%	49,834	39,934	-19.9%	47,140	36,403	-22.8%	48,971	35,101	-28.3%	328,722	260,429
Kanto (Tokyo)	28,469	21,160	-25.7%	26,813	22,821	-14.9%	34,617	28,657	-17.2%	25,539	20,605	-19.3%	23,746	18,021	-24.1%	25,261	18,802	-25.6%	164,445	130,066	-20.9%
Chubu (Nagoya)	6,597	4,892	-25.8%	6,691	6,028	-9.9%	11,502	9,288	-19.2%	6,498	5,589	-14.0%	6,438	4,925	-23.5%	6,111	4,050	-33.7%	43,837	34,772	-20.7%
Kinki (Osaka)	10,890	7,715	-29.2%	9,619	7,508	-21.9%	13,095	12,582	-3.9%	8,720	7,313	-16.1%	8,273	6,210	-24.9%	8,758	6,025	-31.2%	59,355	47,353	-20.2%
Koshinetsu	1,569	664	-57.7%	1,331	979	-26.4%	1,685	1,105	-34.4%	1,197	689	-42.4%	962	719	-25.3%	969	446	-54.0%	7,713	4,602	-40.3%
Hokuriku	731	478	-34.6%	1,016	793	-21.9%	1,137	986	-13.3%	649	538	-17.1%	880	610	-30.7%	796	588	-26.1%	5,209	3,993	-23.3%
Tohoku	1,942	1,115	-42.6%	2,219	1,646	-25.8%	2,256	1,712	-24.1%	1,656	1,025	-38.1%	1,567	1,192	-23.9%	1,620	1,087	-32.9%	11,260	7,777	-30.9%
Kyushu	2,038	1,365	-33.0%	2,589	1,868	-27.8%	2,790	2,255	-19.2%	1,935	1,613	-16.6%	1,882	1,870	-0.6%	2,277	1,766	-22.4%	13,511	10,737	-20.5%
Chugoku	1,433	893	-37.7%	1,377	1,074	-22.0%	1,681	1,497	-10.9%	1,092	896	-17.9%	1,302	1,072	-17.7%	1,215	775	-36.2%	8,100	6,207	-23.4%
Hokkaido	2,185	1,332	-39.0%	1,220	792	-35.1%	1,406	937	-33.4%	1,352	863	-36.2%	1,139	755	-33.7%	984	476	-51.6%	8,286	5,155	-37.8%
Shikoku	662	336	-49.2%	581	461	-20.7%	718	745	3.8%	555	427	-23.1%	568	566	-0.4%	580	408	-29.7%	3,664	2,943	-19.7%
Okinawa/Miya	341	266	-22.0%	692	602	-13.0%	251	266	6.0%	464	226	-51.3%	237	359	51.5%	237	430	81.4%	2,222	2,149	-3.3%
Other	180	1,034	474.4%	208	2,027	874.5%	246	1,112	352.0%	177	150	-15.3%	146	104	-28.8%	163	248	52.1%	1,120	4,675	317.4%
KOREA	56,341	68,713	22.0%	51,181	60,768	18.7%	51,390	52,545	2.2%	53,517	60,266	12.6%	51,576	60,517	17.3%	55,033	67,993	23.5%	319,038	370,802	16.2%
Seoul	18,918	20,605	8.9%	17,006	17,502	2.9%	17,245	14,313	-17.0%	19,204	18,160	-5.4%	18,552	19,880	7.2%	19,177	24,582	28.2%	110,102	115,042	4.5%
Incheon/Gyeonggi	13,991	15,776	12.8%	13,199	14,040	6.4%	14,054	12,337	-12.2%	14,542	14,411	-0.9%	13,516	15,600	15.4%	14,733	17,623	19.6%	84,035	89,787	6.8%
*Chungbuk	1,183	-	-100.0%	988	-	-	934	-	-	1,161	-	-	800	-	-	885	-	-	5,951	-	-
*Chungnam/Daejeon	2,251	1,719	-23.6%	2,346	1,424	-39.3%	2,041	1,219	-40.3%	2,051	1,441	-29.7%	1,868	1,315	-29.6%	1,836	1,477	-19.6%	12,393	8,595	-30.6%
*Gangwon	1,026	-	-	887	-	-	598	-	-	690	-	-	577	-	-	580	-	-	4,358	-	-
*Jeonbuk/Gwanju	1,002	1,639	63.6%	962	891	-7.4%	1,092	855	-21.7%	961	849	-11.7%	806	885	9.8%	782	1,069	36.7%	5,605	6,188	10.4%
*Gyeonbuk/Daegu	3,174	3,302	4.0%	2,813	2,064	-26.6%	2,361	1,773	-24.9%	2,273	2,257	-0.7%	2,227	2,901	30.3%	2,494	2,880	15.5%	15,342	15,177	-1.1%
*Busan	-	7,077	-	-	5,628	-	-	5,516	-	-	6,105	-	-	7,145	-	-	7,636	-	-	39,107	-
*Jeonnam	1,772	-	-	1,556	-	-	1,416	-	-	1,260	-	-	1,384	-	-	1,738	-	-	9,126	-	-
*Gyeongnam	9,841	-	-	8,836	-	-	9,377	-	-	9,101	-	-	9,514	-	-	10,272	-	-	56,941	-	-
*Ulsan	-	1,378	-	-	1,029	-	-	1,219	-	-	1,519	-	-	1,353	-	-	1,427	-	-	7,925	-
Other	3,183	17,217	440.9%	2,588	18,190	602.9%	2,272	15,313	574.0%	2,274	15,524	582.7%	2,332	11,438	390.5%	2,536	11,299	345.5%	15,185	88,981	486.0%
TAIWAN	3,650	2,258	-41.4%	3,610	2,682	-25.7%	2,853	2,434	-14.7%	3,208	2,241	-30.1%	3,395	1,736	-48.9%	2,345	2,728	7.2%	19,461	14,079	-27.7%
Taipei	2,317	1,285	-44.5%	2,003	1,412	-29.5%	1,253	1,234	-1.5%	1,275	1,222	-27.0%	1,979	956	-51.7%	1,524	1,658	8.8%	10,751	7,767	-27.8%
Kaohsiung	240	189	-21.3%	300	148	-50.7%	253	145	-31.9%	625	122	-45.8%	156	113	-27.6%	168	167	-0.6%	1,302	884	-32.1%
Taichung	637	205	-67.8%	669	342	-48.9%	540	371	-31.3%	650	368	-43.4%	680	273	-59.9%	395	289	-26.8%	3,571	1,848	-48.2%
Taoyuan, Miaoli, Hsinehu	375	165	-56.0%	393	227	-42.2%	590	285	-51.7%	435	211	-51.5%	351	135	-61.5%	292	292	-1.4%	2,440	1,315	-46.1%
*Hsinchu	-	114	-	-	98	-	-	112	-	-	130	-	-	146	-	-	129	-	-	729	-
Other	281	300	6.8%	245	455	85.7%	257	287	11.7%	223	188	-15.7%	229	113	-50.7%	162	193	19.1%	1,397	1,536	9.9%
CHINA	4,053	1,186	-70.7%	2,383	3,925	64.7%	1,330	1,152	-13.4%	1,720	1,050	-39.0%	1,638	1,098	-33.0%	1,582	902	-43.0%	12,706	9,313	-26.7%
Beijing	916	105	-88.5%	573	703	22.7%	177	113	-36.2%	264	124	-53.0%	249	149	-40.2%	176	110	-37.5%	2,355	1,304	-44.6%
Shanghai	1,253	519	-58.6%	699	1,093	56.4%	440	546	24.1%	483	353	-26.9%	581	340	-41.5%	537	348	-35.2%	3,993	3,199	-19.9%
Guangzhou	343	79	-77.0%	210	220	4.8%	89	62	-30.3%	161	111	-31.1%	157	84	-46.5%	174	78	-55.2%	1,134	634	-44.1%
Other	1,541	483	-68.7%	901	1,909	111.9%	624	431	-30.9%	812	462	-43.1%	651	525	-19.4%	695	366	-47.3%	5,224	4,176	-20.1%
*U.S. MAINLAND/HAWAII	7,005	9,324	33.1%	6,747	5,923	-12.2%	6,348	7,125	12.2%	6,091	6,931	13.8%	6,380	6,973	9.3%	6,977	8,600	23.3%	39,548	44,876	13.5%
CNMI	1,365	1,325	-2.9%	1,105	1,205	9.0%	1,537	1,875	22.0%	1,440	1,454	1.0%	1,645	1,649	0.2%	1,834	2,204	20.2%	8,926	9,712	8.8%
PALAU	218	206	-5.5%	221	291	31.7%	257	308	19.8%	271	346	27.7%	354	461	30.2%	389	381	-2.1%	1,710	1,993	16.5%
FSM	743	929	25.0%	685	833	21.6%	810	1,295	59.9%	903	1,442	59.7%	913	1,213	32.9%	1,080	1,613	49.4%	5,134	7,325	42.7%
RMI	62	107	72.6%	74	71	-4.1%	114	105	-7.9%	91	135	48.4%	97	111	14.4%	176	224	27.3%	614	753	22.6%
PHILIPPINES	1,232	957	-22.3%	1,288	966	-25.0%	1,317	1,905	44.6%	2,135	1,846	-13.5%	1,518	1,723	13.5%	1,398	1,347	-3.6%	8,888	8,744	-1.6%
AUSTRALIA	141	125	-11.3%	548	504	-8.0%	164	180	9.8%	215	161	-25.1%	144	219	52.1%	160	231	44.4%	1,372	1,420	3.5%
*CANADA	106	-	-	81	-	-	123	-	-	98	-	-	80	-	-	62	-	-	550	-	-
EUROPE	210	193	-8.1%	223	182	-18.4%	189	221	16.9%	170	226	32.9%	142	143	0.7%	123	135	9.8%	1,057	1,100	4.1%
HONG KONG	2,047	411	-79.9%	1,688	395	-76.6%	1,924	570	-70.4%	2,052	593	-71.1%	1,679	458	-72.7%	1,241	517	-58.3%	10,631	2,944	-72.3%
*THAILAND	29	-	-	64	-	-	20	-	-	49	-	-	64	-	-	34	-	-	260</		