

VENDOR		CONTRACT TITLE	Start Date/amount	Original annual Contract	FY 2022	NOTES	
IFB 2019-001	C22001	Advanced Management Inc.	Bus Shelter Maintenance	5/1/19 \$3,787.80/month	\$45,453.60	\$ 16,200.00	Mod & Amendment 3; OCT21-APR 22)
IFB 2019-003	C22002	Guam Cleaning Masters	Island Road Maintenance	11/1/19 \$276,417.60	\$346,176.40	\$ 198,003.80	Beautification projects
IFB 2019-002	C22003	LMS Guam	Beach Cleaning Maintenance	10/1/19 \$19,574.00/month	\$234,888.00	\$ 189,025.39	Last year for renewal
IFB 2018-001	C22020	LMS Guam	Tumon Landscape Maintenance	OCT-DEC 2021 extension		\$ 57,933.46	OCT-DEC 2021 extension
IFB 2021-001	C22028	Dominick San Gil dba Dom's Lawn Maintenance	Tumon Trash and Recycling Maintenance	1/1/2022	\$56,966.00	\$ 42,724.53	\$4747.17/month x 9/mn
IFB 2022-002	C22029	Pacific Waste Systems LLC and General Pacific Services LLC, a joint venture	Landscape Maintenance - Zone 1	Jan-22	\$68,750.00	\$ 47,866.29	\$5,729.17/month; FY22 prorated total adjusted by MT 1-20-22.
IFB-2022-003	C22030	Pacific Waste Systems LLC and General Pacific Services LLC, a joint venture	Landscape Maintenance - Zone 2	Jan-22	\$51,250.00	\$ 35,682.10	\$4,270.83/month; FY22 prorated total adjusted by MT 1-20-22.
IFB 2022-004	C22031	Guam Cleaning Masters	Landscape Maintenance - Zone 3	Jan-22	\$60,640.00	\$ 42,545.78	\$5,053.33/month; FY22 prorated total adjusted by MT 1-20-22.
IFB-2022-005	C22032	Pacific Waste Systems LLC and General Pacific Services LLC, a joint venture	Landscape Maintenance - Zone 4	Jan-22	\$51,250.00	\$ 35,682.10	\$4,270.83/month; FY22 prorated total adjusted by MT 1-20-22.
IFB 2022-006	C22033	Guam Cleaning Masters	Landscape Maintenance - Zone 5	Jan-22	\$60,640.00	\$ 42,545.78	\$5,053.33/month; FY22 prorated total adjusted by MT 1-20-22.
IFB-2022-007	C22034	Pacific Waste Systems LLC and General Pacific Services LLC, a joint venture	Landscape Maintenance - Zone 6	Jan-22	\$51,240.00	\$ 35,675.16	\$4,270.00/month; FY22 prorated total adjusted by MT 1-20-22.
IFB 2022-009	P22133	Triple J Motors	6-Cylinder Pick-Up	Jan-22	\$42,875.00	\$ 42,875.00	Awarded by Purchase Order
Beautification Projects						\$ 786,759.39	786,759.39
RFP 2021-003	C22025-A	Glimpses of Guam, Inc.	Communication Services	4/1/2021	\$4,200 x 6 \$25,200 + \$200K OOP	\$ 50,400.00	FY22 out-of-pocket \$600K
	C22025-B	Glimpses of Guam, Inc.	Communication Services			\$ 5,000.00	Task Order #1 - FY21 Annual Report
	C22025-C	Glimpses of Guam, Inc.	Communication Services			\$ 585,555.00	Task Order #2 - 78th Liberation Festivities
RFP 2020-009	C22005	simpleview, inc.	CRM, CMS & Website Services	10/1/2020	\$256,100.00	\$ 198,060.00	IT
RFP 2020-008	C22006	Talent Basket	Digital Media Strategy & Execution Services	11/1/2020 (FY21-FY25)	\$10,000.00/month retainer and other projects by task order (OOP NTE \$800K)	\$ 120,000.00	FY22 out-of-pocket \$130K
RFP 2021-002	C22007	SHINTSU SP	Marketing Rep - Japan (excludes out-of-pocket)	4/1/2021	\$24,000/month	\$ 363,000.00	As of 5/1/22, monthly increased to \$39,000
RFP 2021-007	C22004	NEXTPAPER	Destination Marketing Services in South Korea	10/1/2021	\$276,000.00	\$ 276,000.00	
not procured on Guam	C22016	Jihoon Park	South Korea Country Manager	10/1/21 IC	\$90,000.00	\$ 90,000.00	New Contract 10/1/2021
not procured on Guam	C22008	Hiroshi Kaneko	Japan Country Manager	2/1/2019 PLUS BENEFITS; last day of contract 1/31/22	\$66,667.00	\$ 52,175.37	\$7,500.00 Month-to-Month Contract terminated 1/31/22. Total payments inclusive of severance.
RFP 2021-006	C22009	Veda International	Marketing Rep - Taiwan (excludes out-of-pocket)	10/1/2021	\$288,000.00	\$ 288,000.00	New Contract 10/1/2021; proposed \$2.5M OOP
Sole Source	PO 22031	New Data Solutions	OpScan 10 Scanner Maintenance	SOLE SOURCE	\$17,775.00	\$ 9,450.00	By Purchase Order
Sole Source	C22018	New Data Solutions	iSeek Hosting and Support	SOLE SOURCE	\$28,000.00	\$ 26,500.00	Professional services
RFP 2021-001	C22022	New Data Solutions	Electronic Declaration Form Development	11/20/2020	\$78,756.00	\$ 131,010.00	Note: FY22 \$131,010 split (COA \$101,350) (GVB \$29,660)
RFP 2018-006	C22017	Anthology Research	Visitor Exit Surveys	10/1/2018 by PRICING PROPOSAL		\$ 104,240.00	Marketing research (FY19-FY23)
RFP 2019-005	C22023	Tourism Economics LLC	Tourism Economic Impact Studies	12/1/2019 BY TASK ORDER	\$20,500.00	\$ 65,000.00	Marketing research (FY20-FY24)
RFP 2020-001	C22010	ADF Enderun 101, Inc.	Marketing Rep - Philippines	1/1/2020. \$4,500/month - retainer plus \$500/month office expenses	\$4,500/month	\$ 32,400.00	FY22 update from SG: \$32,400 retainer; \$3,600 out-of-pocket expenses.
Marketing Representation and Research						\$ 2,396,790.37	2,396,790.37
RFP 2019-006	C22011-A	G4S Secure Solutions	Visitor Safety Officers	Oct 2021 extension	\$55,000.00	\$ 55,000.00	Oct 2021 extension
RFP 2019-006	C22011-B	G4S Secure Solutions	Visitor Safety Officers	12/1/2019	\$734,475.00	\$ 657,955.10	Nov 2021 - Sep 2022
RFP 2019-006	C22011-C	G4S Secure Solutions	Visitor Safety Officers	10/7/2021-11/7/2021		\$ 10,591.97	Task Order 1 - Guam Museum Budo Exhibition
RFP 2019-006	C22011-D	G4S Secure Solutions	Visitor Safety Officers	11/11/2021-11/18/2021		\$ 2,853.57	Task Order 2 - Add'l VSO in Tumon
RFP 2019-006	C22011-E	G4S Secure Solutions	Visitor Safety Officers	11/25/2021-01/06/2022		\$27,209.27	Task Order 3 - Skinner Plaza Electric Winter Wonderland Display
RFP 2019-006	C22011-F	G4S Secure Solutions	Visitor Safety Officers	1/7/22-1/9/22		\$ 1,834.38	Task Order 3 extension deadline from 1/6/22 to 1/9/22.
RFP 2019-006	C22011-G	G4S Secure Solutions	Visitor Safety Officers	6/23/22 - 6/26/22		\$2,344.13	Task Order 4 for USS Ronald Reagan port visit
Visitor Safety						\$757,788.42	757,788.42
RFP 2021-010	C22027	Alan Searle & Associates	Compensation & Classification Study	12/1/2021-09/30/2022	\$70,000.00	\$70,000.00	Start date 12/1/21 - target completion date 4/30/2022.
Sole Source	PO 22078	Pacific Data Systems	Communication Systems and Hardware	10/1/2021-09/30/2022		\$ 17,981.20	adj to include tax increase
IFB 2020-007	PO 22022	XEROX Corporation	Copier Lease & Maintenance	10/1/2021-09/30/2022	\$23,457.84	\$ 23,457.84	Issued by Purchase Order (P21021) (60 months)
By RFQ	PO 22007	Expert Restorations	Janitorial Services	10/1/2021	\$17,326.44	\$17,326.44	\$1,443.87/month
RFP 2019-002	C22024	McDonald Law Office	Legal Services	8/7/2019	PROFESSIONAL FEE SCHEDULE	\$ 38,828.31	as invoiced
RFP 2021-008	C22021	Lyann Dydasco	Tour Guide Program Coordinator	10/1/2021		\$ 44,700.00	Professional services
RFP 2019-003	P22026	Deloitte & Touche	Independent Auditing Services	FY2019	\$17,000.00	\$ 18,500.00	Last year of contract
RFP 2020-007	C22013-C	W.B. Flores & Associates	Planning A-E Consultant			\$ 25,000.00	Task Order 3 - Ypao Smart Park Conceptual and Perspectives
RFP 2021-004	C22015	AM Insurance	Insurance Brokerage Services	10/1/2021	New contract (FY22-FY25)	\$ 29,719.84	standard commission (15 17%)
Professional services						\$285,513.63	285,513.63
Commitment Type:						FY 2022	TOTAL
Beautification projects						\$ 786,759.39	786,759.39
Marketing representation and research						\$ 2,400,390.37	2,400,390.37
Visitor Safety						\$ 757,788.42	757,788.42
Professional services						\$ 285,030.23	285,030.23