

# **INDUSTRY REPORT**

JANUARY 12, 2024



# TABLE OF CONTENTS



- **3** DESTINATION UPDATES
- **10** MARKET UPDATES
- 13 JAPAN
- 25 SOUTH KOREA
- 32 TAIWAN
- **44** PHILIPPINES

# DESTINATION UPDATES



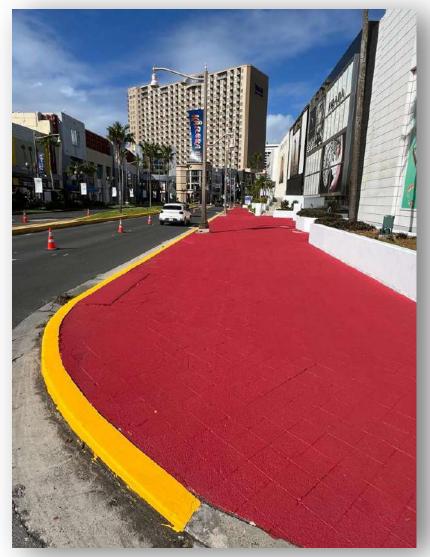
# WATER BLASTING - TRAFFIC ADVISORY



GVB's maintenance crew will be in Tumon water blasting and painting northbound starting at the sidewalks in front of Nippon Rent-A-Car





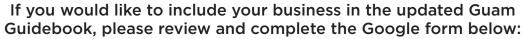


# GUAM GUIDEBOOK FOR TAIWAN MARKET



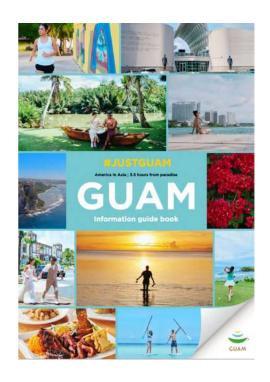
- GVB is pleased to announce its efforts to revamp the Guam Guidebook, which will be tailored specifically for the Taiwan market.
- The goal is to promote destination Guam as an ideal island getaway that is only
   3.5 hours away, and provide updated information on local businesses,
   attractions, and product offerings that elevate Guam as a premier travel
   destination.

GVB would like to invite members to to be published in the Guam Guidebook, that will be free of cost and provide significant value and promotional exposure to your business.



<u>Information Update Form</u>

The deadline to submit the form is by Friday, January 17, 2024.





# **EXPLORE GUAM - MAP**





Guam Bikini Island Club Com

Guam Plaza Resort & Spa

10 Puntan Dos Amantes

SandCastle, Inc.

Star Tour

23 Turtle Tours

23 UnderWater World

Skydive Guam Inc.

22 Super American Circus

Talofofo Falls Resort Park

20 Tropical Beach House Guam

Walley of the Latte Adventure Park Guam

(I) Guam Tropical Dive Station

60 Guam Zoological, Botanical & Marine Gardens

Iruka (Dolphin) Watching Adventure

Guam Museum

(B) Guam Ocean Park

Valley of the Latte, LLC

Valley of the Latte delivers a unique and once in a lifetime experience. As you travel along the Talofofo and Ugum Rivers, you will be transported to another time at the heart of Guam. Knowledgeable, friendly, and entertaining guides will share the rich history and culture of the Ancient Latte site, the local waters, the local wildlife, and ensure that you are smiling from start to finish. You will be welcomed by our living village, and guided through a breathtaking botanical garden and watch as canoes are hand crafted by Ulitao. The experience only gets better as our guides demonstrate how ancient Chamorros started their fires and show you traditional basket weaving techniques. The longer you are here, the more you realize, that this is the best way to experience Guam. Valley of the Latte is Guam's most popular eco-friendly destination, providing excellent service and quality, funfilled activities for travelers of all ages. Valley of the Latte was awarded the Golden Latte Award for the Most Outstanding Optional Tourism Tour on Guam 2016 and the Certificate of Excellence 2017, 2018, and 2019 from TripAdvisor. The Valley is the place chosen by the people of Guam to celebrate the rich cultural heritage of the island and share it's beauty with visitors of all ages. Over the years, thousands of guests and visitors to Guam have loved exploring the heart of the island and the Talofofo and Ugum rivers with us! We take pride in being Guam's only true eco-friendly and sustainable island extravaganza filled with all of the adventures one can imagine on land and in the waters. The Valley offers a variety of safe and exciting tropical adventures for the intrepid traveler, romantic couple escape, or childhood adventure of a lifetime. It is sure to keep you returning for more. We have also served as venue to special days such as weddings, school field trips, birthdays, company retreats, and more. Feel free to email info@vallevofthelatte.com for more information and if you have any questions. Find us: https://www.valleyofthelatte.com/valley-latte-map**INDUSTRY PARTNERS:** PLEASE UPDATE YOUR INFORMATION Give visitors better access to your business, with GVB's digital map.

**EXAMPLE** 85° × 120 × PLACES TO STAY THINGS TO DO PLANNING ABOUT GUAM CHAMORRO CULTURE EVENTS GUAM Valley of the Latte, LLC Route 4 Talofofo River, Talofofo, GU, 96915 Phone: (671) 789-3342 Email info@valleyofthelatte.com

ABOUT VALLEY OF THE LATTE, LLC

Valley of the Latte delivers a unique and once in a lifetime experience. As you travel along the

Knowledgeable, friendly, and entertaining guides will share the rich history and culture of the Ancient

Talofofo and Ugum Rivers, you will be transported to another time at the heart of Guam.

taylor.pangilinan@visitguam.com

Email your updated info to:

as of 12 January 2024

# BECOME A TOUR GUIDE



# CALL-OUT FOR ENGLISH & TAGALOG SPEAKING TOUR GUIDES

- GVB monitors Guam tour guides and tour sites.
- Tour Guide Certification Program (TGC) requires the training and certification of all tour guides.
- GUAM COMMUNITY COLLEGE conducts the instructional portion of the program, while GVB issues identification badges and handles compliance activities.

https://www.guamvisitorsbureau.com/destination/visit or-safety-satisfaction/tour-guide-certification/gvb-tour-guide-certification



If interested, please click link for more info

# CALL OUT FOR BROCHURES



#### MEMBERSHIP BENEFIT

GVB will distribute your company brochure to visitors at the GVB front office and GVB's concierge service desks located at the Guam International Airport and Guam Premium Outlets.

 Provide at least 500 brochures (each language). When are 6VIB residentify meetings

Garding principles and included in the part of the par

Please click to download our membership application https://www.guamvisitorsbureau.com/docs/about/membership/gvb-membership-application-20191111.pdf



# **MARKET INTELLIGENCE REPORT**

As of January 12, 2024 and may be subject to change.



# MARKETS AT-A-GLANCE



# MARKETS AT-A-GLANCE



#### JAPAN

- Total outbound seat capacity for January remains at 43,189; February at 39,372; and March at 43,307.
- Japan Airlines summer 2023 flight schedule shown in appendix
- MSC Bellisima Cruise Ship
- GOGO! Guam Pay Program Launch
- · Shown in appendix are: SNS performance summary and highlights; Weekly Guam digital PR articles; and media performance

#### TAIWAN

- Taiwan plans tourism service centers in India, Indonesia
- Taiwan's Tainan unveils Year of the Dragon lanterns
- Shown in appendix are: competitor happenings; current airline routes for other destinations and airline updates; marketing activities, NR monitor

#### SOUTH KOREA



- Total outbound seat capacity for January remains at 52,651; and February at 49,748; and March at 41,409.
- · Competitive destinations struggling on diverse projects to attract new market segments.
- Shown in appendix are: media monitoring of press releases; SNS weekly activity; and content calendar

#### PHILIPPINES

- 31st travel tour expo from Feb 2-4 at SMX
- International tourist arrivals hit 5.45 million in 2023
- NAIA ends 2023 with record-high number of flights
- NAIA ENDS 2023 WITH RECORD-HIGH NUMBER OF FLIGHTS
- United Airlines and Philippine Airlines continue to fly daily in January 2023 and are offering specials



Shown in appendix: marketing activities and social media calendar

#### DETAILS ARE FOUND IN THE APPENDIX



# **APPENDIX**

As of January 12, 2024 and may be subject to change.



# JAPAN





#### AIRLINE OPERATION - JANUARY

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	Available	UA 827	NRT	11:50 / 16:00	Daily	5,146
2,554	Available	UA 197	NRT	17:00/21:45	Daily	5,146
	Available	UA 874	NRT	21:20 / 2:0 5+1	Mon, Wed, Fri, Sat	2,988
	Available from April 9, 2023	UA 865	NRT	17:50 / 22:35	Daily	5,146
	Available	UA 136	NGO	11:20 / 15:55	Daily	5,146
	Available	UA 172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	2,988
	Available	UA 150	KIX	11:0 5/ 15:4 5	Daily	5,146
	Available	UA 178	KIX	20:55/ 1:35+1	Tue, Thu, Sat	2,158
	Available	UA 166	FUK	11:0 5/ 16:15	Daily	5,146
	,	1	•		TTL	39,010

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY	
<b>W</b> JAL	Available	JL941	NRT	9:30 / 14:15	Temporary	4,179	
t'way	Suspended	TW 311	KIX	10:45 / 15:10	Daily	-	
JEJUair	Suspended	7C1182	NRT	10:05/15:00	Daily	-	
	Suspended	7C3174	KIX	10:10 / 14:50	Daily	-	
	Suspended Suspended	7C3184	KIX	10:10 / 14:50	Tue	-	
	TTL						



#### AIRLINE OPERATION - FEBRUARY

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	Available	UA 827	NRT	11:50 / 16:00	Daily	4,814
272-54.	Available	UA 197	NRT	17:00/21:45	Daily	4,814
	Available	UA 874	NRT	21:20 / 2:05+1	Mon, Wed, Fri, Sat	2,656
	Available from April 9, 2023	UA865	NRT	17:50 / 22:35	Daily	4,814
	Available	UA 136	NGO	11:20 / 15:55	Daily	4,814
	Available	UA 172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	2,822
	Available	UA 150	KIX	11:0 5/ 15:45	Daily	4,814
	Available	UA 178	KIX	20:55/ 1:35+1	Tue, Thu, Sat	1,826
	Available	UA 166	FUK	11:0 5/ 16:15	Daily	4,814
		1	-		TTL	36,188

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY	
<b>W</b> JAL	Available	JL941	NRT	9:30 / 14:15	Temporary	3,184	
t'way	Suspended	TW 311	KIX	10:45 / 15:10	Daily	-	
JEJUair	Suspended	7C1182	NRT	10:05/15:00	Daily	-	
	Suspended	7C3174	KIX	10:10 / 14:50	Daily	-	
	Suspended	7C3184	KIX	10:10 / 14:50	Tue	-	
	TTL						

FEBRUARY TOTAL OUTBOUND SEAT CAPACITY: 39,372



#### AIRLINE OPERATION - MARCH

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	Available	UA827	NRT	11:50 / 16:00	Daily	5,146
1,000	Available	UA 197	NRT	17:00/21:45	Daily	5,146
	Available	UA874	NRT	21:20 / 2:0 5+1	Mon, Wed, Fri, Sat	2,988
	Available from April 9, 2023	UA865	NRT	17:50/22:35	Daily	5,146
	Available	UA 136	NGO	11:20 / 15:55	Daily	5,146
	Available	UA 172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	2,822
	Available	UA 150	KIX	11:0 5/ 15:45	Daily	5,146
	Available	UA 178	KIX	20:55/ 1:35+1	Tue, Thu, Sat	1,992
	Available	UA 16 6	FUK	11:0 5/ 16:15	Daily	5,146
	1	ı	,		TTL	38,678

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
<b>W</b> JAL	Available	JL941	NRT	9:30 / 14:15	Temporary	3,383
_	Available	OZ	KIX	21:00-23:00 / 01:30-03:30	Temporary	1,246
t'way	Suspended	TW 311	KIX	10:45 / 15:10	Daily	-
JEJUair	Suspended	7C1182	NRT	10:05 / 15:00	Daily	-
	Suspended	7C3174	KIX	10:10 / 14:50	Daily	-
	Suspended	7C3184	KIX	10:10 / 14:50	Tue	-
	TTL					

MARCH TOTAL OUTBOUND SEAT CAPACITY: 43,307



SEAT CAPACITY

## AIRLINE OPERATION - APPENDIX Japan Airlines 2023 - 2024 Flight Schedule

**OPERATION DATE** 

#### FY2023

FY2024

March	18, 21, 23, 25, 26, 28, 30	7	1,393
April	1, 2, 4, 27, 29, 30	6	1,194
May	2, 3, 4, 6, 7	5	995
June	-	0	0
July	15, 16, 18, 20, 22, 23, 25, 27, 29, 30	10	1,990
August	1, 3, 5, 6, 8, 10, 11, 13, 15, 17, 19, 20, 22, 24, 26, 27, 29, 31	18	3,582
September	2, 3, 5, 7, 9, 10, 12, 14, 16, 17, 18, 21, 23, 24, 26, 28, 30	17	3,383
October	1, 3, 5, 7, 8, 9, 12, 14, 15, 17, 18, 21, 22, 24, 26, 28 ,29, 31	18	3,582
November	2, 3, 5, 7, 9, 11, 12, 14, 16, 17,19, 21, 23, 25, 26, 28, 30	17	3,383
December	2, 3, 5, 7, 9, 10, 12, 14, 16, 17, 19, 21, 23, 24, 26, 28, 30,31	18	3,582
January	1, 2, 3, 4, 5, 6, 7, 8, 9, 11, 13, 14, 16, 18, 20, 21, 23, 25, 27, 28, 30	21	4,179
February	1, 3, 4, 6, 10, 12, 13, 15, 17, 18, 20, 22, 23, 25, 27, 29,	16	3,184
March	2, 3, 5, 7, 9, 10, 12, 14, 16, 17,19, 20, 23, 24, 26, 28, 30,	17	3,383
	TTL	<u>.</u>	33,830



#### MSC BELLISIMA CRUISE SHIP

- January 3, 2024
- Guam welcomed 3,000 pax from Japan on the MSC Bellisima Cruise Ship
- Guests were greeted with a cultural performance and shell leis

















#### GOGO! GUAM PAY PROGRAM LAUNCH

- January 8, 2024
- Final operation check at stores implementing the GOGO! GUAM PAY program
- Before the official launch of the GOGO! GUAM PAY program, GVB Japan staff visited the stores of all companies participating in the program to ensure that they were ready for the official launch.









#### GOGO! GUAM HÅFA ADAI CAMPAIGN WEBPAGE



#### GOGO! GUAM PAY Håfa Adai Support Campaign Partners









## SNS ADS (GOGO GUAM HÅFA ADAI CAMPAIGN)

- Distribution period: January 8 March 15, 2024
- Target: Travel lovers nationwide
- Promotion is being distributed mainly on YouTube, but will also be displayed on multiple platforms such as Instagram and TikTok.











# JAPAN MARKETING ACTIVITIES





#### SNS PERFORMANCE SUMMARY

• Reach for Instagram and TikTok are steadily increasing, partly due to advertising.

SNS	follo	wer	Week	Reach	Week Eng	gagement
СИС	22 Dec,2023	11 Jan,2023	22 Dec,2023	11 Jan,2023	22 Dec,2023	11 Jan,2023
	29,322	29,473	3,239,568	4,046,982	5,415	25,835
	0.5	51%	24.9	92%	377.	10%
f	23,559	23,561	3,482	3,801	270	306
	0.0	01%	9.16%		13.33%	
V	18,631	18,716	10,000	11,800	560	427
X	0.4	6%	18.00%		-23.75%	
4.5	61,954	61,954	2,611,654	3,452,165	15,353	7,199
TikTok	0.0	0%	32.1	18%	-53	.11%
Visitguam.jp	Uniqu	e User	Page	View	Ave Time	on Page
<u> </u>	8,506	13,000	10,000	11,000	0:01:17	0:01:19
GUAM	52.8	33%	10.0	00%	2.6	0%

as of 12 January 2024 22

# **SNS HIGHLIGHT**







ちっと見る

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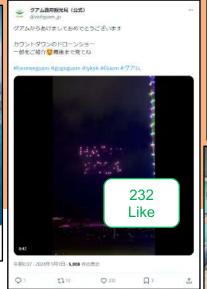
クアムの変器についたらまずやるべきこと。この動画を保存した ら近わないはず 9 m ルグアム銀行 #個問題。 ちっと見る

Milm (www.tlichic.com/@winipoam.go/eldo/751. U>263E-

カ オリラナル発布・100歳 サアム政府研究所











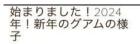






# JAPAN MARKETING ACTIVITIES













#### WEEKLY GUAM

#### It's Beginning, 2024! Guam in the New Year

In Guam, hotels and restaurants prepared to welcome the New Year with themed menu items and countdown parties. The Guam Visitors Bureau put on a drone show and had a grand fireworks display in Hagåtña and Tumon.

This article highlights the New Year festivities at the Guam Reef Hotel.

Guests at the Guam Reef Hotel were able to witness the annual rice cake pounding event and enjoy freshly cooked glutinous rice.

The children who attended the event were also able to join the pounding of rice cakes. Hotel staff prepared the rice cakes and served it with red bean paste, soybean flour, and grated daikon.

# SOUTH KOREA





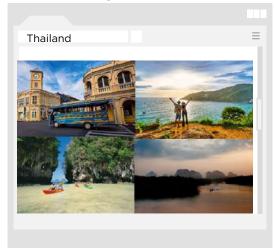
#### TRAVEL TRADE UPDATE

"Competitive destinations struggling on diverse projects to attract new market segments."



#### < Hawaii >

- Hosted FAM tour and invited five famous Korean celebrities to promote sustainable travel in Hawaii under 'Malama Hawaii' campaign.
- Participants volunteered in planting trees and visited diverse tourist attractions including National Park, museums, etc..



#### < Thailand >

- Launched MICE Incentive program, effective from March 1 to June 30.
- The number of group must exceed 50pax in minimum.
  - ✓ 50~200pax: \$15 per pax
  - ✓ 201~499pax: \$18 per pax
  - √ 500pax+: \$20 per pax



#### < Saipan >

- Successfully held 'Hell of the Marianas' cycle competition.
  - ✓ Total participants: 175pax
  - ✓ Korean participants: 44pax
  - ✓ Korean female participants ranked Top 3 in 100km course.



#### JANUARY AIRLINE SCHEDULE

•INCHEON - GUAM

\*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity	
Korean Air	KE421	DAILY	09:15	14:35	8,432	
Korean Air	KE423	DAILY	19:05	00:20+1	4,340	
lain Air	7C3102	DAILY	10:05	15:25	5,859	
Jeju Air	7C3106	DAILY	20:10	01:35+1	5,859	
Jin Air	LJ915	DAILY	09:35	14:50	5,859	
JIII AII	LJ919*	DAILY	08:10	13:30	5,859	
T'way Air	TW303	DAILY	10:00	15:30	5,859	
T'way Air	TW9305**	2/W	21:50	03:20	1,512	
	TOTAL					

<sup>\*</sup>LJ919: Dec 29th~Feb 26th, Daily \*\*TW9305: Jan 4th~Feb 25th, 2/W

<sup>·</sup>BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Monthly Seats	
Jeju Air	7C3154	4/W (WED/THU/ SAT/SUN)	21:35	02:30+1	3,213	
Jin Air	LJ929	DAILY	20:30	01:30+1	5,859	
	TOTAL					



#### FEBRUARY AIRLINE SCHEDULE

•INCHEON - GUAM

\*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity	
Korean Air	KE421	DAILY	09:15	14:35	7,888	
Korean Air	KE423	DAILY	19:05	00:20+1	4,060	
loiu Air	7C3102	DAILY	10:05	15:25	5,481	
Jeju Air	7C3106	DAILY	20:10	01:35+1	5,481	
	LJ915	DAILY	09:35	14:50	5,481	
Jin Air	LJ919*	DAILY	08:10	13:30	4,914	
	LJ921**	4/W	08:50	14:10	756	
Thurst Air	TW303	DAILY	10:00	15:30	5,481	
T'way Air	TW9305***	2/W	21:50	03:20	1,512	
	TOTAL					

<sup>\*</sup>LJ919: Dec 29th~Feb 26th, Daily

<sup>·</sup> BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity	
Jeju Air	7C3154	4/W (WED/THU/SAT/SUN)	21:35	02:30+1	3,213	
Jin Air	LJ929	DAILY	20:30	01:30+1	5,481	
	TOTAL					

<sup>\*\*</sup>LJ921: Feb 8th~9th,11th~12th, charger flight

<sup>\*\*\*</sup>TW9305: Jan 4th~Feb 25th, 2/W



#### MARCH AIRLINE SCHEDULE

·INCHEON - GUAM

\*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Korean Air	KE421	DAILY	09:15	14:35	8,432
	KE423*	DAILY	19:05	00:20+1	280
Jeju Air	7C3102	DAILY	10:05	15:25	5,859
	7C3106	DAILY	20:10	01:35+1	5,859
Jin Air	LJ915	DAILY	09:35	14:50	5,859
T'way Air	TW303	DAILY	10:00	15:30	5,859
TOTAL					32,148

<sup>\*</sup>KE423: will be suspended from March 3<sup>rd</sup>

#### • BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jeju Air	7C3154	4/W (WED/THU/SAT/SUN)	21:35	02:30+1	3,402
Jin Air	LJ929	DAILY	20:55	01:55+1	5,859
	9,261				

# MARKETING ACTIVITIES



#### MEDIA COVERAGE - DECEMBER 27

GVB to ring in the New Year Fireworks and Drone Show







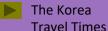




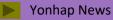




Jooang Ilbo









**Gukje News** 



Biz World



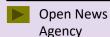






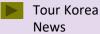


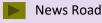












**Discovery News** 



TTL News

# KOREA MARKETING ACTIVITIES



- \* No updates during the New Year holiday
- \* Updates postponed due to tourist shooting incident



















SNS WEEKLY ACTIVITY: DECEMBER 25, 2023 - JANUARY 5, 2024

THEME: GUAM SCENERY

# TAIWAN



# TAIWAN NEWS



#### TAIWAN PLANS TOURISM SERVICE CENTERS IN INDIA, INDONESIA

The Tourism Administration plans to set up tourism service centers in India and Indonesia this year to help achieve the country's goal of attracting 12 million visitors in 2024 reports said Wednesday (Jan. 3). Over the past year, Taiwan welcomed an estimated 6.4 million visitors, compared to 11 million per year before the COVID-19 pandemic. Its target for 2024 is 12 million.

The Tourism Administration revealed its plans for the coming year in a response to a promise by opposition Kuomintang (KMT) presidential candidate Hou Yu-ih that 18 million travelers would visit Taiwan if he won the Jan. 13 election. The number of visitors from Southeast Asia had already reached 90% of pre-COVID levels, the Tourism Administration said. Promotional campaigns were also designed to double the number of Californian and Muslin visitors, per CNA.

Events during the year, ranging from the Lantern Festival to cycling, hot springs, and summer holidays, are also designed to attract travelers from overseas. Tour operators from Japan, South Korea, and Vietnam, had been invited to take part in forum discussions that would lead to more visitors from those countries, officials said.



# TAIWAN NEWS





#### TAIWAN'S TAINAN UNVEILS YEAR OF THE DRAGON LANTERNS

Tainan City on Wednesday (Dec. 3) unveiled the centerpiece of its Lantern Festival as well as the small hand-held lanterns carried around by children. The Feb. 24 festival marks the end of the Lunar New Year period and the 15<sup>th</sup> day of the new year. Tainan won the right to host the event because the city also celebrates its 400<sup>th</sup> anniversary in 2024.

The Anpig Lantern Area will open on Feb. 3 and welcome visitors until March 10, with one exception, a one-day closure on Feb. 9, Lunar New Year's Eve. At the heart of the area will be the effigy of a dragon, which was presented to the media at Taipei City's Grand Hotel Wednesday, Radio Taiwan International (RTI) reported.

The names of the dragon also bear special significance. If the name of the main lantern, "The Dragon Comes to Taiwan" is read in Taiwanese, it can be understood as "Everybody, Come to Taiwan" encouraging visitors to travel to the country. The small lanterns distributed to the public and popular with children will be known as "xiao longbao," which sounds the same as the name for Taiwan's famous soup dumplings.

Officials encouraged travelers to plan a visit to the annual international orchid show that Tainan will host in February and March. Tourists can admire orchids during the day and look at the lanterns in the evening, officials said.



#### COMPETITORS

JAPAN: What to Know If You Have an Upcoming Trip to Japan? Japan has been hit with two national tragedies in the first week of 2024, leaving the country mourning and travelers wondering what to do about upcoming plans. On Monday, January 1, a 7.5 magnitude earthquake hit Japan's Noto Peninsula, leaving dozens dead and hundreds injured. Then, in a runway accident on Tuesday, a Japan Airlines plane and Japanese coast guard aircraft collided at Tokyo's Haneda Airport, killing five coast guard crew members who were on their way to deliver aid to victims of the earthquake. All 379 people on the Japan Airlines plane were safely evacuated before the passenger aircraft caught fire, the AP reports. The cause of the incident remains under investigation. (January 4)

KOREA: South Korea introduces 'digital nomad' visa that will permit foreigners to stay there for 2 years. As per the latest reports, South Korea has launched a new visa for foreign nationals visiting the country on a working holiday. This new initiative comes in the wake of accommodating the rising popularity of remote work and extended vacations. This visa will allow foreign residents to stay in the country for up to two years while retaining employment in their home country, as reported by various media outlets citing officials. (January 4)

MALAYSIA: China-Malaysia Tourism: Visa-free travel to boost travel in both directions. Tourist arrivals to Southeast Asia rebounded slower than hoped for in 2023, and big reason is that visitors from China haven't return in the expected numbers. But two countries that rely heavily on tourism - Malaysia and Thailand - are now allowing tourists from China to enter without visas. It's helped fuel a rise in arrivals from China as the year draws to a close. Rian Maelzer reports. (January 2)

THAILAND: Thailand to Grant Permanent Visa-Free Travel to Chinese Visitors . Prime Minister Srettha Thavisin of Thailand said Tuesday that his country will permanently grant visa-free entry to Chinese nationals effective March 1. Thailand has allowed Chinese visitors visa-free entry since last September, but the policy was due to expire on Feb. 29.Prime Minister Srettha said the decision to make the policy permanent came after negotiations with Beijing to grant the same privilege to Thai nationals visiting China. (January 3)

SINGAPORE: Singapore's Star Travelers grounded. Singapore-based Star Travelers SG Pte Ltd (agency license 03297) has been suspended from conducting travel agency activities effective 27 December 2023, according to the latest update from the Singapore Tourism Board (STB). The company was incorporated on 26 November 2018 with a paid-up capital of SGD100,000 and engaged in the business of a travel agency offering mainly outbound travel and an online marketplace for travel services. (January 5)

# TAIWAN AIRLINE UPDATES



### **CURRENT ROUTE IN OPERATION:**



CI January Operation Schedule: Schina Airlines



• January - March operations schedule available

#### EVA AIR EVA AII



- TPE to Tokyo, Osaka, Seoul, Hanoi, BKK, Manila, Jakarta, Bali, Singapore, Ho Chi Minh City, LA, San Francisco, New York, Vancouver, London, Hong Kong, Macao, Paris, Seattle (Daily)
- TPE to Kuala Lumpur, Brisbane (three flights per week)

#### STARLUX AIRLINES # STARLUX

- Macau Daily
- Penang Daily
- Bangkok Daily
- Osaka Daily
- Tokyo Daily
- Kuala Lumpur Daily
- Ho Chi Minh City Daily
- Manila Monday, Wednesday, Thursday, Friday, Saturday
- Singapore Daily

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North America	Operation Schedule	Southeast Asia	Operation Schedule	Southeast Asia	Operation Schedule
Los Angeles	Daily	Bangkok	Daily	Ho Chi Minh City	Daily
Ontario	Daily	Singapore	Daily	Hanoi	Daily
San Francisco	Daily	Jakarta	Daily	Manila	Daily
Vancouver	Daily	Kuala Lumpur	Daily	Bali	Daily
New York	4 flights/week	Penang	Daily	Da Nang	4 flights/week
		Cebu	5 flights/week	Phnom Penh	3 flights/week
		Chiang Mai	4 flights/week	Yangon	3 flights/week
		Palau	2 flight/week	Kota Kinabalu	2 flights/week
				Brunei	1 flight/weel



### CI January Operation Schedule & CHINA AIRLINES

#### Location Operation Operation Northeast Operation Northeast Operation Europe Oceania Schedule Schedule Schedule Schedule Asia Asia Amsterdam 4 flights/week 5 flights/week Daily Daily Sydney Nagoya Busan Frankfurt Daily Melbourne 5 flights/week Daily Okinawa Daily Fukuoka London 4 flights/week Brisbane 6 flights/week Osaka Daily Hokkaido Daily (Heathrow) Roma 3 flights/week Tokyo(HND) Daily Takamatsu 5 flights/week Tokyo(NRT) Vienna 4 flights/week Daily Hiroshima 4 flights/week Prague 2 flights/week Seoul(ICN) Daily Hong Kong Daily Seoul(GMP) 3 flights/week Shanghai Daily

as of 12 January 2024



### CI February Operation Schedule: Schina Airlines

Location							
North America	Operation Schedule	Southeast Asia	Operation Schedule	Southeast Asia	Operation Schedule		
Los Angeles	Daily	Bangkok	Daily	Ho Chi Minh City	Daily		
Ontario	Daily	Singapore	Daily	Hanoi	Daily		
San Francisco	Daily	Jakarta	Daily	Manila	Daily		
Vancouver	Daily	Kuala Lumpur	Daily	Bali	Daily		
New York	4 flights/week	Penang	Daily	Da Nang	4 flights/week		
		Cebu	5 flights/week	Phnom Penh	3 flights/week		
		Chiang Mai	4 flights/week	Yangon	3 flights/week		
		Palau	2 flight/week	Kota Kinabalu	2 flights/week		
				Brunei	1 flight/week		



### 

Location							
Europe	Operation Schedule	Oceania	Operation Schedule	Northeast Asia	Operation Schedule	Northeast Asia	Operation Schedule
Amsterdam	3 flights/week	Sydney	6 flights/week	Nagoya	Daily	Busan	Daily
Frankfurt	Daily	Melbourne	5 flights/week	Fukuoka	Daily	Okinawa	Daily
London (Heathrow)	2 flights/week	Brisbane	6 flights/week	Osaka	Daily	Hokkaido	Daily
Roma	4 flights/week			Tokyo(HND)	Daily	Takamatsu	5 flights/week
Vienna	4 flights/week			Tokyo(NRT)	Daily	Hiroshima	4 flights/week
Prague	2 flights/week			Seoul(ICN)	Daily	Hong Kong	Daily
				Seoul(GMP)	3 flights/week	Shanghai	Daily



CI March Operation Schedule:



Location						
North America	Operation Schedule	Southeast Asia	Operation Schedule	Southeast Asia	Operation Schedule	
Los Angeles	Daily	Bangkok	Daily	Ho Chi Minh City	Daily	
Ontario	Daily	Singapore	Daily	Hanoi	Daily	
San Francisco	Daily	Jakarta	Daily	Manila	Daily	
Vancouver	Daily	Kuala Lumpur	Daily	Bali	Daily	
New York	4 flights/week	Penang	Daily	Da Nang	4 flights/week	
		Cebu	5 flights/week	Phnom Penh	3 flights/week	
		Chiang Mai	4 flights/week	Yangon	3 flights/week	
		Palau	2 flight/week	Kota Kinabalu	2 flights/week	
				Brunei	1 flight/week	



### CI March Operation Schedule:



Location							
Europe	Operation Schedule	Oceania	Operation Schedule	Northeast Asia	Operation Schedule	Northeast Asia	Operation Schedule
Amsterdam	3 flights/week	Sydney	6 flights/week	Nagoya	Daily	Busan	Daily
Frankfurt	Daily	Melbourne	5 flights/week	Fukuoka	Daily	Okinawa	Daily
London (Heathrow)	2 flights/week	Brisbane	6 flights/week	Osaka	Daily	Hokkaido	Daily
Roma	4 flights/week			Tokyo(HND)	Daily	Takamatsu	5 flights/week
Vienna	4 flights/week			Tokyo(NRT)	Daily	Hiroshima	4 flights/week
Prague	2 flights/week			Seoul(ICN)	Daily	Hong Kong	Daily
				Seoul(GMP)	3 flights/week	Shanghai	Daily

as of 12 January 2024

# AIRLINE UPDATES FOR REGULAR FLIGHTS



Airlines	GTO Contact	Updates
CHINA AIRLINES		<ul> <li>No updates for this week.</li> <li>China Airlines intends to initiate the direct flights in summer schedule from April to May.</li> </ul>
EVA AIR 長榮航空	1/5 Gary Wang, Executive Vice President	<ul> <li>No updates for this week.</li> </ul>
<b>ラ ST∧RLUX</b> 星宇航空	1/5 Patience Hsu, Manager	<ul> <li>No updates for this week.</li> <li>CNY charter flight on 2/6 and 2/10</li> </ul>
Philippine Airlines	1/5 John Chen, VP of Dragon Tours	<ul> <li>No updates for this week.</li> <li>GVB HQ has approved for Philippine Airlines CNY flights with 1.5 hr layover on 2/8.</li> </ul>

as of 12 January 2024 42

### TAIWAN MARKETING ACTIVITIES



# MEETING WITH AIT FOR 2024 SEMICON DISCUSSION

- January 3, 2024
- The meeting follows up on the discussion from 9/26 and 11/15.
- AIT invited the ASOA President to join the meeting to discuss plans for 2024. AIT plans to support the Rep offices in Taiwan.
- Business between the U.S. and Taiwan are expected to grow in 2024. AIT will inform ASOA of any potential opportunities.



# MEETING WITH TUSA FOR 2024 TRADE EVENTS IN TAICHUNG

- January 4, 2024
- TUSA invited ASOA President to meet with David Chen, Chairman of the Taichung Computer Association (TCA). With 800 members, TCA is interested in exploring collaboration opportunities with ASOA.
- During the meeting, GTO discussed potential sales mission events temporarily scheduled for March in Taipei, Taichung, and Kaohsiung.





# PHILIPPINES



### PHILIPPINES MARKET INTELLIGENCE



### 31st TRAVEL TOUR EXPO FROM FEB 2-4 AT SMX

Organized by the Philippine Travel Agencies Association (PTAA), Travel Tour Expo (TTE) 2024 highlights how the Philippine tourism and hospitality industries have leveled up to make domestic and international trips for Filipinos more worthwhile through exclusive deals and packages on air fares, tours, and accommodations.

"Post-pandemic, many travelers are eager to make up for lost time. Revenge travel has undeniably played a role in the resurgence of tourism. But more importantly, people have realized that life is short. This renewed eagerness to travel, to live life and experience other places and cultures is definitely long-term," says Evangeline Tankiang-Manotok, CPA, MPA – PTAA President.

TTE 2024 will host more than 200 participating exhibitors with 702 booths, with an anticipated turnout of 100,000 travel enthusiasts. Booths will include airlines, domestic and international travel agencies and tour operators, hotels and resorts, cruise liners and shipping, merchandisers and more. It will also serve as the launchpad for new destinations, affordable tours, transportation choices, tailor-fit accommodations, and various payment options to cater to every voyager.

In 2023, GVB participated in the International Travel Tour Expo (iTTE) and met with various travel agents from the Philippines. This year, the Guam Visitors Bureau will be participating in the 31st Travel Tour Expo to directly communicate with Filipino consumers and to promote Guam as their ideal destination for 2024. The goal is to increase awareness about Guam and entice Philippine travelers to select Guam when traveling internationally.

### GVB Booth at iTTE (B2B) 2023



### PHILIPPINES MARKET INTELLIGENCE



# INTERNATIONAL TOURIST ARRIVALS HIT 5.45 MILLION IN 2023

MANILA, Philippines - The country exceeded its targeted number of visitor arrivals last year, with more than five million tourists and over P480 billion in tourism receipts in 2023, according to the Department of Tourism.

DOT's monitoring data showed that there were 5.45 million foreign tourists from Jan. 1 to Dec. 31, surpassing the targeted 4.8 million visitors for the year.

Of the figure, 91.80 percent or at least five million were foreigners, while 8.20 percent or 447,082 were overseas Filipinos. South Korea maintained its position as a top source of international visitors, contributing 26.41 percent or 1.42 million. It is followed by the US with 903,299 tourists or 16.57 percent; Japan, 5.61 percent; Australia, 4.89 percent, and China, 4.84 percent.

In a significant recovery, the Philippines' international tourism receipts reached an estimated P482.

### NAIA ENDS 2023 WITH RECORD-HIGH NUMBER OF FLIGHTS



MANILA, Philippines - The Ninoy Aquino International Airport (NAIA) set an all-time record in 2023 as it facilitated close to 300,000 flights, the highest in history, benefiting from the resurgence of air travel in the Philippines and abroad.

The Manila International Airport Authority (MIAA) recorded a total of 279,953 flights in 2023, including 171,605 domestic and 108,348 international flights. This represents a 26 percent increase compared to the 215,595 flights in 2022 and a three percent increase from the 271,535 registered in 2019. MIAA general manager Eric Jose Ines said the number of local flights in 2023 surpassed by 12 percent the pre-pandemic record, to the benefit of the aviation and tourism sectors.

Ines added that the international flight operations have also returned to 91 percent of pre-pandemic levels. As a result, NAIA improved its passenger footprint by 47 percent to 45.39 million in 2023, from 30.94 millions the prior year.

### PHILIPPINES MARKET INTELLIGENCE



The eTravel Registration is required for all passenger entering or leaving the Philippines by air or sea, including Philippine passport holders. Complete the eTravel Registration here: https://etravel.gov.ph/



 PAL continues to operate at Terminal 1 at NAIA.

### Manila-Guam-Manila

Daily

PR110 Depart MNL 22:05 / Arrive GUM 03:55 PR111 Depart GUM / Arrive MNL

### Popular PAL Flights Deals to Guam!

MNL to GUM	MNL – GUM	MNL — GUM
Feb 12-18, 2024	Mar 02-25, 2024	May 01-10, 2024
From US \$523* Round Trip   Economy	From US \$528* Round Trip   Economy	From US \$418* Round Trip   Economy

https://flights.philippineairlines.com/en/flights-to-guam

\*Fares displayed have been collected within the last 48 hrs and may no longer be available at time of booking. Quoted fairs includes taxes, fees, and surcharges except PH Travel Tax paid at the airport.



• UA operates at Terminal 3 at NAIA.

### Manila-Guam-Manila

Daily

UA184 Depart MNL 22:55 or 23:50 / Arrive GUM 04:45 or 5:50

UA183 Depart GUM 19:20 / Arrive MNL 21:10

Tues/Fri

UA192 (via Koror) Depart MNL 22:25 / Arrive GUM 06:10

### Featured Daily Fairs for Flights from MNL to GUM

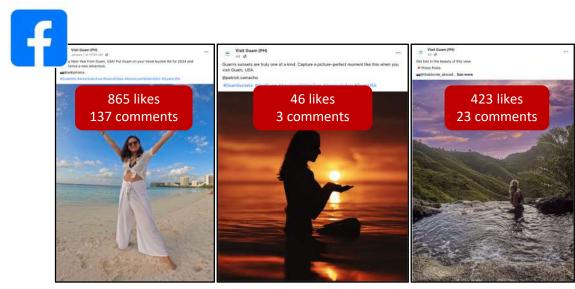
January 2024	February 2024	March 2024
From US \$366* Round Trip   Economy	From US \$336* Round Trip   Economy	From US \$336* Round Trip   Economy

https://www.united.com/en-ph/flights-from-manila-to-agana-guam https://www.united.com/en-ph/flights-to-agana-guam?redirecturl=true

\*Prices have been available for round trips within the last 48 hours and may not be currently available. For Economy class, fares listed may be Basic Economy, which is our most restrictive fare option and subject to additional restrictions.

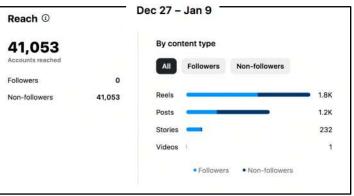
## PHILIPPINES MARKETING ACTIVITIES

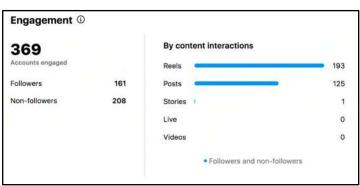












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