



GUAM VISITORS BUREAU Korean Visitor Tracker Exit Profile JANUARY 2010



Prepared by: QMark Research

Information contained herein is the property of the Guam Visitors Bureau. The use of this information, in part or in whole, shall require written permission from the Guam Visitors Bureau.



Background & Methodology

- All surveys were partially interviewer administered, as well as self -administered. Upon completion of the surveys, QMark's professional Korean speaking interviewers double-checked each questionnaire for consistency and completeness, while the respondent is present.
- A total of **351** departing Korean visitors were randomly interviewed at the Guam A.B. Wonpat International Airport's departure and waiting areas.
- The margin of error for a sample of **351** is +/- 5.2 percentage points with a 95% confidence level. That is, if all Korean visitors who traveled to Guam in the same time period were asked these questions, we can be 95% certain that their responses would not differ by +/- 5.2 percentage points.



OBJECTIVES

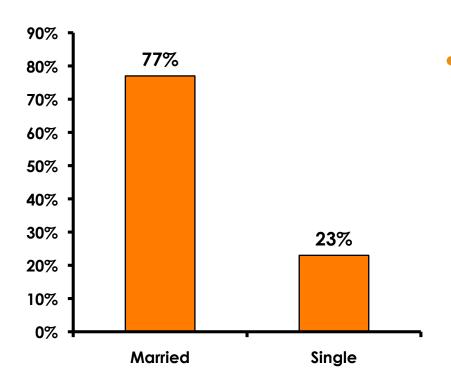
- To monitor the effectiveness of the Korean seasonal campaigns in attracting Korean visitors, refresh certain baseline data, to better understand the nature, and economic value or impact of each of the targeted segments in the Korean marketing plan.
- Identify significant determinants of visitor satisfaction, expenditures and the desire to return to Guam.



SECTION 1 PROFILE OF RESPONDENTS



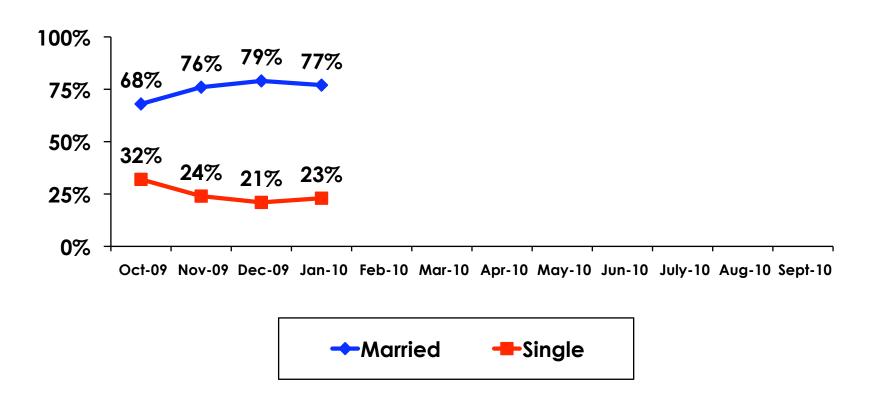
Marital Status - Overall



A majority of visitors are married.

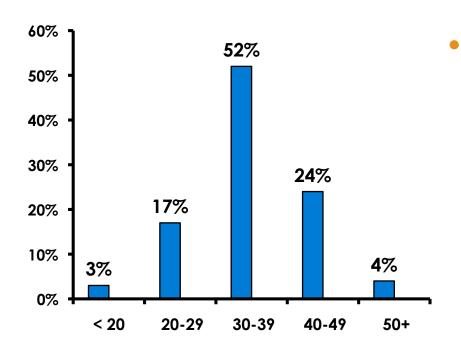


MARITAL STATUS





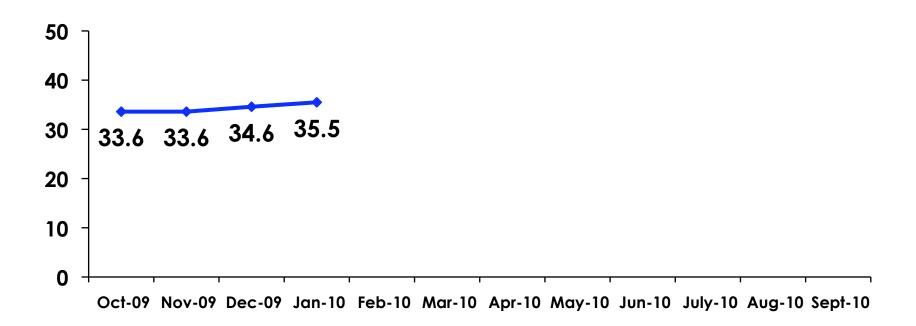
Age - Overall



The average age of the respondents is 35.5 years of age.

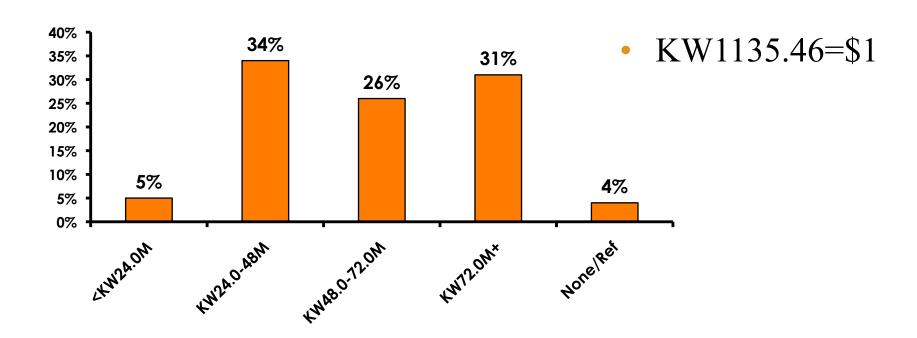


AVERAGE - AGE



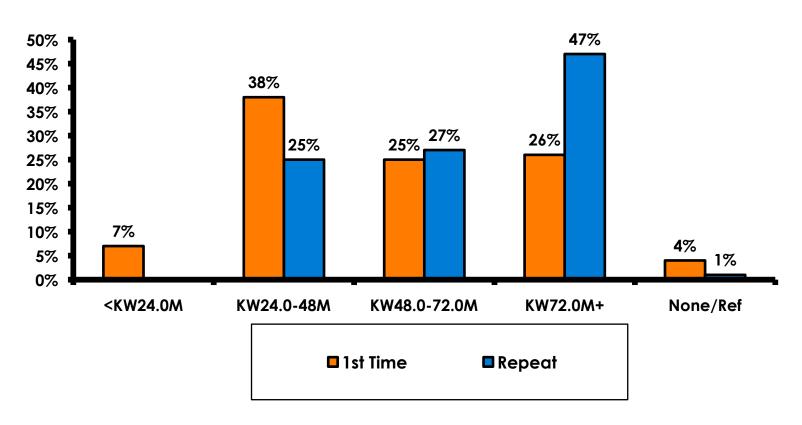


Personal Income





Personal Income – 1st time vs. repeat



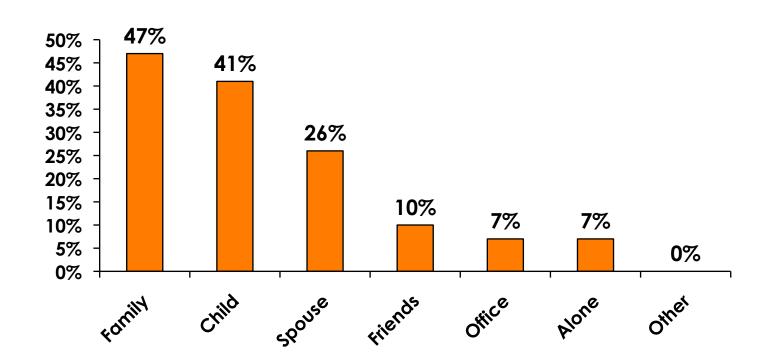


Personal Income by Gender & Age

				GEN	DER			AGE		
			TOTAL	Male	Fem ale	<20	20-29	30-39	40-49	50+
PERSONAL	<kw24.0m< td=""><td>Count</td><td>18</td><td>б</td><td>12</td><td></td><td>3</td><td>11</td><td>3</td><td>1</td></kw24.0m<>	Count	18	б	12		3	11	3	1
INCOME			5%	3%	7%		5%	6%	4%	8'%
	KW24.0M-KW48.0M	Count	117	56	61	4	27	69	13	4
			35%	32%	37%	44%	49%	39%	16%	31%
	KW48.0M-KW72.0M	Count	87	48	39		12	45	29	1
			26%	28%	24%		22%	25%	35%	8%
	KW72.0M+	Count	104	61	43	2	8	52	3 5	7
			31%	35%	26%	22%	15%	29%	42%	54%
	Refused	Count	12	3	9	3	5	1	3	
			4%	2%	5%	33%	9%	1%	4%	
Total	Count		338	174	164	9	55	178	83	13



Travel Companions

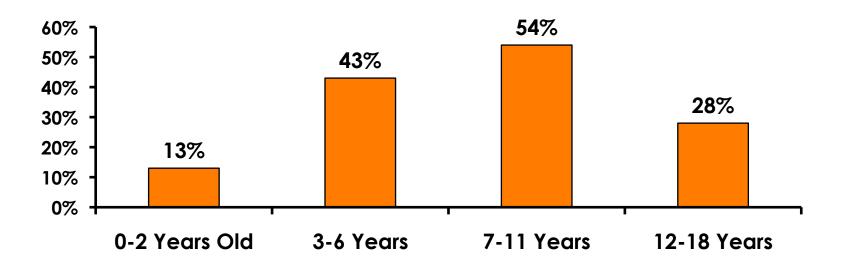




Number of Children Travel Party

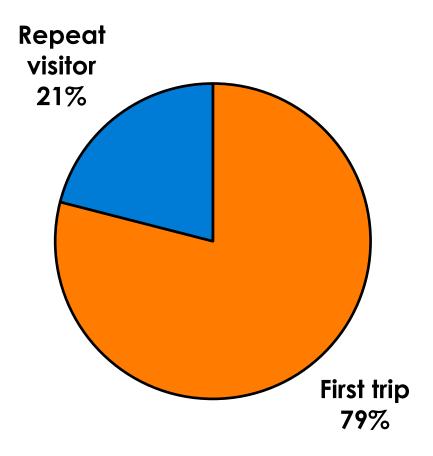
N=144 total respondents traveling with children.

(Of those N=144 respondents, there is a total of 257 children 18 years or younger)



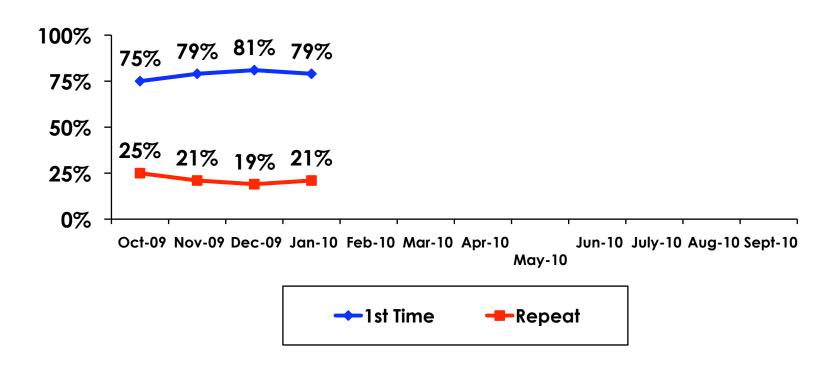


Prior Trips to Guam





PRIOR TRIPS TO GUAM





Trips to Guam by Age & Gender

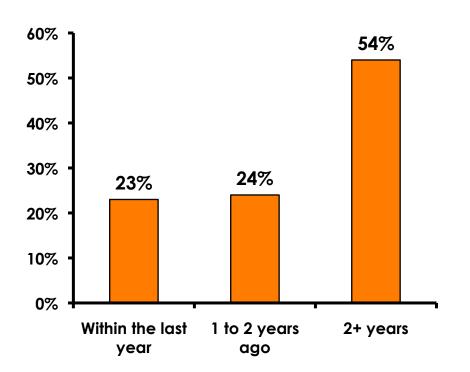
				TRIP GU.	
			TOTAL	1 st	Repeat
GENDER	Male	Count	177	139	38
			50%	50%	53%
	Female	Count	174	140	34
			50%	50%	47%
Total	Count		351	279	72
AGE	<20	Count	9	7	2
			3%	3%	3%
	20-29	Count	60	52	8
			17%	19%	11%
	30-39	Count	182	145	37
			52%	52%	51%
	40-49	Count	84	62	22
			24%	22%	31%
	50+	Count	15	12	3
			4%	4%	4%
Total	Count		350	278	72

• First-time visitors tend to be younger than repeat visitors to Guam.



Repeat Visitors Last Trip

n = 71

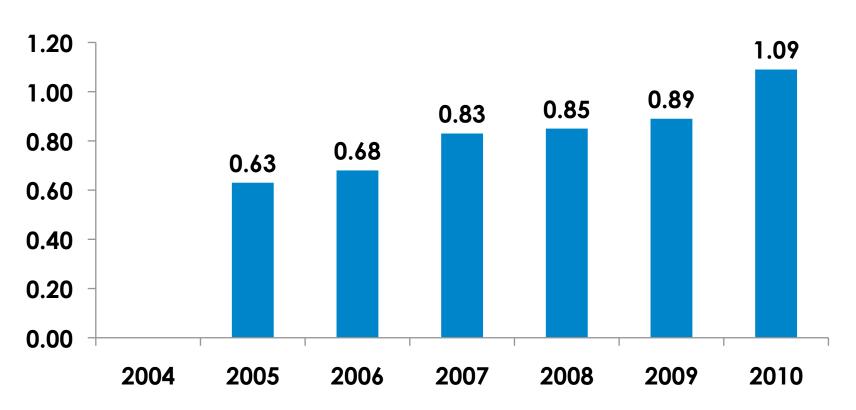


- The average repeat visitor has been to Guam 3.0 times.
- Half of the repeat visitors have been to Guam within the last 2 years.



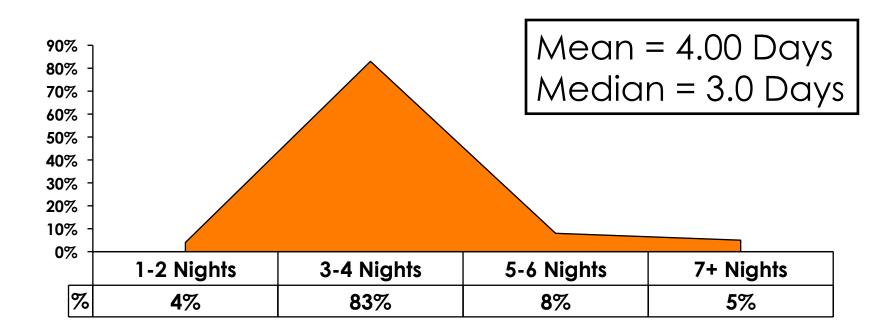
Average Number Overnight Trips

(2004-2010) (2 nights or more)



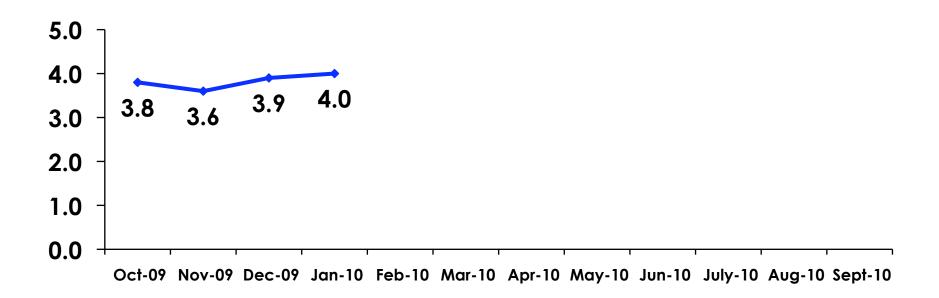


Length of Stay



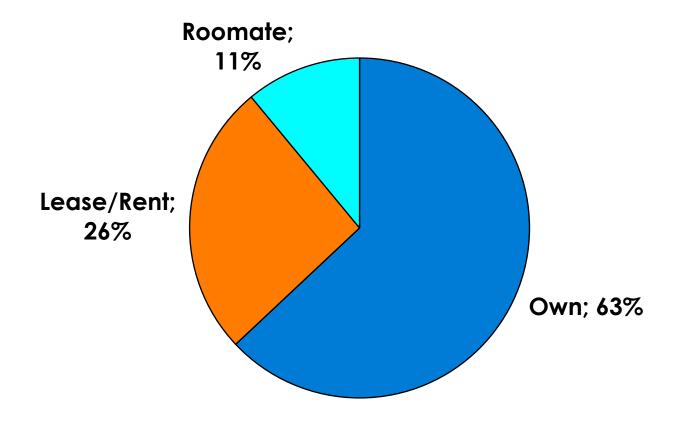


AVG LENGTH OF STAY





Living Accommodations





Occupation by Income

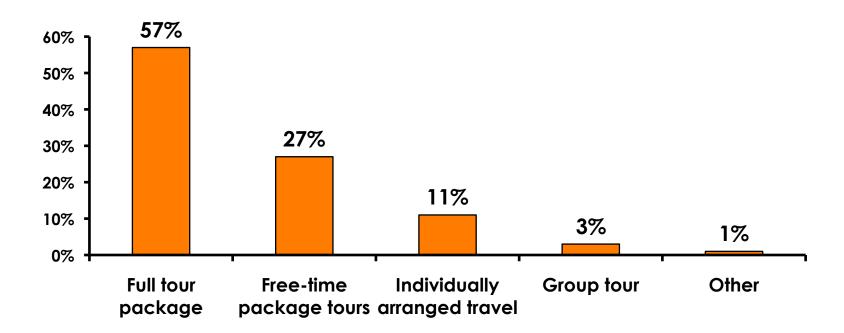
				PERSONAL INCOME					
		TOTAL	<kw24.0m< th=""><th>KW24.0M-KW48.0M</th><th>KW48.0M-KW72.0M</th><th>KW72.0M+</th><th>Refused</th></kw24.0m<>	KW24.0M-KW48.0M	KW48.0M-KW72.0M	KW72.0M+	Refused		
Q.29	White Collar-Office	19%	17%	20%	23%	17%	8%		
	Self-employed	18%	22%	15%	20%	23%			
	H om em ak er	12%	22%	13%	9%	11%			
	Prof/Specialist/Tech	11%	6%	13%	11%	13%			
	Professor/Teacher	9%	11%	12%	10%	7%			
	Student	6%		6%	1%	2%	50%		
	Manager	4%		1%	7%	8%			
	Service worker	4%	17%	6%	2%	2%			
	Free-lancer	3%		4%	1%	4%			
	Other	3%	6%	3%	2%	3%			
	Judicial	3%				9%			
	Skilled worker	2%		1%	5%	2%	8%		
	Sales/Clerical	1%		2%	2%				
	Govt-Mgr	1%		1%	2%				
	Unemployed	1%		1%			17%		
	Govt - Office/non-mgr	1%			2%				
	F arm er	1%			1%		8%		
	Retired	1%		1%			8%		
	Govt-Exec	0%		1%					
Total	Count	348	18	115	87	103	12		



SECTION 2 TRAVEL PLANNING



Travel Planning - Overall





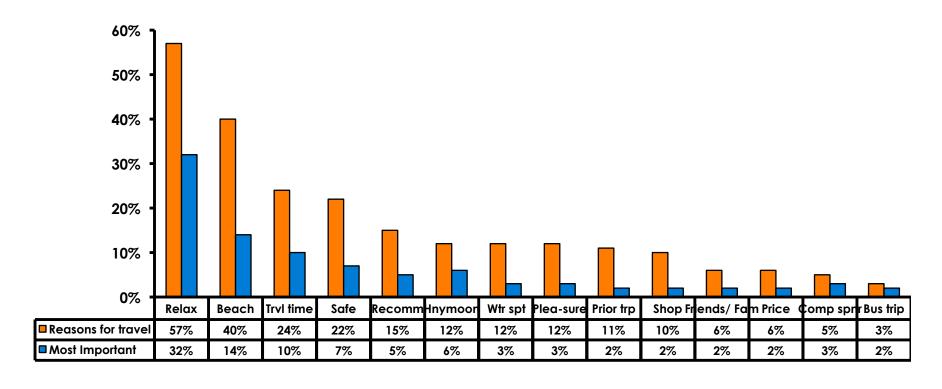
Accommodation by Income

Average length of stay: 4.00 days

				PERSO	ONAL INCOME		
		TOTAL	<kw24.0m< th=""><th>KW24.0M-KW48.0M</th><th>KW48.0M-KW72.0M</th><th>KW72.0M+</th><th>Refused</th></kw24.0m<>	KW24.0M-KW48.0M	KW48.0M-KW72.0M	KW72.0M+	Refused
Q.9	Pacific Islands Club PIC	53%	39%	46%	59%	62%	25%
	Sheraton Laguna Resort	8%	22%	11%	5%	4%	25%
	The Westin Resort Guam	7%	6%	11%	6%	7%	
	Hyatt Regency Guam	5%		5%	5%	7%	8%
	Holiday Resort Guam	5%	11%	5%	3%	4%	
	Hilton Guam Resort & Spa	5%	6%	8%	2%	3%	8%
	Onward Beach Resort	5%	11%	4%	8%	1%	
	Relatives, Friends, Home Stay	3%	6%	1%	2%	4%	17%
	Ramada Suites Guam	2%			5%	2%	8%
	Ohana Bayview Hotel	2%		2%	1%	3%	
	Hotel Sane Fe	1%		1%	1%	2%	
	Leo Palace Resort	1%		2%		1%	
	Hotel Nikko Guam	1%		1%			8%
	Condominium	1%		1%		1%	
	Guam Marriott Resort Hotel	0%				1%	
	Outrigger Guam Resort	0%		1%			
	Japan Plaza Hotel	0%		1%			
	Grand Plaza Hotel	0%			1%		
	Other	0%			1%		
	Days Inn Tamuning	0%		1%			
	Fiesta Resort Guam	0%			1%		
Total	Count	350	18	116	87	104	12



Travel Motivation - Top Responses





Most Important Reason for Choosing Guam

- The desire to relax
- Guam's natural beauty/beaches
- Short travel time to Guam are the three reasons mentioned most often as the most important reason for this particular trip.



Motivation by Age & Gender

				AGE			GEN	DER	
		TOTAL	<20	20-29	30-39	40-49	50+	Male	Female
Q.5	Just to relax	57%	78%	45%	53%	72%	47%	53%	60%
	Beautiful seas, beaches, tropical climate	40%	56%	35%	33%	59%	33%	35%	451%
	Short travel time	24%	11%	22%	27%	19%	27%	21%	27%
	It is a safe place to spend a vacation	22%	11%	8%	23%	28%	33%	20%	23%
	Recommendation of friend, relative, travel agency	15%	11%	10%	14%	23%	20%	16%	14%
	Honeymoon	12%		25%	15%	1%		12%	13%
	Water sports	12%	11%	5%	8%	25%	13%	11%	13%
	Pleasure	12%	11%	3%	13%	13%	20%	11%	13%
	A previous visit	11%	11%	3%	12%	17%	7%	11%	11%
	Shopping	10%	11%	18%	8%	8%		7%	13%
	To visit friends or relatives	6%	11%	12%	6%	2%	7%	6%	7%
	Price of the tour package	6%		10%	5%	4%	7%	5%	7%
	My company sponsored me	5%		3%	7%	2%	7%	7%	3%
	Company or Business trip	3%		3%	4%	1%	7%	5%	1%
	Career certification or testing	3%		8%	3%	1%		5%	2%
	To golf	3%		2%	2%	2%	20%	5%	1%
	Organized Sporting Activity	3%	11%		3%	4%		4%	1%
	Other	3%		3%	2%	2%	7%	3%	2%
	SCUBA diving	1%			1%	2%	7%	2%	1%
	Promotional materials from GVB	1%	11%		1%	2%		2%	1%
	To get married or Attend wedding	1%		2%	1%			1%	1%
	Convention, Conference, Trade show	0%		2%				1%	
	Special promotion	0%			1%			1%	
Total	C ases	350	9	60	182	83	15	176	174



Motivation by Income

			PERSONAL INCOME				
		TOTAL	<kw24.0m< td=""><td>KW24.0M-KW48.0M</td><td>KW48.0M-KW72.0M</td><td>KW72.0M+</td><td>Refused</td></kw24.0m<>	KW24.0M-KW48.0M	KW48.0M-KW72.0M	KW72.0M+	Refused
Q.5	Just to relax	57%	39%	59%	57%	57%	58%
	Beautiful seas, beaches, tropical climate	40%	33%	43%	37%	45%	17%
	Short travel time	24%	28%	21%	24%	30%	
	It is a safe place to spend a vacation	22%	11%	21%	26%	22%	17%
	Recommendation of friend, relative, travel agency	15%	17%	15%	22%	12%	
	Honeymoon	12%	33%	21%	10%	3%	
	Water sports	12%	22%	12%	8%	17%	
	A previous visit	11%		10%	11%	16%	8%
	Pleasure	12%		13%	11%	12%	
	Shopping	10%	11%	11%	9%	10%	8%
	To visit friends or relatives	6%	6%	6%	5%	6%	25%
	Price of the tour package	6%	22%	8%		4%	8%
	My company sponsored me	5%	11%	3%	1%	10%	
	Company or Business trip	3%	11%	3%	3%	3%	
	Career certification or testing	3%		3%	6%	2%	8%
	To golf	3%		1%	2%	6%	
	Organized Sporting Activity	3%		3%	3%	2%	
	Other	3%		1%	2%	5%	
	SCUBA diving	1%		2%	1%	2%	
	Promotional materials from GVB	1%			1%	4%	
	To get married or Attend wedding	1%		1%		1%	8%
	Convention, Conference, Trade show	0%		1%			
	Special promotion	0%		1%			
Total	Cases	350	18	117	87	103	12



SECTION 3 EXPENDITURES



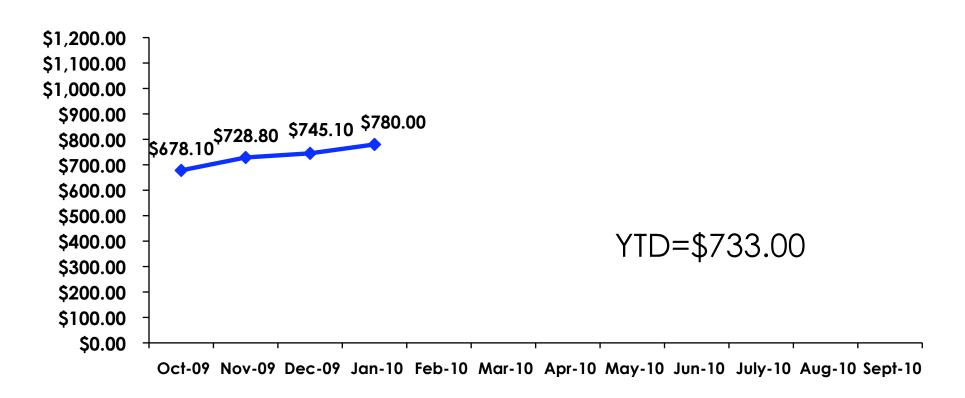
Prepaid Expenditures

KW1135.46/US\$1

- \$2,200.50 = overall mean average prepaid expense (for entire travel party size) by respondent
- \$0 = minimum (lowest amount recorded for the entire sample)
- \$19,815 = maximum (highest amount recorded for the entire sample)
- \$780.00 = overall mean average <u>per person</u> prepaid expenditures



PREPAID EXPENDITURES





Breakdown of Prepaid Expenditures KW1135.46=\$1

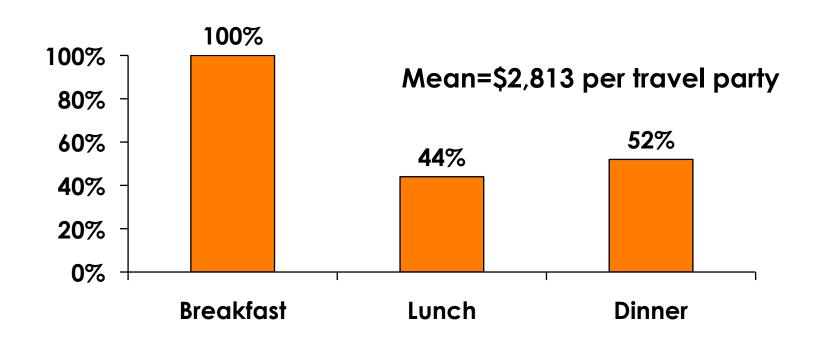
(Filter: Only those who responded)

	MEAN \$
Air & Accommodation package only	\$2,340
Air & Accommodation w/ daily meal package	\$2,813
Air only	\$977
Accommodation only	\$880
Accommodation w/ daily meal only	-
Food & Beverages in Hotel	\$124
Ground transportation – Korea	\$63
Ground transportation – Guam	\$44
Optional tours/ activities	\$1,809
Other expenses	\$751
Total Prepaid	\$2,200



PREPAID MEAL BREAKDOWN

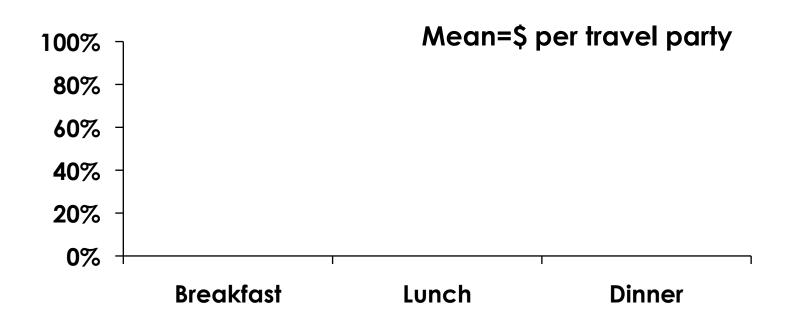
Air/ Accommodations with Daily Meal Pkg. n=149





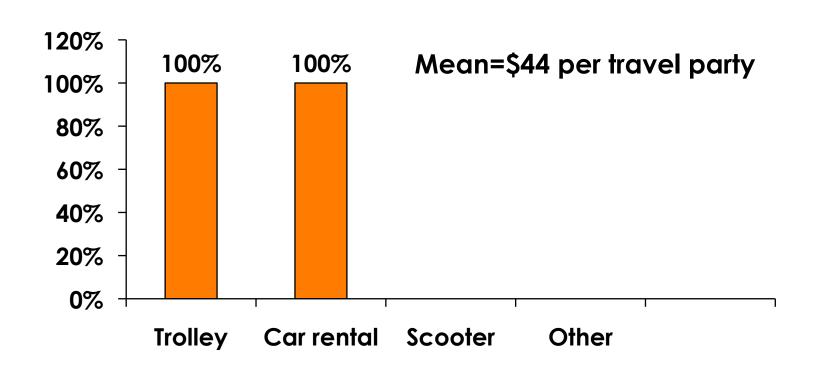
PREPAID MEAL BREAKDOWN

Accommodations with Daily Meal Pkg. n=0





PREPAID GROUND TRANSPORTATION n=1



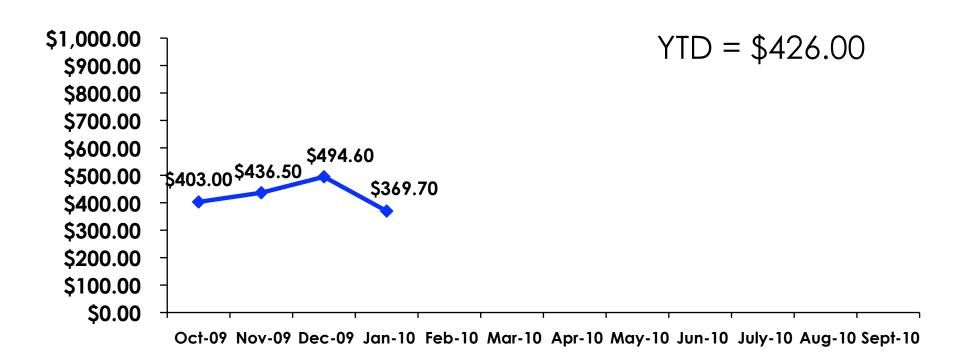


On-Island Expenditures

- \$863.20 = overall mean average on-island expense (for entire travel party size) by respondent
- \$0 = Minimum (lowest amount recorded for the entire sample)
- \$7,000 = Maximum (highest amount recorded for the entire sample)
- \$369.70 = overall mean average <u>per person</u> onisland expenditure

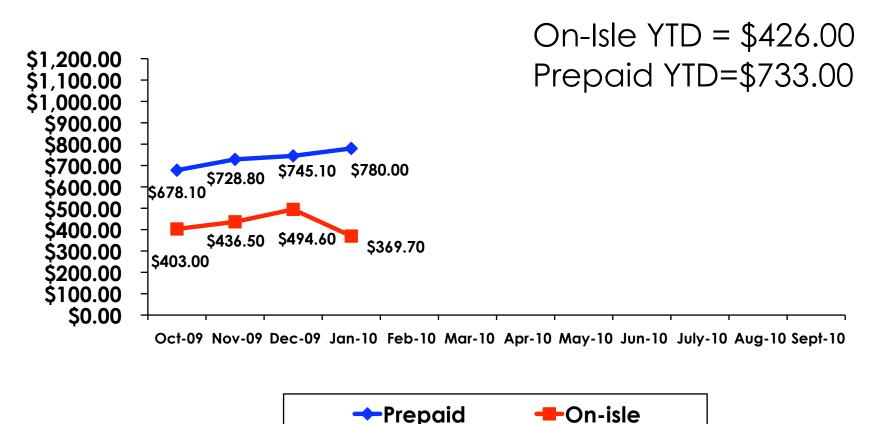


ON-ISLAND EXPENDITURES





PREPAID/ ON-ISLE EXPENDITURES





Total On-Island Expenditure by Gender & Age

			GEN	DER	GENDER												
										F em al e							
					AGE						AGE						
		TOTAL	Male	Fem ale	<20	20-29	30-39	40-49	50+	<20	20-29	30-39	40-49	50+			
Q.11A	Mean	\$863.15	\$886.74	\$839.16	\$111.25	\$687.47	\$906.85	\$954.89	\$1,044.44	\$961.17	\$933.49	\$721.03	\$1,015.17	\$583.33			
	Median	\$569	\$615	\$500	\$23	\$568	\$650	\$710	\$500	\$450	\$500	\$400	\$774	\$2:45			



On-Island Expenditure Categories by Gender & Age

			GEN	DER			AGE		
		TOTAL	Male	Fem ale	<20	20-29	30-39	40-49	50+
F&B-HOTEL	Mean	\$38.99	\$45.56	\$32.31	\$5.00	\$39.13	\$34.12	\$42.43	\$101.33
	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
F&B-FF REST/CONV	Mean	\$20.06	\$23.67	\$16.39	\$22.22	\$23.77	\$19.69	\$18.83	\$16.67
	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
F&B-OUT- SIDE	Mean	\$41.21	\$59.59	\$22.52	\$13.33	\$32.83	\$51.48	\$31.14	\$26.00
HOTEL/REST	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OPTIONAL TOUR	Mean	\$157.01	\$172.59	\$141.16	\$150.00	\$153.68	\$142.98	\$207.35	\$73.33
	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$100	\$0
GIFT/	Mean	\$142.00	\$127.12	\$157.14	\$33.33	\$185.65	\$136.16	\$144.32	\$100.00
SOUV-SELF	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
GIFT/SOUV-	Mean	\$96.85	\$69.38	\$124.80	\$50.65	\$154.17	\$80.71	\$80.12	\$191.33
F&F AT HOME	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LOCAL TRANS	Mean	\$28.40	\$30.26	\$26.51	\$10.67	\$26.90	\$36.73	\$15.05	\$20.67
	Median	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OTHER EXP	Mean	\$339.95	\$356.47	\$323.05	\$298.22	\$251.85	\$324.97	\$444.48	\$330.67
	Median	\$60	\$54	\$60	\$0	\$30	\$40	\$100	\$0
TOTAL ON	Mean	\$863.15	\$886.18	\$839.73	\$583.43	\$863.78	\$825.64	\$984.78	\$860.00
ISLAND	Median	\$569	\$615	\$500	\$280	\$535	\$500	\$719	\$440



On-Island Expenditures First Timers & Repeaters

		TRIPS T	O GUAM
		1 st	Repeat
F&B-HOTEL	Mean	\$26.71	\$86.58
	Median	\$0	\$0
F&B-FF	Mean	\$18.29	\$26.93
REST/CONV	Median	\$0	\$0
F&B-OUT- SIDE	Mean	\$32.67	\$74.31
HOTEL/REST	Median	\$0	\$0
OPTIONAL	Mean	\$168.48	\$112.58
TOUR	Median	\$0	\$0
GIFT/	Mean	\$118.34	\$233.71
SOUV-SELF	Median	\$0	\$35
GIFT/SOUV-	Mean	\$96.33	\$98.89
F&F AT HOME	Median	\$0	\$0
LOCAL TRANS	Mean	\$ 25.75	\$38.68
	Median	\$0	\$0
OTHER EXP	Mean	\$303.41	\$481.04
	Median	\$ <i>5</i> 7	\$ 75
TOTAL ON	Mean	\$788.10	\$1,153.97
ISLAND	Median	\$ <i>5</i> 00	\$800

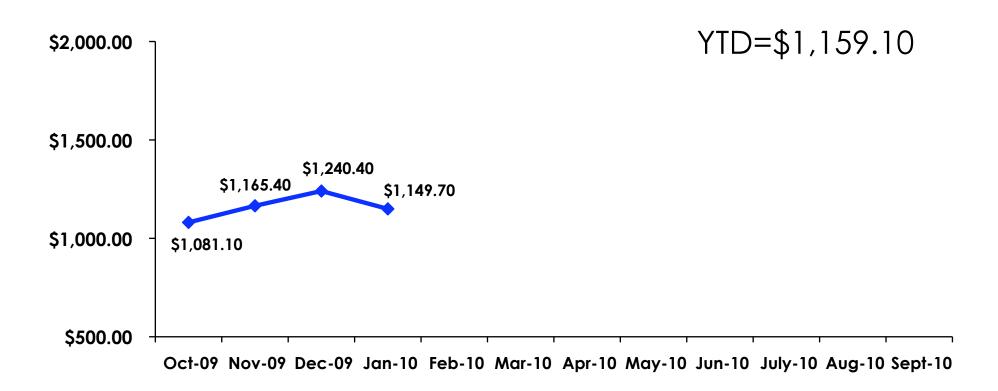


Total Expenditures Per Person (Prepaid & On-Island)

- \$1,149.70 = overall average
- \$0 = Minimum (lowest amount recorded for the entire sample)
- \$4,012 = Maximum (highest amount recorded for the entire sample)



TOTAL EXPENDITURES





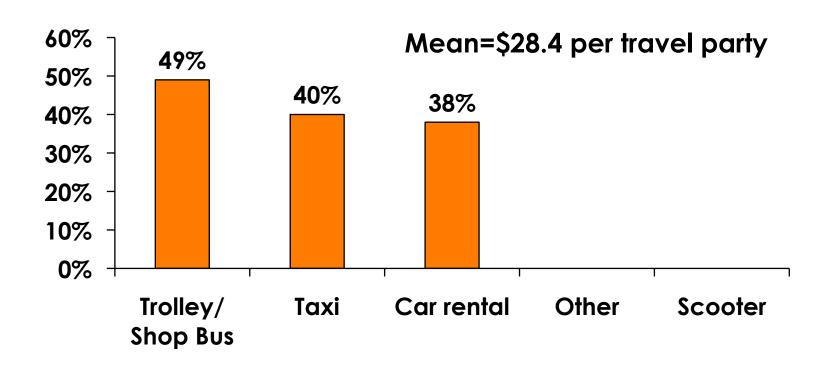
Breakdown of On-Island Expenditures

	MEAN \$
Food & beverage in a hotel	\$39.00
Food & beverage in fast food restaurant/ convenience store	\$20.10
Food & beverage at restaurants or drinking establishments outside a hotel	\$41.20
Optional tours and activities	\$157.00
Gifts/ souvenirs for yourself/companions	\$142.00
Gifts/ souvenirs for friends/family at home	\$96.90
Local transportation	\$28.40
Other expenses not covered	\$340.00
Average Total	\$863.20



Local Transportation

n=102





Guam Airport Expenditures

- \$46.00 = overall average
- \$0 = Minimum (lowest amount recorded for the entire sample)
- \$600 = Maximum (highest amount recorded for the entire sample)



Breakdown of Airport Expenditures

	MEAN \$
Food & Beverages	\$4.60
Gifts/Souvenirs Self	\$20.50
Gifts/Souvenirs Others	\$20.90
Total	\$46.00

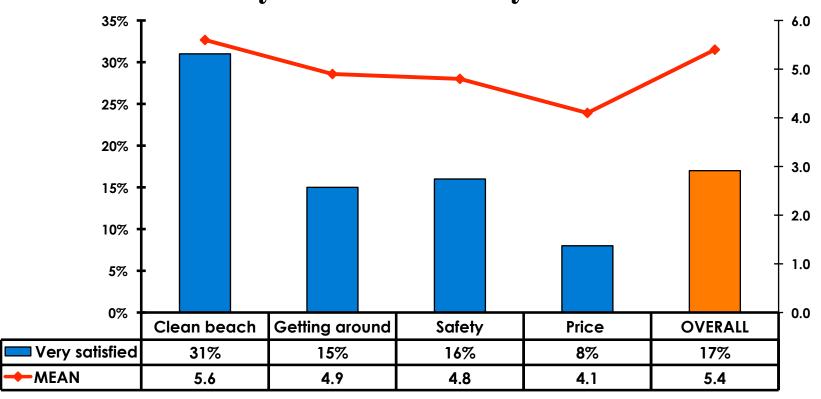


SECTION 4 VISITOR SATISFACTION



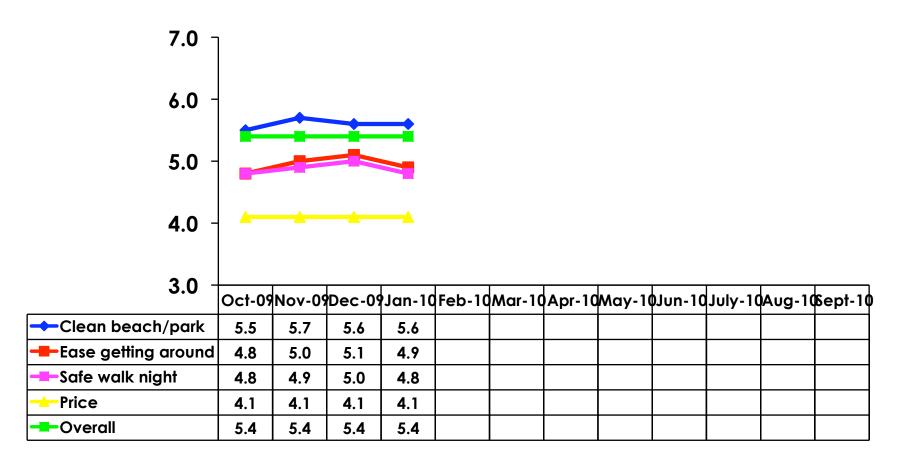
Satisfaction Scores Overall

7pt Rating Scale 7=Very Satisfied/1=Very Dissatisfied





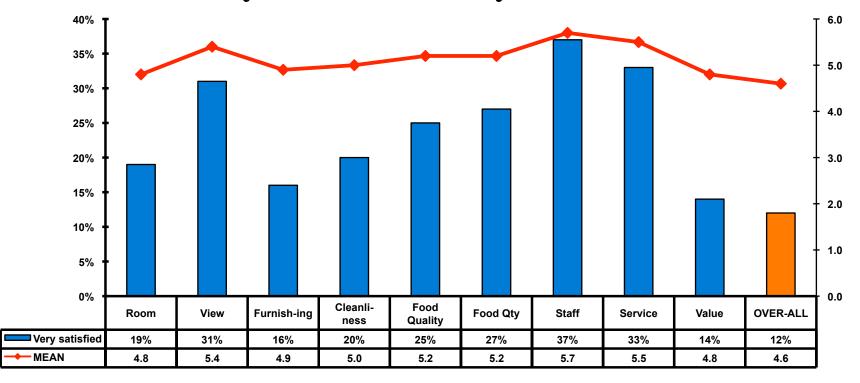
GUAM PERCEPTIONS





Quality of Accommodations

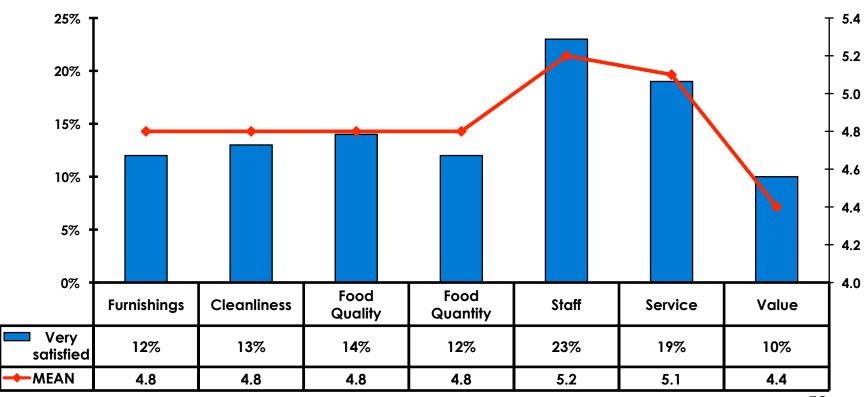
7pt Rating Scale 7=Very Satisfied/1=Very Dissatisfied





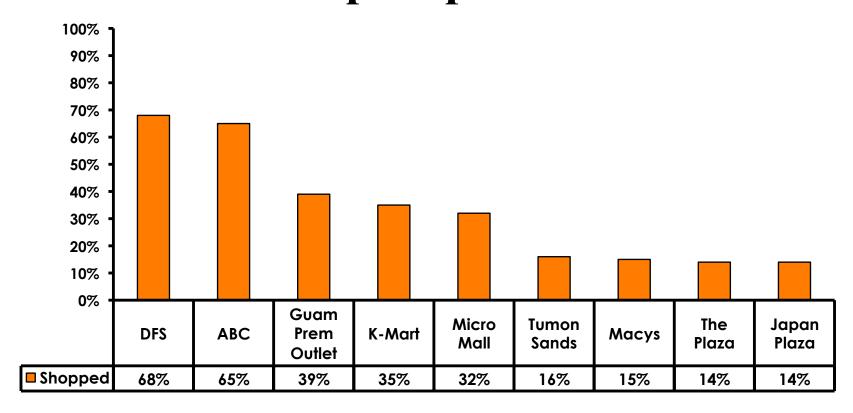
Quality of Dining Experience

7pt Rating Scale
7=Very Satisfied/1=Very Dissatisfied





Visits to Shopping Centers/Malls on Guam Top responses





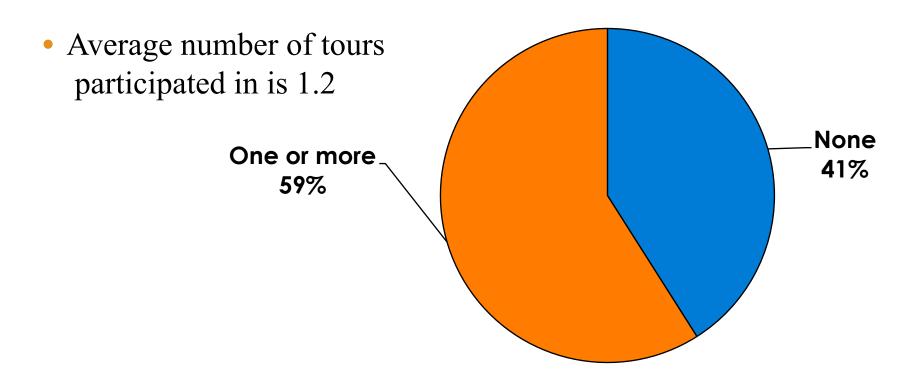
Satisfaction with Shopping

7pt Rating Scale 7=Very Satisfied/ 1=Very Dissatisfied

Quality of Shopping	Variety of Shopping
Score of 6 to 7 = 37%	Score of 6 to 7 = 35%
Score of 4 to 5 = 50%	Score of 4 to 5 = 45 %
Score 1 to 3 = 13 %	Score 1 to 3 = 20%
MEAN = 4.9	MEAN = 4.7

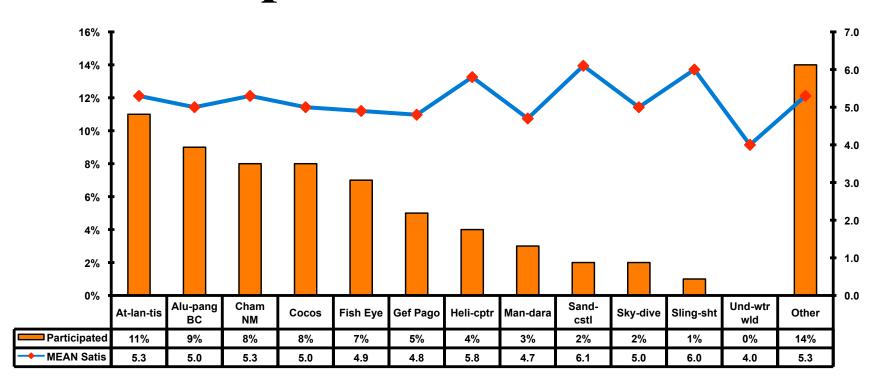


Optional Tour Participation





Optional Tours Participation & Satisfaction





Day Tours Satisfaction

7pt Rating Scale 7=Very Satisfied/ 1=Very Dissatisfied

Quality of Day Tour	Variety of Day Tour
Score of 6 to 7 = 38%	Score of 6 to 7 = 30%
Score of 4 to 5 = 52 %	Score of 4 to 5 = 56%
Score 1 to 3 = 10%	Score 1 to 3 = 14%
MEAN = 4.9	MEAN = 4.7



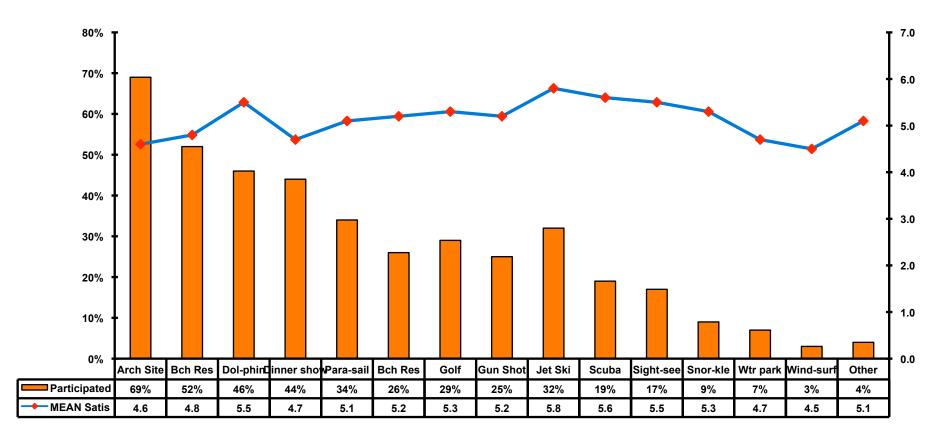
Night Tours Satisfaction

7pt Rating Scale 7=Very Satisfied/ 1=Very Dissatisfied

Quality of Night Tour	Variety of Night Tour
Score of 6 to 7 = 20%	Score of 6 to 7 = 20%
Score of 4 to 5 = 61%	Score of 4 to 5 = 56%
Score 1 to 3 = 19%	Score 1 to 3 = 24%
MEAN = 4.3	MEAN = 4.2

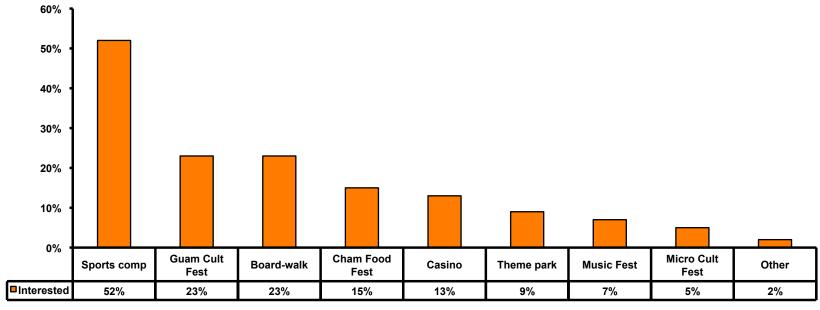


Satisfaction with Other Activities



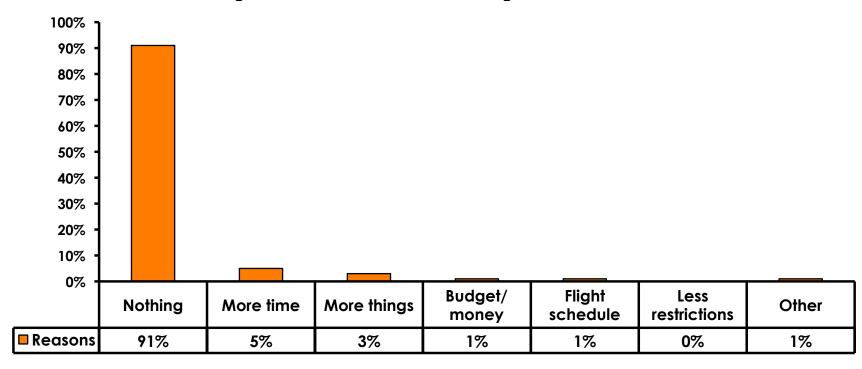


Which activities or attractions would you most likely participate in if they were available on Guam?





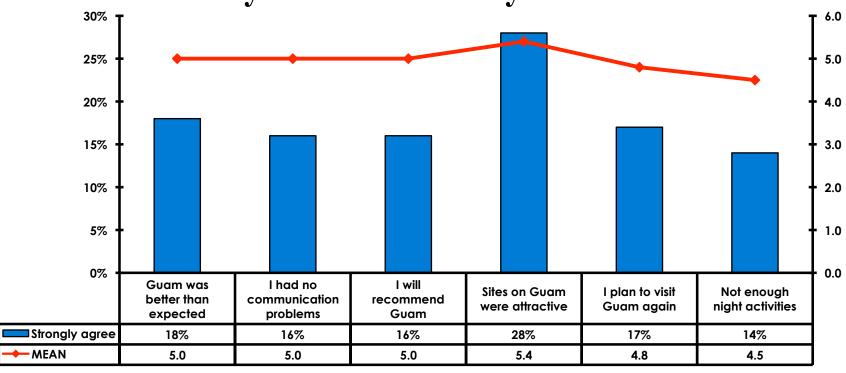
What would it take to make you want to stay an extra day on Guam?





On-Island Perceptions

7pt Rating Scale
7=Very Satisfied/ 1=Very Dissatisfied

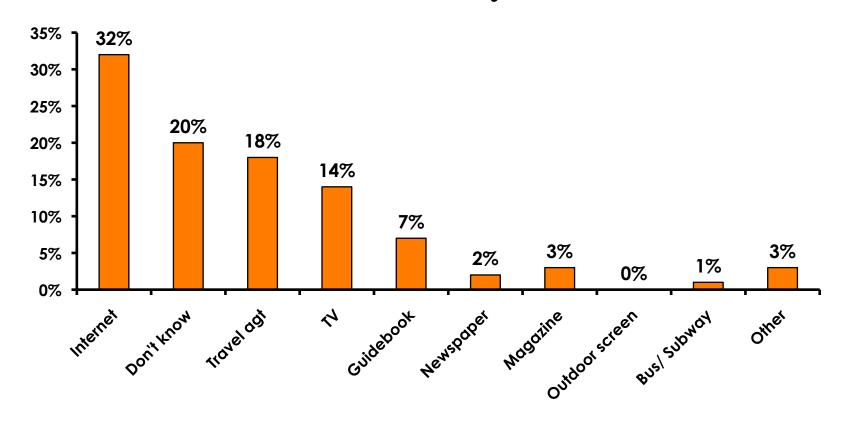




SECTION 5 PROMOTIONS

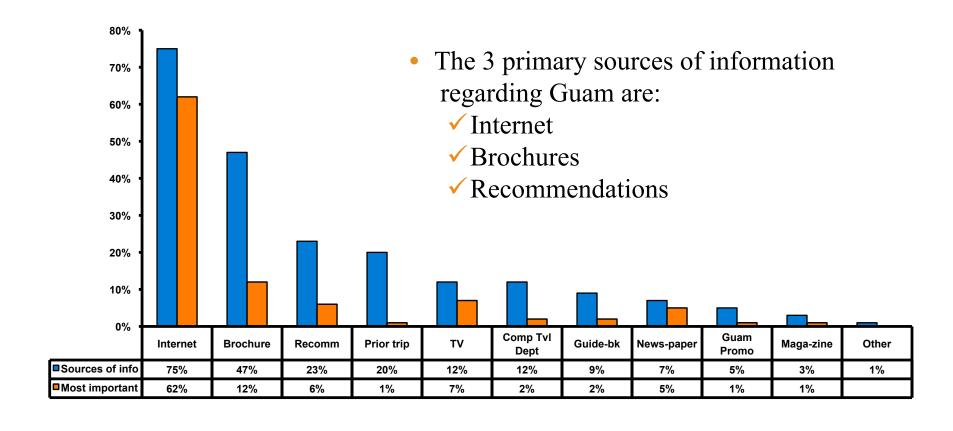


Guam Promotion - Media Past 90 days



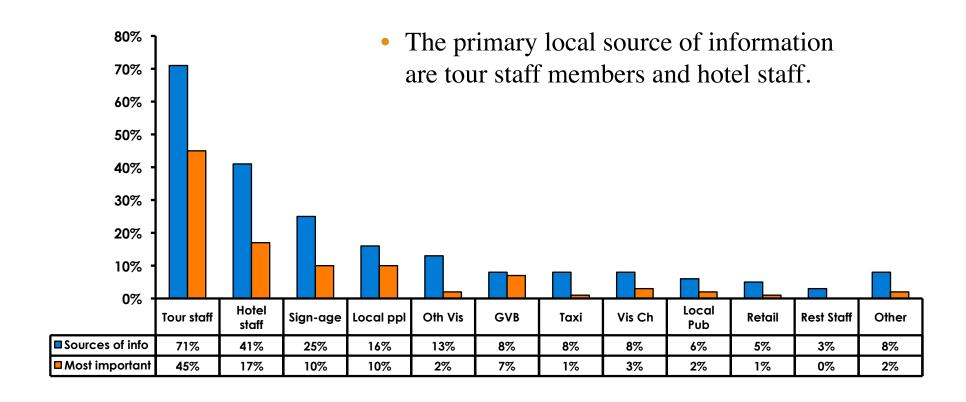


Sources of Information Pre-arrival





Sources of Information Post-arrival

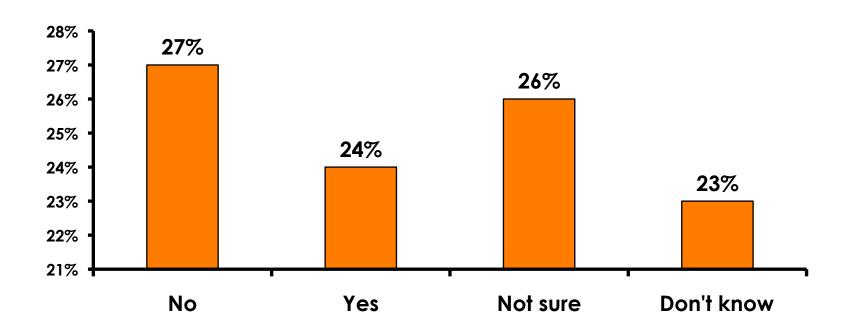




SECTION 6 OTHER ISSUES



Good time to spend money on travel outside of Korea - Overall



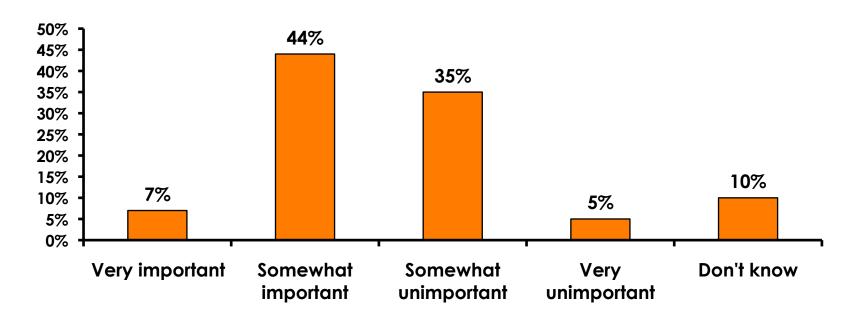


Good time to spend money on travel outside of Korea by Age & Income

				AGE			PERSONAL INCOME							
		<20	20-29	30-39	40-49	50+	<kw24.0m< th=""><th>KW24.0M-KW48.0M</th><th>KW48.0M-KW72.0M</th><th>KW72.0M+</th><th>Refused</th></kw24.0m<>	KW24.0M-KW48.0M	KW48.0M-KW72.0M	KW72.0M+	Refused			
Q.22	No	22%	32%	27%	23%	27%	33%	26%	31%	24%	25%			
	Yes	22%	23%	24%	26%	20%	28%	22%	24%	27%	8%			
	Not sure	22%	17%	27%	30%	40%	17%	24%	24%	30%	42%			
	Do not know	33%	28%	23%	21%	13%	22%	28%	21%	19%	25%			
Total	Count	9	60	181	84	15	18	116	87	104	12			



The importance of the state of the Korean economy in decision to travel outside of Korea - Overall



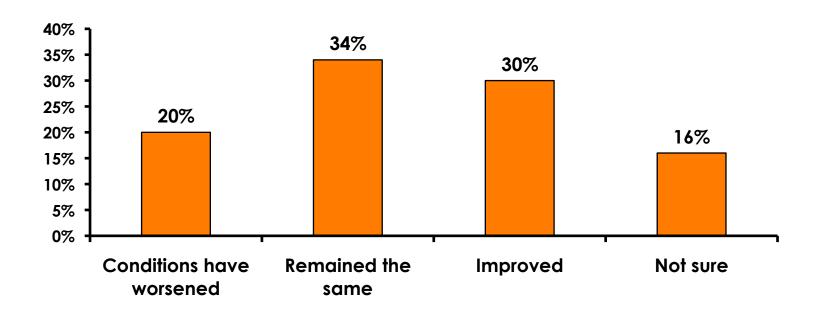


The importance of the state of the Korean economy in decision to travel outside of Korea by Age & Income

				AGE			PERSONAL INCOME						
		<20	20-29	30-39	40-49	50+	<kw24.0m< td=""><td>KW24.0M-KW48.0M</td><td>KW48.0M-KW72.0M</td><td>KW72.0M+</td><td>Refused</td></kw24.0m<>	KW24.0M-KW48.0M	KW48.0M-KW72.0M	KW72.0M+	Refused		
Q.23	Very unimportant		5%	3%	7%	7%		4%	5%	6%	8%		
	Somewhat unimportant	33%	34%	38%	33%	13%	6%	35%	32%	44%	33%		
	Somewhat important	44%	36%	45%	45%	47%	67%	44%	54%	32%	2:5%		
	Very important		14%	4%	7%	13%		7%	3%	12%			
	Don't know	22%	12%	9%	7%	20%	28%	9%	6%	7%	33%		
Total	Count	9	59	182	84	15	18	117	87	103	12		



Rating Korean Economy Compared to 12 months ago



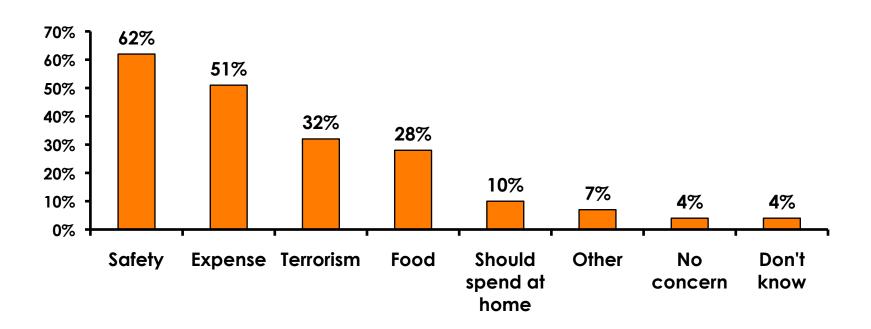


Rating Korean Economy Compared to 12 months ago by Age & Income

				AGE			PERSONAL INCOME					
		<20	20-29	30-39	40-49	50+	<kw24.0m< th=""><th>KW24.0M-KW48.0M</th><th>KW48.0M-KW72.0M</th><th>KW72.0M+</th><th>Refused</th></kw24.0m<>	KW24.0M-KW48.0M	KW48.0M-KW72.0M	KW72.0M+	Refused	
Q.21	Conditions have worsened	22%	23%	16%	24%	27%	28%	20%	25%	13%	42%	
	Conditions have remained the same	11%	35%	36%	36%	20%	11%	38%	39%	30%	33%	
	Conditions have improved	11%	20%	33%	30%	40%	44%	23%	21%	47%		
	Do not know	56%	22%	15%	11%	13%	17%	20%	15%	11%	25%	
Total	Count	9	60	182	84	15	18	117	87	104	12	



Concerns about travel outside of Korea - Overall



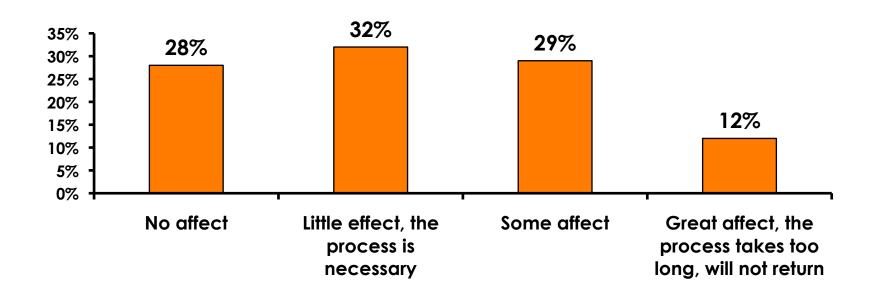


Concerns about travel outside of Korea - By Age & Income

				AGE			PERSONAL INCOME						
		<20	20-29	30-39	40-49	50+	<kw24.0m< td=""><td>KW24.0M-KW48.0M</td><td>KW48.0M-KW72.0M</td><td>KW72.0M+</td><td>Refused</td></kw24.0m<>	KW24.0M-KW48.0M	KW48.0M-KW72.0M	KW72.0M+	Refused		
Q.24	Safety at my destination	33%	58%	65%	65%	40%	39%	62%	68%	65%	33%		
	Expense	33%	45%	54%	54%	20%	56%	51%	49%	50%	50%		
	Terrorism	11%	38%	34%	25%	33%	17%	32%	34%	35%	8%		
	Food	44%	18%	31%	26%	33%	22%	32%	26%	24%	42%		
	Spending money abroad when it should be spent at home		12%	11%	7%	13%	11%	10%	9%	10%			
	Other		5%	7%	10%		11%	6%	7%	7%	8%		
	No concerns	11%	5%	4%	2%	7%		3%	3%	5%	8%		
	Do not know	11%	3%	3%	2%	20%	11%	4%		4%	:.7%		
Total	C ases	9	60	182	84	15	18	117	87	104	12		

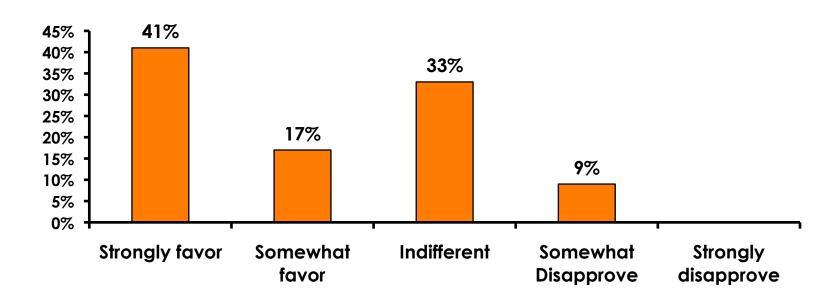


Security Screening/Immigration Process at Guam International Airport





Increase Drinking Age to 21





Increase Drinking Age to 21 by Gender & Age

		AGE					GENDER	
		<20	20-29	30-39	40-49	50+	Male	Fem ale
Q.28	Strongly Favor		24%	43%	52%	50%	45%	37%
	Somewhat favor	22%	17%	16%	17%	29%	13%	20%
	Indifferent	67%	46%	32%	27%	21%	34%	33%
	Somewhat disapprove	11%	14%	9%	5%		8%	9%
Total	Count	9	59	179	83	14	173	171



Hotel Room Surcharge by \$3.00/ Per day/ Per room to help build Guam Museum

- Mean Rating 3.1 out of possible 7.0
- Agree (Score 6-7) 11%
- Neutral (Score 4-5) 41%
- Disagree (Score 1-3) 48%



Likelihood of travel outside of Korea within the next 6 to 24 months

