

INDUSTRY REPORT

NOVEMBER 17, 2023



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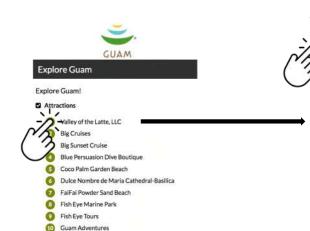
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DESTINATION UPDATES



EXPLORE GUAM - MAP





Valley of the Latte, LLC
Get Directions
(671) 789-3342

Valley of the Latte delivers a unique and once in a lifetime experience. As you travel along the Talofofo and Ugum Rivers, you will be transported to another time at the heart of Guam. Knowledgeable, friendly, and entertaining guides will share the rich history and culture of the Ancient Latte site, the local waters, the local wildlife, and ensure that you are smiling from start to finish. You will be welcomed by our living village, and guided through a breathtaking botanical garden and watch as canoes are hand crafted by Ulitao. The experience only gets better as our guides demonstrate how ancient Chamorros started their fires and show you traditional basket weaving techniques. The longer you are here, the more you realize, that this is the best way to experience Guam. Valley of the Latte is Guam's most popular eco-friendly destination, providing excellent service and quality, funfilled activities for travelers of all ages. Valley of the Latte was awarded the Golden Latte Award for the Most Outstanding Optional Tourism Tour on Guam 2016 and the Certificate of Excellence 2017, 2018, and 2019 from TripAdvisor. The Valley is the place chosen by the people of Guam to celebrate the rich cultural heritage of the island and share it's beauty with visitors of all ages. Over the years, thousands of guests and visitors to Guam have loved exploring the heart of the island and the Talofofo and Ugum rivers with us! We take pride in being Guam's only true eco-friendly and sustainable island extravaganza filled with all of the adventures one can imagine on land and in the waters. The Valley offers a variety of safe and exciting tropical adventures for the intrepid traveler, romantic couple escape, or childhood adventure of a lifetime. It is sure to keep you returning for more. We have also served as venue to special days such as weddings, school field trips, birthdays, company retreats, and more. Feel free to email info@vallevofthelatte.com for more information and if you have any questions. Find us: https://www.valleyofthelatte.com/valley-latte-map150 Father Ramon Drive of 150 Father Ramon D

INDUSTRY PARTNERS: PLEASE UPDATE YOUR INFORMATION

Give visitors better access to your business, with GVB's digital map.



Email your updated info to: taylor.pangilinan@visitguam.com

More In

as of 17 November 2023

Guam Bikini Island Club Com

Guam Plaza Resort & Spa

10 Puntan Dos Amantes

SandCastle, Inc.

Star Tour

23 Turtle Tours

23 UnderWater World

Skydive Guam Inc.

22 Super American Circus

Talofofo Falls Resort Park

20 Tropical Beach House Guam

Walley of the Latte Adventure Park Guam

(I) Guam Tropical Dive Station

60 Guam Zoological, Botanical & Marine Gardens

Iruka (Dolphin) Watching Adventure

Guam Museum

(B) Guam Ocean Park

/

UPCOMING EVENTS



42ND AKIMATSURI JAPANESE AUTUMN FESTIVAL

The Japan Club of Guam will host the Annual Japanese Autumn festival that will be held at Ypao Beach Park. Free admission and free shuttle service will be available for the event. Booklets of tickets for various activities will be available for purchase. Free entertainment will be provided with games and activities for all ages.

- Saturday, November 18th, 2023
- Governor Joseph Flores Memorial Park



For more information, contact the Japan Club of Guam office at (671) 646-8066 or email at office@guamipc.org.

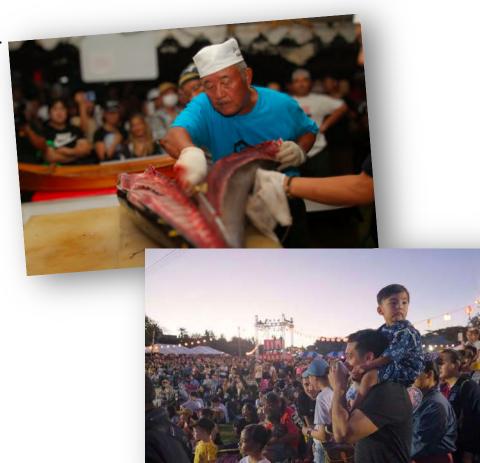


Photo Courtesy of Pacific Daily News

UPCOMING EVENTS



16TH ANNUAL TOUR OF GUAM

Presented by Tour of Guam Cycling and the Guam Visitors Bureau, the Tour of Guam is the most prestigious competitive cycling event. Sign up for the short (42km) or long course (105km) and get ready for some of the toughest climbs in the region.

- Sunday, December 10, 2023
- Central and Southern Guam

Online registration is open and will close at 3pm, December 4, 2023 or until the 200 person capacity is reached. Register now at www.tourofguam.com

- \$80 REGISTRATION: Ends November 20, 2023, 5pm
- \$100 LATE ENTRY: From November 20-December 4, 2023, 3pm

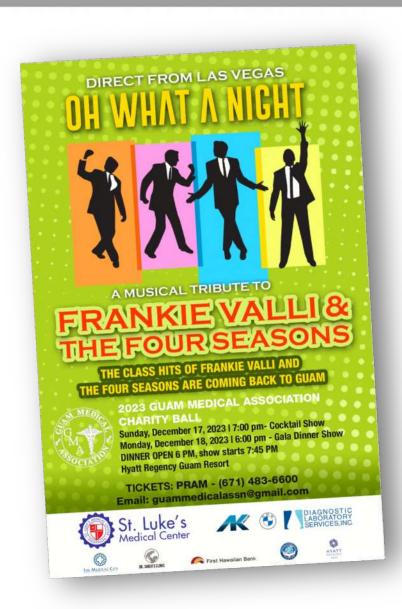






UPCOMING EVENTS





2023 GUAM MEDICAL ASSOCIATION CHARITY BALL

Enjoy a musical tribute to FRANKIE VALLI & THE FOUR SEASONS, direct from Las Vegas!

GALA DINNER SHOW SOLD OUT

Cocktail Show tickets still available!

- Sunday, December 17, 2023
- Hyatt Regency Guam Resort
- \$35/person

For more information, contact Pram at (671) 483-6600 or send an email to guammedicalassn@gmail.com



IMMERSIVE ART EXHIBIT IN GUAM



THE ALTERVERSE

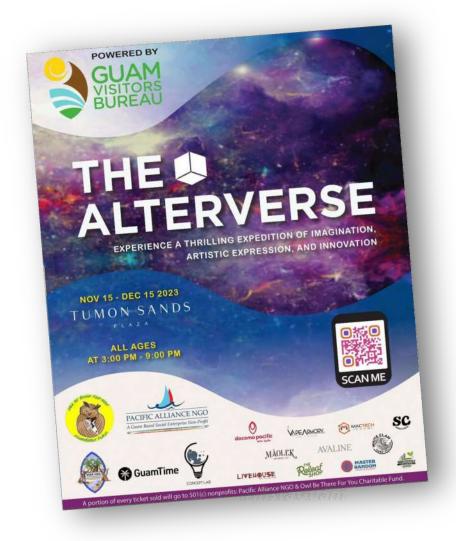
Get ready to experience a groundbreaking immersive art exhibit in the heart of Tumon! The Alterverse is Guam's first multi-sensory family friendly art experience.

OPEN TO ALL AGES

- Tumon Sands Plaza
- November 15 December 15, 2023
- 3:00 to 9:00 PM

A portion of every ticket sold will go to a 501(c) nonprofit.

For more information or to purchase tickets, visit www.thealterverseguam.com



CHAMORU VILLAGE NIGHT MARKET



The WEDNESDAY NIGHT
MARKET returned on
Wednesday, July 5, 2023 from
5pm to 9pm.

Enjoy delicious food, live entertainment, and shopping all while supporting our local economy.

For more information, contact the CHamoru Village at (671) 475-0377.



"We thank the community for their patience and understanding as the CHamoru Village sustained damages during Typhoon Mawar," said Governor Lou Leon Guerrero. "The restoration and reopening of this treasured, historic venue located at the heart of our island's capital was truly a labor of love for the Department of CHamoru Affairs staff at CHamoru Village and all those involved, including the Department of Public Works, the Department of Parks and Recreation, Probation Services, and the Guam Green Growth (G3) Conservation Corps."



@thegandrada

BECOME A TOUR GUIDE



CALL-OUT FOR ENGLISH & TAGALOG SPEAKING TOUR GUIDES

- GVB monitors Guam tour guides and tour sites.
- Tour Guide Certification Program (TGC) requires the training and certification of all tour guides.
- GUAM COMMUNITY COLLEGE conducts the instructional portion of the program, while GVB issues identification badges and handles compliance activities.

https://www.guamvisitorsbureau.com/destination/visit or-safety-satisfaction/tour-guide-certification/gvb-tour-guide-certification



If interested, please click link for more info

CALL OUT FOR BROCHURES



MEMBERSHIP BENEFIT

GVB will distribute your company brochure to visitors at the GVB front office and GVB's concierge service desks located at the Guam International Airport and Guam Premium Outlets.

 Provide at least 500 brochures (each language). When all GVB membership meetings

Assert

GVB Methy, Now, Instrumental or the membership

What is the control and membership feel

For the members

Please click to download our membership application https://www.guamvisitorsbureau.com/docs/about/membership/gvb-membership-application-20191111.pdf



MARKET INTELLIGENCE REPORT

As November 17, 2023 and may be subject to change.



TRAVEL PROTOCOLS



TRAVEL PROTOCOLS BY MARKET



JAPAN

Travelers entering Japan from Guam will no longer be required to submit negative certificate (as of May 12, 2023).

SOUTH KOREA

All travelers entering South Korea are no longer required to provide COVID-19 testing before departure (as of September 3, 2022) or upon arrival (as of October 1, 2022).

REQUIREMENTS

 All travelers entering South Korea are no longer required to register their travel information on KDCA's Q-Code website: cov19ent.kdca.go.kr/cpassportal.

TAIWAN

There are no more COVID-19 restrictions to enter into Taiwan (national and non-nationals).

PHILIPPINES

On July 22, 2023, President Ferdinand Marcos Jr. lifted the state of public health emergency throughout the Philippines.

According to Proclamation No. 297, "All prior orders, memoranda, and issuances that are effective only during the State of Public Health Emergency shall be deemed withdrawn, revoked or canceled and shall no longer be in effect."

As of July 7, presentation of vaccination status and vaccination certificates for COVID-19 are <u>no longer required for international arrivals into the Philippines.</u>

MARKETS AT-A-GLANCE



MARKETS AT-A-GLANCE



JAPAN

- Total outbound seat capacity for November remains at 41,065; December at 42,426; and January at 43,189.
- Japan Airlines summer 2023 flight schedule shown in appendix
- GOGO! Guam Håfa Adai press event.
- UA Co-op: Tabimuse
- Tourism Expo Japan 2023
- Tabi Salad Expo 2023
- Shown in appendix are: SNS performance summary and highlights; Weekly Guam digital PR articles; and media performance

SOUTH KOREA

- Competitive destination DMOs gearing up for new marketing strategies and plans.
- · Approval for the sale of Asiana air cargo business granted
- 2024 Travel Market Trend
- Total outbound seat capacity for November remains at 41,277; December at 45,469; and January at 42,280.
- Shown in appendix are: media monitoring of press releases; SNS weekly activity; and content calendar

TAIWAN

- Taiwan to host 2024 World Indigenous Travel Summit
- Tourist arrivals expected to rebound to pre-COVID levels in 2024
- Thailand offers Taiwanese tourists via-free entry
- Travel fair visitor numbers near pre-pandemic levels.
- Shown in appendix are: competitor happenings; current airline routes for other destinations and airline updates; marketing activities, NR monitor

PHILIPPINES

- Philippine Airlines and Singapore Airlines to embark on new codeshare partnership
- Guam's H2-B workers now exceed 5K.
- QC is wealthiest city for 3rd straight year COA
- Philippines unveils updated travel app for visitors
- Philippine Airlines chief eyes growth after successful restructuring
- United Airlines and Philippine Airlines continue to fly daily in November 2023 and are offering specials
- Shown in appendix: marketing activities and social media calendar







APPENDIX

As of November 17, 2023 and may be subject to change.



JAPAN



JAPAN MARKET UPDATE



HIS WINTER CAMPAIGN STARTS FOR A LIMITED TIME

- HIS launched its Winter Campaign from November 1-23, 2023
- Special prices are offered for both overseas and domestic travel in Japan.
- Guam is included in the winter campaign and is on sale for 69,800 yen for a 3D/2N stay.
- TV commercials are also being developed.





"Guam 3 days 69,800 yen"



"Save now before the fuel surcharge increases!"



AIRLINE OPERATION - NOVEMBER

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	Available	UA827	NRT	11:50 / 16:00	Daily	4,980
250.04	Available	UA 197	NRT	17:00/21:45	Daily	4,980
	Available	UA874	NRT	21:20 / 2:05+1	Mon, Wed, Fri, Sat	2,656
	Available from April 9, 2023	UA865	NRT	17:50 / 22:35	Daily	4,980
	Available	UA 136	NGO	11:20 / 15:55	Daily	4,980
	Available	UA 172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	2,988
	Available	UA 150	KIX	11:0 5/ 15:4 5	Daily	4,980
	Available	UA 178	KIX	20:55/ 1:35+1	Tue, Thu, Sat	2,158
	Available	UA 166	FUK	11:0 5/ 16:15	Daily	4,980
	1		1		TTL	37,682

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY	
@ JAL	Available	JL941	NRT	9:30 / 14:15	Temporary	3,383	
t'way	Suspended	TW 311	KIX	10:45 / 15:10	Daily	-	
JEJUair	Suspended	7C1182	NRT	10:05 / 15:00	Daily	-	
	Suspended	7C3174	KIX	10:10 / 14:50	Daily	-	
	Suspended	7C3184	KIX	10:10 / 14:50	Tue	-	
	TTL						



AIRLINE OPERATION - DECEMBER

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	Available	UA827	NRT	11:50 / 16:00	Daily	5,146
55/di.	Available	UA 197	NRT	17:00/21:45	Daily	5,146
	Available	UA874	NRT	21:20 / 2:0 5+1	Mon, Wed, Fri, Sat	2,988
	Available from April 9, 2023	UA865	NRT	17:50 / 22:35	Daily	5,146
	Available	UA 136	NGO	11:20 / 15:55	Daily	5,146
	Available	UA 172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	2,822
	Available	UA 150	KIX	11:0 5/ 15:4 5	Daily	5,146
	Available	UA 178	KIX	20:55/ 1:35+1	Tue, Thu, Sat	2,158
	Available	UA 166	FUK	11:0 5/ 16:15	Daily	5,146
			ı		TTL	38,844

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
@ JAL	Available	JL941	NRT	9:30 / 14:15	Temporary	3,582
t'way	Suspended Suspended	TW 311	KIX	10:45 / 15:10	Daily	-
JEJUair	Suspended Suspended	7C1182	NRT	10:05/15:00	Daily	-
	Suspended Suspended	7C3174	KIX	10:10 / 14:50	Daily	-
	Suspended Suspended	7C3184	KIX	10:10 / 14:50	Tue	-
TTL						3,582



AIRLINE OPERATION - JANUARY

Interviews with various companies

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY
UNITED AIRLINES	Available	UA 827	NRT	11:50 / 16:00	Daily	5,146
2,500	Available	UA 197	NRT	17:00/21:45	Daily	5,146
	Available	UA874	NRT	21:20 / 2:05+1	Mon, Wed, Fri, Sat	2,988
	Available from April 9, 2023	UA865	NRT	17:50 / 22:35	Daily	5,146
	Available	UA 136	NGO	11:20 / 15:55	Daily	5,146
	Available	UA 172	NGO	20:50/1:25+1	Mon, Wed, Thu, Sun	2,988
	Available	UA 150	KIX	11:0 5/ 15:45	Daily	5,146
	Available	UA 178	KIX	20:55/ 1:35+1	Tue, Thu, Sat	2,158
	Available	UA 166	FUK	11:0 5/ 16:15	Daily	5,146
		•	1		TTL	39,010

AIRLINES	CURRENT STATUS	FLIGHT	DEPARTURE	TIME	FREQUENCY	SEAT CAPACITY	
Q JAL	Available	JL941	NRT	9:30 / 14:15	Temporary	4,179	
t'way	Suspended	TW 311	KIX	10:45 / 15:10	Daily	-	
JEJUair	Suspended	7C1182	NRT	10:05 / 15:00	Daily	-	
	Suspended	7C3174	KIX	10:10 / 14:50	Daily	-	
	Suspended	7C3184	KIX	10:10 / 14:50	Tue	-	
	TTL						



SEAT CAPACITY

AIRLINE OPERATION - APPENDIX Japan Airlines 2023 - 2024 Flight Schedule

OPERATION DATE

FY2023

FY2024

March	18, 21, 23, 25, 26, 28, 30	7	1,393
April	1, 2, 4, 27, 29, 30	6	1,194
May	2, 3, 4, 6, 7	5	995
June	-	0	0
July	15, 16, 18, 20, 22, 23, 25, 27, 29, 30	10	1,990
August	1, 3, 5, 6, 8, 10, 11, 13, 15, 17, 19, 20, 22, 24, 26, 27, 29, 31	18	3,582
September	2, 3, 5, 7, 9, 10, 12, 14, 16, 17, 18, 21, 23, 24, 26, 28, 30	17	3,383
October	1, 3, 5, 7, 8, 9, 12, 14, 15, 17, 18, 21, 22, 24, 26, 28, 29, 31	18	3,582
November	2, 3, 5, 7, 9, 11, 12, 14, 16, 17,19, 21, 23, 25, 26, 28, 30	17	3,383
December	2, 3, 5, 7, 9, 10, 12, 14, 16, 17, 19, 21, 23, 24, 26, 28, 30,31	18	3,582
January	1, 2, 3, 4, 5, 6, 7, 8, 9, 11, 13, 14, 16, 18, 20, 21, 23, 25, 27, 28, 30	21	4,179
February	1, 3, 4, 6, 10, 12, 13, 15, 17, 18, 20, 22, 23, 25, 27, 29,	16	3,184
March	2, 3, 5, 7, 9, 10, 12, 14, 16, 17,19, 20, 23, 24, 26, 28, 30,	17	3,383
	TTL	•	33,830



GOGO GUAM HAFA ADAI PRESS EVENT

- On October 25, 2023 the Guam Visitors Bureau held a press conference at Osaka Hearton Hall, which focused on a major campaign starting in the New Year.
- The press conference featured the "GOGO GUAM" deals and the Hafa Adai campaign that plans to stimulate demand for travel to Guam from the New Year through early spring and summer vacation.
- On the day of the event, the comedian "Nakayamakini-kun" was invited as a special guest to share his thoughts on Guam. He introduced the charms of Guam, including his own memories of Guam.













UA CO-OP: TABIMUSE

- United Airlines and Tabimuse collaborated to produce an article highlighting Guam as "A weekend escape, which you can reach in 3 and a half hours"
- Published on September 24, 2023
- Included the charms of a 3D2N stay in Guam for adult women
- Listed travel tips and recommended places to visit such as:
 - The Tsubaki Tower
 - Beach House Grill
 - Nunu Bar
- Full article can be found at: https://tabimuse.com/post/a2432675-52d2-4b1b-a545-61f15d0ed95a























TOURISM EXPO JAPAN 2023

- From Thursday, October 26 to Sunday, October 29, GVB exhibited at the Tourism Expo Japan 2023 at INTEX Osaka.
- A total of 1,275 companies and organizations from 70 countries and regions exhibited. 148,050 people visited the expo during the four day event.
- Day 1 & 2: GVB and 14 GVB members met with Japanese travel agencies who visited the Guam booth.
- Day 3 & 4: GVB and members worked together to promote travel to Guam from Kansai International Airport to the general public who attended the expo.
- Activities included a Chamorro cultural dance performance, a meet and greet with GVB's mascot *Kika*, and a rock-paper-scissors tournament.



TABI SALAD EXPO 2023

- From November 3-5, GVB exhibited at a consumer event in Osaka hosted by Tabi Salad - a popular travel program on Japanese television.
- The GOGO! Guam Håfa Adai campaign was promoted to tourists departing from KIX and introduced on the event stage.
- On the day of the event, the Tabi Salad Expo was shown on national television.











































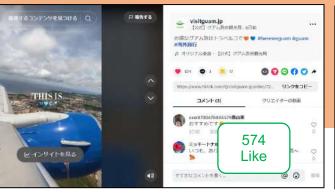




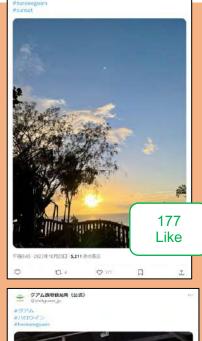
































visitguam.jp [の式] グアム政府観光号 - 1日前

p オリシナル東亜・100円 グアム教育展生物

コメント(5)

すてきなコメントを育く

グアムで育いたいブランドリスト河 ** 日本より安く買えちゃ

ラブランド達 * #お買い際*アウトレット もっと見る

https://www.tiktsk.com/@visitguan.gp/kdoc/72。 リンクをコピー

00000

クリエイターの根準

@ 0

Like









































MEDIA PERFORMANCE



1st broadcast: 4 Oct, 2023

Exposure time: 23 min



2nd broadcast: 11 Oct, 2023

Exposure time: 23 min







SNS Post









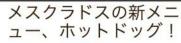


SNS PERFORMANCE SUMMARY

- The number of followers increased significantly due to the SNS Follow Campaign held at the JATA Tourism Expo.
- On Instagram, we gained over 1300 followers.
- On X, we gained over 400 followers.

CNIC	folio	ower	Week	Reach	Week En	gagement
SNS	3 Nov,2023	11 Nov,2023	3 Nov,2023	11 Nov,2023	3 Nov,2023	11 Nov,2023
	28,572	29,349	19,815	13,311	4,247	3,071
	2.72%		-32.	82%	-27.	69%
	23,578	23,579	3,381	3,439	289	489
f	0.00%		1.7	'2%	69.20%	
V	18,234	18,549	76,500	39,800	787	491
X	1.73%		-47.97%		-37.61%	
A	60,785	60,938	1,748,213	588,891	7,753	14,549
TikTok	0.25%		-66.31%		87.66%	
LINE	51	-	-	-	-	-
LINE		-		_		-







WEEKLY GUAM

New hot dog menu at Meskla Dos!

Meskla Dos is a popular hamburger restaurant known to all Guam residents. In addition to about 25 different types of gourmet burgers, Meskla Dos is offering a local-style BBQ and red rice plate that is absolutely delicious. This popular restaurant is highly praised by both locals and tourists.

Meskla Dos recently introduced hot dogs on their menu - Sonoran Dog, Chili Cheese Dog, and the Rhode Island Dog. Each hotdog sells for \$12.00 each and includes fries and a drink.

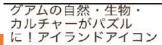
- Sonoran Dog 100% beef sausage wrapped in bacon and filled with beans and cheese.
- Chili Cheese Dog filled with homemade chili and cheddar cheese.
- Rhode Island Dog filled with spicy brown mustard and flavored minced beef.

Meskla Dos has two locations:

- 1. Across Guam Reef Hotel
- 2. Across Kmart

Both locations are usually filled with people enjoying the delicious menu!









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WEEKLY GUAM

Guam's nature, creatures, and culture are now available as puzzles at Island Icons!

Wooden 3D puzzles featuring Guam's nature, creatures and culture can be found in Chamorro Village. The wooden 3D puzzles can be used as crafts for children, colorful art works, or as interior decorations.

Iconic symbols of Guam's culture such as the Ko'ko' bird, coconut crab, and marine life can be found at Island Icons. There are also paintings on display and for sell by local artist, Ron Castro.

Tourists can also purchase Guam ornaments in the shape of Latte Stones, Fishing Hooks, Whale Tails, and many more. They can be used as Christmas decorations or key chains.

Island Icons are not only open during the Wednesday Night Market, but also during the weekdays. Be sure to stop by Island Icons on your next trip to Guam!







WEEKLY GUAM

Get it in Guam! Fall/Winter Fashion from Luxury & Popular Brands.

Although Guam is summer all year round, it's that time of the year where you can find winter clothes on sale – from cashmere sweaters to fuzzy jackets.

The first place to find all your fall and winter fashion items is Macy's – a major American department store located in the Micronesia Mall. At Macy's you can find American brands such as Polo Ralph Lauren and Tommy Hilfiger. Another place to find fall/winter clothes is JP Superstore. At JP Superstore, you can not only find American luxury brands, but also European luxury brands such as Acne Studios and Herno.

Prices may vary and can be high, but the items are all worth it!

Find your favorite autumn and winter fashion items that you can wear as soon as you return to Japan.



MEDIA PERFORMANCE



Online Focus - Top Articles

From November 3, 2023 to November 10, 2023

Top 10 Online & Blogs Placements by MIV

		Date	Location	Potential Reach	MIV (\$)
Ameba	アメーバブログ - Ameblo - JP グアム旅行で子供達とゴルフ	11/4/2023	Japan	4.05M	\$6K
Ameba	アメーバブログ - Ameblo - JP グアム旅行で偶然遭遇し凄く驚き	11/3/2023	Japan	4.05M	\$5.77K
	4 Travel - JP コロナ明け 特典航空券を使って夫婦でグアムへ 1 <u>日目</u>	11/10/202	Japan	5.93M	\$1.91K
	4 Travel - JP 2022★ソロ旅リスタートは初めてのグアムから【 <u>前編】</u>	11/9/2023	Japan	5.93M	\$1.9K
	4 Travel - JP 2022★ソロ旅リスタートは初めてのグアムから【 <u>後編】</u>	11/9/2023	Japan	5.93M	\$1.87K
Park	暮らし~の - Kurashi - JP グアムのおすすめサーフィンスポット7選!子供も 初心者も楽しめるビーチをご紹介!	11/9/2023	Japan	2.72M	\$734
GLAM	Glam - JP グアムのABCストア(ABC Stores)で絶対に買うべ きおすすめアイテムを紹介!	11/9/2023	Japan	136K	\$721
GLAM	Glam - JP 【グアム】タモンビーチに行こう! 魅力や必要な 物、アクセス方法など解説♪	11/9/2023	Japan	136K	\$718
PORTALPELO	Portalfield - JP アメリカ運輸省、羽田発着枠の再割り当てに着手 ユナイテッド航空の羽田〜グアム線申請は却下	11/6/2023	Japan	84K	\$323

4 Travel - JP

November 10, 2023

Reach: 5,934,097 - MIV: \$1,905



Traicy - JP

October 27, 2023

Reach: 1,539,216 - MIV: \$1,643





SNS CV ADS

- Started directing ads from TikTok's Ad Creative to Travelco's Guam product listing page.
- Aimed at guiding users who are interested in Guam to the actual product search within the TikTok platform.









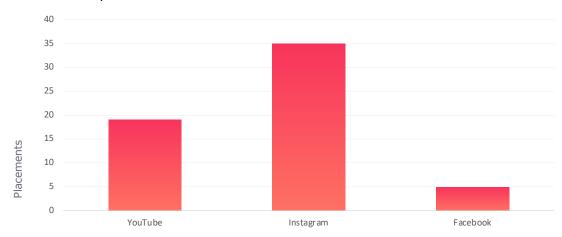
MEDIA PERFORMANCE



Social Focus - Platform Performance

From November 3, 2023 to November 10, 2023

Placements by Platform



Name		Placements	Potential Reach	Engagement	Engagement Rate (%)	MIV (\$)
D	YouTube	19	76.7K	655	5.7	20.8K
O	Instagram	35	450K	7.51K	3.3	14.6K
f	Facebook	5	315K	360	0.023	3.1K





shipi0520 [Link]

& 264K Nov 4, 2023

Happy Wedding む昨日11/3は親友の杏理の結婚式★♥こんなに綺麗でかわいくてセク シーな花嫁いるの? あんりのウェディングドレス姿を思い出して今でも涙が出るくら い美しかったよ(; ;)! あんりのオーダーメイドしたこだわりの[...]



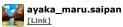
ayaka_maru.saipan

♣ 53.6K Nov 5, 2023

♥#saipan / #crepuscularrays 18時6分 今日のサイパン オレンジ色の薄明光線が眩い今日の 夕空 • ほっとする時間の 美しい色♥♥♥ ***+:。。: +** * * ■#薄明光線 #天使の梯子 # 南国 #サイパン #グアム #ハワイ #夕景 #夕映え [...]

\$1.53K ♥ 548





♣ 53.6K Nov 6, 2023

¶#saipan #crepuscularrays サイパンの今日の日没時間は17:46 ● 水平線に日が沈んだ後 の薄明時間の数分間 刻々と色が変わる空のそれは美しいこと *・ ビーチで眺める静か で穏やかな時間 サイパンでは是非夕方のビーチでの景色を楽しんで下さい ♥ ゜゚*+:。。。

\$1.63K ♥ 739





& 42.8K Nov 6, 2023

こないだグアムに行ってきた■日本と違ってめっちゃ暑かったから日焼けしたけど、 海も綺麗で夜も海に行った!!最高でした!! グアムビールも飲んでサップ、シュノ ーケル、ジェットスキーもできて満足♣♣ 泊まったホテルは @crowneplazaresortguam

undefined 18

SOUTH KOREA

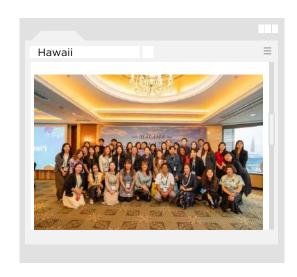


KOREA MARKET NEWS



TRAVEL TRADE UPDATE

"Competitive destination DMOs gearing up for new marketing strategies and plans."



< Hawaii >

- Hosted '2023 Hawaii Travel Mission' under the theme of 'Go Hawaii' and updated current status of the industry and 2024 marketing plans.
- Focusing on recovery after the wildfire and planning to expand its MICE program.



< Philippines >

 Successfully held its Philippine MICE Road Show 2023' in Seoul, Suwon, Yeosu and Busan.



< Thailand >

- Welcomed around 18.5 million visitors from January to September in 2023. Korean visitors took up 1.1 million, surpassing the projected number for 2023.
- Held 'Meaningful Moment Media Networking' in Seoul and introduced its new tourism infrastructure and marketing plans.

KOREA MARKET NEWS



TRAVEL TRADE UPDATE

Approval for the sale of Asiana air cargo business granted



The ongoing merger process between Korean air and Asiana Airlines, which has persisted for three years, has crossed a significant threshold.

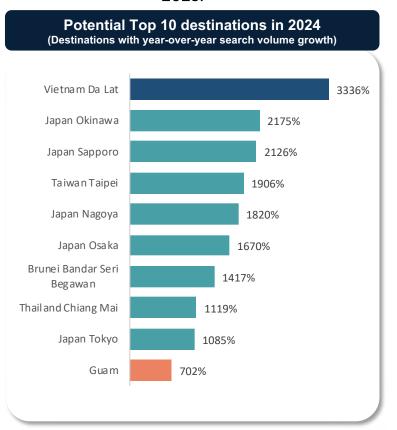
Korean Air's proposal to divest Asiana Airlines' cargo division has been approved by the board of Asiana Airlines, a strategic move to meet requirements set by the European union(EU) authorities.

However, the final stages of the merger, which include approval from regulatory bodies in the United states and Japan, as well as the sale of the cargo business, remain challenging tasks ahead.



2024 TRAVEL MARKET TREND UPDATE

"According to the Skyscanner's survey, 80% of respondents answered they would travel abroad the same or more in 2024 than in 2023."



"Cultural experiences topped the agenda in 2024 based on a broad spectrum of cultural curiosity in travel, seeking the very best experience."

41% of Korean travelers traveled for gourmet restaurants
Estimated average price for fine dining \$116
Budget per meal (1pax) during the trip \$120
Main Character Energy Inspiration
of respondents said they are inspired to book a trip to a destination they've seen in movies or TV
Top 3 Movie/Drama that Inspired Korean Travelers
Emily in Paris - France Avatar: The Way of Water - New Zealand The First Slam Dunk - Japan



NOVEMBER AIRLINE SCHEDULE

•INCHEON - GUAM

*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity		
Korean Air	KE421	DAILY	09:15	14:35	8,160		
Korean Air	KE423	DAILY	19:05	00:20+1	4,200		
1.1. 41.	7C3102	DAILY	10:05	15:25	5,670		
Jeju Air	7C3106	DAILY	20:10	01:35+1	5,670		
Jin Air	LJ915	DAILY	09:35	14:50	5,670		
T'way Air	TW303	DAILY	10:00	15:30	5,670		
	TOTAL						

• BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity			
Jeju Air	7C3154	4/W (WED/THU/SAT/SUN)	21:35	02:30+1	3,402			
Jin Air	*LJ929	DAILY (November 16 th ~)	20:30	01:30+1	2,835			
	TOTAL							

^{*}LJ929 (flight number to be changed from LJ647 to LJ929): No operation (November 1~15), Operate Daily flights from November 16



DECEMBER AIRLINE SCHEDULE

•INCHEON - GUAM

*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Korean Air	KE421	DAILY	09:15	14:35	8,432
Korean Air	KE423	DAILY	19:05	00:20+1	4,340
Latin Atio	7C3102	DAILY	10:05	15:25	5,859
Jeju Air	7C3106	DAILY	20:10	01:35+1	5,859
Jin Air	LJ915	DAILY	09:35	14:50	5,859
T'way Air	TW303	DAILY	10:00	15:30	5,859
	36,208				

• BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jeju Air	7C3154	4/W (WED/THU/SAT/SUN)	21:35	02:30+1	3,402
Jin Air	LJ929	DAILY	20:30	01:30+1	5,859
		TOTAL			9,261



JANUARY AIRLINE SCHEDULE

•INCHEON - GUAM

*Airline schedule is flexible, subject to change.

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity			
Korean Air	KE421	DAILY	09:15	14:35	8,432			
Korean Air	KE423	DAILY	19:05	00:20+1	4,340			
laiu Air	7C3102	DAILY	10:05	15:25	5,859			
Jeju Air	7C3106	DAILY	20:10	01:35+1	5,859			
Jin Air	LJ915	DAILY	09:35	14:50	5,859			
T'way Air	TW303	DAILY	10:00	15:30	5,859			
	TOTAL							

• BUSAN - GUAM

Airlines	Flight No.	Days	DEP Time	ARR Time	Seat Capacity
Jeju Air	7C3154	4/W (WED/THU/SAT/SUN)	21:35	02:30+1	3,213
Jin Air	LJ929	DAILY	20:30	01:30+1	5,859
		TOTAL			9,072

TOTAL OUTBOUND SEAT CAPACITY: 45, 280 SEATS

MARKETING ACTIVITIES



MEDIA MONITORING - PRESS RELEASE ON OCTOBER 10

2023 TripAdvisor "Best of the Best Restaurants - South Pacific #7" Alfredo's Steakhouse, Guam





괌 알프레도 스테이크 하우스, 2023 트립어드바이저













TTL News

Acrofan

Biz World

Gukje News

Discovery News

Tour Korea

News Road





















SNS WEEKLY ACTIVITY: OCTOBER 16 - 20, 2023

THEME: GUAM STEAKHOUSE



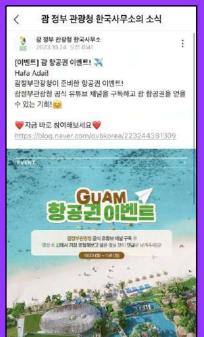
















SNS WEEKLY ACTIVITY: OCTOBER 23 - 27, 2023

THEME: October Event











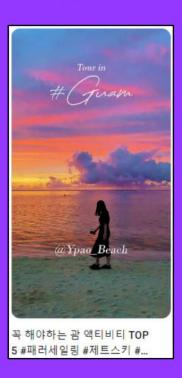












SNS WEEKLY ACTIVITY: October 30 - November 3, 2023

THEME: GVB 2023 Guidebook



GVB KOREA – NOVEMBER Content Calendar										
Information/Notice/Card News Guam's Scenery IG Reels Event										
nstagram	Reels / Story / Co	ı <mark>rd News</mark> Naver Blog	g/Kakao <mark>Instag</mark>	ram Feed / Facebook	EVENT	YouTu	ıbe			
		Number of Monthly Con	tents	November 1 WEDNESDAY	November 2 THURSDAY	November 3 FRIDAY	November 4 SATURDAY			
Week 1				Guam's Scenery GVB KR Digital Ambassador UGC Short-form	Guam's Scenery GVB KR Digital Ambassador UGC	GVB 2023 Guidebook Card News Oceanview Café &Restaurants	SATURDAT			
				Guam Tour Spots feat Travie		&Residulariis				
	November 5	November 6	November 7	November 8	November 9	November 10	November 11			
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY			
Week 2		Guam Sports Guam's Scenery GVB KR Digital Ambassador & Influencer UGC	Guam's Scenery GVB KR Digital Ambassador & Influencer UGC	IG Reels GVB KR Digital Ambassador UGC Short-form Guam Photo Spots feat. Travie	Guam's Scenery GVB KR Digital Ambassador & Influencer UGC	Card News Guam Northern Travel Spots				
	November 12	November 13	November 14	November 15	November 16	November 17	November 18			
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY			
Week 3		GVB Ambassad		Guam's Scenery GVB KR Digital Ambassador & Influencer UGC	Guam's Scenery GVB KR Digital	Card News				
		GVB KR Digital Ambassador & Influencer UGC	GVB KR Digital Ambassador & Influencer UGC	Short-form Guam Sunset GVB KR Digital Ambassador UCG	Ambassador & Influencer UGC	Guam Beach Top 6				
	November 19	November 20	November 21	November 22	November 23	November 24	November 25			
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY			
Week 4		Mega Promotion	Instagram Event Mirroring	IG Reels	Guam's Scenery GVB KR Digital Ambassador & Influencer UGC	Card News				
		Mega Promotion Thumbnail	Instagram Event Mega Promotion Owned Channel Event	GVB KR Digital Ambassador UGC	Short-form Guam Diving GVB Sports Fam UCG	Guam Must to-do Activity & Tour				
	November 26	November 27	November 28	November 29	November 30					
	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY					
Week 5		Guam's Scenery GVB KR Digital Ambassador & Influencer UGC	Guam's Scenery GVB KR Digital Ambassador & Influencer UGC	Guam's Scenery GVB KR Digital Ambassador & Influencer UGC Short-form	Guam's Scenery GVB KR Digital Ambassador & Influencer UGC		subject to chang g on the situatior			
				Guam Southern Tour						

TAIWAN





TAIWAN TO HOST 2024 WORLD INDIGENOUS TRAVEL SUMMIT

Taiwan has chosen the indigenous word "tulu" or "three" as the theme for the 2024 World Indigenous Travel Summit, representing culture, environment, and tourism, reports said Wednesday (Oct. 18). The summit will include a forum in Kaohsiung City April 16-17, but will be followed by a tour of the country April 18-20. New Zealand launched the event in 2018 and Australia organized its second edition this year.

The theme for Taiwan's summit symbolized the unity and common points of Indigenous cultures, according to Council of Indigenous Peopls (CIP) Minister Icyang Parod. He expressed hope that the event would promote tribal tourism while protecting the environment and respecting local culture the Liberty Times reported.

The minister emphasized how 14 of 16 Indigenous peoples in Taiwan used the word "tulu" or a similar word, while it was also understood in New Zealand, Tuvalu, Guam, and the Philippines. New Zealand envoy Mark Pearson and Australia Deputy Representative Michael Googan attended the CIP presentation Wednesday, lauding the role the summit would play in bringing Indigenous culture into the mainstream. The event will attract indigenous leaders, government officials, academics and experts, and representatives of the travel industry. The CIP said the main concern was how to use travel and tourism to benefit local culture and creativity.





TOURIST ARRIVALS EXPECTED TO REBOUND TO PRE-COVID LEVELS IN 2024



The number of overseas visitors coming to Taiwan could return to the level seen prior to the COVID-19 pandemic in 2024, Transportation Minister Wang Kwo-tsai said Monday. "The number of inbound tourists is expected to reach 12 million next year, on a par with pre-pandemic levels," Wang said at a hearing of the Legislature's Transportation Committee in response to questions from Democratic Progressive Party (DPP) Legislator Lee Kun-tse.

Citing statistics from the United Nations World Tourism Organization, Lee said international travel will return to at least 80 percent of pre-COVID levels this year. Lee complained, however, that the return of overseas visitors has been slow, even if the target of 6 million visitors set by the Ministry of Transportation and Communications for 2023 is achieved. That target is around 49 percent of the pre-COVID level, a rate Lee said lagged far behind other countries, citing Japan, which he said drew about 86 percent of the international travelers it was getting prior to COVID in the first eight months of 2023.

Taiwan had 11,864,105 overseas arrivals in 2019, including 7,996,961 in the first eight months of the year. In the first eight months of 2023, there were 3,822,774 overseas arrivals, according to Tourism Administration statistics.

Of the nearly 12 million visitors in 2019, about 23 percent were from China, but that percentage has fallen to about 3.3 percent so far in 2023, largely because of an ongoing suspension of travel ties between Taiwan and China. Kuomintang (KMT) Legislator Fu Kun-chi (傅崐萁) said at the hearing that the absence of Chinese tourists has hurt Taiwan's tourism sector, including in Hualien County which Fu represents, and he asked Wang when Taiwan would reopen to tour groups from China.

"Let's see what will happen next year as it seems impossible this year," Wang said. China's government halted independent travel to Taiwan on Aug. 1, 2019, citing the poor state of cross-Taiwan Strait relations, and then banned group travel to Taiwan in 2020. Both rules remain in effect. As a friendly gesture in hope of rekindling cross-Taiwan Strait tourist exchanges, Taiwan has reopened its borders to Chinese nationals entering the country on short-term business visas since Aug. 28 and to Chinese tourists entering from a third location since Sept. 1.

Despite those efforts, there has been no reaction from China thus far, according to Wang. Chou Yung-hui, director-general of the Tourism Administration, said his agency will open more overseas offices, including one in Busan, South Korea in November and in Indonesia and India in 2024, as part of its efforts to attract larger numbers of foreign visitors.



THAILAND OFFERS TAIWANESE TOURISTS VISA-FREE ENTRY

Tourists from Taiwan are now eligible for visa-free entry to Thailand, Bangkok announced yesterday, as it seeks to rebuild the key tourism sector after the COVID-19 pandemic. Starting today, Taiwanese and Indian visitors can stay up to 30 days under a six-month trial program. Thailand's tourism sector accounts for almost 20 percent of GDP, but it has struggled to get back on its feet since the outbreak of the COVID-19 pandemic.

"We will provide visa-free entry to India and Taiwan, because a lot of their people like to travel to Thailand," Thai Prime Minister Srettha Thavisin told reporters after a weekly Cabinet meeting. Before the relaxation, tourists from Taiwan and India had to apply for a 15-day visa-on-arrival at immigration checkpoints, presenting a bank statement and proof of accommodation. The move comes after Thailand opened a similar visa-free scheme for Chinese tourists in September.

Thai government spokesman Chai Watcharong said authorities hoped the scheme would attract 1.4 million more tourists, generating an additional 55 billion baht (US\$1.5 billion) in income. Srettha, who took power in August following months of political wrangling after a May election, has said that boosting the tourism sector and stimulating the economy are among his top priorities.





TRAVEL FAIR VISITOR NUMBERS NEAR PRE-PANDEMIC LEVELS

The thirst for overseas travel among Taiwanese travelers seem to have returned to pre-pandemic levels judging by its visitor number to this year's Taipei International Travel Fair. The show, the largest travel exhibition in Taiwan targeted at consumers, drawing 344,475 visitors during its four-day run. This figure adds up to about 90 percent of the level in 2019, which was the last year before the pandemic upended global travel.

The visitor numbers were also 76 percent higher than last year, when travel in Asia was starting to recover due to border restrictions being lifted. Along with online sales, several hotels and travel agencies generated more than NT\$100 million (US\$3.11 million) in sales during the travel show as consumers eagerly purchased tour packages, the organizer said.

Because revenue was better than anticipated, the association expects to expand its size next year to accommodate more exhibitors, association chairwoman Yeh Chu-lan said. This year's show had 1,300 booths featuring 104 tourism operators, such as travel agencies, hotels and amusement parks, the most since the COVID-19 lockdown. Several travel agencies focused on more affordable regional tour products to Japan, South Korea and Southeast Asian countries, while also promoting long-haul packages to Europe and the US as the winter vacation approaches.

Among the biggest beneficiaries of the show was Lion Travel Service Co, which took in about NT\$70 million in revenue during the fair, and its online campaign, which started on Oct. 1, pushed total sales to more than NT\$1 billion.



TAIWAN MARKET INTELLIGENCE



COMPETITORS

JAPAN: Starting November 1, the Embassy of Japan in Hanoi and the Consulate General of Japan in Ho Chi Minh City will start issuing Japanese e-Visas to Vietnamese tourists traveling in organized tour groups through approved travel companies or authorized agents. With the new policy in effect, Vietnamese citizens who are part of tour package groups organized by designated travel companies or authorized agents will now be eligible for e-visas, VisaGuide.World reports. These e-Visas are designed for short-term stays and a single entry for tourism purposes, allowing a 15-day visit. In addition, this type of e-visa is exclusively available to Vietnamese passport holders residing in Vietnam. (November 1)

KOREA: Asiana Airlines Inc. agreed to a plan on merging with Korean Air after holding long-running talks to overcome concerns about how their combination might impact competition on European routes. The plan, signed off at a board meeting Thursday, includes selling Asiana's cargo business to another South Korean carrier, removing the main obstacle to the merger. Others will also be allowed to use the airlines' Seoul to Paris, Frankfurt, Rome and Barcelona routes. (November 2)

VIETNAM: Vietnam, a Southeast Asian gem known for its rich culture, stunning landscapes, and vibrant history, welcomed 8.9 million foreign tourists in the first nine months of 2023. This astonishing influx of international arrivals exceeded the annual projection, set at 8 million, by a significant margin. It is a testament to the country's growing appeal as a preferred and trending tourist destination. Compared to the same period last year, the number of foreign tourists from January to September experienced a remarkable 4.7- fold increase this year, according to the General Statistics Office (GSO). This surge in international arrivals has left the tourism sector buzzed with enthusiasm and optimism. (November 2)

THAILAND: Travelling within Asia Pacific remains popular among Thai travelers this year-end travel season, according to the Global Travel Intentions Study (the "Study"), the largest and longest-running global consumer insights study commissioned by Visa, a world leader in digital payments. The study found that the top five international leisure destinations for Thais this year are Japan, South Korea, Mainland China, Australia, and Singapore. The other five overseas destinations that made it to the top-ten list include the Hong Kong Special Administrative Region, United Kingdom, Taiwan, Laos, and France. In addition, Thai respondents stated that they intend to take an average of 2.4 leisure trips over the next 12 months. (November 2)



CURRENT ROUTE IN **OPERATION:**



CI November Operation Schedule: Schina Airlines

Location

Southeast North Operation Operation Southeast Operation America Schedule Asia Schedule Asia Schedule Ho Chi Minh Los Angeles Daily Bangkok Daily Daily City Ontario Daily Singapore Daily Hanoi Daily San Francisco Dailv Daily Daily Jakarta Manila Kuala Phnom Penh 5 flights/week Daily Daily Vancouver Lumpur New York 4 flights/week 3 flights/week Daily Yangon Penang Palau 2 flights/week Bali Daily Chiang Mai 4 flights/week Da Nang Daily 5 flight/week 3 flights/week Cebu Brunei



• November - January operations schedule available

EVA AIR EVAAL



- TPE to Tokyo, Osaka, Seoul, Hanoi, BKK, Manila, Jakarta, Bali, Singapore, Ho Chi Minh City, LA, San Francisco, New York, Vancouver, London, Hong Kong, Macao, Paris, Seattle (Daily)
- TPE to Kuala Lumpur, Brisbane (three flights per week)

STARLUX AIRLINES 5 STARLUX

- Macau Daily
- Penang Daily
- Bangkok Daily
- Osaka Daily
- Tokyo Daily
- Kuala Lumpur Dailv
- Ho Chi Minh City Daily
- · Manila Monday, Wednesday, Thursday, Friday, Saturday
- Singapore Daily



CI November Operation Schedule: china Airlines

	Location										
Europe	Operation Schedule	Oceania	Operation Schedule	Northeast Asia	Operation Schedule	Northeast Asia	Operation Schedule				
Amsterdam	4 flights/week	Sydney	5 flights/week	Nagoya	Daily	Busan	Daily				
Frankfurt	Daily	Melbourne	5 flights/week	Fukuoka	Daily	Okinawa	Daily				
London (Heathrow)	4 flights/week	Brisbane	6 flights/week	Osaka	Daily	Hokkaido	Daily				
Roma	3 flights/week			Tokyo(HND)	Daily	Takamatsu	5 flights/week				
Vienna	4 flights/week			Tokyo(NRT)	Daily	Hiroshima	4 flights/week				
Prague	2 flights/week			Seoul(ICN)	Daily	Hong Kong	Daily				
				Seoul(GMP)	3 flights/week	Shanghai	Daily				



CI December Operation Schedule: china Airlines

Location											
North America	Operation Schedule	Southeast Asia	Operation Schedule	Southeast Asia	Operation Schedule						
Los Angeles	Daily	Bangkok	Daily	Ho Chi Minh City	Daily						
Ontario	Daily	Singapore	Daily	Hanoi	Daily						
San Francisco	Daily	Jakarta	Daily	Manila	Daily						
Vancouver	Daily	Kuala Lumpur	Daily	Phnom Penh	5 flights/week						
New York	4 flights/week	Penang	Daily	Yangon	3 flights/week						
		Palau	2 flights/week	Bali	Daily						
		Chiang Mai	4 flights/week	Da Nang	Daily						
		Cebu	5 flight/week	Brunei	3 flights/week						



CI December Operation Schedule: © CHINA AIRLINES

			Locat	ion			
Europe	Operation Schedule	Oceania	Operation Schedule	Northeast Asia	Operation Schedule	Northeast Asia	Operation Schedule
Amsterdam	4 flights/week	Sydney	5 flights/week	Nagoya	Daily	Busan	Daily
Frankfurt	Daily	Melbourne	5 flights/week	Fukuoka	Daily	Okinawa	Daily
London (Heathrow)	4 flights/week	Brisbane	6 flights/week	Osaka	Daily	Hokkaido	Daily
Roma	3 flights/week			Tokyo(HND)	Daily	Takamatsu	5 flights/week
Vienna	4 flights/week			Tokyo(NRT)	Daily	Hiroshima	4 flights/week
Prague	2 flights/week			Seoul(ICN)	Daily	Hong Kong	Daily
				Seoul(GMP)	3 flights/week	Shanghai	Daily



CI January Operation Schedule : CHINA AIRLINES

Location								
North America	Operation Schedule	Southeast Asia	Operation Schedule	Southeast Asia	Operation Schedule			
Los Angeles	Daily	Bangkok	Daily	Ho Chi Minh City	Daily			
Ontario	Daily	Singapore	Daily	Hanoi	Daily			
San Francisco	Daily	Jakarta	Daily	Manila	Daily			
Vancouver	Daily	Kuala Lumpur	Daily	Phnom Penh	5 flights/week			
New York	4 flights/week	Penang	Daily	Yangon	3 flights/week			
		Palau	2 flights/week	Bali	Daily			
		Chiang Mai	4 flights/week	Da Nang	Daily			
		Cebu	5 flight/week	Brunei	3 flights/week			



CI January Operation Schedule Aprilines

			Locat	ion			
Europe	Operation Schedule	Oceania	Operation Schedule	Northeast Asia	Operation Schedule	Northeast Asia	Operation Schedule
Amsterdam	4 flights/week	Sydney	5 flights/week	Nagoya	Daily	Busan	Daily
Frankfurt	Daily	Melbourne	5 flights/week	Fukuoka	Daily	Okinawa	Daily
London (Heathrow)	4 flights/week	Brisbane	6 flights/week	Osaka	Daily	Hokkaido	Daily
Roma	3 flights/week			Tokyo(HND)	Daily	Takamatsu	5 flights/week
Vienna	4 flights/week			Tokyo(NRT)	Daily	Hiroshima	4 flights/week
Prague	2 flights/week			Seoul(ICN)	Daily	Hong Kong	Daily
				Seoul(GMP)	3 flights/week	Shanghai	Daily

AIRLINE UPDATES FOR REGULAR FLIGHTS



Airlines	GTO Contact				Upd	ates			
CHINA AIRLINES	11/10 Tao Ming Sung, Sales Manager		ting GVB of the p		O's incentiv	ve progran	n to procee	ed with next	
EVAAIR 長榮航空	11/10 Gary Wang, Executive Vice President	No up	No updates for this week.						
STARLUX 星宇航空	11/10 • Patience, • Manager	Await	odates fo ting GVB next stag	and GT0	O to work	out a prom	notional pla	an to proceed	
Philippine Airlines	11/10 John Chen, VP of Dragon Tours	hours peop Philip for th	Philippine Airlines to shorten the layover time in MNL airport from 10 hours to 1.5 hours during CNY on 8th February, thus Taiwanese people don't need to wait for a long time at the MNL airport. Philippine Airlines planned to reserve 75 seats of the flights above for the three key travel agencies for pre-sale (Phoenix Tours, Dragon Tours, and Aviation Travel Services). Date Flight Route Departure Arrival 8-Feb PR 895 TPE-MNL 18:15 20:35 8-Feb PR 110 MNL-GUM 22:05 03:55+1						
			13-Feb 13-Feb	PR 111 PR 890	GUM-MNL MNL-TPE	05:55 10:10	07:55 12:25		



INTRODUCTION MEETING: ASOA TO AIT POL SECTION

- Date: Oct 19
- Ms. Shayma Jannat of AIT planned a visit to Taipei and proposed a meeting with ASOA.
- Chair Rosenberger expressed interest in meeting with ASOA to discuss a U.S.-Taiwan partnership at the subnational level since a major component of the Chair's work in the U.S. falls under this category.
- Due to the outstanding growth of ASOA, Chair Rosenberger aims to learn the driving forces behind it and each state office's roles in Taiwan.
- Some of the state offices in Taiwan asked AIT for federal government support such as sharing information so that it would be easier for them to approach potential investors.
- As the President of ASOA, Felix exchanged gifts with Chair Rosenberger.





ITF PRE-EVENT PRESS CONFERENCE

- Date: Oct 31
- Guam was invited to participate in the press conference for ITF's promotions. Over 30 mainstream media attended the event - some asking detailed questions such as direct flight information and special activities in Guam.
- GTO members actively responded to their questions and welcomed them to visit GVB's booth.
- TVA President Ms. Yeh visited Guam's table mart during the press conference and expressed her support to Guam as a fine destination for Taiwan travelers.









NORTHERN MARIANA ISLANDS GOVERNOR DELEGATION'S MEETING WITH ASOA

- Date: Nov 2
- MoFA arranged a meeting for the delegation to meet with ASOA. GTO Felix, as president, introduced ASOA's missions and services to the delegation.
- ASOA members participated in the meeting and presented their goals. They also shared successful investment stories with the delegation. GTO shared information about the significance of the Taiwanese market to Guam.
- GTO greeted Mr. Brian Bamba and shared information about the 2024 CNY charter flight. GTO also welcomed Paul Chen of TECO in Guam who served as the guide for the group.









TAIPEI INTERNATIONAL TRADE FAIR

2023 Pate: Nov 3-6, 2023

- GVB participated in it's 15th year at the 2023 ITF.
- The Guam stage time at ITF took place on Nov 3 & 4 - introduced Guam to Taiwanese consumers and debuted the Guam Ko'Ko bird mascot for the first time in Taiwan.
- During the 4-day exposition, there were more than 344,000 people in attendance.
- GTO received over 3,300 surveys, which is 3x more than ITF 2022.









ITF NEWS RELEASE EXPOSURES

- Guam mascot "Ko'Ko' bird" debuted at Taipei International Travel Fair
- Kika attracted many attendees at the Guam booth, mascot parade, and stage event.
- GVB Guam delegation and hotel trade partner attended this successful event.







MEETING WITH PHILIPPINE AIRLINES

- Date: Nov 7
- GTO met with Philippine Airlines to discuss airline plans for CNY
- PAL to shorten the layover time in MNL airport from 10 hours to 1.5 hours during CNY on February 8, 2024
- Flight time slots for Taipei and Hong Kong have swapped.
- PAL plans to reserve 75 seats for three key travel agencies for pre-sale (Phoenix Tours, Dragon Tours, and Aviation Travel Services.

Date	Flight	Route	Departure	Arrival
8-Feb	PR 895	TPE-MNL	18:15	20:35
8-Feb	PR 110	MNL-GUM	22:05	03:55+1
13-Feb	PR 111	GUM-MNL	05:55	07:55
13-Feb	PR 890	MNL-TPE	10:10	12:25





TATA CHAIRWOMAN RENE RUO'S YEAR-END WORKING DINNER WITH ANTOR

- Date: Nov 9
- TATA hosted an appreciation dinner for ANTOR members who supported ITF 2023.
- Each destination shared their results. GTO shared that over 3000 questionnaires were collected at ITF.
- TATA mentioned that they will work harder to make TTE 2024 an even more sensational event.



ASOA MONTHLY MEETING

- Date: Nov 10
- Discussed upcoming activities including the Appreciation Reception with MoFA on 11/22.
- Introduced Virginia State Rep Sarah Liu to all existing members.
- Invited AIT VIPs to explain their future e-mobility event.





NR MONITOR

For the past week (October 28 - November 2), a total of 4 exposures were monitored including:

• TV Exposure: 0

• Online Exposure: 4

Newspaper: 0

• Social Media: 0

1 of the news reported that introduced Taiwanese people to travel to Guam.

1 of the news reported that during Chinese New Year will have Starlux charter flight to Guam.



一 關島位於西太平洋的中心地帶、是美國的臨續領土、亦是馬里亞結 群島和密克羅尼西亞群島中最大、最혜陽的島鎮。間島島長30英 哩、雍4到9英哩、是由兩座已淹沒於海中的古老死火山所形成的。 北部為珊瑚雞躍線的石灰質平坦台她。南部則是囊林河流切默的火 ETtoday > 1

ETtoday > ETtoday旅遊費

2023年10月30日 00:

2024春節限定! 關島直飛自由行 限時第二人減5,



文/七項旅遊網 圖/鳳凰旅遊

2024膜曆春節有七天的連續報酬,這次就搭星宇航空包機前往無線宜人且詩差僅有3.5小時的 關萄培春節吧!出發日有兩個詩級,分別是26號兩天。和完全無需請領的210(初一)出 級,時間相當完美,無須卡團體行程等成團,利用自由行的方式,兩人即可成行,輕鬆飛往 交滿無式用機的關係。

關島遠難遠落在太平洋的珍珠,擁有第白的沙灘、蔚藍的海岸以及茂密的山林、文化多元整 富且實方請賣為英文,部分地區中文也能遇,行程中更安排關島中文废積人員。提供機等。 能關的來回述機服務在市區最影團的接駁主要為噹噹車、包車、自駕這三種方式,在顧島想 要自駕壁,僅需駕載人年滿18歲,並持有台灣汽車隔隔即可,因此也相當適合安排自由行活 動。

關島知名的觀光景點:物人岬。西班牙廣準、聖母瑪莉亞教堂。可安排前往。位在西班牙廣 場附近的聖母瑪莉亞教堂,十七世紀時期由帕德、聖維多利斯神父指導副建。經過多次戰爭 和天災,於1958年在際址重新改建修婆,聖母瑪莉亞教堂內還供奉署置地民眾的守護神卡麥 排女抽像。



as of 17 November 2023

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TAIWAN MARKETING ACTIVITIES



NR MONITOR

For the past week (November 3 - 10), a total of 17 exposures were monitored including:

• TV Exposure: 0

• Online Exposure: 15

Newspaper: 0

• Social Media: 2

1 of the news reported that there were 1300 booths, which included 104 countries attended ITF.

1 of the news reported that Koko bird debuted at ITF, and GTO has participated in the exposition.



TAIWAN MARKETING ACTIVITIES



Social Media							Scene	
	November Content Calendar							
			The same of the sa	1-Nov-23	2-Nov-23	3-Nov-23	4-Nov-23	
Week 1	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
				Guam Scenery		ITF Lucky Draw Promotion	Restaurant - Prego	
	5-Nov-23	6-Nov-23	7-Nov-23	8-Nov-23	9-Nov-23	10-Nov-23	11-Nov-23	
Week1	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
	Attraction - Crystal Chape		The Tour of Guam	Guam Scenery		Attraction - Chamorro Village	Valley of the Latte Kayaking Adventure Tour	
	12-Nov-23	13-Nov-23	14-Nov-23	15-Nov-23	16-Nov-23	17-Nov-23	18-Nov-23	
Week1	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
		Attraction - Tumon Beach		Guam Scenery		Activity - Skydiving	Guam 42nd Akimatsuri Japanese Autumn Festival Promotion	
	19-Nov-23	20-Nov-23	21-Nov-23	22-Nov-23	23-Nov-23	24-Nov-23	25-Nov-23	
Week1	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
	Restaurant - Capricciosa Restaurant		Guam Scenery	Thanksgiving Lucky Draw Promotion		Attraction - Guam Museum	Christmas Day Promotion	
	26-Nov-23	27-Nov-23	28-Nov-23	29-Nov-23	30-Nov-23			
Week1	Sunday	Monday	Tuesday	Wednesday	Thursday			
		Thanksgiving Lucky Draw Promotion		Guam Scenery	8-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1			

as of 17 November 2023 74

PHILIPPINES





HEALTH PROTOCOL & MINIMUM PUBLIC HEALTH STANDARDS

- As of August 7, 2023, presentation of vaccination status and vaccination certificates for COVID-19 are no longer required for international arrivals into the Philippines.
- For departing international travelers, vaccination requirements depend on the destination country.

Below are the following requirements for foreigners traveling to the Philippines:

Foreign nationals of non-visa required countries

- Registration via etravel.gov.ph. This must be filled out within 72 hours from their arrival or travelers can comply upon arrival at the special lanes for eTravel registration.
- A ticket back to the port of origin or the next port of destination outside the Philippines scheduled within 30 from arrival. An Entry Exemption Document (EED) must be secured for those staying beyond 30 days.

HEALTH PR
PUBLIC HI

As of 7 August 202:
public health emergency
of Proclamation No. 2
informed of the fol
certificates as conveyed
Emerging Infectious Disc.
• For International Ar
status and vaccination
required. All arriving is
regardless of their vacci
• For Departing Intern
requirements depend on
of Quarantine (B0Q) re
requirements of their de
• For OFWs and Seafare
Certificate of Vaccinati
Vaccine and other vacc
of the agency/company.

ADVISORY

HEALTH PROTOCOL & MINIMUM PUBLIC HEALTH STANDARDS

As of 7 August 2023, following the lifting of the state of public health emergency throughout the Philippines by virtue of Proclamation No. 297 series of 2023, the public is informed of the following protocols on vaccination certificates as conveyed by the Inter-Agency Task Force for Emerging Infectious Diseases (IATF):

- For International Arrivals: Presentation of vaccination status and vaccination certificates for COVID-19 is not required. All arriving international travelers are accepted regardless of their vaccination status:
- For Departing International Travelers: The vaccination requirements depend on the destination country. The Bureau of Quarantine (BOQ) recommends that travelers check the requirements of their destination country; and
- For OFWs and Seafarers: The issuance of the International Certificate of Vaccination for Prophylaxis for Yellow Fever Vaccine and other vaccination depends on the requirement of the agency/company.

#DFAForgingAhead

Source: Guide To The Philippines https://guidetothephilippines.ph/articles/ultimate-guides/philippines-travel-covid-19



PHILIPPINE AIRLINES AND SINGAPORE AIRLINES TO EMBARK ON NEW CODESHARE PARTNERSHIP

Philippine Airlines (PAL) and Singapore Airlines (SIA) have signed a new codeshare partnership agreement, which now allows the airlines to enhance flight options for their customers traveling between the PI and Singapore, as well as other domestic and international destinations via their respective hubs.

The codeshare agreement will start on SIA's and PAL's flights between Singapore and Manila, Philippines by the fourth quarter of 2023, subject to regulatory approvals. SIA will also codeshare on PAL's flights from Manila to 27 destinations within the Philippines*, while PAL will codeshare on SIA's flights to six destinations in Europe – Copenhagen, Frankfurt, Mila, Paris, Rome, and Zurich.

These European codeshare sectors will be rolled out progressively across PAL and SIA sales channels and travel agents over the coming weeks.

Both airlines will also explore an expansion of the codeshare agreement to include SIA's flights to additional points in Europe, as well as, destinations in Australia, India, New Zealand, and South Africa.

*The 27 destinations are Bacolod, Basco, Busuanga, Butuan, Cagayan De Oro, Calbayog, Catarman, Caticlan, Cebu, Cotabato, Davao, Dipolog, Dumaguete, General Santos, Iloilo, Kalibo, Laoag, Legazpi, Ozamiz, Pagadian, Puerto Princesa, Roxas, San Jose (Antique), Siargao, Tacloban, Tagbilaran, and Zamboanga.



Singapore Airlines Chief Executive Officer Goh Choon Phong (left) and Philippine Airlines President and Chief Operating Officer Captain Stanley K. Ng (right) at the signing of the new codeshare partnership agreement. Photo: Singapore Airlines



GUAM'S H-2B WORKERS NOW EXCEED 5K

The number of H-2B workers on Guam has now surpassed the 5,000-worker mark last seen in the early 1990s, and this may increase to 6,000 to 7,000 in the next fiscal year, the Guam Department of Labor said in a news release on Tuesday.

The influx of H-2B workers not only represents a crucial boost to Guam's construction capacity but also underscores the island's continuing economic development.

Joel Manalo Lugue, originally from Pampaga, Philippines, is the 5,000 H-2B worker to be registered on Guam during the military buildup and is now employed by 5M Construction Corporation, GDOL said.

"Exceeding 5,000 h-2B workers marks a significant turning point in this Administration's efforts as we forge a path toward a more accessible, efficient, and beneficial H-2B program," Labor Director Davis Dell'Isola said in a statement.

Through the governor's firm leadership, and in partnership with the Philippine government, in the last year, GDOL made substantial improvements to the H-2B program, which has contributed to a more streamlined process.

Guam continues to work with the Philippines' Department of Migrant Workers to establish an office in Guam and a Labor Attaché. As military construction booms and H-2B labor expands, this unprecedented growth will allow Guam to fill critical employment gaps in other high-demand markets and foster economic prosperity for the island.





QC IS WELATHIEST CITY FOR 3RD STRAIGHT YEAR - COA

Metro Manila (CNN Philippines, October 10) - Quezon City emerged as the wealthiest local government unit in the country in 2022, according to data from the Commission on Audit (COA).

Based on COA's 2022 Annual Financial Report (AFR) for LGUs, Quezon City retained the top spot among the richest cities for the third straight year, even though its reported assets dropped by around \$\mathbb{P}8\$ billion to \$\mathbb{P}443.4\$ billion last year from \$\mathbb{P}451\$ billion in 2021.

Makati City was second richest with total assets amounting to ₱239.4 billion, followed by the City of Manila in the third spot with ₱77.5 billion. Meanwhile, Mandaue City in Cebu province overtook Cebu City by almost ₱4 billion. In 2021, Cebu City, the capital of the province, was richer than Mandaue by around ₱300 million.



PHILIPPINES UNVEILS UPDATED TRAVEL APP FOR VISITORS

The Department of Tourism (DoT) and the Tourism Promotions Board (TPB) Philippines have released the upgraded Travel Philippines app.

This enhanced digital platform aims to provide a more convenient way travelers can experience the beauty, culture, and adventures that the destination has to offer.



The 'Travel Philippines' app has been upgraded with new features to improve tourist navigation and experience. The enhanced app is designed to provide comprehensive travel information, making it easier for tourists to explore the country's attractions. This digital initiative is part of the broader strategy to modernize the tourism infrastructure and cater to the tech-savvy traveler.

"The Travel Philippines app is a milestone for Philippine tourism as the whole country has come together to create and promote its enhanced version," said TPB's chief operating officer Margarita Montemayor Nograles.



PHILIPPINE AIRLINES CHIEF EYES GROWTH AFTER SUCCESSFUL RESTRUCTURING

Philippine Airlines (PAL) is enjoying the fruits of a major restructuring exercise undertaken during the coronavirus pandemic, with a reduced cost base helping the carrier to profitability.

PAL president and chief operating officer Stanley Ng is upbeat about the airline's prospects, stating a long-term ambition to add services to support the Philippines' global diaspora, and the potential long-term addition of Europe routes. "Last year was a very good year actually and for this year we're quite optimistic," says Ng. "It could even be better than last year."

A post-pandemic travel boom helped PAL swing to an operating profit of \$298 million in 2022, its first positive performance since 2019. Ng spoke with FlightGlobal at the recent IATA World Safety & Operations Conference in Hanoi, Vietnam. He says that the carrier's restructuring has had a major impact on the company's ability to compete profitability with low-cost rivals.

"The restructuring did its part to reduce lots of liabilities, and we were able to restructure a lot of loans, which we are still paying today," he says. According to Ng, operating costs have reduced and the impact to PAL is very significant.







 PAL continues to operate at Terminal 1 at NAIA.

Manila-Guam-Manila

Daily

PR110 Depart MNL 22:05 / Arrive GUM 03:55 PR111 Depart GUM / Arrive MNL

Popular PAL Flights Deals to Guam!

CEB to GUM	MNL to GUM	MNL — GUM
Jan 21-24, 2023	Feb 01-08, 2023	Feb 12-22, 2023
From US \$585* Round Trip Economy	From US \$394* Round Trip Economy	From US \$394* Round Trip Economy

https://flights.philippineairlines.com/en/flights-to-guam

*Fares displayed have been collected within the last 48 hrs and may no longer be available at time of booking. Quoted fairs includes taxes, fees, and surcharges except PH Travel Tax paid at the airport.



• UA operates at Terminal 3 at NAIA.

Manila-Guam-Manila

Daily

UA184 Depart MNL 22:55 or 23:50 / Arrive GUM 04:45 or 5:50

UA183 Depart GUM 19:20 / Arrive MNL 21:10

Tues/Fri

UA192 (via Koror) Depart MNL 22:25 / Arrive GUM 06:10

Featured Daily Fairs for Flights from MNL to GUM

November 2023	December 2023	January 2024
From US \$377* Round Trip Economy	From US \$482* Round Trip Economy	From US \$442* Round Trip Economy

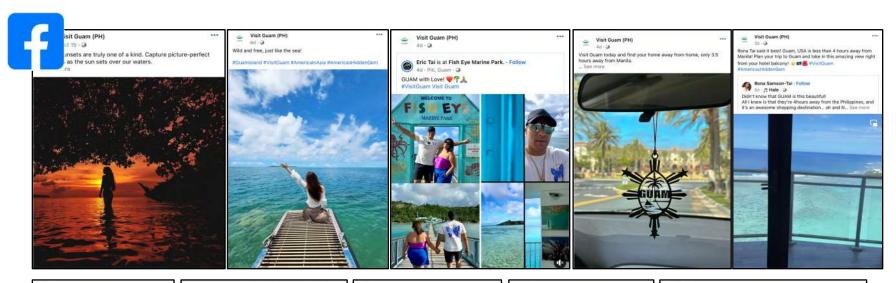
https://www.united.com/en-ph/flights-from-manila-to-agana-guam https://www.united.com/en-ph/flights-to-agana-guam?redirecturl=true

*Prices have been available for round trips within the last 48 hours and may not be currently available. For Economy class, fares listed may be Basic Economy, which is our most restrictive fare option and subject to additional restrictions.



PHILIPPINES MARKETING ACTIVITIES

















PHILIPPINES MARKETING ACTIVITIES

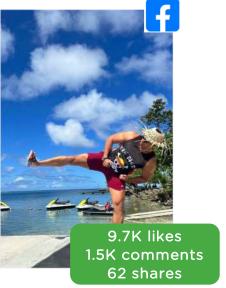


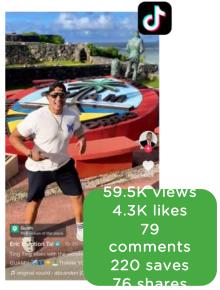
GUAM VISITORS BUREAU WELCOMES ERIC 'ERUPTION' TAI

- GVB invited PI influencer & wife to Guam from Oct 17-20, 2023 10M+ followers collectively
- Eric's highly engaged posts increased awareness about Guam (more deliverables to follow):
 - Facebook 6 posts
 - Instagram 6 posts
 - YouTube 7 short-form videos
 - TikTok 4 videos
- Produced dance routine for local song "Island Girl" by Jed
- Si Yu'os Ma'åse to all our tourism partners who supported this familiarization trip.
 - United Airlines
 - Dusit Thani Guam Resort
 - Baldyga Group
 - Three Squares
 - Hotel Nikko Guam
 - The Tsubaki Tower
 - Bikini Island Club
 - Guam Plaza Resort & Spa
 - Fish Eye Marine Park
 - Nissan Rent A Car









PHILIPPINES MARKETING ACTIVITIES



Social Media - November Content Calendar							
			November 1	November 2	November 3	November 4	
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
			Golf		Guam Beaches		
November 5	November 6	November 7	November 8	November 9	November 10	November 11	
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
Dining in Guam		Priest Pools		Rental Cars/ Driving in Guam		Cetti Bay Overlook	
November 12	November 13	November 14	November 15	November 16	November 17	November 18	
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
	Guam sign @ Ypao Beach		Humåtak/ Scenic View		Guam as a US Destination		
November 19	November 20	November 21	November 22	November 23	November 24	November 25	
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
Tax-Free Shopping		Emerald Valley		Paddleboarding		(Reel) Highlights of Guam	
November 26	November 27	November 28	November 29	November 30			
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
	Rental Cars/ Driving in Guam		Golf				