

INDUSTRY REPORT

MARCH 14, 2025



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DESTINATION UPDATES



UPCOMING EVENTS



17th ANNUAL GUPOT CHAMORU/ CRAB FESTIVAL

Experience one of the island's largest annual celebrations. This event is a CHamoru celebration of southern hospitality featuring great food and barbecue, live music and dancing, Guam gifts and handcrafted items, friendly contests and carnival games for children.

For more information, please contact the Malesso' Mayor's Office at 671-828-8312 or 671-828-2941.



ibrasion | rongleon • Friday, April 25, 2025 5pm - 10pm • Saturday, April 26, 2025 12pm - 9pm Sunday, April 27, 2025 12pm - 9pm **Agana Heights** Mayor's Office Grounds Interested Vendors or Entertainers, please contact Angie or Genny at (671) 472-8285/6. the lillage. the tami

AGAÑA HEIGHTS COCONUT FESTIVAL

Join us in celebrating Agaña Heights' Coconut Festival. Residents and guests can expect a fun-filled weekend and will be able to support a variety of local vendors.

Games, activities, petting zoos, food trucks, more for the whole family to enjoy will be available to the public.

UPCOMING EVENTS



2025 KO'KO' WEEKEND

Join us this Ko'ko' Weekend at the Governor Joseph Flores Memorial Park in Tumon. The countdown begins for Guam's elite running event. The Guam Ko'ko' Kids Fun Run is a fun-filled family event for children ages 4-12 years old. The Guam Ko'ko' Road Race features a four-person 5K relay and a Half Marathon.

Register online at VISITGUAM.COM/KOKO. For more details contact GVB at 671-646-5278.

KO'KO' KIDS FUN RUN Saturday, April 12, 2025

- .6K Ages 4 to 6
- 1.6K Ages 7 to 9
- 3.3K Ages 10 to 12

\$10 registration per child

KO'KO' HALF MARATHON & 5K EKIDEN RELAY Sunday, April 13, 2025

- Half Marathon (13.1 miles): \$40
- Ekiden Relay Race (3.1 miles): \$80 (\$20/person)



REGISTER ONLINE AT VISITGUAM.COM/KOKO

f /guamvisitorsbureau 🐻 @visitguamusa | For more details, go to visitguam.com/koko or contact GVB at 646-5278

GUAM-CNMI ETA



LESS PAPERWORK REQUIRED FOR TRAVEL TO GUAM OR CNMI UNDER VISA WAIVER PROGRAM

If you're eligible under the **Guam-CNMI Visa Waiver Program**, here's what you need to do:

- 1. Apply for a G-CNMI Electronic Travel Authorization (eTA), or
- 2. Complete Form I-736 before traveling.

Benefits of the eTA:

- Faster entry: No paperwork upon entry to Guam-CNMI.
- **Support available**: Email and online help are available from U.S. Customs and Border Protection (CBP).
- Increased security: CBP can pre-screen travelers prior to their arrival.

When to Apply:

• Recommended to apply <u>at least</u> **5 days before departure**.

eTA Validity:

- Valid for **2 years** or until the **passport expires**.
- A new eTA is needed if you get a new passport or change your name, gender, or nationality.
- Passports expiring in less than 6 months are not eligible for an eTA.

AS OF NOVEMBER 30, 2024 HARDCOPIES OF THE i-736 FORM ARE <u>NO LONGER AVAILABLE OR</u> ACCEPTED



Guam is just a click away with the new electronic travel authorization.







MANDATORY ELECTRONIC DECLARATION FORM

As of February 4, 2025, the Guam EDF is now MANDATORY upon entry into Guam. All persons arriving in Guam must comply with United States and Guam laws prior to their arrival. For your convenience, the form may be completed up to 72 hours prior to arrival date.



Access the Guam EDF from our GVB website or the Guam CQA website.

https://www.guamvisitorsbureau.com/ https://cqa.guam.gov/

EXPLORE GUAM - MAP





Walley of the Latte, LLC Big Cruises **Big Sunset Cruise** Blue Persuasion Dive Boutique Coco Paim Garden Beach O Duice Nombre de Maria Cathedral-Basilica FaiFai Powder Sand Beach Fish Eye Marine Park Fish Eye Tours Guarri Adventures Guam Bikini Island Club Com Guam Museum Guam Ocean Park C Guarn Plaza Resort & Spa Guam Tropical Dive Station Guam Zoological, Botanical & Marine Gardens 1 Iruka (Dolphin) Watching Adventure D Puntan Dos Amantes SandCastle, Inc. Skydive Guam Inc. G Star Tour 5 Super American Circus

- 1 Talofofo Falls Resort Park
- 3 Tropical Beach House Guam
- Turtle Tours
- O UnderWater World
- 2 Valley of the Latte Adventure Park Guam

Valley of the Latte, LLC

71) 789-3342

Valley of the Latte delivers a unique and once in a lifetime experience. As you travel along the Talofofo and Ugum Rivers, you will be transported to another time at the heart of Guam. Knowledgeable, friendly, and entertaining guides will share the rich history and culture of the Ancient Latte site, the local waters, the local wildlife, and ensure that you are smiling from start to finish. You will be welcomed by our living village, and guided through a breathtaking botanical garden and watch as canoes are hand crafted by Ulitao. The experience only gets better as our guides demonstrate how ancient Chamorros started their fires and show you traditional basket weaving techniques. The longer you are here, the more you realize, that this is the best way to experience Guam. Valley of the Latte is Guam's most popular eco-friendly destination, providing excellent service and quality, funfilled activities for travelers of all ages. Valley of the Latte was awarded the Golden Latte Award for the Most Outstanding Optional Tourism Tour on Guam 2016 and the Certificate of Excellence 2017, 2018, and 2019 from TripAdvisor. The Valley is the place chosen by the people of Guam to celebrate the rich cultural heritage of the island and share it's beauty with visitors of all ages. Over the years, thousands of guests and visitors to Guam have loved exploring the heart of the island and the Talofofo and Ugum rivers with us! We take pride in being Guam's only true eco-friendly and sustainable island extravaganza filled with all of the adventures one can imagine on land and in the waters. The Valley offers a variety of safe and exciting tropical adventures for the intrepid traveler, romantic couple escape, or childhood adventure of a lifetime. It is sure to keep you returning for more. We have also served as venue to special days such as weddings, school field trips, birthdays, company retreats, and more. Feel free to email info@vallevofthelatte.com for more information and if you have any questions. Find us: https://www.valleyofthelatte.com/valley-latte-mapcontact/



INDUSTRY PARTNERS: PLEASE UPDATE YOUR INFORMATION

Give visitors better access to your business, with GVB's digital map.

EXAMPLE 85"+ 10+ TRAVE, TRADE MICE MICEA WEDDNICE ABOUT GUAM CHAMORIO CLATURE EVENTS GUAM PLACES TO STAY THINGS TO DO PLANNING

Viels We

Valley of the Latte, LLC

Q Route 4 Talototo River, Talototo, GU, 96915

Phone: (67) 789-3342 Email info@valleyofheiate.com Add To Tri

ABOUT VALLEY OF THE LATTE, LLC

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Valley of the Latte delivers a unique and once in a lifetime experience. As you travel along the Talofofo and Ugum Rivers, you will be transported to another time at the heart of Guam. Knowledgeable, friendly, and entertaining guides will share the rich history and culture of the Ancent Email your updated info to: taylor.pangilinan@visitguam.com

CALLOUT FOR TOUR GUIDES



CONNECT WITH OUR VISITORS: BECOME AN ENGLISH OR TAGALOG SPEAKING TOUR GUIDE

- Participate in the Tour Guide Certification Program (TGC)
- <u>GUAM COMMUNITY COLLEGE</u> conducts the instructional portion of the program, while GVB issues identification badges and handles compliance activities

If interested, please click link for more info https://www.guamvisitorsbureau.com/destination/visit or-safety-satisfaction/tour-guide-certification/gvb-tourguide-certification

MEMBERSHIP OUTREACH



SATISFACTION SURVEY

GVB is always looking for ways to better serve its members. To accomplish this goal, kindly complete the survey link below.

> Access Membership Survey here

Your feedback is greatly appreciated!

Dear Valued Member:		
The Guam Visitors Bureau (GVB) is alw To accomplish this goal, we need your	, , ,	
taylor.pangilinan@visitguam.org Switc	h account	6
* Indicates required question		
Email *		
Your email		
Name		
Your answer		
Organization		
Your answer		

Membership Satisfaction Survey

WATERBLAST AND PAINT MONTH



TUMON SPRING CLEANING

March is Waterblast & Paint Month!

We are inviting you to join us in improving Guam as part of the Tourism Recovery effort.

- **20% off at Sherwin Williams** for paint supplies
- **10% off at Murphy Enterprises, Inc.** for exterior cleaning, sign removal, and installation, plumbing, electrical, and mechanical services.
- Sponsor a high school for our Senior Mural Contest by providing prizes for our students!





Please complete the following information and present Sherwin Williams /Murphy Enterprises to avail

of your discount.					
NAME:					
COMPANY:					
BLDG LOCATION:					
PHONE:					
EMAIL:					

Signature Date



MARKET INTELLIGENCE REPORT



As of March 14, 2025 and may be subject to change.

MARKETS AT-A-GLANCE



MARKETS AT-A-GLANCE



JAPAN

- Total outbound seat capacity for March remains at 41,693; April at 35,352; and May at 37,045.
- Shown in appendix: marketing activities, SNS performance summary and highlights; and Weekly Guam digital PR articles

TAIWAN

- US senators introduce bill to boost US-Taiwan travel
- Taiwan sees 18% increase in foreign guest stays
- Shown in appendix: marketing activities; etc.

SOUTH KOREA

- Asiana completes cargo business sale to Air Incheon
- Daemyung Sono Group acquires T'Way Air
- Total outbound seat capacity for March remains at 32,591; April at 30,363; and May at 31,457.
- Shown in appendix: media monitoring of press releases; and SNS weekly activity

PHILIPPINES

- United Airlines and Philippine Airlines continue to fly daily in March 2025 and are offering specials
- Shown in appendix: marketing activities and social media insights



APPENDIX As of March 14, 2025 and may be subject to change.









AIRLINE OPERATION - MARCH

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
	A vaibb b	UA 827	NRT	11:0 0 / 15 :4 5	Daily	5 ,14 6
2.74/ma.	A vaibb b	UA 197	NRT	17:00/21:45	Daily	5 ,14 6
	A vaibb b	UA 874	NRT	21:20/2:05+1	Daily*	4,648
	A vaibb b	UA 865	NRT	17:25/22:10	Mon,W ed,Fri,Sat	2,988
	Suspended	UA 841	NRT	17:55/22:40	Daily	0
	Available from May 1,2024	UA 848	HND	23:55/4:45+1	Daily	5 ,14 6
	A vaibb b	UA 136	NGO	11:40/16:15	Daily	5 ,14 6
	Suspended from May 7,2024.	UA 172	NGO	20:50/1:25+1	Mon,W ed,Thu,Sun	0
	A vaibb b	UA 150	ĸx	11:0 0 / 15 :4 5	Daily	5 ,14 6
	A vaibb b	UA 178	ĸx	20:45/1:20+1	Tue,Thu,Sat	2 ,15 8
	Route Discontinued AfterOct 26, 2024	UA 166	FUK	11:0 5 / 16 :15	Daily	0
					TTL	35,524

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
🥝 JAL	A vailab le	JL941	NRT	9:30 / 14:15	Daily	9 مَلَر 6
JEJUaír	Suspended	7C 118 2	NRT	10:05/15:00	Daily	-
	Suspended	7C 3174	K IX	10:10 / 14:50	Daily	-
	Suspended	7C3184	K IX	10:10 / 14:50	Tue	-
	TTL	9 کلر 6				

MARCH TOTAL OUTBOUND SEAT CAPACITY : 41,693



AIRLINE OPERATION - APRIL

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	ΤIMΕ	FREQUENCY	SEAT CAPACITY
	A vailab le	UA 827	NRT	11:0 0 / 15 :4 5	Daily	4,980
2.70°min	A vailab le	UA 197	NRT	17:00/21:45	Daily	4,980
	A vailab le	UA 874	NRT	21:20/2:05+1	Mon,W ed,Fri,Sat	2,988
	A vailab le	UA 865	NRT	17:25/22:10	Mon,W ed,Fri,Sat	2,988
	Suspended	UA 841	NRT	17:55/22:40	Daily	0
	Available from May 1,2024	UA 848	HND	23:55/4:45+1	Daily	4,980
	A vaibb b	UA 136	NGO	11:40/16:15	Mon,Tue,Thu,Fri, Sun	3,486
	Suspended from May 7,2024	UA 172	NGO	20:50/1:25+1	Mon,₩ ed,Thu,Sun	0
	A vailab le	UA 150	K IX	11:0 0 / 15 :4 5	Daily	4,980
	Suspended from April1,2025	UA 178	K IX	20 45/120+1	Tue,Thu,Sat	0
	Route Discontinued AfterOct 26, 2024	UA 166	FUK	11:0 5 / 16 :15	Daily	0
					TTL	382, 29

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
🥝 JAL	L A vailab le		NRT	9:30 / 14:15	Daily	5,970
JEJUaír	Suspended	7C 1182	NRT	10 :0 5 / 15 :0 0	Daily	-
	Suspended	7C 3 17 4	K IX	10:10 / 14:50	Daily	-
	Suspended	7C3184	K IX	10:10 / 14:50	Tue	-
TTL						

APRIL TOTAL OUTBOUND SEAT CAPACITY : 35,352



AIRLINE OPERATION - MAY

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
	A vaibb b	UA 827	NRT	11:0 0 / 15 :4 5	Daily	5 ,14 6
	A vailab le	UA 197	NRT	17:00/21:45	Daily	5 ,14 6
	Suspended untillJuly 31,2025	UA 874	NRT	21:20 /2:05+1	Mon,W ed,Fri,Sat	0
	A vailab le	UA 865	NRT	17:25/22:10	M on , Fri,	1,494
	Available from March 1 to July 10,2025	UA 841	NRT	17:55/22:40	Daily	5 ,14 6
	Available from May 1,2024	UA 848	HND	23:55/4:45+1	Daily	5 ,14 6
	A vaibb b	UA 136	NGO	11:40/16:15	Mon, Tue, Thu, Fri, Sun	3,652
	Suspended from May 7,2024	UA 172	NGO	20 50 /1:25+1	Mon,W ed,Thu,Sun	0
	A vailab le	UA 150	K IX	11:0 0 / 15 :4 5	Daily	5 ,14 6
	Suspended from April1,2025	UA 178	K IX	20 45/120+1	Tue,Thu,Sat	0
	Route Discontinued After0 ct 26, 2024	UA 166	FUK	11:0 5 / 16 :15	Daily	0
					TTL	30,876

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
🥝 JAL	A vaibb b	JL941	NRT	9:30 / 14:15	Daily	9 مړ, 6
JEJUaír	Suspended	7C 118 2	NRT	10 0 5 / 15 0 0	Daily	-
	Suspended	7C 3174	K IX	10:10 / 14:50	Daily	-
	Suspended	7C 3184	K IX	10:10 / 14:50	Tue	-
					TTL	9 کلر 6

MAY TOTAL OUTBOUND SEAT CAPACITY : 37,045

JAPAN MARKETING ACTIVITIES



JAPANESE TV SHOW FEATURES GUAM

- March 2, 2025
- Guam was featured on an an episode of *Real Totsu West,* with popular idol, Fujii Ruisei
- In collaboration with H.I.S. and GVB, the episode covered local experiences such as Two Lovers Point, Handmade Sandal Workshop (Lea Lea), Infusion Coffee & Tea, and Hotel Nikko's BBQ & Cultural Dance Show
- HIS launched a special tour package within the episode

H.I.S. TRAVEL THANKSGIVING FESTIVAL

- March 8-9, 2025
- GVB attended the H.I.S. travel thanksgiving festival in Tokyo
- The event had 10,000+ visitors and 30+ exhibitors
- GVB booth provided travel consultations, distributed ecobags and guidebooks, and promoted the upcoming Ko'ko' Road Race
- A CHamoru food truck also showcased Guam's cuisine sellin 256 food plates
- On-site bookings resulted in 17 confirmed reservations







JAPAN MARKETING ACTIVITIES



WEEKLY GUAM

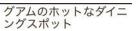
Guam's Hottest Dining Spots

First time visitors to Guam will have many restaurant options to choose from. A conveniently placed dining spot in Tumon is Blue Lagoon Plaza.

Kai Restaurant offers authentic sake snacks, fresh sushi, tempura, and robatayaki dishes. The casual atmosphere makes it a great place to enjoy yourself. For more information, check out their Instagram @kai_restaurantguam.

Håfaloha is popular for its colorful shaved ice, but also offers acai bowls, smoothies, and tasty food menu items like burgers and poke. Follow their Instagram at @hafaloha.

At night you can visit Molly's Irish Sports Pub or The W Nightclub. Blue Lagoon Plaza is home to many popular restaurants and nightlife spots.





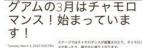
March in Guam is CHamoru Month!

In Guam, March is designated as CHamoru Month to promote the revival and preservation of the CHamoru language and culture. The main event is the Guam History & Chamoru Heritage Day Festival, held on the first week of March in Humåtak. This year, the festival took place from Friday, February 28 to Monday, March 3.

The festival featured lively cultural dance performances, singers and bands, and a vibrant atmosphere. The highlight of the event is the reenactment of Magellan's landing, which illustrates how the ancient islanders faced the landing of Magellan and his crew during the 1500s.

Several hotels in Tumon also hold special events for tourists to experience CHamoru Month.

- Hotel Nikko carabao rides and coconut leaf weaving experiences
- PIC CHamoru dance performances
- Hilton CHamoru cuisine buffet every Saturday during March















わる目や動物の骨で作られたアク

SOUTH KOREA





• INCHEON - GUAM

*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Korean Air	KE421	DAILY	09:15	14:35	10,478
Jeju Air	7C3101	DAILY	10:05	15:25	5,859
lin Air	LJ913*	DAILY	09:35	14:50	4,536
Jin Air	LJ915**	DAILY	08:30	13:50	2,268
T'way Air	TW303	DAILY	08:05	13:30	5,859
	29,000				

*LJ913: Suspension from Mar 6th – Mar 12th

**LJ915: Dec 19th – Mar 12th: Daily

• BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jin Air	LJ921*	DAILY & 4/W	19:55	01:15+1	3,591
	3,591				

*LJ921: Feb 1st – Mar 3rd: Daily

Mar 4th – Mar 29th: 4/W (Mon, Wed, Fri, Sat)

TOTAL OUTBOUND SEAT CAPACITY: 32,591 SEATS



APRIL AIRLINE SCHEDULE

• INCHEON - GUAM

*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Korean Air	KE421	DAILY	09:45	15:15	10,140
Jeju Air	7C3101	DAILY	10:40	16:05	5,670
Jin Air	⊔913	DAILY	09:20	14:45	5,670
T'way Air	TW505	DAILY	09:00	14:30	5,670
	27,150				

• BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jin Air	LJ921*	4/W	21:00	02:00+1	3,213
TOTAL					3,213

*LJ921: Apr 2nd– Apr 30th: 4/W (Mon, Wed, Fri, Sat)

TOTAL OUTBOUND SEAT CAPACITY: 30,363 SEATS



MAY AIRLINE SCHEDULE

• INCHEON - GUAM

*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Korean Air	KE421	DAILY	09:45	15:15	10,478
Jeju Air	7C3101	DAILY	10:40	16:05	5,859
Jin Air	⊔913	DAILY	09:20	14:45	5,859
T'way Air	TW505	DAILY	09:00	14:30	5,859
TOTAL					28,055

• BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jin Air	LJ921*	4/W	21:00	02:00+1	3,402
TOTAL					3,402

*LJ921: May 1st- Jun 22nd & August 25th - September 31st: 4/W (Mon, Wed, Fri, Sat) Jun 23rd - August 24th & Oct 1st - Oct 12th: Daily

TOTAL OUTBOUND SEAT CAPACITY: 31,457 SEATS

KOREA MARKET INTELLIGENCE



TRAVEL TRADE UPDATE



- Asiana Airlines has received final shareholder approval to sell its cargo business to Air Incheon, fulfilling all conditions set by European competition regulators for its merger with Korean Air on Feb 25.
- The approval finalizes the January agreement to divest the cargo business for approximately \$328 million and the airline aims to finalize the transfer of assets and personnel by June 10.



- Sono International, the holding company of Daemyung Sono Group, has agreed to acquire the management control of T'way Air Co. on Feb 26.
- Sono was T'way's second-largest shareholder with a 26.77 percent stake, and the agreement boosted its share in the air carrier to 54.79 percent.

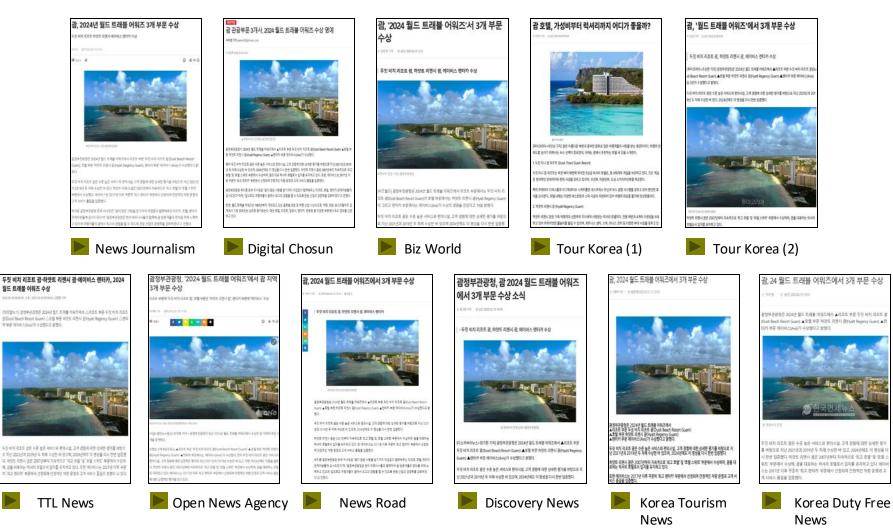
Daemyung Sono Group acquires T'way Air

KOREA MARKETING ACTIVITIES



MEDIA COVERAGE

Dusit Beach, Hyatt Regency and Abis honored with World Travel Awards 2024



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TAIWAN AIRLINE INTELLIGENCE





United Airlines, in partnership with the Guam Visitors Bureau, will launch the exciting new direct service between Taipei, Taiwan and Guam on **April 2, 2025**.



The twice-weekly nonstop service, will depart Guam at 7:00 a.m. and arrive in Taipei at 9:25 a.m. local time. Return flights from Taipei to Guam will depart at 10:30 a.m. and 11:00 a.m. on Wednesdays and Saturdays, respectively, and arrive in Guam at 4:20 p.m. and 4:50 p.m. the same day. United will operate the flights with a Boeing 737-800 aircraft, offering 166 seats, 16 of which are in business class.

Flight No.	Depart	Time	Arrival	Time	Frequency
UA 0165	Guam (GUM)	7:00 a.m.	Taipei (TPE)	9:25 a.m.	Wednesdays and Saturdays
UA 0166	Taipei (TPE)	10:30 a.m.	Guam (GUM)	4:20 p.m.	Wednesdays
UA 0166	Taipei (TPE)	11:00 a.m.	Guam (GUM)	4:50 p.m.	Saturdays

Taipei (TPE) – Guam (GUM) Service, Effective April 2, 2025*

*Schedule subject to change

For more information on booking, please visit the United Airlines office in Tiyan or access their official mobile app.

TAIWAN MARKET INTELLIGENCE



SENATORS INTRODUCE BILL TO BOOST US-TAIWAN TRAVEL

US Senators Marsha Blackburn and Brian Schatz introduced the Taiwan Travel and Tourism Coordination Act, which seeks to explore opportunities for stronger bilateral travel and tourism cooperation between the US and Taiwan. The bill mandates a study on the feasibility of establishing US Customs and Border Protection (CBP) preclearance facilities at Taiwan Taoyuan International Airport, which would enhance security and streamline travel for passengers flying to the US. Lawmakers argue that preclearance in Taiwan would improve homeland security and create more economic opportunities for both Taiwan and the US.





TAIWAN SEES 18% INCREASE IN FOREIGN GUEST STAYS

Taiwan's Tourism Bureau reported an 18.3% increase in foreign guest stays in 2024, while domestic guest stays declined by 6.21%, influenced by the growing popularity of one-day travel excursions. The total number of hotel guests in 2024 was 78.796 million, slightly below pre-pandemic levels. The average room rate for tourist-class hotels remained stable at NT\$2,960 (US\$90), while B&B prices dropped 4.15% to NT\$2,405. The hotel industry is adapting to post-pandemic demand for high-quality travel experiences, incorporating local cultural elements to enhance guest satisfaction and attract international visitors.

TAIWAN MARKET INTELLIGENCE



TAIWAN PRIORITIZES QUALITY TOURISM, AIMS FOR 10 MILLION VISITORS: MINISTER

Taiwan is shifting its tourism approach to prioritize high-quality experiences over sheet visitor numbers, while still aiming for 10 million foreign arrivals in 2024. The government is partnering with healthcare and technology sectors to promote high-end travel experiences, such as medical tourism and scenic railway tours. The number of Western travelers has been rising, with the U.S. now the fourth-largest visitor source, signaling a shift from the traditionally dominant markets of Japan, South Korea, Hong Kong, and Macao.





TAIWAN'S EVA AIR AND STARLUX PLAN FLIGHTS TO KOBE

EVA Air and Starlux Airlines will begin flights to Kobe Airport's new international terminal upon its opening on April 18. EVA Air anticipates increased demand for the Osaka-Kobe route due to Expo 2025 in Osaka, running from April 13 to October 13.

EVA Air will operate four weekly flights from Taoyuan to Kobe (April 18-27) before reducing to two per week, while increasing Kaohsiung-Osaka flights to 11 per week. Starlux will launch three weekly flights from Taoyuan and seven from Taichung to Kobe.



SUNSHINE VIBES FESTIVAL

- February 22-23, 2025
- The Sunshine Island Vibes Festival featured over 160 brands and attracted 140,000+ visitors.
- Many Kaohsiung travelers showed interest in the Guam booth and were happy to hear about the upcoming regular direct flights between Guam and Taiepi.
- The Guam booth promoted United Airlines' limited-time fares, drawing 850+ visitors.
- Guam snacks and guidebooks were passed out to visitors at the booth.



UNITED AIRLINES PRODUCT SEMINAR

- March 6, 2025
- United Airlines hosted a product seminar to introduce new flight routes for 2025, including the TPE-GUM direct flight launching in April.
- GTO was invited to give a speech introducing Guam as a travel destination, sharing the latest entry policies, and highlighting incentives for travel agents.
- Around 80 travel agents participated in the seminar.
- UA announced that the TPE-GUM direct flight promotion will be extended until June 27.



TAIWAN MARKETING ACTIVITIES



NR Monitor

For the past week (March 1-7), a total of 21 exposures were monitored.

1 of the news reported that 2025 Guam Ko'Ko Road Race Kicks Off on April 12th! Experience Island Paradise Vibes!

1 of the news reported that United Airlines to Launch Year-Round Direct Flights to Guam on April 2; A Seamless 3.5-Hour Journey to Experience the American Charm



朝島可可能教養末(KoKo Weekend)將於4月12至13日銀行,從盒成人可可能教員只要邀求 診療・為全定の多数協助や課題

【加油探注出油板课】

「朝島」的海島電情受波客賞愛、不保可以機能費賞多元的活動、選長一個農績設沙着上位 想的规想没有错地,能沿事畜空就拿,水上拿托束等户外接险活動外,便可以品嚐当步的香 莫洛茨青、曾华波放客深入棘脸扁丽女仁。而阴扁4月遗有一切顶级弹射噪声——阴扁可可路 許(Ko'Ko Road Race),也是就得的運動情能!

限扁可可能跌(Ko'Ko Road Race),自2006年創辦以來,至今已擴入第19回,今年將於4月 12日(六)至4月13日(日)登場(局時將有米白世界各世的英佐飲書將自型一堂,共同使具 这层确彩要事。会要者称沿着贸易著名的社事意为岸段奔跑。在社聚海尾科街面中奔跑。沉 港が留高環路的高級鉄力、豊佳空等運動回应袋的装置総合

(2)



[方法] 最终常可地可以来为最终并有从不是用行的关键,要让许道你将这边,就能过去找来受后遭吗的任何。 [方法] 最高以比量的准备,自己的公理,更是的知识 **建地方常身正照名,分中的第三大副校馆持兴定任、官僚、安定活动、研究馆的船定案只。(源片塔供一副目翻开品**

最「美」語島再排热潮,隨著聯合航空宣告4/2起毎週2班(3、6)直飛「台北一間島」,讓間島遊程重回島嶼假 期热點。關島航程僅3個多小時,可操作4、5、8日不同的團款度假;尤其免簽證、免換國際駕留的便利,還有免 税優惠適「3免」加持,讓該客「免考慮」就出發。今年間島融光局加碼推出優惠補助方案,期待讓更多人感受到 #BB對台灣旅客的熱情歡迎。

關島僅比台北市約大2倍,被菲律賓海與太平洋環抱,治安良好,杜夢潮附近4、5星豪華度假酒店林立,雙語環境十 分舒心,查莫洛民族温和结情又重视自然,讓旅客在讚嘆海天美景,享受島緯假期之餘,安全又Fun心。此外,如果 迴3晚間則好在關島,一定要去最有在地特色的查莫洛夜市逛逛,享受特色美食與在地風情

PHILIPPINES



PHILIPPINES MARKET INTELLIGENCE





Philippine Airlines

Manila-Guam-Manila: Terminal 1

• Daily PR110 Depart MNL 22:30 / Arrive GUM 04:15 PR111 Depart GUM 05:45 / Arrive MNL 07:30

Popular PAL Flights Deals to Guam!

CEB to GUM	MNL to GUM	ILO – GUM
Mar 24-27, 2025	May 01-Jun 30, 2025	May 30-Jun 02, 2025
From US \$697	From US \$208	From US \$500
Round-trip Economy	Round-trip Economy	Round-trip Economy

https://flights.philippineairlines.com/en/flights-to-guam

*Fares displayed have been collected within the last 48 hrs and may no longer be available at time of booking. Quoted fairs includes taxes, fees, and surcharges except PH Travel Tax paid at the airport.



Manila-Guam-Manila: Terminal 3

• Daily

UA184 Depart MNL 22:55 / Arrive GUM 04:40 UA183 Depart GUM 19:55 / Arrive MNL 21:50

• Tues/Fri

UA192 (via Koror) Depart MNL 22:40 / Arrive GUM 06:30 UA193 (via Koror) Depart GUM 19:55 / Arrive MNL 23:50

Featured Daily Fairs for Flights from MNL to GUM

Mar 2025	Apr 2025	May 2025	
From US \$298*	From US \$298*	From US \$298*	
Round Trip Economy	Round Trip Economy	Round Trip Economy	

https://www.united.com/en-ph/flights-from-manila-to-agana-guam https://www.united.com/en-ph/flights-to-agana-guam?redirecturl=true

*Prices have been available for round trips within the last 48 hours and may not be currently available. For Economy class, fares listed may be Basic Economy, which is our most restrictive fare option and subject to additional restrictions.

The eTravel Registration is required for all passengers entering or leaving the Philippines by air or sea, including Philippine passport holders. https://etravel.gov.ph/



ADF ENDERUN 101, INC AWARDED IN-MARKET REP FOR PHILIPPINES

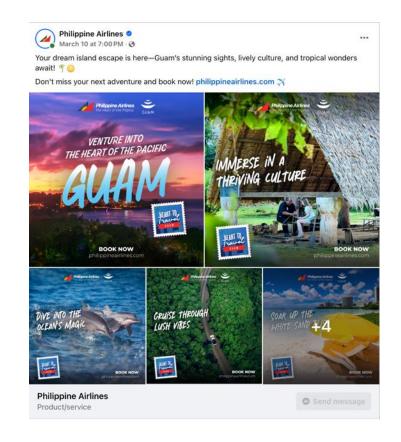
- FY2025 contract March September
- Enderun Marketing expanded into a full-service agency in 2016
- Leverages its Enderun network (Enderun Colleges, Enderun Hotels, Enderun Events, Enderun Extension, and Enderun Coworking)



L to R: Thomas Wenger, Senior Vice President; Tricia Tensuan, Vice President for Marketing; and Cheska Dizon, Associate Director for Marketing

PAL CONTENT PROMOTION

• As part of their *Heart to Travel Series,* Philippine Airlines uploaded and boosted social content that highlights culture, scenery, and attractions in Guam



PHILIPPINES MARKETING ACTIVITIES



jayda e Jayda + Bida
jayda + A 48 hour recap of Guars II =

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Bruhramen_b22

D Liked by Jessez

Happy Women's Month, celebrating girl boss energy and being your own Bida 17

AVANZADO FAMILY IN GUAM

- The Avanzado Family visited Guam from March 9-11, 2025
- Posted highlights of their stay on social media platforms
- Collective following: 5M followers
 - Jayda Zaragoza 1M IG; 2.6M FB
 - Jessa Zaragoza 585k IG; 2.1M FB
 - Dingdong Avanzado 82.1k IG; 270k FB
- GVB members Tsubaki Tower and Hertz Rent A Car provided in-kind support for lodging and transportation



THE TSUBAKI TOWER

Jessa Zaragoza • is at The Tsubaki Tower.

We absolutely loved staying at @thetsubakitower !!! Ang sarap ng food, at yung sheets nila, sarap tulugan!@ At ang ganda ng hotel na 'to. @ I'd go as far as to say it's actually one of the best hotels in Guam. I'd totally recommend this when you pay a visit to this beautiful island at

#GuamUSA #24thAnniversary #celebration #weekendgetawa #goodfood #shopping #beautifulisland @visitguamusa

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#GuamUSA #24thAnniversary #celebration #weekendgetaway #goodfood #shopping @visitguamusa The Tsubaki Tower



THE TSUBAKI TOWER

Hertz. dollar.

