

INDUSTRY REPORT MARCH 22, 2024



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DESTINATION UPDATES



ANNOUNCEMENT



HÅFA ADAI SUPPORT PROGRAM

- The Guam Visitors Bureau (GVB) is pleased to continue its Håfa Adai Support Program in an effort to stimulate our economy and welcome visitors from our major source markets and beyond.
- This collaborative program, that was curated by the GVB Japan team, aims to promote Guam as a premier travel destination by providing added value and savings to the visitor travel experience.
- As our tourism industry prepares to welcome Taiwanese visitors in anticipation of the resumption of direct flights between Taiwan and Guam, the program would provide great opportunity to introduce unique offerings to the Taiwan market and increase potential foot traffic to your business.

If you would like to extend your offer to the Taiwan Market, please review and complete the Google form below:

Håfa Adai Support Program Participation Form

The deadline to submit the form is by Friday, March 29, 2024.



MS ARTANIA & MS ASUKA II



GUAM'S 3^{RD} AND 4^{TH} CRUISE SHIP FOR 2024

- Guam welcomed the MS Artania (February 25, 2024) and the MS Asuka II (March 3, 2024)
- The Guam Visitors Bureau and Port Authority of Guam greeted 1,542 and 1,201 passengers/crew members respectively.
- The cruise passengers were met with cultural dancers and given shell leis upon their arrival.



<image>

MS Artania – February 25, 2024

MS Asuka II - March 3, 2024

UPCOMING EVENTS





KO'KO' KIDS FUN RUN & GUAM KO'KO' ROAD RACE

- April 13 & 14, 2024
- The Guam Ko'ko' Kids Fun Run is a fun filled family event featuring a 0.6K, 1.6K and 3.3K Fun-Run for children ages 4-12 years old.
 - All runners receive a finisher's t-shirt and a chance to win awesome prizes for the top three boys and girls in each division.
 - <u>REGISTER HERE FOR THE KO'KO KIDS FUN RUN</u>
- The Guam Ko'ko' Road Race features a 10K and a half marathon course.
 - All participants will receive a finisher's tee and medal.
 - <u>REGISTER HERE FOR THE KO'KO ROAD RACE</u>

UPCOMING EVENTS



AGANA HEIGHTS COCONUT FESTIVAL

- April 19-21, 2024
- Join us in celebrating the 16th Annual Coconut Festival at Fort Apugan.
- Guests can enjoy delicious food, live entertainment, and fun for all ages.
- There will also be exciting contests and activities for all to participate in and enjoy.

For more information, contact: Agana Heights Mayors Office at (671) 482-8285





For more information, contact the Agana Heights Mayor's Office at (671) 472-8285/6.

EXPLORE GUAM - MAP



GUAM Explore Guam Explore Guam! Attractions Halley of the Latte, LLC Big Cruises **Big Sunset Cruise** Blue Persuasion Dive Boutique 6 Coco Palm Garden Beach O Dulce Nombre de Maria Cathedral-Basilica FaiFai Powder Sand Beach Fish Eye Marine Park Fish Eye Tours 00 Guam Adventures Guam Bikini Island Club Com Guam Museum 🔞 Guam Ocean Park 🙆 Guam Plaza Resort & Spa Guam Tropical Dive Station 60 Guam Zoological, Botanical & Marine Gardens 1 Iruka (Dolphin) Watching Adventure 10 Puntan Dos Amantes 3 SandCastle, Inc. 20 Skydive Guam Inc. 21 Star Tour 22 Super American Circus 23 Talofofo Falls Resort Park 20 Tropical Beach House Guam 23 Turtle Tours 20 UnderWater World 2 Valley of the Latte Adventure Park Guam

Valley of the Latte, LLC

(671) 789-3342

Valley of the Latte delivers a unique and once in a lifetime experience. As you travel along the Talofofo and Ugum Rivers, you will be transported to another time at the heart of Guam. Knowledgeable, friendly, and entertaining guides will share the rich history and culture of the Ancient Latte site, the local waters, the local wildlife, and ensure that you are smiling from start to finish. You will be welcomed by our living village, and guided through a breathtaking botanical garden and watch as canoes are hand crafted by Ulitao. The experience only gets better as our guides demonstrate how ancient Chamorros started their fires and show you traditional basket weaving techniques. The longer you are here, the more you realize, that this is the best way to experience Guam. Valley of the Latte is Guam's most popular eco-friendly destination, providing excellent service and quality, funfilled activities for travelers of all ages. Valley of the Latte was awarded the Golden Latte Award for the Most Outstanding Optional Tourism Tour on Guam 2016 and the Certificate of Excellence 2017, 2018, and 2019 from TripAdvisor. The Valley is the place chosen by the people of Guam to celebrate the rich cultural heritage of the island and share it's beauty with visitors of all ages. Over the years, thousands of guests and visitors to Guam have loved exploring the heart of the island and the Talofofo and Ugum rivers with us! We take pride in being Guam's only true eco-friendly and sustainable island extravaganza filled with all of the adventures one can imagine on land and in the waters. The Valley offers a variety of safe and exciting tropical adventures for the intrepid traveler, romantic couple escape, or childhood adventure of a lifetime. It is sure to keep you returning for more. We have also served as venue to special days such as weddings, school field trips, birthdays, company retreats, and more. Feel free to email info@vallevofthelatte.com for more information and if you have any questions. Find us: https://www.valleyofthelatte.com/valley-latte-mapcontact/



INDUSTRY PARTNERS: PLEASE UPDATE YOUR INFORMATION

Give visitors better access to your business, with GVB's digital map.

EXAMPLE

Valley of the Latte, LLC

85° • 💼 •

Visit Web

PRoute 4 Talofofo River, Talofofo, GU, 96915

ABOUT GUAM CHAMORRO CULTURE EVENTS GUAM PLACES TO STAY THINGS TO DO PLANNING

Phone: (671) 789-3342 Email info@vallevofthelatte.com Add To Trip

ABOUT VALLEY OF THE LATTE, LLC

y 💿 🖸

TRAVEL TRADE MICE MEDIA WEDDINGS

Valley of the Latte delivers a unique and once in a lifetime experience. As you travel along the Talofofo and Ugum Rivers, you will be transported to another time at the heart of Guam. Knowledgeable, friendly, and entertaining guides will share the rich history and culture of the Ancient Email your updated info to: taylor.pangilinan@visitguam.com

as of 22 March 2024

BECOME A TOUR GUIDE

CALL-OUT FOR ENGLISH & TAGALOG SPEAKING TOUR GUIDES

- GVB monitors Guam tour guides and tour sites.
- Tour Guide Certification Program (TGC) requires the training and certification of all tour guides.
- <u>GUAM COMMUNITY COLLEGE</u> conducts the instructional portion of the program, while GVB issues identification badges and handles compliance activities.

https://www.guamvisitorsbureau.com/destination/visit or-safety-satisfaction/tour-guide-certification/gvbtour-guide-certification

> If interested, please click link for more info





CALL OUT FOR BROCHURES



MEMBERSHIP BENEFIT

GVB will distribute your company brochure to visitors at the GVB front office and GVB's concierge service desks located at the Guam International Airport and Guam Premium Outlets.

• Provide at least 500 brochures (each language).

PLY ONLIN	GUAM GUAM
payment online via the GVB Memb tranet. (The Invoice may not be readil invoice, please kindly let us know.) lick here for payment instructions. T og-in: https://guam.extranet.simplev tease let us know via email at membe	ership Extranet. After submitting the application form below, the involce can be found in the memory available as it is being processed. Please log-in at a later time to check again, if you still are unable to locate the involce in PDF format is also available for download from the extranet. exerm.com/ (Bookmark this link) We will grant you access if you have never logged-in before.) rahip@visitguam.com if you do not have an account/access, cannot locate your FY2024 Membership Invoice.
i need spears	Account Information
Account Type:	-None-
Application Type:	U - Nont-
Last Valid Membership Year:	REMEVING MEMBER
Account Name:	
Formerly:	
Business Email:	
Website Address:	

Download our membership application from our GVB website.

https://www.visitguam.com/membership-application/



MARKET INTELLIGENCE REPORT



As of March 22, 2024 and may be subject to change.

MARKETS AT-A-GLANCE



MARKETS AT-A-GLANCE



JAPAN

- Total outbound seat capacity for March remains at 43,506; April at 46,841; and May at 53,987.
- Japan Airlines summer 2023 flight schedule shown in appendix
- Shown in appendix are: SNS performance summary and highlights; Weekly Guam digital PR articles; and media performance

SOUTH KOREA

- Total outbound seat capacity for March remains at 43,007; April at 34,053; and May at 37,727.
- Competitive destinations introducing new policies and initiatives for tourism development.
- Shown in appendix are: media monitoring of press releases; SNS weekly activity; and content calendar

DETAILS ARE FOUND IN THE APPENDIX

TAIWAN

- Taiwan's EVA Air restarts direct flight to Matsuyama
- Tsai welcomes Michigan office in Whitmer meeting
- President Tsai received Center for American Progress delegation
- CAL to launch direct flights to Seattle on July 14
- MoFA thanks Tuvalu for firm support of bilateral relations
- Shown in appendix are: competitor happenings; current airline routes for other destinations and airline updates; marketing activities, NR monitor

PHILIPPINES

- HR No 332 passes Foreign Affairs Committee
- Long weekends, experiences top Filipino travel considerations
- Travel reminders for Holy Week 2024
- Enhancements on the Philippine Travel Information System (eTravel)
- New NAIA terminal eyed at Nayon Site
- PH vows to sustain route development efforts as Clark wins routes Asia
- Philippines air passenger volume balloons to 50 million
- Now is best time for PAL to sell
- United Airlines and Philippine Airlines continue to fly daily in March 2023 and are offering specials
 - Shown in appendix: marketing activities and social media calendar



APPENDIX

As of March 22, 2024 and may be subject to change.









AIRLINE OPERATION - MARCH

Interviews with various companies CURRENT STATUS DEPARTURE SEAT CAPACITY AIRLINES FLIGHT TIME FREQUENCY 11:50 / 16:00 Available UA827 NRT 5.146 Daily AIRLINES Available UA 197 NRT 17:00/21:45 Daily 5,146 Available Mon, Wed, Fri, Sat UA874 NRT 21:20/2:05+1 2,988 Available from April 9, 2023 17:50/22:35 Daily UA865 NRT 5,146 Available UA 136 NGO 11:20 / 15:55 Daily 5,146 Available UA 172 NGO 20:50/1:25+1 Mon. Wed. Thu. Sun 2.822 Available UA 150 KIX 11:0 5/ 15:4 5 Daily 5,146 Available UA 178 KIX 20:55/1:35+1 Tue, Thu, Sat 1,992 Available UA 166 FUK 11:0 5/ 16:15 Daily 5,146 38,678 TTL

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY		
🥝 JAL	Available	JL941	NRT	9:30 / 14:15	Temporary	3,582		
	Available	oz	КІХ	21:00-23:00 / 01:30-03:30	Temporary	1,246		
t'way	Suspended	TW 311	КІХ	10:45/15:10	Daily	-		
JEJUaír	Suspended	7C1182	NRT	10:05/15:00	Daily	-		
	Suspended	7C3174	КІХ	10:10 / 14:50	Daily	-		
	Suspended	7C3184	КІХ	10:10 / 14:50	Tue	-		
	TTL							

MARCH TOTAL OUTBOUND SEAT CAPACITY : 43,506



AIRLINE OPERATION - APRIL

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
	Available	UA 827	NRT	11:50/16:00	Daily	4,980
	Available	UA 197	NRT	17:00/21:45	Daily	4,980
	Available	UA 874	NRT	21:20/2:05+1	Mon, Wed, Fri, Sat	2,822
	Available from April 9, 2023	UA 865	NRT	17:50/22:35	Daily	4,980
	Available from March 31, 2024	UA840	NRT	17:55/22:40	Daily	4,980
	Available	UA 136	NGO	11:20/15:55	Daily	4,980
	Available	UA 172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	2,822
	Available	UA 150	КІХ	11:0 5/ 15:4 5	Daily	4,980
	Available	UA 178	КІХ	20:55/ 1:35+1	Tue, Thu, Sat	2,158
	Available	UA 166	FUK	11:0 5/ 16:15	Daily	4,980
	•	·			TTL	42,662

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
🥝 JAL	Available	JL941	NRT	9:30 / 14:15	Mon, Wed. Thu, Sat, Sun	4,179
t'way	Suspended	TW 311	КІХ	10:45/15:10	Daily	-
JEJUaír	Suspended	7C1182	NRT	10:05/15:00	Daily	-
	Suspended	7C3174	КІХ	10:10 / 14:50	Daily	-
	Suspended	7C3184	КІХ	10:10 / 14:50	Tue	-
TTL						

APRIL TOTAL OUTBOUND SEAT CAPACITY : 46,841



Interviews with various companies

AIRLINE OPERATION - MAY

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
	Available	UA827	NRT	11:50/16:00	Daily	5,146
	A vailable	U A 19 7	NRT	17:00/21:45	Daily	5,146
Ī	A vailable	UA874	NRT	21:20/2:05+1	Mon, Wed, Fri, Sat	2,988
	Available from April 9, 2023	UA865	NRT	17:50/22:35	Daily	5,146
ſ	Available from March 31, 2024	UA840	NRT	17:55/22:40	Daily	5,146
	Available from May 1,2024	UA848	HND	23:55/4:45+1	Daily	5,146
	A vailable	UA 136	NGO	11:20/15:55	Daily	5,146
	A vailab le	UA172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	2,988
	A vailab le	U A 150	кіх	11:05/15:45	Daily	5,146
	A vailab le	UA178	кіх	20:55/1:35+1	Tue, Thu, Sat	2,158
	A vailable	U A 166	FUK	11:0 5/ 16:15	Daily	5,146
Ŧ		•	•	•	TTL	49,30
AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACIT
W JAL	A vailab le	JL941	NRT	9:30 / 14:15	Mon, Wed. Thu, Sat, Sun	4,378
CHINA AIRLINES	A vailab le	СІ	NRT	21:00 / 2:00+1	3-May	307
t'way	Suspended	TW 311	кіх	10:45 / 15:10	Daily	-
JEJUair	Suspended	7C 1182	NRT	10:05/15:00	Daily	
	Suspended	7C 3 17 4	кіх	10:10 / 14:50	Daily	-
	Suspended	7C 3 18 4	кіх	10:10 / 14:50	Tue	-
•					TTL	4,68

MAY TOTAL OUTBOUND SEAT CAPACITY : 53,987



AIRLINE OPERATION - APPENDIX Japan Airlines 2023 - 2024 Flight Schedule

		OPERATION DATE		SEAT CAPACITY
FY2023	October	1, 3, 5, 7, 8, 9, 12, 14, 15, 17, 18, 21, 22, 24, 26, 28 ,29, 31	18	3,582
	November	2, 3, 5, 7, 9, 11, 12, 14, 16, 17,19, 21, 23, 25, 26, 28, 30	17	3,383
	December	2, 3, 5, 7, 9, 10, 12, 14, 16, 17, 19, 21, 23, 24, 26, 28, 30,31	18	3,582
	January	1, 2, 3, 4, 5, 6, 7, 8, 9, 11, 13, 14, 16, 18, 20, 21, 23, 25, 27, 28, 30	21	4,179
	February	1, 3, 4, 6, 10, 12, 13, 15, 17, 18, 20, 22, 23, 25, 27, 29,	16	3,184
	March	2, 3, 5, 7, 9, 10, 12, 14, 16, 17,19, 20, 23, 24, 26, 28, 30, <mark>3</mark> 1	18	3,582
	April	1, 3, 4, 6, 7, 8, 10, 11, 13, 14, 15, 17, 18, 20, 21, 22, 24, 25, 27, 28, 29	21	4,179
	Мау	1, 2, 4, 5, 6, 8, 9, 11, 12, 13, 15, 16, 18, 19, 20, 22, 23, 25, 26, 27, 29, 30	22	4,378
FY2024	June	1, 2, 3, 5, 6, 8, 9, 10, 12, 13, 15, 16, 17, 19, 20, 21, 22, 23, 24, 26, 27, 29, 30	23	4,577
	July	1, 2, 3, 4, 6, 7, 8, 10, 11, 13, 14, 15, 17, 18, 20, 21, 22, 24, 25, 27, 28, 29, 31	23	4,577
	August	3, 4, 7, 8, 10, 11, 12, 14, 15, 16, 17, 18, 19, 20, 22, 23, 24, 25, 26, 27, 29, 31	22	4,378
	September	1, 2, 4, 5, 7, 8, 9, 11, 12, 14, 15, 16, 18, 19, 21, 22, 23, 25, 26, 28, 29, 30	22	4,378
		TTL		47,959



GOGO GUAM PAY WILL BE EXTENDED DUE TO POPULAR DEMAND!

GVB will be extending the GUAM PAY program, which has been part of "GOGO GUAM Håfa Adai campaign." The program which was originally scheduled to end March 31 will be extended from April 20 – July 19, 2024 due to increased demand from Japanese travel agencies.





ONE GUAM SEMINAR IN HIROSHIMA

- March 7, 2024
- GVB held a seminar for travel agents in Hiroshima Prefecture.
- United Airlines, Baldyga Group, Crowne Plaza Resort, and Ken Corporation were guest speakers at the seminar.
- A total of 29 travel agents attended.



NEW JAPAN SPORTS FEDERATION

- March 8, 2024
- GVB Japan's trade team met with the New Japan Sports Federation (NJSF)
- GVB introduced the advantages of hosting sports camps in Guam
- The trade team also presented information about the Ko'ko Road Race, which NJSF agreed to promote and place an ad in their membership magazine. NJSF also agreed to distribute flyers at the marathon events they host.





NAGOYA TRAVEL LAND

- GVB exhibited at a consumer event in Nagoya to increase the number of travelers from the Chubu region to Guam.
- In collaboration with United Airlines, HIS and Meitetsu Kanko, GVB distributed goods to attendees who followed GVB's SNS account (1000 people)
- Guam guidebooks and flyers of Guam were distributed.
- GVB also set up their food truck to promote Guam's unique cuisine.
- GVB members Hotel Nikko Guam and Tsubaki Tower set up a joint booth to appeal to travelers from the Chubu area.





GVB EXHIBIT AT HIS GREAT THANKSGIVING FESTIVAL TOKYO

- February 23 & 24, 2024
- GVB participated in the HIS Great Thanksgiving Festival
- More than 10,000 people interested in overseas travel attended the event
- GVB directly promoted Guam to 1,100 visitors by offering travel pouches and other items to attendees who followed the GVB Japan SNS accounts
- HIS offered special prices for the China Airlines charter flights which is scheduled for the Golden Week season





KYUSHU TRAVEL EVENT

- February 23-25, 2024
- GVB exhibited at Kyushu's largest travel-related event in Fukuoka
- The event attracted more than 12,000 visitors over two days
- GVB conducted an SNS-follow campaign which resulted in 1,000 additional followers
- At the HIS booth, attendees were able to avail of special Guam package tours that were exclusive to this event







SNS PERFORMANCE SUMMARY

- GVB attended consumer events in Tokyo and Fukuoka
- Followers increased due to an SNS-follow campaign.

SNS	follower		Week	Reach	Week En	gagement
	2 Mar,2023	9 Mar,2023	2 Mar,2023	9 Mar,2023	2 Mar,2023	9 Mar,2023
0	30,630	30,642	2,792,000	277,700	3,928	1,997
	0.0	4%	-90.	05%	-49	16%
C	324,233	325,759	4,616	3,927	495	356
f	0.47%		-14.93%		-28.08%	
N/	19,123	19,137	83,900	22,600	1,576	651
\mathbb{X}	0.07%		-73.06%		-58.69%	
	64,720	64,913	2,850,637	2,323,031	11,022	11,376
Тікток	0.30%		-18.51%		3.21%	
Visitguam.jp	Unique User		Page View		Ave Time	e on Page
.	11,675	12,073	16,775	17,669	0:01:15	0:01:16
GUAM	3.4	11%	5.3	3%	1.3	3%

TV/ PR

NGO Market: TV Aichi Guam Special scheduled for April 29

Yomiuri Giants Women's Head Coach Kazutomo Miyamoto will make an appearance

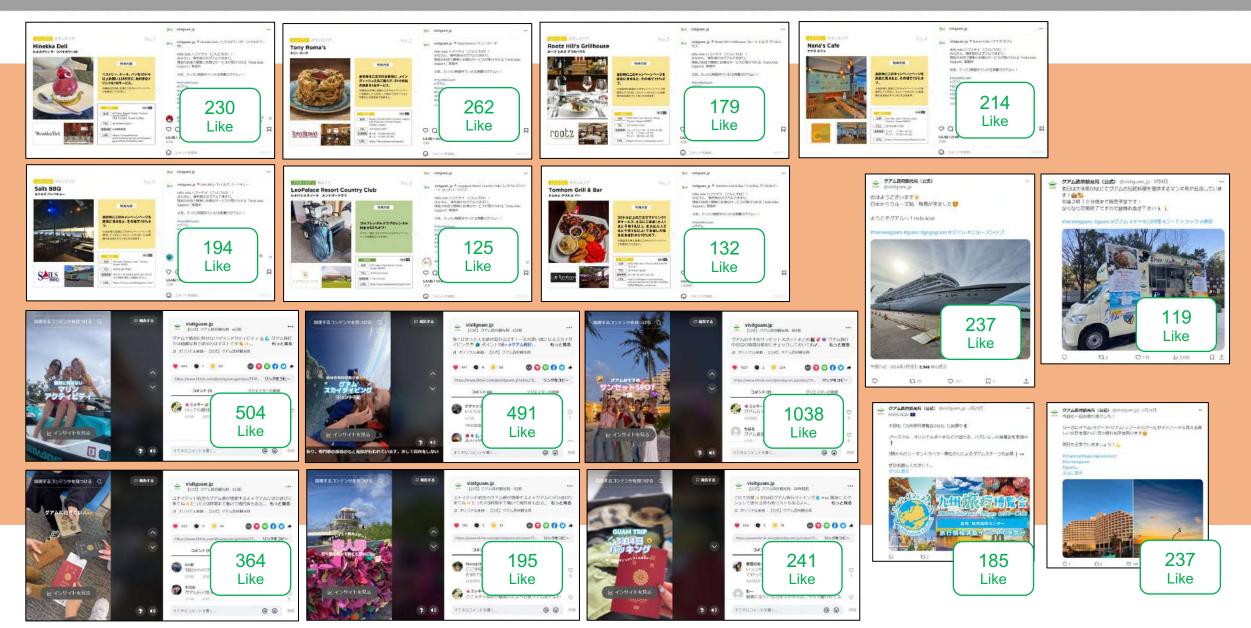
FUK Market: Momochihama Store Program scheduled to air March 15 and 22





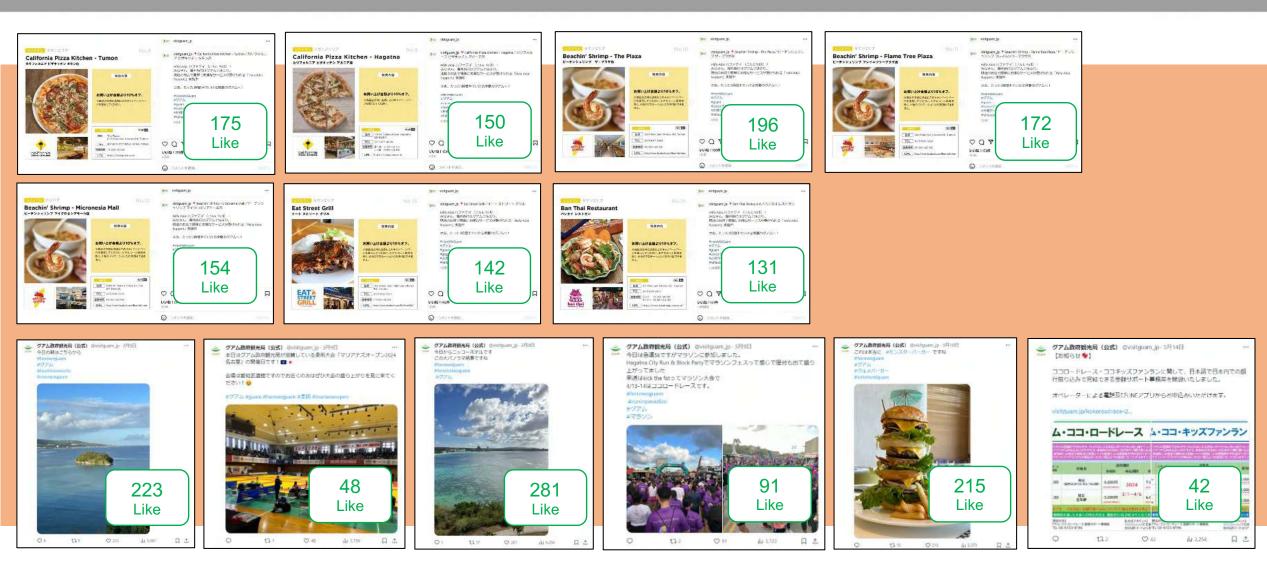
SNS HIGHLIGHT





SNS HIGHLIGHT













ココロードレース (Guam Ko'ko' Road Race)



80回解放記念イベント (80th Liberation Event)

アガット・マンゴー・フェスティバル

ングス・グアム・ワールドテニスツ

(King's Guam World Tennis Tour)

(Agat Mango Festival)



グアムマイクロネシアアイランドフ エア (Guam Micronesia Island Fair)







NULTRIBUTION CONTRACTORS OF TAXAGE - REPORT

WEEKLY GUAM

Must see in 2024! Recommended upcoming events.

Guam has a lot of fun events planned for this year. There are many events that take place only once a year that we hope tourists will participate in. By participating in these events, you will be able to experience precious time that can only be experienced by those who visit Guam at that time of year, moving experiences that cannot be experienced on a normal trip to Guam, and enjoyable interactions with the local people, making your trip to Guam even more memorable. In this issue, we will provide you with information on recommended events for 2024.

- Guam Coco Kids Fun Run
- Koko Road Race
- Guam Micronesia Island Fair
- Agat Mango Festival
- King's Guam World Tennis Tour
- 80th Liberation Event

Various other local events are also being held. Please enjoy your time with the people of Guam.





GLAM

PICK UP

を紹介♪

TRAVEL

ENTERTAINMENT

00

ARTMAKE

GLAM DIGITAL MEDIA



LIFESTYLE

グアムでおすすめのハンバーガー店6選!おすすめメニューやアクセス

アメリカンリゾートのグアムでは、ハンバーガーが人気グルメの1つです。ローカルの人も日常的にハンバーガーを食べてお り、グアムにはレベルの高いハンバーガー店が揃っています。

せっかくグアムに行くのなら、アメリカ文化らしいハンパーガーを食べてみたいもの。

REALITY

この記事では、グアムでおすすめのハンバーガー店を6店舗、厳選して紹介します。ハンバーガー店の特徴やおすすめメニュ ー、アクセスを紹介しているので、グアムでハンバーガーを食べたいと考えている方は、ぜひ参考にしてみてください!





Six recommended hamburger restaurants in Guam! Introducing menus and accessibility.

In Guam, an American resort, hamburgers are one of the most popular gourmet foods. Local people also eat hamburgers on a daily basis, and Guam has a variety of high-level hamburger restaurants.

If you are going to Guam, you may want to try a hamburger that is typical of American culture.

In this article, we will introduce six hamburger restaurants in Guam that we have carefully selected and recommend. The features of the hamburger restaurants, their recommended menus, and accessibility are introduced, so if you are thinking of eating hamburgers in Guam, please refer to this article!

Table of Contents

メスクラドス (Meskla Dos)
 ハンブロス (Hambros)
 ジャック・イン・ザ・ボックス (Jack in the Box)
 モサズジョイント (Mosa's Joint Restaurant)
 ジェフズ・パイレーツ・コーブ (Jeff's Pirates Cove)
 スタックス スマッシュバーガーズ (Stax Smash Burgers)
 Summary: Enjoy American hamburgers in Guam!

SOUTH KOREA

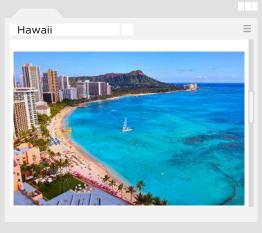


KOREA MARKET INTELLIGENCE



TRAVEL TRADE UPDATE

"Competitive destinations introducing new policies and initiatives for tourism development."



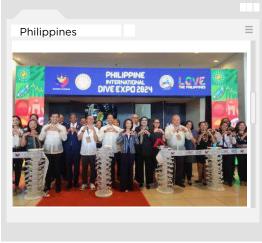
< Hawaii >

- Hawaii is pushing for a tourism tax of \$25 per person, planning to implement the law starting as early as this spring.
- The government expects to earn \$68 million annually from the collection, which was made to protect its natural environment and prevent disasters.



< Thailand >

- The government launched new campaign to assure tourists of their safety when travelling in the country.
- Foreign tourists will receive medical coverage of up to \$14,000 in case of accidents and compensation of up to \$28,000 in the event of death.



< Philippines >

- Philippines reaffirmed its commitment for sustainable tourism, particularly the dive tourism development.
- It recently held Philippine International Dive Expo 2024, offering expansive networking prospects for dive decisionmakers, communities, and individuals through value-added components.



MARCH AIRLINE SCHEDULE

•INCHEON - GUAM

*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Korean Air	KE421	DAILY	09:15	14:35	10,412
Korean Air	KE423*	DAILY	19:05	00:20+1	276
	7C3102	DAILY	10:05	15:25	5,859
Jeju Air	7C3106	DAILY	20:10	01:35+1	5,859
Jin Air	LJ915	DAILY	09:35	14:50	5,859
T'way Air	TW303	DAILY	10:00	15:30	5,859
	34,124				

*KE423: will be suspended from March 3rd

• BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity	
Jeju Air	7C3154	4/W (WED/THU/SAT/SUN)	21:35	02:30+1	3,213	
Jin Air	LJ929	DAILY	20:55	01:55+1	5,670	
	TOTAL					

TOTAL OUTBOUND SEAT CAPACITY: 43,007 SEATS



APRIL AIRLINE SCHEDULE

•INCHEON - GUAM

*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Korean Air	KE421	DAILY	09:45	15:15	8,160
	7C3102	DAILY	10:40	16:05	5,670
Jeju Air	7C3106	DAILY	20:20	02:00+1	5,670
Jin Air	LJ913*	DAILY	09:40	15:05	5,670
T'way Air	TW303	DAILY	10:00	15:30	5,670
	30,840				

*LJ913: flight number changed from LJ915 to LJ913

• BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jin Air	LJ923**	4/W (WED/THU/SAT/SUN)	21:00	02:00+1	3,213
	3,213				

**LJ923 (flight number changed from LJ929 to LJ923): scheduled 4/W in April and will resume daily operation from April 30, 2024

TOTAL OUTBOUND SEAT CAPACITY: 34,053 SEATS

KOREA MARKET INTELLIGENCE



MAY AIRLINE SCHEDULE

•INCHEON - GUAM

*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Korean Air	KE421	DAILY	09:45	15:15	8,432
Jeju Air	7C3102	DAILY	10:40	16:05	5,859
	7C3106	DAILY	20:20	02:00+1	5,859
Jin Air	LJ913	DAILY	09:40	15:05	5,859
T'way Air	TW303	DAILY	10:00	15:30	5,859
	31,868				

• B U S A N - G U A M

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jin Air	LJ923	DAILY	21:00	02:00+1	5,859
	5,859				

TOTAL OUTBOUND SEAT CAPACITY: 37,727 SEATS

PR/ MARKETING EFFORT



MEDIA COVERAGE - FEBRUARY 22

S.Korea's Lotte Giants Hold Training Session for Guam Youth Baseball Players





가 물 문 내는 문 가 나 아니는 것을 하는 것을 다 있다. 것을 다 아니는 것을 다 아니라. 이 것을 다 가 가 물은 여러 (Aluam L-15 National Saam) 등 권 면지의 유 소년 될 소속 선수들이 참여했으며 장가자들은 여러 그룹으로 나뉘어 투구, 하게, 수비 훈련을 받았다. 분대 자이언츠는 쉽기자들에게 공식 여구 오 · 안더세츠를 기념품으로 제공했다.

문언에 참여한 패트릭 앞바라츠(Pastick Alvenne) 선수는 '프로 선수 및 코치님들께 직접 레스블 보고 전문적인 조언을 얻게 되어 너무 영광이었다. 전수받은 일을 바만으로 열심히 영습해서 물



롯데자이언츠, 괌 훈련 기간 중 괌 유소년 선수단 특별 훈련 지원

[N]영상 4] 관련부 관련성이 유용하는 못해지여있는데 운전지를 지원했다. 못해지아있는는 기간 동안 선수들과 전치한지 않 관련 및 해외해제이 선생[Duarn Department of Parks] creationed 영어에 한 유소선 선수들을 위한 특별 아구 문양 사람을 한 방향다.



+소년 야구타 대상 특별 추권 세선을 개최해 뉴길을 끌었다.

동생 야구 추천 술 전했었다.

야구 전지훈련 장소로 떠오르는 괌

로데 자이언츠, 괌 유소년 야구단 대상 특별 윤련 세션 개최 '호평' 코침 스테프 및 선수들, 광 지역사회와 접업 현지 유소년 야구 지도

皮이 프로는 물론 아마야구 전호지로 강광을 받고 있는 가루대 분대자이어즈가

한국 프로야구 토태 자이언츠 선수들과 코지진이 容 공원 및 레크리에이선부

warn Department of Parks and Recreation)와 협력해 용 유소년 선수들을 위한

지난 10일 토요일 요주 2시부터 4시까지 데데도 스포츠 컴플레스에서 진행된 이

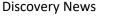
번 특별 훈련은 김태형 감독, 정상로 묘치, 김민후 묘치, 그리고 영론 코치미 지도

이야 전쟁되었으며 후 24명의 참 유소님 선수들이 훈련해 잡어져 지어야지 크지

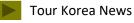
롯데 자이언츠, 20여일간 '괌 유소년 야구단' 특별 훈련, 야구 지 리아~소성한 가지] 영향부관광형은 한부 프로마구 부대 티이언즈 선수들과 코지컨이 좀 응용 및 레그리에 보험 철리에 한 유소난 선수를 위한 특별 무구 운전을 지난 10일 대체로 스모츠 참물적스세서 실시했다고 밝혔

1년 특별 중 전문 대부학 대부, 한 6호 전자, 강전호 공자, 그리고 대한 공자에 다도 하여 전쟁대원으며 R 34명이 관 난 전소율이 좋았어 있어야 자리면은 감지진 및 선수물 전부터 열린 노부부 및 기술을 전소량했다. 1월 중관에는 중 리를 리그Gaam Little Uaiguel 및 합련Cal Robert, 중 Uri 5 국가대표합Gaam Uri 5 National aero 등 원 전지의 유수선 및 소속 친구들이 참여했다. 참가자들은 여러 그르드로 나뉘어 두구, 세빈, 수세 혼란을









PR/ MARKETING EFFORT



MEDIA COVERAGE - FEBRUARY 28

GVB Korea launched 'Color of GUAM' online promotion





KOREA MARKETING ACTIVITIES

0













괌 정부 관광청 한국사무소의 소식

🧕 광 정부 관광청 한국사부소

[이벤트] Color of Guam 소문내기 이벤트 🥁 괌 디지털 혐메인을 개인 블로그에 공유해주시면 공유 인증을 남겨주신 분들 좀 추첨을 통해 선물을 드립니다! 초간단 캠페인 소문내기 이벤트에 지금 바로 참여해보세요











SNS WEEKLY ACTIVITY: FEBRUARY 19-23, 2024 THEME: COLOR OF GUAM ONLINE PROMOTION

KOREA MARKETING ACTIVITIES

0

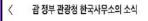










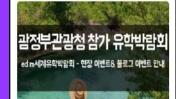


🌖 🛛 점부 관광청 한국사무소 1월 2일 관

[2024 ed:m 세계유학박람회 📏] 괌 부스로 놀러와 선물 받 아 가세요! 광 유학 또는 어학연수에 관심 있었다면 주목! 3월 둘째 주 코 엑스에서 열리는 단일 유학원 개최 국내 최대 유학박람회 'ed:m 세유학박림회'에 광정부관광청이 참가한다는 소식!

÷

다양한 현장 이번트와 블로그 이벤트를 지금 바로 확인해보세 QI



[2024 ed:m 세계유학박람회 %] 괌 부스로 놀러와 선물... 하국에서 가장 기까유 미국럽인 참 같은 미국의 고육 시스템과 프로blog.naver.com



Verbard 1982 PM/s-Birrowl 10 https://dia.org analya yan ta sa hina na sang ta sa sa sa 광정부관광첨 참가 유학박람회









SNS WEEKLY ACTIVITY: FEBRUARY 26 - MARCH 1, 2024 THEME: ED:M EDUCATION FAIR







TAIWAN'S EVA AIR RESTARTS DIRECT FLIGHT TO MATSUYAMA IN JAPAN



EVA Air resumed direct flights between Taoyuan and Ehime Prefecture in Japan on Wednesday (March 6). The airline said it will operate weekly flights on Wednesday and Sunday, according to CNA. Meanwhile, to meet demand for the upcoming cherry blossom season, it will offer two additional flights on Thursdays and Saturdays between March 20 and April 30.

The Taiwanese carrier said that flights will leave from Taoyuan International Airport at 6:25 a.m. to Matsuyama Airport, while return flights to Taoyuan will leave Matsuyama at 11:05 a.m., per CNA.

EVA Air began service to Matsuyama in July 2019, but suspended the service during the COVID-19 pandemic, said EVA Air President Clay Sun at a Wednesday event for the inaugural flight. The route will be serviced by an A321-200 plane, which has eight business class seats and 176 economy class seats.



TSAI WELCOMES MICHIGAN OFFICE IN WHITMER MEETING

An office established by the state of Michigan in Taiwan should lead to closer bilateral exchanges and bring fruitful results, President Tsai Ing-wen (蔡英文) said yesterday during a meeting with Michigan Governor Gretchen Whitmer. Whitmer, who is visiting Taiwan for the second time since September last year, announced the opening of the Michigan Taiwan Office on Monday. In welcoming the governor, Tsai praised Michigan as a "global hub" for the automotive industry and a place where many Taiwanese auto parts businesses have invested.

In the past few years, Taiwan and Michigan have also signed a memorandum of understanding on economic and trade cooperation to deepen bilateral ties, she said. "With Michigan's automotive and semiconductor sectors, and expertise in microelectronics research, and Taiwan's electric vehicle and semiconductor supply chains," the two sides can establish secure supply chains and industrial clusters, the president said.

Whitmer said her administration and Michiganders "view the free exchange of goods and services, cooperative investment and students of all ages as essential to our relationship, as these all strengthen the bonds between Taiwan and the US." "We are excited to announce the opening of a State of Michigan Taiwan office. The office will further strengthen the economic and cultural ties between Taiwan and Michigan," she said.



TAIWAN NEWS





PRESIDENT TSAI RECEIVES CENTER FOR AMERICAN PROGRESS DELEGATION

President Tsai Ing-wen received a delegation from Washington-based think tank Center for American Progress at the Presidential Office March 13 in Taipei City, pledging to expand cooperation with Taiwan's like-minded partners to preserve regional peace and stability while promoting global prosperity.

The group was led by former U.S. Senator and CAP Chair Thomas Daschle; former House Rep. David Price; and former Undersecretary of Defense Michèle Flournoy. Tsai welcomed the visitors and lauded CAP as a prominent think tank whose policy recommendations are highly regarded by the U.S. government.

According to the president, in addition to sharing the values of freedom, democracy and respect for human rights, Taiwan and the U.S. are important economic partners, as evidenced by the first agreement concluded last year under the Taiwan-U.S. Initiative on 21st-Century Trade. She said Taiwan looks forward to addressing the issue of double taxation as soon as possible to create a mutually beneficial investment environment. Tsai also took the opportunity to thank the visitors for their contributions to issues that affect Taiwan, as well as the international community. Their visit highlights the close Taiwan-U.S. bond, she said, adding that Taiwan is eager to share its experience in public health and net-zero transition with the rest of the world.



CAL TO LAUNCH DIRECT FLIGHTS TO SEATTLE ON JULY 14

China Airlines (CAL) is to add the US Pacific Northwest to its network of destinations starting on July 14, when it begins nonstop service between Taoyuan and Seattle, the Taiwanese carrier said yesterday.

It would operate five flights a week using an Airbus A350-900, with departures every Monday, Tuesday, Thursday, Saturday and Sunday from Taiwan Taoyuan International Airport, CAL said in a statement, adding that the flights would leave at 11:30pm and arrive in Seattle at 7:50pm the same day. Return flights would take off at 1:40am from Seattle and arrive at Taoyuan airport at 5:05am the following day, it said.

The addition of nonstop service to Seattle represents an important step in the airline's expansion of its North American network as it seeks to take advantage of robust demand for travel between Taiwan and the US, the airline said. Last year, more than 50 million travelers passed through Seattle-Tacoma International Airport, making it the largest airport in the northwestern US.

CAL currently flies 40 weekly return fights to five major North American cities – New York; Los Angeles, San Francisco and Ontario in California; and Vancouver.



TAIWAN NEWS

MOFA THANKS TUVALU FOR FIRM SUPPORT OF BILATERAL RELATIONS

The Ministry of Foreign Affairs expressed gratitude to Tuvalu for its statement reiterating the long-standing bond between Taiwan and Tuvalu. According to the MOFA, Feleti Teo was sworn in as prime minister of Tuvalu. Following his inauguration Feb. 28, the government released a statement of its priorities, in which the new administration made special mention of enhancing ties with Taiwan.

Since the establishment of official diplomatic ties 45 years ago, Taiwan has collaborated with Tuvalu in various fields based on the countries' shared values of democracy, freedom, respect for human rights and the rule of law. The results of these cooperative efforts have been widely recognized by the people and government of Tuvalu, the MOFA added.

The ministry emphasized that Taiwan has always had a high regard for its deep links with Tuvalu and expressed sincere appreciation for the ally's expressed intention to advance the two-way relationship. Taiwan will continue to work hand in hand with Tuvalu to benefit citizens of both countries and to create peace, prosperity and sustainability for the Indo-Pacific, the MOFA said. (POC-E)







COMPETITORS

JAPAN: An increasing number of cruise ships are visiting Tokyo as tourism rebounds to pre-pandemic levels, with a docking facility in the capital operating at full capacity after years of limited service to avoid spread of the novel coronavirus. The Tokyo International Cruise Terminal on Tokyo Bay will have 11 visits by cruise ships, including the Queen Elizabeth of Britain, by the end of this month, up from 10 a year ago, and 13 visits in April, up from nine, according to the Tokyo metropolitan government. (March 13)

KOREA: In today's era, South Korea stands as a towering cultural phenomenon, influencing global trends through its cinema, television, and music. The nation's swift ascent to international prominence, known as the Korean Wave or hallyu, reflects not just its innovation and resilience but also its unique journey of crafting a new national identity. The "Hallyu! The Korean Wave" exhibition is a tribute to this remarkable journey, presenting around 250 items that range from traditional Korean art to modern pop culture artifacts. This showcase, featuring costumes of K-pop icons, works by renowned designers like Park Sohee and Minju Kim, and collaborative artworks that span the Korean divide, not only highlights South Korea's dynamic cultural scene but also underlines its potential to attract tourists from all walks of life. (March 13)

MALAYSIA: The Malaysian Association of Hotels (MAH) will host its inaugural domestic tourism fair to mark its 50th Anniversary this year. This two-day consumer event will take place at Pavilion Bukit Jalil, Kuala Lumpur, starting on July 6. (March 14)

THAILANE: In a first for the travel and tourism sector within the Kingdom of Thailand, renowned accommodation and lifestyle leader, Minor International, has committed to lower emissions and conserve precious water. For Thailand, tourism remains a critical source of foreign exchange, supporting economic and social development. Before the global pandemic hit Thailand, tourism contributed to an estimated 21.9 per cent. (March 14)

SINGAPORE: In an effort to streamline border crossings and minimize waiting times, Singapore is rolling out a novel system that will facilitate drivers to enter the country hassle-free through two land checkpoints. They can now get to use a QR code instead of traditional passports to enter the country. The Immigration & Checkpoints Authority (ICA) of Singapore has announced that, commencing March 19, travelers arriving or departing via the Woodlands and Tuas checkpoints can generate a single QR code prior to their arrival, simplifying the clearance process for all occupants in the vehicle. (March 13)

TAIWAN AIRLINE UPDATES



CURRENT ROUTE IN **OPERATION:**

CHINA AIRLINES WCHINA AIRLINES

• March operations schedule available

EVA AIR EVAAI

- TPE to Tokyo, Osaka, Seoul, Hanoi, BKK, Manila, Jakarta, Bali, Singapore, Ho Chi Minh City, LA, San Francisco, New York, Vancouver, London, Hong Kong, Macao, Paris, Seattle (Daily)
- TPE to Kuala Lumpur, Brisbane (three flights per week)

STARLUX AIRLINES 🗲 STARLUX

- Macau Dailv
- Penang Daily
- Bangkok Daily
- Osaka Daily
- Tokyo Daily
- Kuala Lumpur Daily
- Ho Chi Minh City Daily
- Manila Monday, Wednesday, Thursday, Friday, Saturday
- Singapore Daily



CI March **Operation Schedule :** ^{Sechina} Airlines

Location					
North America	Operation Schedule	Southeast Asia	Operation Schedule	Southeast Asia	Operation Schedule
Los Angeles	Daily	Bangkok	Daily	Ho Chi Minh City	Daily
Ontario	Daily	Singapore	Daily	Hanoi	Daily
San Francisco	Daily	Jakarta	Daily	Manila	Daily
Vancouver	Daily	Kuala Lumpur	Daily	Bali	Daily
New York	4 flights/week	Penang	Daily	Da Nang	4 flights/week
		Cebu	5 flight/week	Phnom Penh	3 flights/week
		Chiang Mai	4 flights/week	Yangon	3 flights/week
		Palau	2 flights/week	Kota Kinabalu	2 flights/week
				Brunei	1 flight/week

TAIWAN AIRLINE UPDATES



CI March Operation Schedule :

SCHINA AIRLINES

Location							
Europe	Operation Schedule	Oceania	Operation Schedule	Northeast Asia	Operation Schedule	Northeast Asia	Operation Schedule
Amsterdam	3 flights/week	Sydney	6 flights/week	Nagoya	Daily	Busan	Daily
Frankfurt	Daily	Melbourne	5 flights/week	Fukuoka	Daily	Okinawa	Daily
London (Heathrow)	2 flights/week	Brisbane	6 flights/week	Osaka	Daily	Hokkaido	Daily
Roma	3 flights/week			Tokyo(HND)	Daily	Takamatsu	5 flights/week
Vienna	4 flights/week			Tokyo(NRT)	Daily	Hiroshima	4 flights/week
Prague	2 flights/week			Seoul(ICN)	Daily	Hong Kong	Daily
				Seoul(GMP)	3 flights/week	Shanghai	Daily

TAIWAN AIRLINE UPDATES



Airlines	GTO Contact	Updates
		China Airlines plans to operate three charter flights from TYO to
EVA AIR 長榮航空	3/15 Gary Wang, Executive Vice President	No updates for this week.
STARLUX 星宇航空	3/15 Patience Hsu, ■ Manager	No updates for this week.
Philippine Airlines	3/15 Jason Chen, Area Manager - Taiwan	No updates for this week.
royalair	3/15 Steven Shih, General Manager	Expected to start planning transportation capacity from Taipei to Guam in June 2024, with regular flights every five days (estimated eight flights per month).



2024 TAIWAN LANTERN FESTIVAL IN TAINAN SWITCH ON CEREMONY

- February 24, 2024
- The Tourism Administration and Tainan City Government invited GTO to be one of the VIPs to attend the 2024 Taiwan Lantern Festival
- During the ceremony, Felix met with trade partners and the Kaohsiung Branch Office from AIT



Felix, Director of GTO, Simon, Tsai, Chairman of Tainan Association of Travel Agents, Tsung-Yu, Tsai, Chairman of Kaohsiung Association of Travel Agents, Po-Jen, Hsiao, Chairman of Travel Agent Association of R.O.C., Taiwan



Felix, Director of GTO, Neil, H., Gibson, Branch Chief of American Institute in Taiwan (AIT)

CIP 2024 AUSTRONESIAN CULTURE COLLECTION BOOK LAUNCH

- February 29, 2024
- Mr. Lee Kang-Ning, Section Chief Department of General Planning in CIP, invited GTO to attend the Austronesian Culture Collection book launch
- The two newly launched books focus on the history and motivations of the ancient Austronesians for immigration and the paths they chose.





2024 AMERICAN & CENTAL AMERICAN AGRI/FOOD PRODUCTS SHOWCASE • ORENING 2024

- As the President of ASOA, Felix was invited to give the opening remarks during the opening ceremony of the 2024 American & Central American Agri/Food Products Showcase
- In addition to the ASOA members who participated in the showcase, countries from Central America, including Belize and Guatamala, also participated
- The ambassador of both Belize and Guatamala attended the opening ceremony to show their support







MEETING WITH NATIONAL ASSOCIATION OF SMALL & MEDIUM ENTERPRISES, R.O.C.

- March 1, 2024
- NASME expressed interest in a formal meeting with the ASOA President to introduce their newly established friendship group for small and medium enterprises in Taiwan.
- NASME shared their annual calendar and mentioned their plan to hold 6 forums/seminars this year, providing a platform for U.S. and Taiwan businesses to exchange ideas and foster partnerships.



MICHIGAN TAIWAN OFFICE OPENING RECEPTION

- March 4, 2024
- Michigan State established an office in Taiwan and invited GTO to the opening ceremony as the president of ASOA.
- The Governor of Michigan State also traveled to Taiwan to attend the ceremony, along with many government officials.



Felix, Director of GTO, Gretchen Whitmer, Governor of the state of Michigan



MEETING WITH ROYAL AIR TAIWAN OFFICE AIT'S SELECTUSA HIGH-TECH SEMINAR

royalal

- March 11, 2024
- GTO met with Royal Air Taiwan Office to discuss the possibility of starting direct flights from Taipei to Guam.
- Royal Air is expected to start planning transportation capacity in June 2024, offering regular flights 5 times a week.
- The flights will be open for FIT and group bookings.
- Royal Air's existing aircraft type is a A320, with 180 seats, all in economy class.
- Estimated round-trip fare would be \$400 USD with a 9:00 AM departure and 3:00 PM arrival.
- Returning flight would depart GUM at 4:00 PM and arrive in Taipei at 6:00 PM.



Steven Shih, General Manager of Royal Air, Felix, Director of GTO, David Wang, Chairman of Royal Air



- ASOA was invited to one of AIT's seminars and prepared 100 sales kits, each containing brochures and programs from member states.
- GTO promoted Guam's MICE program and collected around 29 business cards
- AIT Commercial Section Chief Betsy Shieh suggested for more co-ops with ASOA for the rest of the year.





NR MONITOR

PR/AD UPDATES

For the week of March 9 – March 15, a total of 1 exposure was monitored including:

- TV Exposure: 0
- Online Exposure: 1
- Newspaper: 0
- Social Media: 0

1 of the news reported that Focus on Guam defense! US Missile Defense Agency demands US\$10.4 billion. Newtalk新聞 觀點 討論區 投票 議題 #虐童案 網灯 牛活 旅游 科技 財經 鳥軍宣稱擊沉俄軍租用油輪 傳俄聯邦空降司令喪生 著重關島防衛!美飛彈防禦局2025年索要104億美金 Newtalk新聞| 國際 |李建雄综合報導 < 分享 🗛 字級 🎥 追蹤 📕 收藏 🖵 留言 發布 2024.03.12 | 18:11 美國在關島的軍事基地。 圖:翻攝自臟訊網 美國飛彈防禦局(MDA)首次提出在下一財年減少資金投入的要求,這一消息根據 MDA 公 佈的資料顯示,到 2025 年,MDA 要求的資金總額為 104 億美元,相比去年 3 月所宣布的總 額減少了約5億美元。 這標誌著 MDA 近 20 年來首次未向五角大廈公開預算請求。而國防部在 11 日提供的預算摘 要中並未詳細說明 MDA 在研發、採購、營運和維護以及軍事建設方面的需求。



PHILIPPINES

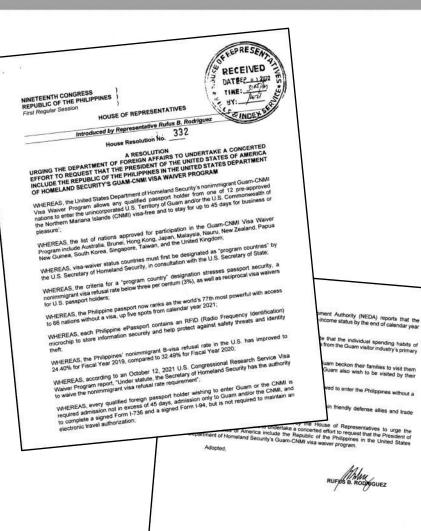




HR NO. 332 PASSES FOREIGN AFFAIRS COMMITTEE

On March 11, 2024 the House of Representatives Foreign Affairs committee unanimously passed House Resolution No. 332. Authored by Congressman Rufus Rodriguez and co-authored by Congressman Edwin Olivarez, HR No. 332 is a resolution urging the Department of Foreign Affairs to undertake a concerted effort to request that the President of the United States of America include the Republic of the Philippines in the Guam-CNMI Visa Waiver Program. All attending members of the Foreign Affairs committee agreed to become co-authors to HR No. 332.









LONG WEEKENDS, EXPERIENCES TOP FILIPINO TRAVEL CONSIDERATIONS

Long weekends and experiences in a destination topped most Filipinos' considerations when planning a trip locally or abroad, a survey from 2023 to the early part of the year found. Travel Pulse 2024, a study conducted by travel booking platform Klook, showed that 73 percent of Filipinos like to take advantage of long weekends, planning staycations, and other bookings during special occasions.

The study also found that 63 percent of those who have plans of traveling in 2024 have already booked tickets, accommodations, or activities for their trip, most likely in anticipation of the long weekends and other special occasions. From 2022, Klook Philippines general manager Michelle Ho said bookings through their platform also tripled, with the average cart size of its user increasing by 21 percent last year.

The Study said 76 percent of the respondents are already making plans to travel abroad. When Filipinos planned overseas trips in 2023 and early 2024, the study found they visited nearby destinations prioritizing sightseeing, shopping, and outdoor adventures. The majority of Filipino travelers typically budget around PHP15,000 to PHP50,000 for their overall spending, Klook said.

In addition, it observed that social media plays a huge role in the present travel landscape, with millennials (90 percent) and Gen Zs (100 percent) gathering travelrelated information online. Facebook, which is preferred by millennials, was considered the go-to platform for travel-related information, followed by YouTube, TikTok, and Instagram.



TRAVEL REMINDERS FOR HOLY WEEK 2024

Philippine Airlines issued a travel advisory for passengers planning to travel during Holy Week (March 24 - March 31, 2024). PAL anticipates a large volume of passengers travelling by air to, from and within the Philippines.

Below are a few reminders to help travelers prepare and plan for a smooth journey:

- Skip the lines. You may check-in via our website or the PAL mobile app within 24 hours to 1 hour before your flight.
- Stay within your free baggage allowance.
- Hit the road earlier to get to the airport on time. Expect heavy traffic, especially in the bigger cities like Manila and Cebu, so leave home extra early.
 - As early as three (3) to four (4) hours before departure for domestic flights at NAIA Terminal 2
 - As early as four (4) to five (5) hours before departure for international flights at NAIA Terminal 1
- Check before you fly. It's a good idea to check the latest update on the status of your flight by logging on to our website, <u>philippineairlines.com</u>.
- Make sure you have a valid passport, IDs, and travel documents.





ENHANCEMENTS ON THE PHILIPPINE TRAVEL INFORMATION SYSTEM (ETRAVEL)

The Philippines' Bureau of Customs (PH BOC) Baggage Declaration Form and the Customs Currency Declaration Form are now integrated in the eTravel System together with the Bureau of Quarantine's Health Declaration Form and the Bureau of Immigration's Departure and Arrival cards.

This move is in line with the government's digitalization efforts to consolidate all Customs, Immigration and Quarantine (CIQ) forms in one electronic platform. All passengers arriving in the Philippines (international arrivals) and Filipino travelers departing from the country (PH) must register on the E-Travel portal before their flights.

FOR ARRIVING PASSENGERS: Register within seventy-two (72) hours prior to your scheduled time of arrival in the Philippines.

FOR DEPARTING PASSENGERS (Filipino Passengers only): Register within seventy-two (72) hours prior to your scheduled time of departure from the Philippines.

For more information, please visit etravel.gov.ph.





NEW NAIA TERMINAL EYED AT NAYON SITE

A new passenger terminal will rise at the Ninoy Aquino International Airport (NAIA) in three years, as part of the project of the new concessionaire led by San Miguel Corp. (SMC) to expand the country's premier gateway to accommodate the growing demand for air travel.

SMC president and CEO Ramon Ang said the project would enable Filipinos to feel the benefits of privatizing NAIA as early as possible. The new NAIA Infrastructure Corp., headed by SMC, will put up the new building near Terminals 1 and 2.

Ang said that the terminal would have at least 50 concourses, which would significantly push up the capacity of the airport in handling flights and passengers. Ang hopes to clear up to 30 percent of space at Terminals 1, 2 and 3 that can be used to accommodate passengers.

The building would also have parking spaces for as many as 9,000 vehicles. Ang said concessionaire would resolve the vehicle congestion at NAIA by as early as next year. The operator will develop a direct access road from NAIA Expressway (NAIA-X) to Terminal 3 to improve the traffic flow within and around the airport. The goal is to enable motorists to go in and out of NAIA within a 10-minute timeframe. SMC holds the concession for the Skyway System and NAIA-X, both of which are linked to NAIA.







PH VOWS TO SUSTAIN ROUTE DEVELOPMENT EFFORTS AS CLARK WINS ROUTES ASIA

The Philippine government reiterated its commitment to sustaining its route development efforts as Clark International Airport (CRK) bagged a 2024 Routes Asia award. CRK was named as the Routes Asia 2024 winner under the 5 Million Passengers Category, recognizing its airport and destination marketing.

This achievement reflects the dedication of the travel and air transport team and the resilience of CRK, showcasing its remarkable growth and positive impact on the aviation and tourism industries. The Department of Tourism has been proactive in working with the Department of Transportation and other stakeholders to further increase connectivity in the country. Among the agency's first directives under the Marcos administration was to lobby for the full maximization of the country's regional gateways, including Clark.

In 2023, CRK handled nearly 2 million passengers, a 160 percent increase from the previous year. Some of the local routes catered to by the airport are the country's prime destinations – Palawan, Cebu, and Boracay.



PHILIPPINES AIR PASSENGER VOLUME BALLOONS TO 50 MILLION

Air travel in the Philippines ballooned by more than half to 50.18 million passengers in 2023, but remains a mile behind pre-pandemic peak as demand for international flights is slow to pick up. Based on records from the Civil Aeronautics Board (CAB), air travel in the country increased by 55 percent last year from 32.33 million in 2022, but is behind by 16 percent from the 2019 level of 60.07 million.

On one hand, domestic passenger volume grew by 29 percent to 28.97 million last year from 22.5 million in 2022, lifted by the reopening of pre-pandemic routes and the return of local demand. Digging deeper into the data, domestic air travel is close to recovering to its 2019 level of 29.54 million passengers. This trend can be observed in almost all countries in the world, as governments promote flying to local destinations to boost the domestic economy from the pandemic shutdown.

The Centre for Aviation estimates that airlines in Asia and the Pacific recovered 85 percent of their pre-pandemic capacity in 2023, trailing their counterparts in North America and Europe where operations are back to 100 percent.

NOW IS BEST TIME FOR PAL TO SELL



According to analysts, this is the best time for flag carrier Philippine Airlines (PAL) to sell a portion of the company, as investors are attracted to buy into it with travel and tourism picking up momentum. Philstocks Financial Inc. assistant research manager Claire Alviar said PAL could use the resurgence of the aviation

industry to raise fresh funds for future projects. Alviar stated that injecting fresh funds into the company would be beneficial to meet the growing demands in air travel and create more earnings opportunities for PAL.

The Tan family is reportedly open to selling as much as 25 percent of the airline, acknowledging the possibility that investors will be attracted to buying into PAL for its financial potential. The flag carrier generated P120.08 billion from passenger operations, flying 11 million guests during the period.



The eTravel Registration is required for all passenger entering or leaving the Philippines by air or sea, including Philippine passport holders. Complete the eTravel Registration here: https://etravel.gov.ph/



• PAL continues to operate at Terminal 1 at NAIA.

Manila-Guam-Manila

• **Daily** PR110 Depart MNL 22:05 / Arrive GUM 03:55 PR111 Depart GUM / Arrive MNL

Popular PAL Flights Deals to Guam!

MNL to GUM	CEB — GUM	CEB — GUM
Apr 08-105, 2024	May 21-28, 2024	Jun 01-08, 2024
From US \$488*	From US \$566*	From US \$636*
Round Trip Economy	Round Trip Economy	Round Trip Economy

https://flights.philippineairlines.com/en/flights-to-guam

*Fares displayed have been collected within the last 48 hrs and may no longer be available at time of booking. Quoted fairs includes taxes, fees, and surcharges except PH Travel Tax paid at the airport.



• UA operates at Terminal 3 at NAIA.

Manila-Guam-Manila

Daily

 UA184 Depart MNL 22:55 or 23:50 / Arrive GUM 04:45
 or 5:50
 UA183 Depart GUM 19:20 / Arrive MNL 21:10

 Tues/Fri
 UA192 (via Koror) Depart MNL 22:25 / Arrive GUM 06:10

Featured Daily Fairs for Flights from MNL to GUM

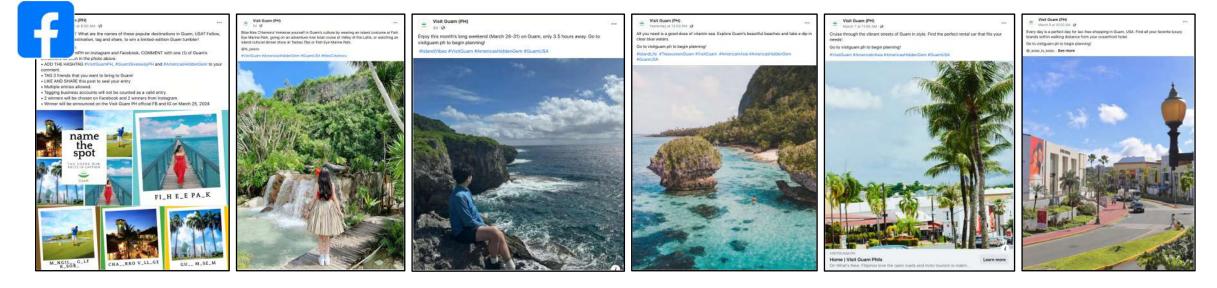
March 2024	April 2024	May 2024	
From US \$481*	From US \$366*	From US \$422*	
Round Trip Economy	Round Trip Economy	Round Trip Economy	

https://www.united.com/en-ph/flights-from-manila-to-agana-guam https://www.united.com/en-ph/flights-to-agana-guam?redirecturl=true

*Prices have been available for round trips within the last 48 hours and may not be currently available. For Economy class, fares listed may be Basic Economy, which is our most restrictive fare option and subject to additional restrictions.

PHILIPPINES MARKETING ACTIVITIES



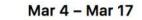


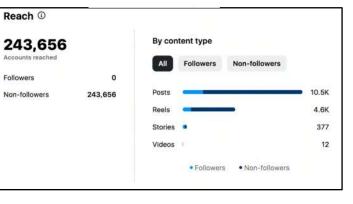


PHILIPPINES MARKETING ACTIVITIES









Top content based on reach



Engagement ① 3,269 By content interactions Accounts engaged Posts 668 Followers 219 Reels Non-followers 3,050 Stories Videos Live Followers and non-followers

Top content based on engagement

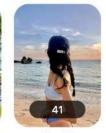


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Mar 12

Mar 16